Meeting Agenda of City Council Study Session (Budget)
Council Chambers
100 E First Street
August 19, 2025 6:00 PM

1. **CALL TO ORDER**
   This is an open meeting of the Grand Island City Council. The City of Grand Island abides by the Open Meetings Act in conducting business. A copy of the Open Meetings Act is displayed in the back of this room as required by state law.

2. **PLEDGE OF ALLEGIANCE**

3. **ROLL CALL**

4. **RESERVE TIME TO SPEAK ON AGENDA ITEMS**
   A sign-up sheet was available in the lobby for individuals wishing to provide input on any of tonight's agenda items. If you did not sign up to speak on an agenda item, please come forward, state your name and the agenda topic on which you will be speaking on.

5. **ITEMS FOR DISCUSSION**

   a. FY2026 Parks & Recreation Budget Proposal

   b. FY2026 Heartland Event Centers Budget Proposal - VenuWorks

6. **ADJOURNMENT**

AGENDA MEMO

To: The Mayor and City Council

Agenda: City Council Meeting

Date: August 19, 2025

Item #: 5.a.

Subject: FY2026 Parks & Recreation Budget Proposal

Staff Contact: Todd McCoy

BACKGROUND: Each year, the Parks and Recreation Department submits a proposed budget as part of the broader City of Grand Island budgeting process. This budget is organized into three primary expense categories: Personnel, Operations, and Capital Projects/Equipment. The annual budget presentation provides an opportunity for City Council members and Mayor Steele to offer feedback and help shape the strategic direction of the department.

DISCUSSION: The Grand Island Parks and Recreation Department (GIPR) will present highlights of its proposed Fiscal Year 2026 budget, which reflects priorities outlined in the recently adopted Parks and Recreation Master Plan.

Personnel Services

Personnel costs are projected to rise by 8.8%, driven primarily by a request to add 1.0 full-time equivalent (FTE) parks maintenance worker. Additional increases are attributed to minimum wage adjustments, which have a unique impact on the department due to its seasonal and part-time workforce.

Operating Expenses

Operating costs are expected to increase by 12.0%, largely due to inflation and growing demand for park services. Key areas of expansion include contracting for services such as:

- Tree removal
- Spraying and mowing in low-use areas
- Facility cleaning
- Specialty maintenance projects

Revenue Enhancements

The proposed budget anticipates up to $150,000 in revenue from services provided within the newly established Goodlife District, specifically at Eagle Scout Park and the Veterans Sports Complex.

Capital Projects & Equipment

Major capital investments proposed for FY 2026 include renovations and upgrades to:

- Island Oasis Water Park
- South Locust Trail
- Ryder Park Legion Baseball Field
- Stolley Park train area
- Pier Lake trail

Additional projects under consideration:

- Tennis and pickleball court improvements
- Ashley Park baseball field upgrades
- East Faidley Cell irrigation system
- Heartland Public Shooting Park enhancements
- Jackrabbit Run Golf Course improvements
- Lincoln Pool diving pedestals
- Park roads and parking areas
- Continued trail development
- Expansion of cemetery columbarium space

Capital equipment requests include:

- Air compressor
- Six-foot mower
- Robotic line painter for the Parks Operations Division
- Track loader for the City Cemetery

FISCAL IMPACT: N/A

ALTERNATIVES: N/A

RECOMMENDATION: N/A

SAMPLE MOTION: N/A

ATTACHMENTS:

1. Parks Budget Presentation
2. Jackrabbit Golf Budget Presentation
3. HPSP Funding Request FY 2026

CITY OF Grand Island NEBRASKA

Grand Island Parks & Recreation
FY26 Budget Presentation



Our Mission is to enhance the quality of life for our community by providing varied, safe, and easily reached park spaces that cater to all ages, cultures and interests, ensuring well-maintained facilities and recreational opportunities for everyone.

gipr
Grand Island Parks & Recreation

Our Vision is to be a premier destination for recreation, offering top-notch sports complexes, innovative playgrounds, and interconnected trails, while fostering partnerships that promote sustainable and resourceful growth and accessibility for all residents.

CITY OF Grand Island NEBRASKA

Grand Island Parks & Recreation

FY26 Budget Presentation

Personnel	2025 Budget	2026 Budget	$ Change	% Change
Park Admin	307,271	321,567	14,296	4.7%
Park Ops	1,423,404	1,675,132	251,728	17.7%
Greenhouse	131,060	139,390	8,330	6.4%
Cemetery	643,856	644,651	795	0.1%
Recreation	193,246	203,570	10,324	5.3%
Summer Programs	50,000	56,173	6,173	12.3%
Children's Theater	11,229	12,352	1,123	10.0%
Stolley Rail	29,500	33,810	4,310	14.6%
Fieldhouse	184,016	178,789	(5,227)	-2.8%
Water Park	595,000	621,863	26,863	4.5%
Lincoln Pool	75,313	75,806	493	0.7%
	3,643,895	3,963,102	319,208	8.8%

Operating	2025 Budget	2026 Budget	$ Change	% Change
Park Admin	22,932	19,700	(3,232)	-14.1%
Park Ops	592,080	746,075	153,995	26.0%
Greenhouse	23,728	22,825	(903)	-3.8%
Cemetery	120,164	129,840	9,676	8.1%
Recreation	32,690	26,425	(6,265)	-19.2%
Summer Programs	23,125	23,650	525	2.3%
Stolley Rail	14,325	20,400	6,075	42.4%
Fieldhouse	177,412	180,440	3,028	1.7%
Water Park	346,328	345,059	(1,269)	-0.4%
Lincoln Pool	32,725	37,304	4,579	14.0%
	1,385,509	1,551,718	166,209	12.0%

Includes Park Operations FTE request & allowance for minimum wage increases

Does not include budget for Jackrabbit Run Golf Course or Heartland Public Shooting Park.

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1.0 FTE Request: Park Maintenance Worker



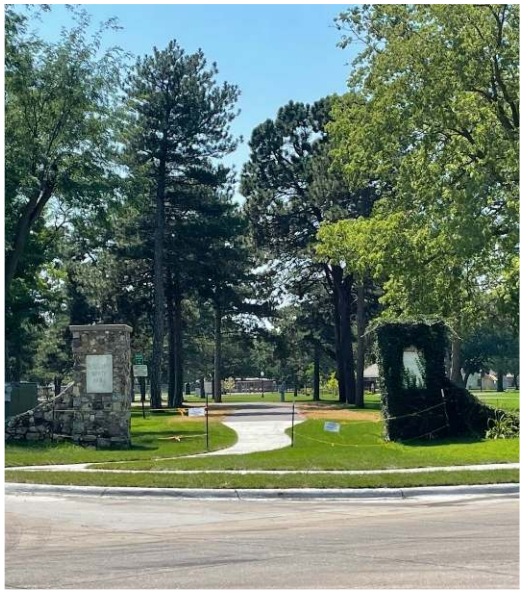
In recent years, the Parks and Recreation Department has made several improvements and added facilities with additional projects in the planning stages. Increased public demand and expectations for City Park amenities are also driving the need for additional staff.



Parks Maintenance Worker position will be responsible for oversite and maintenance of 62 commercial irrigation systems currently in operation in the City's 34 parks.











Recent Projects

Buechler Park Tennis Courts Resurfacing
Parks and Recreation Master Plan
Picnic Shelter at Lincoln Park
Pier Park Skate Park
Stolley Park Roads and Sidewalks
Stolley Garden Improvements
George Park Field Renovation
Lincoln and Grace Abbott Park Playgrounds
Cedar Hills Trail Replacement

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Grand Island Parks & Recreation

FY25 Projects Update

Park Projects FY2024-2025	2025 Budgeted	Projected to Spend this Fiscal	Carryover to 2026	Projected to go Unspent
Ashley Park Backstop Area & Drainage Improvements	$ 295,000	$ -	$ 160,000	$ 135,000
Buecheler Park Tennis Court Resurfacing	$ 30,000	$ -	$ -	$ 30,000
Cemetery Asphalt Road and Parking Improvement	$ 100,000		$ 75,000	$ 25,000
Cemetery Columbarium	$ 22,000	$ 19,400		$ 2,600
~~Eagle Scout Trail Renovation~~ Cedar Hills Trail	$ 900,000	$ 210,000	$ -	$ 690,000
Playground Replacement: George Park	$ 150,000		$ 150,000	$ -
Island Oasis Renovation	$ 2,000,000	$ 750,000	$ 1,250,000	$ -
Park Projects - contingency	$ 100,000	$ -	$ -	$ 100,000
Parking & Road Improvements	$ 150,000		$ 95,000	$ 55,000
Parks and Recreation Master Plan	$ 70,000	$ 156,735	$ -	$ (86,735)
Picnic Shelter: Lincoln Parks	$ 70,000	$ 40,000	$ -	$ 30,000
Ryder Baseball Field Design	$ 1,000,000	$ 400,000	$ 600,000	
Pier Skate Park Replacement	$ 900,000	$ 900,000		$ -
Stolley Park Train Area Design	$ 150,000	$ -	$ 150,000	
Stolley Parking and Road Upgrade Phase II	$ 750,000	$ 730,000	$ -	$ 20,000
Trail Development West Connector Design	$ 75,000	$ 66,000	$ -	$ 9,000
Wading pool pump/motor replacement X 3	$ 30,000	$ 23,345	$ -	$ 6,655
Totals	$ 6,792,000	$ 3,295,480	$ 2,480,000	$ 1,016,520

CITY OF Grand Island NEBRASKA

Grand Island Parks & Recreation

FY26 Budget Presentation

Capital Projects

2024-25 Carry-Over Projects

- Ashley Baseball Field Drainage $160,000
- Sucks Lake Park Asphalt $95,000
- Cemetery Asphalt $75,000
- George Park Playground $150,000

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Grand Island Parks & Recreation

FY26 Budget Presentation

Capital Projects

Island Oasis Renovation $15,900,000





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Grand Island Parks & Recreation

FY26 Budget Presentation

Capital Projects

Ryder Baseball Field Improvement $3,313,004





CITY OF Grand Island NEBRASKA

Grand Island Parks & Recreation

FY26 Budget Presentation

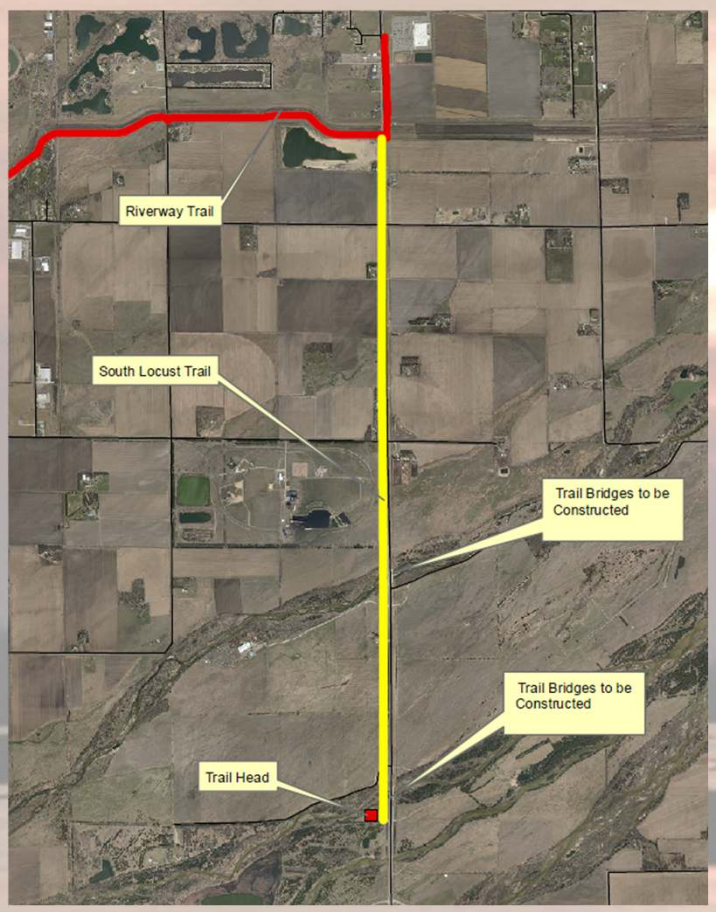
Capital Projects

Stolley Train Area Improvement $2,250,000





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South Locust Street Trail
$7,000,000

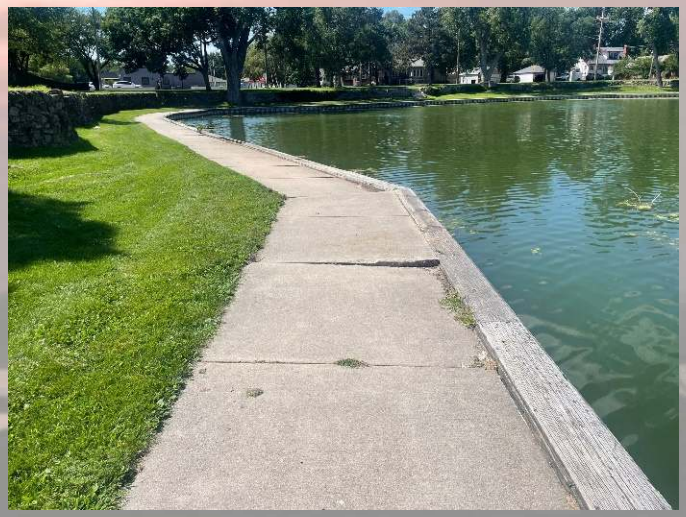
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Grand Island Parks & Recreation
FY26 Budget Presentation

Capital Projects

Pier Lake Trail Renovation $1,500,000





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Grand Island Parks & Recreation

FY26 Budget Presentation

Capital Projects

East Faidley Irrigation System Replacement $45,000



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Grand Island Parks & Recreation

FY26 Budget Presentation

Capital Projects

Greenhouse Renovations $91,000



CITY OF Grand Island NEBRASKA

Grand Island Parks & Recreation

FY26 Budget Presentation

Capital Projects

Cemetery Columbarium $23,000



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Grand Island Parks & Recreation

FY26 Budget Presentation

Capital Projects

Ashley Park Playground Replacement $160,000



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Grand Island Parks & Recreation
FY26 Budget Presentation

Capital Projects

Lincoln Pool Diving Board

Pedestals Replacement $25,000

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Grand Island Parks & Recreation
FY26 Budget Presentation

Capital Projects

Park Projects Contingency $100,000

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Grand Island Parks & Recreation

FY26 Budget Presentation

Capital Projects

Park Roads & Parking Upgrades 165,000





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Grand Island Parks & Recreation

FY26 Budget Presentation

Capital Projects

Picnic Shelters: $75,000



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Grand Island Parks & Recreation

FY26 Budget Presentation

Capital Projects

Tennis/Pickleball Court Renovations $50,000





CITY OF Grand Island NEBRASKA

Grand Island Parks & Recreation

FY26 Budget Presentation

Capital Projects



Trail Development:

West Connector

$50,000

CITY OF Grand Island NEBRASKA

Grand Island Parks & Recreation

FY26 Budget Presentation

Capital Equipment

- Requests approved for budget consideration:
  - Parks Air Compressor $16,000
  - Parks 6’ Mower $60,000
  - Turf Tank Robotic Line Painter $18,000
  - Cemetery Track Loader $90,000







Park Projects	2025 Budget	2025 Projected	2026 Proposed	2027	2028	2029	2030
Ashley Park Backstop Updates & Drainage (Carryover)	$ 295,000		$ 160,000				
Ashley Park Playground Replacement			$ 160,000				
Baseball Field Light Replacements George/Ryder				$ 300,000		$ 350,000	
Cemetery Asphalt Roads and Overlay (Carryover)	$ 100,000		$ 75,000		$ 150,000		
Cemetery Columbarium	$ 22,000	$ 19,400	$ 23,000	$ 25,000			
Cemetery Ground Penetration Radar					$ 100,000		
Cemetery Irrigation System Upgrade					$ 750,000		
Cold Storage Parks Building 100' x 100'							$ 1,000,000
Eagle Scout Playground Repalcement				$ 160,000			
~~Eagle Scout Trail Update~~ Cedar Hills Trail	$ 900,000	$ 210,000					
East Faidley Irrigation System Replacement			$ 45,000				
Fieldhouse East and West drive replacements					$ 100,000		
Fieldhouse Turf							$ 300,000
George Park Storage Building						$ 150,000	
George Park Splash Pad				$ 350,000			
George Parks Playground Replacement (Carryover)	$ 150,000		$ 150,000				
Grace Abbott Band Stand Replacement				$ 350,000			
Grace Abbott Tennis Court Conversion				$ 80,000			
Greenhouse Renovations			$ 91,000				
Heartland Public Shooting Park			$ 105,000	$ 180,000	$ 180,000	$ 180,000	$ 180,000
Island Oasis Renovations	$ 2,000,000	$ 750,000	$ 15,900,000				
Jackrabbitt Run Golf Course			$ 100,000	$ 100,000	$ 100,000	$ 100,000	$ 100,000
LE Ray Restroom Replacement				$ 350,000			
Lincoln Pool Diving Board Pedestals x2			$ 25,000				
Park Projects - contingency	$ 100,000		$ 100,000	$ 105,000	$ 110,000	$ 115,000	$ 125,000
Northside Fun Park Playground Replacement					$ 75,000		
Oak Street Field Agrilime				$ 100,000			
Sucks Lake Parking Lot (Carryover)	$ 150,000		$ 94,000				
Parking and Road Improvement			$ 165,000	$ 175,000	$ 180,000	$ 190,000	$ 200,000
Parks and Recreation Master Plan	$ 70,000	$ 156,735					
Picnic Shelter Replacements	$ 70,000	$ 40,000	$ 75,000	$ 75,000	$ 80,000	$ 85,000	$ 90,000
Pier Park Lake Trail Replacement			$ 1,500,000				
Pier Park Replace Playground						$ 180,000	
Pier Restroom Renovation						$ 100,000	
Ryder Baseball Field Improvement	$ 1,000,000	$ 400,000	$ 3,800,000				
Ryder Fields Agrilime				$ 300,000		$ 300,000	
Ryder Park Splash Pad					$ 400,000		
Skate Park Replacement	$ 900,000	$ 900,000					
Stolley Park NW Irrigation						$ 400,000	
Stolley Park Train Area Improvement	$ 150,000	$ -	$ 2,250,000				
Stolley Parking and Road Upgrade	$ 750,000	$ 730,000					
Stolley Splash Pad Bathroom Replacement					$ 300,000		
South Locust Street Trail			$ 7,000,000				
Sucks Lake Seawall Improvement					$ 100,000		
Sucks Lake Trail Improvement						$ 400,000	
Tennis/Picklkle Ball Court Renovations	$ 30,000		$ 50,000	$ 55,000	$ 60,000	$ 65,000	$ 70,000
Trail Development/ West Connector	$ 75,000	$ 66,000	$ 50,000	$ 300,000	$ 75,000	$ 75,000	$ 75,000
Wading pool Filter pump and motor replacement X 3	$ 30,000	$ 23,345					
Wading Pool Replacement w/ Splash pad							$ 500,000
Totals	$ 6,792,000	$ 3,295,480	$ 31,918,000	$ 3,005,000	$ 2,760,000	$ 2,690,000	$ 2,640,000

CITY OF Grand Island NEBRASKA

FY 2026 Proposed Golf Budget

	FY2021	FY2022	FY2023	FY2024	FY2025 Projection	FY2026 Budget
Rounds	22,599	26,191	27,017	26,662	27,291	28,250
Revenue	$717,994	$932,299	$925,277	$1,050,436	$1,188,020	$1,255,862
Gross Profit	$660,016	$826,689	$825,233	$968,910	$1,043,006	$1,116,853
Total Expenses	$775,526	$772,695	$854,842	$957,511	$1,068,240	$1,165,881
EBITDA	($115,510)	$53,994	($29,619)	$11,400	($35,234)	($49,028)
Agronomy/Cart Lease (bove the line Paid by Operations (2023- ON)	$0	$0	$43,500	$64,020	$162,750	$162,750
Adjusted Factor	($115,510)	$53,994	$13,881	$75,420	$97,086	$113,722
Minimum Wage	$9.00	$9.00	$10.50	$12.00	$13.50	$15.00
Min. Wage Impact	N/A	N/A	$17,462	$21,804	$19,575	$21,450

CITY OF Grand Island NEBRASKA

Recommend Golf & HPSP FY 26 Capital Projects

- Jackrabbit Run
  - Tree removal/Planting $25,000
  - Maintenance Building Roof Replacement (carryover) $49,900
  - Cart Path Repair (carryover) $23,000
- Heartland Public Shooting Park
  - Drainage Solution for Trap & Skeet Fields $47,000
  - New Sporting Clay Loop Enhancement $58,000
  - Carryover: House, Trap & Skeet Field, Shooting Bay Projects $263,506

FY26 Proposed Golf Budget

	Oct Period 1	Nov Period 2	Dec Period 3	Jan Period 4	Feb Period 5	Mar Period 6	Apr Period 7	May Period 8	Jun Period 9	Jul Period 10	Aug Period 11	Sep Period 12	2026 Budget Total	Trailing 12 Months	$ Change	% Change	2024 Actual 12	2023 Actual 12
2026 **Total Rounds**	2,260	848	-	-	-	848	3,108	4,520	4,520	4,520	4,520	3,108	28,250	27,171	1,079	4%	27,144	26,275
2026 **Golf Shop Revenue Total**	38,651	15,619	3,400	1,200	1,750	18,988	59,256	82,686	84,686	80,686	79,186	56,856	522,962	457,429	65,533	14%	457,195	453,256
2026 **Range Revenue Total**	4,053	250	-	-	900	1,800	5,853	7,353	7,853	7,853	6,353	5,353	47,618	43,209	4,409	10%	43,299	39,584
2026 **Cart Revenue Total**	29,363	5,894	-	-	6,000	17,789	44,205	53,994	49,994	49,994	49,994	28,394	335,620	288,385	47,235	16%	271,797	247,561
2026 **F&B Revenue Total**	14,188	1,622	2,817	98	516	3,396	19,152	35,917	40,121	47,053	38,836	26,426	230,142	222,106	8,035	4%	222,517	235,747
2026 **Membership/Mking Rev Total**	17,074	-	-	-	-	-	17,074	17,074	17,074	17,074	17,074	17,074	119,520	109,024	10,496	10%	108,902	104,083
2026 **Lodging Revenue Total**	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0%	-	-
2026 **Total Revenue**	103,330	23,386	6,217	1,298	9,166	41,973	145,539	197,023	199,727	202,659	191,443	134,102	1,255,862	1,120,154	135,708	12%	1,103,710	1,080,231
2026 **Merchandise Cost of Sales**	3,600	2,160	2,448	864	864	2,040	5,440	9,520	10,880	8,160	7,480	6,800	60,256	50,547	9,709	19%	54,196	65,388
2026 **Tennis Merchandise Cost of Sales**	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0%	-	-
2026 **F&B Cost of Sales**	4,885	577	1,127	32	175	1,213	6,564	12,138	13,604	16,180	13,200	9,059	78,753	80,711	(1,958)	-2%	80,603	80,738
2026 **F&B 2 Cost of Sales**	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0%	-	-
2026 **Total Cost of Sales**	8,485	2,737	3,575	896	1,039	3,253	12,004	21,658	24,484	24,340	20,680	15,859	139,009	131,258	7,751	6%	134,799	146,126
2026 **Gross Profit**	94,844	20,649	2,642	401	8,127	38,719	133,535	175,366	175,243	178,319	170,763	118,244	1,116,853	988,896	127,957	13%	968,911	934,105
2026 **Golf Expense**	10,013	14,383	5,184	5,183	5,659	11,740	15,546	17,834	14,780	14,884	11,946	10,886	138,037	123,670	14,367	12%	103,442	125,199
2026 **Pool/Fitness Expense**	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0%	-	-
2026 **Fitness Expense**	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0%	-	-
2026 **Other Expense**	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0%	-	-
2026 **Range Expense**	-	-	-	-	-	100	100	-	-	-	-	-	200	170	30	18%	264	1,779
2026 **Cart Expense**	14,367	1,145	-	-	-	1,266	2,753	16,119	16,053	16,319	15,919	14,503	98,445	60,031	38,414	64%	59,812	61,885
2026 **Maintenance Expense**	19,939	22,185	23,516	19,777	20,256	23,044	41,403	62,047	62,681	61,623	59,340	45,793	461,602	381,040	80,562	21%	367,207	301,051
2026 **Maintenance 2 Expense**	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0%	-	-
2026 **F&B Expense**	3,677	1,714	400	(176)	200	3,078	4,890	9,080	9,425	9,771	7,670	5,116	54,844	49,440	5,404	11%	48,491	56,245
2026 **F&B 2 Expense**	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0%	-	-
2026 **G&A Expense**	31,786	43,184	35,139	26,992	27,370	36,262	27,841	29,268	43,554	36,982	37,743	36,632	412,753	390,714	22,039	6%	378,296	371,836
2026 **Mkting/Member Expense**	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0%	-	-
2026 **Lodging Expense**	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0%	-	-
2026 **Total Operating Expense**	79,782	82,610	64,238	51,777	53,484	75,489	92,533	134,349	146,492	139,579	132,618	112,931	1,165,881	1,005,065	160,816	16%	957,511	917,994
2026 **EBITDA**	15,063	(61,961)	(61,597)	(51,375)	(45,357)	(36,770)	41,002	41,017	28,751	38,741	38,145	5,313	(49,028)	(16,169)	(32,859)	203%	11,400	16,111
2026 **Depreciation and Amortization**	4,600	4,600	4,600	4,600	4,600	4,600	4,600	4,600	4,600	4,600	4,600	4,600	55,200	54,873	5,127	9%	59,549	45,088
2025 **Depreciation and Amortization**	4,998	5,175	5,322	5,330	2,110	2,110	-	-	-	-	-	-	25,045	-	-	0%	-	-
2024 **Depreciation and Amortization**	4,944	4,944	4,958	4,958	4,958	4,958	4,958	4,958	4,958	4,958	4,998	4,998	59,549	-	-	0%	-	-
2023 **Depreciation and Amortization**	3,542	3,542	3,542	3,542	3,545	3,613	3,604	3,604	3,604	3,121	3,449	6,382	45,088	-	-	0%	-	-
2026 **Other Income / Expense**	2,612	2,614	2,615	2,686	2,687	2,689	2,690	2,665	2,639	2,614	2,588	2,562	31,660	73,007	(41,347)	-57%	33,320	27,020
2026 **Net Income**	7,451	(69,575)	(69,212)	(59,061)	(53,044)	(44,459)	33,312	33,352	21,112	31,127	30,557	(2,249)	(130,283)	(144,050)	3,361	-2%	(81,469)	(55,997)
2026 **Cash Flow from Operations**	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	60,000					
2026 **Cash Flow from Investing**	218	220	221	223	224	226	(3,802)	(3,828)	(3,853)	(3,879)	(3,905)	(3,931)	(21,865)					
2026 **Cash Flow from Financing**	-	-	-	-	-	-	-	-	-	-	-	-	-					
2026 **Net Cash Flow**	12,669	(64,355)	(63,991)	(53,838)	(47,820)	(39,233)	34,509	34,525	22,259	32,248	31,653	(1,180)	(102,554)					


HEARTLAND PUBLIC
SHOOTING PARK
RIFLE • SHOTGUN • PISTOL
ARCHERY

ECONOMIC IMPACT

4-H SHOOTING SPORTS EVENT

June 23-27, 2025

Attendees: **2,700**

Total Business Sales* City of GI: **$1,584,764**

ZOMBIES IN THE HEARTLAND

May 29- June 1, 2025 (One Weekend)

Attendees: **525**

Total Business Sales* City of GI: **$290,998**

CORNHUSKER STATE GAMES EVENT

July 11-14, 2025 (Two Weekends)

Attendees: **310**

Total Business Sales* City of GI: **$229,446**

MAJOR EVENTS ECONOMIC IMPACT TOTAL:

$2,105,208

*As measured by Grand Island Tourism/Brad Mellema. Lodging, transportation, food, retail, recreation, space rental, and business services.

HEARTLAND PUBLIC SHOOTING PARK

UPCOMING EVENTS

IPSC SHOTGUN WORLD QUALIFIER

September 12-14, 2025

Qualifying match for the International Practical Shooting Confederation.

4-H State Championships

Nebraska State Shotgun Championship September 13-14, 2025

Nebraska State Archery Championship 20-21, 2025

Prairie Circuit Conference

September 26-28, 2025

Collegiate shotgun shooting sports tournament hosted by Hastings College.

Last year's attendees included Fort State Hays University, Midland University, Concordia University, and Oklahoma Pan Handle State University.

HEARTLAND PUBLIC SHOOTING PARK

TRAP AND SKEET FACILITIES PROJECT UPDATE (EXISTING PROJECT)

Problems that needed to be solved:

- Rusted and rotting doors
- Deteriorated buildings were no longer weatherproof
- Machines required rebuilding and maintenance

Progress:

- Construction close to completion
- All machines requiring rebuild have been rebuilt
- Employees trained in the rebuild of these complex machines

2025 BUDGET TO BE CARRIED FORWARD: $195,984*

***May be complete before FY26**

HEARTLAND PUBLIC SHOOTING PARK

TRAP/SKEET HOUSES







BEFORE

HEARTLAND PUBLIC SHOOTING PARK

TRAP/SKEET HOUSES CONT.





AFTER

HEARTLAND PUBLIC SHOOTING PARK

PARK RESIDENTIAL HOUSE PROJECT UPDATE (EXISTING PROJECT)

Problems that needed to be solved:

- Water damage and mold
- AC Unit replacement
- Deteriorated siding
- Building updates
- Various concrete issues

Progress:

- Repairs are complete
- Siding replaced
- Interior completely remodeled
- Concrete work completed except for a small patio.

2025 BUDGET TO BE CARRIED FORWARD: $17,522.72*

***May be complete before FY26**

HEARTLAND PUBLIC SHOOTING PARK

PARK RESIDENTIAL HOUSE







BEFORE

HEARTLAND PUBLIC SHOOTING PARK

Videos from before work began. Hover over the video and click play.

PARK RESIDENTIAL HOUSE





AFTER

HEARTLAND PUBLIC SHOOTING PARK

PUBLIC SHOOTING BAYS PROJECT UPDATE (EXISTING PROJECT)

Problems that needed to be solved:

- Area flattened to set a silhouette course
- Small berms behind the target stands

Progress:

- Ground is leveled

2025 BUDGET TO BE CARRIED FORWARD: $50,000*

***May be complete before FY26**

HEARTLAND PUBLIC SHOOTING PARK

PUBLIC SHOOTING BAYS
PROJECT UPDATE (EXISTING PROJECT)





HEARTLAND PUBLIC SHOOTING PARK

OBJECTIVES FOR 2026 BUDGET REQUEST

The Heartland Public Shooting Park is a **DESTINATION location** for shooting sports in Nebraska / the region and hosts several **NATIONAL level events.**

GOAL – Continue to enhance the aesthetics as well as expand the function of the park

- Ensure user safety and elevate participant experience
- Fix ongoing concerns.
  - New Sporting Clay Loop Project Overrun (Paid by Hornady in 2025).
  - Complete the Sporting Clay Loop project.
  - Fix drainage issues on Trap/Skeet fields.
  - Repair and update the woodshed- The only permanent storage on site, not updated or properly repaired since built.

Future objectives beyond 2026

- Grow capacity and guest experience
  - Expand the camper capacity by building new pads and utilities.
  - Build new bathroom and shower facilities.

HEARTLAND PUBLIC SHOOTING PARK

NEW SPORTING CLAY LOOP ENHANCEMENT

PROJECT OVERRUN PAID BY HORNADY in 2025: $39,183

Sporting clay loop needs to be completed.

- Finishing the project
  - This project predates Hornady's operation of the park.
  - The city of Grand Island was awarded a grant to build a new sporting clay course loop in the southeast corner of the shooting park. This bid was not inclusive of Culverts for drainage, elevation changes or tree removal.
  - The loop itself is finished but is not an operable attraction.
- Power system is insufficient
  - More solar panels and wiring is required to operate all new stations.
- Permanent equipment is required
  - 10 new stations need to be built.
  - Awnings and tables need to be added to the site.
  - Gun racks need to be added to each station.

TOTAL NEW COST: $58,000*

***Not including overrun**

HEARTLAND PUBLIC SHOOTING PARK

FIXTURES NEEDED





Awnings, Gun Racks, Shooting Barricades, Solar Panels, Power Regulators and Batteries are all needed. Everything pictured but the clay thrower.

HEARTLAND PUBLIC SHOOTING PARK

FIXTURES NEEDED CONT.





Everything pictured is needed but the clay thrower.

HEARTLAND PUBLIC SHOOTING PARK

FUNDING REQUEST

New Sporting Clay Loop Enhancement

This estimate includes: additional gravel to finish the other half of the loop, solar panels and regulators to run the ten (10) new stations, construction of actual shooting stations, gun racks, tables and awnings.

CAPITAL PROJECT REQUEST
2025 PROJECT OVERRUN: $39,183*
2026 BUDGET REQUEST: $58,000
TOTAL REQUEST: $97,183

***Paid by Hornady**

HEARTLAND PUBLIC SHOOTING PARK

TRAP/SKEET FIELD DRAINAGE

Water creates a hazard and pools against the Trap/Skeet houses.

- Guest safety
  - Wet concrete creates a slipping hazard for guests.
  - Standing water can reach up to 6” deep after heavy rainfall.
- Water pools against Trap/Skeet houses
  - Damages the concrete and our new walls and doors.
  - May damage machines and/or clays.
- Existing drainage not working as designed
  - Drains are blocked or do not have working exits.
  - Concrete grading does not shed water appropriately.
- Damaging landscaping
  - Pooling water saturates and kills turf.

TOTAL COST: $47,000

HEARTLAND PUBLIC SHOOTING PARK

TRAP/SKEET FIELD DRAINAGE





HEARTLAND PUBLIC SHOOTING PARK

TRAP/SKEET FIELD DRAINAGE CONT.





HEARTLAND PUBLIC SHOOTING PARK

FUNDING REQUEST

TRAP/SKEET FIELD DRAINAGE REGRADING

This estimate includes: Dirt work, pipe, concrete replacement, sprinkler repair and concrete gutter system.

CAPITAL PROJECT REQUEST
TOTAL: $47,000

HEARTLAND PUBLIC SHOOTING PARK

EXISTING STORAGE BUILDING

Only permanent storage on the grounds

- Not Secure
  - Padlock system is poorly designed.
  - Aging wood is easy to break through or pry open.
- Electrical issues
  - Wiring is inoperable and exposed to the elements.
  - Building still operates on a fuse box.
- Old and leaking roof
  - We believe the roof is original to the building- built in the 1940s.
- Not Weatherproof
  - Broken windows are boarded over but not sealed.
  - Doors are warped and ill-fitting.
  - Multiple cracks and holes in the structure.

TOTAL COST: $390,000

HEARTLAND PUBLIC SHOOTING PARK

STORAGE BUILDING CURRENT CONDITION

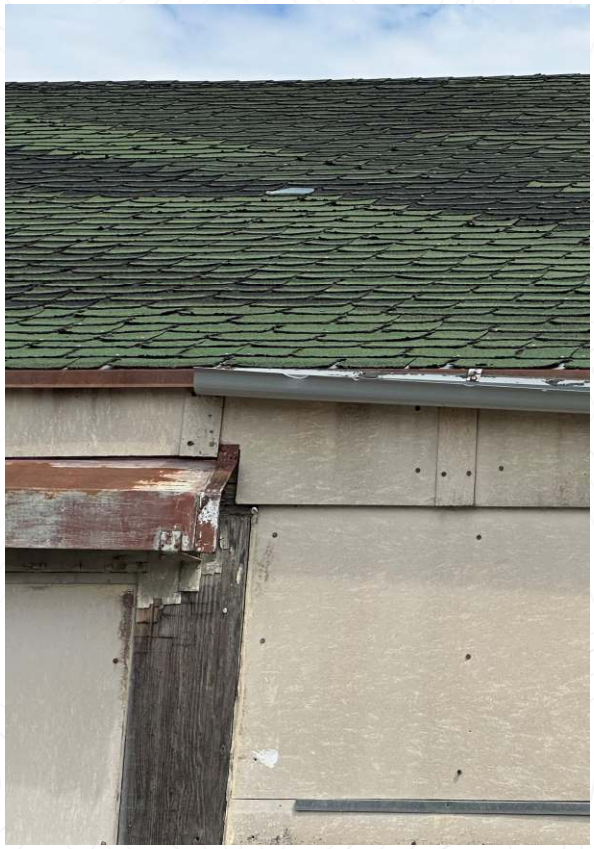


HEARTLAND PUBLIC SHOOTING PARK

STORAGE BUILDING CONT.



Walls/Doors



Roof



Electrical

HEARTLAND PUBLIC SHOOTING PARK

STORAGE BUILDING CONT.





The interior structure is in good condition

- Overbuilt timber construction is intact, but in desperate need of being protected from the elements

HEARTLAND PUBLIC SHOOTING PARK

FUNDING REQUEST

STORAGE BUILDING REPAIR AND UPDATES

Estimate includes: New metal roof, siding, doors, windows and asbestos removal.
We are awaiting quotes on electrical work and have included a placeholder amount in this request.

CAPITAL PROJECT REQUEST
TOTAL: $390,000

HEARTLAND PUBLIC SHOOTING PARK

FUTURE PROJECTS: CAMPER PAD EXPANSION & FACILITIES

Meet demand for large events

- Camper Pad Extension
  - Increases capacity and park revenue.
  - We turn away campers on a regular basis.
- Shower and Toilet Facility
  - Will increase length of stay for campers.
  - Accommodate tent campers and campers without facilities.
  - Provide a storm shelter.
- Create a Greywater dumping facility
  - Adds the ability to process camper greywater via a septic system.

HEARTLAND PUBLIC SHOOTING PARK

EXPANSION AREA



HEARTLAND PUBLIC SHOOTING PARK

FUNDING REQUEST (FOR FUTURE CONSIDERATION)

CAMPER PAD EXPANSION PROJECT

This estimate includes: Expansion for an additional seven (7) RV pads, three (3) of which would be on the east side of the existing pads. The other four (4) RV pads would be across the road to the west of the current pads. All seven (7) pads will be a rock/gravel pad with electric and water hookup.

Total: $121,000

BATHROOM AND SHOWER FACILITY PROJECT

This estimate includes: Building a new bathroom and shower facility on the camper area grounds.

Total: $280,000

PROJECT REQUEST TOTAL: $401,000

HEARTLAND PUBLIC SHOOTING PARK

2026 FUNDING REQUEST

2024 SPORTING CLAY LOOP OVERRUN PAID BY HORNADY: **$39,183**

COMPLETE NEW SPORTING CLAY LOOP: **$58,000**

TRAP/SKEET DRAINAGE PROJECT: **$47,000**

STORAGE BUILDING REPAIR AND UPDATE PROJECT: **$390,000**

CAPITAL PROJECT REQUEST FOR 2026
GRAND TOTAL: $534,183

2025 BUDGET TO BE CARRIED FORWARD (May be complete before FY26)

- RESIDENTIAL HOUSE: **$17,522.72**
- TRAP & SKEET FIELD: **$195,984**
- SHOOTING BAYS: **$50,000**

TOTAL CARRIED FORWARD: $263,506.73

HEARTLAND PUBLIC SHOOTING PARK

AGENDA MEMO

To: The Mayor and City Council

Agenda: City Council Meeting

Date: August 19, 2025

Item #: 5.b.

Subject: FY2026 Heartland Event Centers Budget Proposal - VenuWorks

Staff Contact: Pat Brown

BACKGROUND: x

DISCUSSION: x

FISCAL IMPACT: x

ALTERNATIVES: N/A

RECOMMENDATION: N/A

SAMPLE MOTION: N/A

ATTACHMENTS:
1. FY2026 Grand Island HEC Budget
2. VenuWorks Budget Overview - 2026
3. FY2026 HEC CIP Plan 26-30

VenuWorks of Grand Island

FY25 BUDGET — Version 1

October 1 - Sept 30

		Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Total	1/1/25-9/30/25 FY 2025 Budget	Variance	1/1/25-6/30/25 FY 2025 Actuals	Variance
Revenue																		
Building Rent Income																		
4110	Building Rent Income	-	-	-	-	-	-	-	-	-	-	-	-	-	46,083		175,027	
4120	Building Rent Income - Arena	-	10,000	31,000	14,000	41,000	50,000	27,000	14,000	25,500	10,000	-	20,000	246,500	176,751		0	
4130	Building Rent Income - Conference Center	1,250	3,750	1,250	2,500	7,000	1,000	500	900	1,250	1,250	-	-	20,600	17,500		0	
4131	Rent Discounts	-	-	-	-	-	-	-	-	-	-	-	-	-	(15,000)		(38,500)	
	subtotal	1,250	13,750	32,250	16,900	52,000	53,200	32,600	14,900	26,750	11,250	-	20,000	**294,850**	**225,333**	84,497	**136,527**	139,574
Contractually Obligated Income																		
4210	Naming Rights	-	-	-	-	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	75,000	82,500		0	
4230	Premium Seating	18,792	18,792	18,792	18,568	18,568	18,568	18,568	18,568	18,568	18,568	18,568	18,568	222,486	99,000		86,750	
4240	Signage, Display, Print Advertising	2,500	2,500	2,500	2,500	6,000	5,000	5,000	8,000	8,000	8,000	10,000	-	66,000	66,500		0	
4250	Event Sponsorships	-	-	-	-	-	-	-	-	-	-	-	-	-	15,000		0	
4260	Pouring Rights - $15K Pepsi	-	-	-	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	13,500	12,000		10,000	
	subtotal	21,292	21,292	21,792	22,568	34,401	33,401	33,401	36,401	36,401	36,401	38,401	28,401	**376,986**	**275,000**	123,318	**96,750**	296,236
Reimbursed Event Expenses																		
4310	Reimbursed In-House Equipment	-	450	1,400	900	4,050	1,350	700	900	3,900	450	-	900	15,000	11,445		11,247	
4320	Reimbursed Event Labor	150	9,000	19,000	38,000	-	19,000	19,000	19,000	-	19,000	-	19,000	161,150	83,019		47,527	
4325	Reimbursed Event Labor	-	7,500	7,500	7,500	-	9,500	7,500	9,500	-	1,500	-	1,500	52,500	82,919		47,527	
4325	Reimbursed Stagehand Labor	-	10,000	25,000	30,000	-	31,000	10,000	15,000	-	10,000	-	20,000	151,000	85,457		0	
4327	Reimbursed Contract Labor	-	1,000	1,000	1,000	4,000	-	1,000	2,000	-	1,000	-	2,000	13,000	33,000		(5,500)	
4330	Reimbursed Credit Card Fees	-	500	1,800	1,000	1,600	1,875	550	500	-	500	-	1,000	9,275	5,800		2,096	
4340	Reimbursed Event Advertising	-	5,000	10,000	10,000	-	15,190	5,000	5,000	-	5,000	-	10,000	65,190	35,000		0	
4350	Reimbursed Utilities	-	-	-	-	-	-	100	-	-	-	30,644	-	30,744	735		0	
4360	Reimbursed Event Expense - Other	-	-	-	-	2,500	-	-	-	-	-	-	-	2,500	-		1,800	
4370	Reimbursed Outside Event Expense	-	-	-	-	-	-	-	-	-	-	-	-	-	-		150	
4390	Equipment Discounts	-	-	-	-	-	-	-	-	-	-	-	-	-	-		0	
4391	Labor Discounts	-	-	-	-	-	-	-	-	-	-	-	-	-	-		150	
	subtotal	150	33,450	65,700	88,400	12,150	78,915	43,850	51,900	3,900	38,450	30,644	53,400	**520,359**	**337,375**	97,112	**103,597**	302,353
Food & Beverage Income - Concessions																		
4510	Concessions Sales - Food	1,600	3,900	17,500	18,600	59,654	70,067	3,900	9,600	3,200	5,500	16,000	7,800	217,322	95,570		102,537	
4520	Concessions Sales - N/A Beverage	2,400	5,850	26,250	27,900	89,482	105,101	5,850	14,400	4,800	8,250	24,000	11,700	325,982	54,211		126,308	
4530	Concessions Sales - Beer	2,000	4,875	14,375	23,250	17,483	21,780	4,875	12,000	-	6,875	20,000	9,750	139,363	272,945		85,245	
4540	Concessions Sales - Wine	400	975	2,875	4,650	3,497	4,356	975	2,400	-	1,375	4,000	1,950	27,853	46,189		8,747	
4550	Concessions Sales - Liquor	1,600	3,900	11,500	18,600	13,986	17,424	3,900	9,600	-	5,500	16,000	7,800	111,410	118,588		53,432	
4560	Concessions Sales - Third Party Commissions	-	-	-	-	-	-	-	-	-	-	-	-	-	-		3,115	
4565	Concessions Sales - Vending Machines	-	-	-	-	-	-	-	-	-	-	-	-	-	-		0	
	subtotal	8,000	19,500	72,500	93,000	184,101	222,728	19,500	48,000	8,000	27,500	80,000	39,000	**821,929**	**587,503**	346,779	**379,384**	540,387
Food & Beverage Income - Catering																		
4610	Catering Sales - Food	1,250	7,250	35,000	14,000	4,800	22,275	20,450	29,230	24,500	6,500	8,000	7,000	180,255	52,450		91,187	
4620	Catering Sales - N/A Beverage	623	1,875	10,750	2,000	-	3,138	5,475	475	-	1,500	-	-	25,836	480		1,842	
4630	Catering Sales - Beer	375	3,125	6,450	3,200	-	1,883	2,085	285	-	900	-	-	18,303	750		0	
4640	Catering Sales - Wine	83	938	1,675	200	-	314	348	48	-	150	-	-	3,755	-		1,251	
4650	Catering Sales - Liquor	188	563	3,225	600	-	941	1,043	143	-	450	-	-	7,153	750		2,171	
4655	Catering Sales - Third Party Catering	-	-	-	-	-	-	-	-	-	-	-	-	-	-		4,881	
4660	Catering Sales - Service Charges	571	2,530	12,095	4,140	1,104	6,567	6,302	6,941	5,635	2,185	1,840	1,610	51,520	1,720		23,997	
4680	Catering Discounts	-	-	-	-	-	-	-	-	-	-	-	-	-	-		(480)	
4690	Catering Sales - Third Party Commissions	-	-	-	-	-	-	-	-	-	-	-	-	-	-		0	
	subtotal	3,075	13,530	69,495	22,140	5,904	35,117	35,702	37,121	30,135	11,685	9,840	8,610	**280,564**	**56,446**	223,688	**129,146**	152,208
Other Event Income																		
4710	Ticket Sales	23,256	62,781	224,651	251,163	308,837	459,535	82,791	125,581	9,302	72,093	-	125,581	1,735,581	1,149,084		0	
4720	Production, Promotion & Co-Promotion Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-		0	
4730	Ticket Facility Fees	-	4,500	16,500	18,000	41,115	58,288	4,500	9,000	-	4,500	20,000	9,000	185,404	99,000		73,861	
4740	Ticket Exchange Service Charges	-	2,250	8,250	9,000	20,558	29,144	2,250	4,500	-	2,250	-	4,500	82,702	49,500		36,931	
4750	Merchandise Sales	-	1,500	7,500	12,000	-	7,812	1,500	6,000	-	1,500	-	6,000	43,812	34,000		4,993	
4760	Box Office Fees	-	-	-	-	-	-	-	-	-	-	-	-	-	500		200	
	subtotal	23,256	73,572	267,776	300,388	403,544	610,103	73,572	150,144	9,302	82,874	20,000	147,144	**2,161,649**	**1,334,184**	802,095	**125,185**	2,032,485
Other Income																		
4910	Interest Income	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0			$18	
	Total Income	**57,072**	**160,894**	**526,263**	**551,129**	**689,150**	**1,030,714**	**216,875**	**349,567**	**115,539**	**191,761**	**179,931**	**291,755**	**4,366,035**	**2,688,114**	1,678,089	**903,123**	3,463,384
Concessions Cost of Goods Sold																		
5001	Concessions COGS - Food	448	1,092	4,900	5,208	16,703	19,619	1,092	2,688	896	1,540	4,480	2,184	60,850	34%	26,423	72,800	
5002	Concessions COGS - N/A Beverage	768	1,872	8,400	8,928	28,634	33,632	1,872	4,608	1,536	2,640	7,680	3,744	106,514	33%	35,505	90,870	
5003	Concessions COGS - Beer	400	975	2,875	4,650	3,497	4,356	975	2,400	-	1,375	4,000	1,950	27,853	20%	46,189	8,747	
5004	Concessions COGS - Wine	80	195	575	930	699	951	195	480	-	275	800	390	5,571	20%	4,784	86	
5005	Concessions COGS - Liquor	320	780	2,300	3,720	2,797	3,805	780	1,920	-	1,100	3,200	1,560	22,282	20%	23,769	1,655	
	subtotal	1,536	3,744	13,800	17,856	34,434	41,743	3,744	9,216	1,472	5,280	15,360	7,488	**193,470**	**105,705**	49,967	**127,708**	32,965
Catering Cost of Goods Sold																		
5102	Catering COGS - Food	350	2,030	9,800	3,920	1,344	8,237	5,726	8,184	6,860	1,820	2,240	1,960	52,472	28%	13,762	24,106	
5103	Catering COGS - N/A Beverage	75	225	1,290	240	-	377	657	57	-	180	-	-	3,861	12%	726	167	
5104	Catering COGS - Beer	75	225	1,290	240	-	377	417	57	-	180	-	-	2,861	20%	135	0	
5105	Catering COGS - Wine	13	150	645	120	-	188	209	29	-	90	-	-	1,444	20%	-	0	
5106	Catering COGS - Liquor	38	113	645	120	-	188	209	29	-	90	-	-	1,432	20%	153	0	
	subtotal	550	2,630	13,240	4,560	1,344	7,241	6,838	8,336	6,860	2,360	2,240	1,960	**58,090**		**14,777**	**24,273**	32,788
Ticketing Cost of Goods																		
5200	Ticket Sales Ries Peru	23,256	62,781	224,651	251,163	308,837	459,535	82,791	125,581	9,302	72,093	-	125,581	1,735,581	1,149,084		-	
	Total Cost of Goods Sold	**25,342**	**69,155**	**251,691**	**273,579**	**344,615**	**508,519**	**73,373**	**143,134**	**17,634**	**79,873**	**17,600**	**135,029**	**1,989,356**	**1,366,967**	670,387	**148,659**	1,791,335
	Gross Profit	**31,731**	**91,739**	**274,572**	**277,550**	**344,535**	**522,195**	**143,503**	**206,433**	**97,904**	**112,088**	**162,331**	**156,676**	**2,427,245**	**1,413,147**	1,007,702	**755,200**	1,672,049
Personnel Expense																		
Full Time Staff																		
5011	Full Time Staff	54,603	54,603	54,603	54,603	54,603	54,603	54,603	54,603	54,603	54,603	54,603	54,603	655,240		542,940	236,931	
5012	Bonus Pool	4,430	4,430	4,430	4,430	4,430	4,430	4,430	4,430	4,430	4,430	4,430	4,430	53,040			18,354	
5014	Full Time Staff F&B	9,918	9,918	9,918	9,918	9,918	9,918	9,918	9,918	9,918	9,918	9,918	9,918	119,016			48,180	
Part Time Support																		
5021	Student Staff - Admin	1,560	1,560	1,560	1,560	1,560	1,560	1,560	1,560	1,560	1,560	1,560	1,560	18,720		16,428	0	

Linked to other tab
Manual entry
Formula

VenuWorks of Grand Island

P&B BUDGET

October 1 - Sept 30

		Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Total
7012	Support Staff - Operations	3,130	3,130	3,130	3,130	3,130	3,130	3,130	3,130	3,130	3,130	3,130	3,130	37,440
7013	Support Staff - F&B	-	-	-	-	-	-	-	-	-	-	-	-	-
7014	Support Staff - Tech	-	-	-	-	-	-	-	-	-	-	-	-	-
	Part Time Expense													
7031	Event Labor - Event Services	-	527	1,755	3,119	-	2,843	527	1,229	-	527	-	1,053	11,478
7032	Event Labor - Ticket Office	-	27	99	54	432	333	27	27	-	27	-	54	1,080
7033	Event Labor - Custodial	-	867	2,499	1,764	1,176	3,136	1,227	3,822	1,519	882	-	1,764	18,571
7034	Event Labor - Stagehands/Operations	250	5,000	11,625	14,625	3,500	17,250	6,000	7,875	1,000	4,500	7,000	8,500	86,125
7035	Event Labor - Front of House	750	1,500	3,000	3,000	750	3,750	1,500	1,500	750	1,500	1,500	1,500	21,000
7036	Event Labor - Food Service Concessions	1,200	2,925	10,875	11,700	27,015	11,400	2,925	7,200	1,200	4,125	12,000	3,850	111,175
7037	Event Labor - Security													27,114
7038	Event Labor - Service Charge Gratuity	-	-	-	-	-	-	-	-	-	-	-	-	-
	Taxes & Benefits													
7051	Full Time Employer Paid Taxes	5,460	5,460	5,460	5,460	5,460	5,460	5,460	5,460	5,460	5,460	5,460	5,460	65,524
7052	Full Time Employer Paid Benefits	8,717	8,717	8,717	8,717	8,717	8,717	8,717	8,717	8,717	8,717	8,717	8,717	104,604
7053	Part Time Employer Paid Taxes & Benefits	796	1,940	5,140	5,013	4,484	8,095	2,492	5,704	1,596	1,897	3,034	2,796	42,987
7054	F&B Employer Paid Taxes	1,091	1,091	1,091	1,091	1,091	1,091	1,091	1,091	1,091	1,091	1,091	1,091	13,091
7055	F&B Employer Paid Benefits	1,587	1,587	1,587	1,587	1,587	1,587	1,587	1,587	1,587	1,587	1,587	1,587	19,042
7060	Workers Compensation	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	18,000
7061	Payroll Processing	904	904	904	904	904	904	904	904	904	894	894	894	10,682
	subtotal	94,493	105,305	135,221	134,050	120,068	182,928	110,395	171,761	101,996	105,755	113,474	113,248	1,429,693
	General & Administrative													
7101	Postage & Shipping	50	-	-	50	-	-	50	-	-	50	-	50	200
7102	Office Supplies	800	800	800	800	800	800	800	800	800	800	800	800	9,600
7103	Computer Software Licenses, Hardware & Supplies	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000
7104	IT Support Services	100	100	100	100	100	100	100	100	100	100	100	100	1,200
7105	Printing / Copying	130	130	130	130	130	130	130	130	130	130	130	130	1,560
7106	Dues & Subscriptions	390	390	390	390	390	390	390	515	845	390	390	390	5,415
7107	PT Employee Training	250	250	250	250	250	250	250	250	250	250	250	250	3,000
7108	Telephone Expense	-	-	-	-	-	-	-	-	-	-	-	-	24,000
7109	Internet Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
7110	Employee Recruitment & Relocation	208	208	208	208	208	208	208	208	208	208	208	208	2,500
7111	Employee Development & Recognition	450	100	100	450	100	100	450	100	100	1,950	100	100	4,102
7112	Travel & Business Development	900	900	900	900	900	900	900	900	900	2,400	900	2,400	13,900
7113	Miscellaneous Expense	-	-	-	-	-	-	-	-	-	-	-	-	25,000
	subtotal	5,328	4,718	4,718	5,318	4,918	4,718	5,328	4,853	5,178	8,128	4,718	6,228	69,617
	Occupancy													
7201	Operational Supplies	500	500	500	500	500	500	500	500	500	500	500	500	6,000
7202	Production Supplies	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
7203	Custodial Supplies	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	19,200
7204	Utilities													240,000
7205	Communications	720	720	720	720	720	720	720	720	720	720	720	720	8,640
7206	Insurance - General Liability	6,200	6,200	6,200	6,200	6,200	6,200	6,200	6,200	6,200	6,200	6,200	6,200	74,400
7207	Insurance - Property													45,155
7208	Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-	-
7209	Equipment R&M	18,225	7,875	7,075	14,675	5,325	2,175	13,775	3,025	4,075	14,075	1,625	1,175	78,100
7210	HVAC/Safety System R&M	-	-	-	-	-	-	-	-	-	-	-	-	5,000
7211	Equipment R&M	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
7212	Building R&M	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
7213	Grounds R&M	-	-	3,000	6,500	5,000	4,000	3,000	2,000	-	-	500	-	21,000
7214	Rentals	-	-	-	-	-	-	-	-	-	-	-	-	-
7215	Space Rental Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
7216	Electricity	24,000	14,000	15,700	16,100	12,500	10,500	17,500	16,500	17,000	27,200	26,600	22,500	213,500
7217	Gas	3,000	1,700	5,200	9,000	12,000	8,000	4,000	4,000	2,100	1,600	1,000	1,400	48,600
7218	Waste Management	425	425	425	425	1,000	1,000	425	425	425	425	425	425	6,250
7219	Water	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
	subtotal	60,520	44,520	47,425	53,385	47,500	40,340	55,050	49,630	39,320	58,564	46,494	41,216	837,740
	Services & Operations													
7301	Uniforms				1,500							1,500	1,500	3,000
7302	Outside Catering	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	13,800
7303	Professional Fees	-	-	-	-	-	-	-	-	-	-	-	-	-
7304	Contracted Services													52,280
7306	Management Fees - Base	6,180	6,180	6,180	6,180	6,180	6,180	6,180	6,180	6,180	6,180	6,180	6,180	74,160
7308	Management Fees - Commissions	2,794	4,111	10,698	10,448	14,940	19,011	6,932	8,847	6,028	4,291	9,531	6,797	106,230
7309	Host Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
7310	Credit Card Fees	-	-	-	-	-	-	-	-	-	-	-	-	6,526
7311	Banking Fees	50	50	50	50	50	50	50	50	50	50	50	50	600
7313	Cash Short/Short	-	-	-	-	-	-	-	-	-	-	-	-	25
7314	Fulfillment Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
	subtotal	10,174	11,491	18,079	19,329	22,320	26,391	14,312	16,227	13,408	13,671	18,211	14,177	257,790
	Event Expenses													
7401	Outside Expense	-	-	-	-	8,850	10,850	-	-	-	-	-	-	19,700
7402	Event Advertising	-	5,000	10,000	10,000	-	15,100	5,000	5,000	-	5,000	-	10,000	65,100
7403	Event Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-
7404	Contracted Labor	-	1,000	3,000	4,000	-	4,000	1,000	2,000	-	1,000	-	2,000	18,000
7405	Event Supplies - Non-F&B	300	300	300	300	-	600	1,500	900	-	900	-	-	5,100
7406	Event Supplies	-	-	-	-	-	-	-	-	-	-	-	-	199
7407	Merchandise Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
7408	Parking Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
7409	Third Party Catering	-	-	-	-	-	-	-	-	-	-	-	-	-
7410	Third Party Management	150	750	16,200	30,450	-	16,200	1,250	13,050	-	550	-	600	81,200
7411	Talent Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
7412	Promoter Discount & Co-Pro Expense	1,600	9,291	36,063	43,163	84,173	119,875	9,291	23,881	1,600	10,891	-	18,581	356,407
7413	Non-Profit Group Commissions	-	-	-	-	-	-	-	-	-	-	-	-	3,048
7414	Other Event Expense	-	-	-	-	2,500	-	-	-	-	-	-	-	2,500
7415	Event Rental Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
7416	Ticketing Credit Card Fees	-	-	-	-	-	-	-	-	-	-	-	-	2,504
	subtotal	2,050	16,341	65,863	88,313	95,523	166,625	18,041	44,831	1,600	17,741	-	31,181	548,607
	F&B Expenses													
7501	F&B Paper Goods & Consumables													7,588
7502	F&B Kitchen Equipment & Smallwares	250	250	250	250	250	250	250	250	250	250	250	250	3,013
7503	F&B Linen	250	250	250	250	250	250	250	250	250	250	250	250	4,434
7504	F&B Uniforms - Department Specific	-	-	-	1,500	-	-	750	-	-	750	-	-	3,000

	1/1/25-9/30/25		1/1/25-6/30/25	
	PY 2025 Budget	Variance	PY 2025 Actuals	Variance
	18,000		0	
			20,781	
			37,261	
	25,000		0	
	680		4,067	
	13,228		3,746	
	36,766		32,431	
	10,500		10,500	
	75,553		43,868	
			27,114	
			0	
	54,284		30,035	
	104,604		56,723	
	25,962		6,833	
			8,735	
			2,397	
	18,140		9,070	
	10,682		5,232	
522,433	907,348		571,255	853,864
	200		33	
	9,600		4,880	
	24,000		12,000	
	1,200		1,613	
	1,560		0	
	5,020		1,475	
	3,000		0	
	24,000		0	
			0	
	2,500		22,270	
	4,102		726	
	13,900		0	
	25,000		21,187	
(1,818)	71,433	(18,253)	82,868	(19,253)
	11,250		11,436	
	12,000		6,053	
	19,200		9,707	
	240,000		0	
	13,777		7,220	
	95,038		45,155	
			0	
	28,925		42	
	5,000		0	
	2,653		1,344	
	30,000		20,732	
	2,497		0	
	21,000		2,628	
			0	
			0	
	97,205		0	
	48,600		28,233	
	6,250		3,157	
	12,000		6,000	
110,511	447,230		215,851	321,890
	3,000		2,664	
	13,800		6,798	
			0	
	2,500		52,280	
	74,160		42,090	
	64,670		12,769	
			0	
	5,905		6,526	
	1,680		58	
			21	
			0	
36,440	191,715		131,056	65,740
			898	
	35,100		60	
			0	
	31,800		27,517	
			5,100	
			199	
			0	
			0	
			0	
	50,181		32,077	
			0	
	170,764		10,972	
			3,048	
			0	
			2,504	
260,861	287,747		87,464	461,143
			7,588	
	600		2,013	
	3,750		4,434	
			0	

VenuWorks of Grand Island

FY26 BUDGET

October 1 - Sept 30

		Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Total	1/1/25-9/30/25 FY 2025 Budget	Variance	1/1/25-6/30/25 FY 2025 Actuals	Variance
	7505 F&B Licensing & Permits	92	92	92	92	92	92	92	92	92	92	92	92	1,100	9,758		1,940	
	7506 F&B Dues & Subscriptions	4,248	4,248	4,248	4,248	4,248	4,248	4,248	4,248	4,248	4,248	4,248	4,248	50,975			25,475	
	7507 F&B Office Supplies	100	-	-	100	-	-	100	-	-	100	-	-	400			189	
	7508 F&B Computer Licensing (POS, Serve Safe)	500	-	-	500	-	-	500	-	-	500	-	-	2,000	1,000		-	
	7509 F&B Repairs & Maintenance	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	18,000	450		3,735	
4%	7510 F&B Supplies - Catering - 5% est	-	-	-	-	-	-	-	-	-	-	-	-	-	2,187		150	
4%	7511 F&B Supplies - Concessions - 5% est	650	650	650	650	650	650	650	650	650	650	650	650	7,800	13,500		8,745	
	7512 F&B Chemicals	333	333	333	333	333	333	333	333	333	333	333	333	4,000	-		0	
	7513 F&B Ice Purchase	-	-	-	-	-	-	-	-	-	-	-	-	-	-		0	
4%	7514 F&B Credit Card Fees - Point of Sale Only 4%	224	546	2,030	2,604	5,155	8,236	546	1,344	224	775	2,240	1,050	23,012	5,575		0	
	7515 F&B Contracted Labor	-	-	-	-	-	-	-	-	-	-	-	-	-	-		0	
	7518 F&B Travel	-	-	3,000	-	3,000	3,000	-	-	3,000	-	3,000	-	15,000	-		29,880	
	subtotal	8,197	7,868	12,353	12,077	15,477	18,559	9,369	8,667	10,547	9,493	12,563	8,415	**131,485**	**40,343**	91,142	**81,172**	46,111
	Total Expenses	180,551	180,693	276,068	311,790	314,907	417,571	212,195	235,975	172,063	213,372	197,470	214,283	**2,928,928**	1,555,550		1,150,434	
	Net Operating Profit/(Loss)	(148,821)	(88,964)	(1,493)	(34,726)	29,628	110,624	(68,653)	(19,542)	(74,130)	(101,284)	(53,134)	(57,607)	**(505,479)**	**(409,813)**	(1,866)	**(344,134)**	(57,445)
	Other Income																	
4010	Owner Operating Investment	41,667	41,667	41,667	41,667	41,667	41,667	41,667	41,667	41,667	41,667	41,667	41,667	500,000	500,000		300,000	
4020	Owner Other Investment	-	-	-	-	-	-	-	-	-	-	-	-	-	-		0	
4030	Owner Capital Transfers In	-	-	-	-	-	-	-	-	-	-	-	-	-	-		0	
4040	Owner Debt Transfers In	-	-	-	-	-	-	-	-	-	-	-	-	-	-		0	
	Total Other Income	41,667	41,667	41,667	41,667	41,667	41,667	41,667	41,667	41,667	41,667	41,667	41,667	**500,000**	**500,000**		**300,000**	
	Net Other Income	41,667	41,667	41,667	41,667	41,667	41,667	41,667	41,667	41,667	41,667	41,667	41,667	**500,000**	**500,000**		**300,000**	
	Net Income	(107,154)	(47,297)	38,170	7,457	71,294	152,291	(27,026)	22,125	(32,493)	(59,618)	6,532	(15,941)	**(5,479)**	**187**		**(144,134)**	

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CITY OF Grand Island NEBRASKA

VenuWorks FY2026 Budget Presentation for the Heartland Event Center

CITY OF Grand Island NEBRASKA

Revenues

- **Building Rent** (including Arena and Conference Center) $294,850.
- **Contractually Obligated Revenue** (includes naming rights, premium seating, signage, display, print advertising, event sponsorships, and pouring rights) $400,986.
- **Reimbursed Event Expenses** $406,319
- **Food & Beverage Revenue** (concessions & catering) $1,102,183
- **Other Revenues** (ticket, merchandise, fees) $2,162,265
- ***Total Revenues $4,366,603***

CITY OF Grand Island NEBRASKA

Expenses

- Cost of goods sold $1,939,354
- Personnel Costs $1,429,693
- General & Administrative Costs $63,615
- Occupancy Costs $557,740
- Services & Operations Cost $197,790
- Event Expenses $548,607
- Food & Beverage Expenses $131,483
- ***Total Expenses $4,868,282***

CITY OF Grand Island NEBRASKA

Summary

- Revenues => $4,366,603
- Expenses => $4,868,282
- Net Operating Loss => ($501,679)
- Owner Operating Investment => $500,000 (Hotel Occupation Tax)
- Net Income => ($1,679)

HEARTLAND EVENTS CENTER

2026 YEAR CAPITAL PLAN

Description	Type*	2026
Building and Structures		
Administration Entrance Vestibule		50,000.00
BCC Vestibule		City
Boiler Replacement		75,000.00
Camera System		100,000.00
Card Access System (FOB)		
Carpet Replacement (BCC)		
Center Hung Video Board		
Fall Arrest System - Rigging Grid		
Lighting controls - BCC		HW
Lighting Upgrade - Arena LED		HW
Office Build Out		50,000.00
Outdoor Marquees boards (N & S)		
Overhead Door		
Re-Key Building		10,000.00
Retractable Risers		
Ticket Office Vestibule		
Water Heaters		
Subtotal		**$ 285,000.00**
Equipment		
Arena Sound System Upgrade		HW
A/V Equipment/Projectors/Controls		40,000.00
Automated Listening Devices		
Banquet Chairs		
Chairs (Padded folding)		
Clearcom & Dry Lines		50,000.00
Computers		
Conference room table & Chairs		10,000.00
Crowd Control-Bike Rack & Tensa Barriers		35,000.00
Custodial Equipment		20,000.00
Entry Matting		8,000.00
Forklift		50,000.00
Kitchen/Concession Equipment		20,000.00
Office/Dressing Room Furniture		
Pallet racking		5,000.00
Pick Up/trailer		40,000.00
Portable Radios		10,000.00
Power Distros & Cables		30,000.00
Scissor Lift		
Skidsteer		
Spotlights		20,000.00
Staging & Barricade		
Tables		15,000.00
Trade Show Equipment		20,000.00
Washer & Dryer		20,000.00
WiFi Upgrade		
Subtotal		**$ 393,000.00**
Maintenance		
Building Automation System		HW
Dock Concrete Repair		
HVAC System		HW
Ice Plant and Repairs		HW
Landscaping/Irrigation		
Painting - Interior		
Retractable Repairs		
Roof Repairs		HW
Water redundancy valve		
Subtotal		**$ -**

Totals		**$ 678,000.00**

8/15/2025

**Category Types: A = Life Safety, B = Revenue Generation, C = Guest Experience, D = Existing Maintenance*

HEARTLAND EVENTS CENTER

FIVE YEAR CAPITAL PLAN

Description	Type*	2026	2027	2028	2029	2030
Building and Structures						
Administration Entrance Vestibule		50,000.00				
BCC Vestibule		City				
Boiler Replacement		75,000.00				
Camera System		100,000.00				
Card Access System (FOB)			125,000.00			
Carpet Replacement (BCC)			75,000.00			
Center Hung Video Board						
Fall Arrest System - Rigging Grid						
Lighting controls - BCC		HW				
Lighting Upgrade - Arena LED		HW				
Office Build Out		50,000.00				
Outdoor Marquees boards (N & S)						
Overhead Door			10,000.00			
Re-Key Building		10,000.00				
Retractable Risers						
Ticket Office Vestibule			250,000.00			
Water Heaters						
Subtotal		**$ 285,000.00**	**$ 460,000.00**	**$ -**	**$ -**	**$ -**
Equipment						
Arena Sound System Upgrade		HW				
A/V Equipment/Projectors/Controls		40,000.00				
Automated Listening Devices			7,500.00			
Banquet Chairs			80,000.00			
Chairs (Padded folding)			45,000.00			
Clearcom & Dry Lines		50,000.00				
Computers				15,000.00		15,000.00
Conference room table & Chairs		10,000.00				
Crowd Control-Bike Rack & Tensa Barriers		35,000.00				
Custodial Equipment		20,000.00				
Entry Matting		8,000.00				
Forklift		50,000.00				
Kitchen/Concession Equipment		20,000.00				
Office/Dressing Room Furniture			32,000.00			
Pallet racking		5,000.00				
Pick Up/trailer		40,000.00				
Portable Radios		10,000.00				
Power Distros & Cables		30,000.00				
Scissor Lift			35,000.00			
Skidsteer			60,000.00			
Spotlights		20,000.00				
Staging & Barricade			225,000.00			
Tables		15,000.00				
Trade Show Equipment		20,000.00				
Washer & Dryer		20,000.00				
WiFi Upgrade						
Subtotal		**$ 393,000.00**	**$ 484,500.00**	**$ 15,000.00**	**$ -**	**$ 15,000.00**
Maintenance						
Building Automation System		HW				
Dock Concrete Repair			$ 15,000.00			
HVAC System		HW				
Ice Plant and Repairs		HW				
Landscaping/Irrigation			$ 40,000.00			
Painting - Interior			$ 25,000.00			
Retractable Repairs			$ 10,000.00			
Roof Repairs		HW				
Water redundancy valve						
Subtotal		**$ -**	**$ 90,000.00**	**$ -**	**$ -**	**$ -**
Totals		**$ 678,000.00**	**$ 1,034,500.00**	**$ 15,000.00**	**$ -**	**$ 15,000.00**

8/15/2025

**Category Types: A = Life Safety, B = Revenue Generation, C = Guest Experience, D = Existing Maintenance*