



**LYNNWOOD FINANCE COMMITTEE - Regular Finance Committee
Meeting
City Hall, Conference Room 4
WEDNESDAY, MARCH 26, 2025 3:30 PM**

1. CALL TO ORDER
2. ROLL CALL
3. FINANCIAL REPORTS
 - 3.A [Sales Tax Report](#) - 20 minutes
Michelle Meyer, Finance Director
4. DISCUSSION ITEM
 - 4.A [Tax Increment Financing: Update and Next Steps Briefing](#)
5. ADJOURN

FINANCE COMMITTEE 3.A

CITY OF LYNNWOOD FINANCE COMMITTEE

TITLE: Sales Tax Report

DEPARTMENT CONTACT: Michelle Meyer, Finance

SUMMARY:

Review of Sales Tax Revenues

PRESENTER:

Michelle Meyer, Finance Director

ESTIMATED TIME:

20

BACKGROUND:

The City receives Sales Tax revenue distributions on a monthly basis for sales that occurred two months prior. Detailed reports for December 2024 sales (revenues received in February 2025) will be reviewed.

SUGGESTED ACTION:

Review of Sales Tax detail

PREVIOUS COUNCIL ACTIONS:

The Finance Committee reviews monthly sales tax detail at each meeting.

DEPARTMENT ATTACHMENTS

Description:

[Lynnwood Sales Tax Analysis Through Feb 2025.pdf](#)



Sales Tax Analysis - Annual Summary
February 2025

Tax Categories	Jan - Feb 2022	Jan - Feb 2023	Jan - Feb 2024	Jan - Feb 2025
Construction	\$ 440,412	\$ 580,834	\$ 491,043	\$ 409,851
Manufacturing & Wholesale Trade	\$ 118,923	\$ 143,313	\$ 137,429	\$ 138,742
Retail Trade	\$ 1,528,836	\$ 2,354,968	\$ 2,302,901	\$ 2,316,559
Motor Vehicle & Parts Dealers	\$ 1,020,667	\$ 1,446,936	\$ 1,555,216	\$ 1,194,105
Information	\$ 96,037	\$ 128,445	\$ 141,418	\$ 154,182
Finance & Insurance	\$ 57,626	\$ 48,993	\$ 30,430	\$ 37,218
Real Estate Rental and Leasing	\$ 45,981	\$ 52,281	\$ 53,462	\$ 55,919
Professional, Scientific, & Technical Services	\$ 86,410	\$ 126,759	\$ 145,220	\$ 87,427
Arts, Entertainment, & Recreation	\$ 15,880	\$ 27,211	\$ 20,648	\$ 23,097
Accommodation	\$ 37,792	\$ 48,659	\$ 55,901	\$ 49,572
Food Services	\$ 261,650	\$ 337,099	\$ 373,373	\$ 392,314
Other Products and Services*	\$ 265,939	\$ 302,030	\$ 287,539	\$ 313,964
Total Sales Tax Collected**	\$ 3,976,153	\$ 5,597,528	\$ 5,594,580	\$ 5,172,950
Budgeted Sales Tax Collections	\$ 24,744,533	\$ 30,180,485	\$ 30,320,115	\$ 32,018,000
Realized Revenue as Compared to Budget	16%	19%	18%	16%

*Categories with small amounts of sales tax revenues have been combined

**Totals do not reflect deduction of admin fees paid to the State

YEAR TO DATE SALES TAX COLLECTION BY CATEGORY

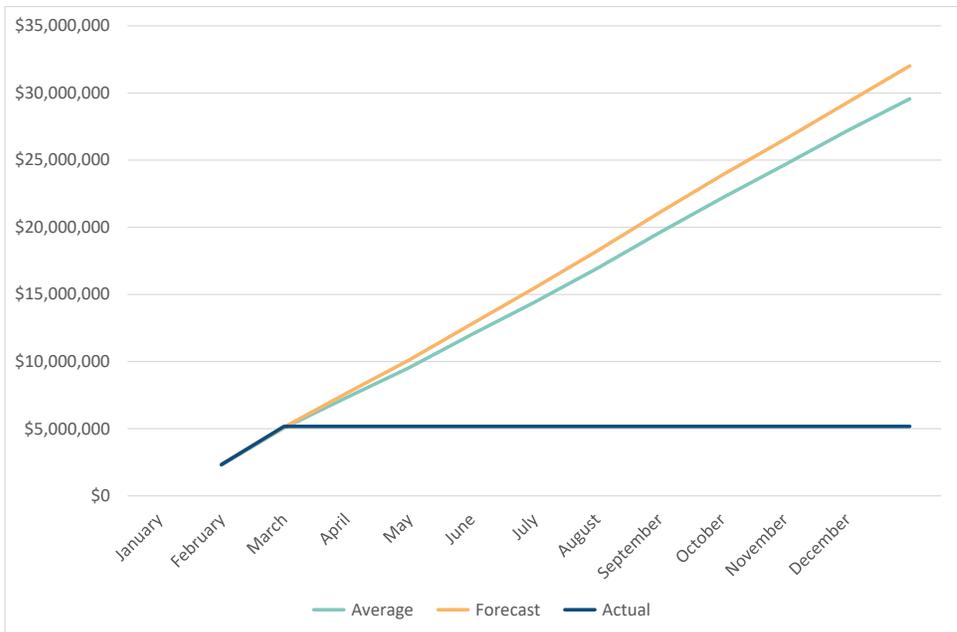




Sales Tax Analysis - Annual Summary
February 2025

	2022	2023	2024	4-Year Average Collection 2021 - 2024		Forecast 2025	Actual 2025	% Change 2024 - 2025	2025 Budget vs Actual
				Rate	Amount				
January	\$ 1,901,553	\$ 2,599,135	\$ 2,371,961	7.34%	\$ 2,290,883	\$ 2,351,506	\$ 2,327,759	-1.86%	\$ (23,747)
February	2,074,600	2,998,393	3,222,619	8.60%	2,765,204	2,754,738	\$ 2,845,191	-11.71%	\$ 90,453
March	2,568,511	2,266,392	1,942,924	7.91%	2,259,276	2,532,530	\$ -		
April	2,271,016	2,250,420	2,159,099	7.74%	2,226,845	2,479,116	\$ -		
May	2,404,506	2,601,479	2,412,733	8.38%	2,472,906	2,683,385	\$ -		
June	2,631,081	2,257,082	2,281,087	8.34%	2,389,750	2,669,498	\$ -		
July	2,485,666	2,638,901	2,443,306	8.62%	2,522,624	2,759,108	\$ -		
August	2,380,789	2,806,745	2,798,531	8.94%	2,662,022	2,861,023	\$ -		
September	2,485,666	2,636,684	2,662,304	8.75%	2,594,885	2,801,440	\$ -		
October	2,380,789	2,500,319	2,529,350	8.29%	2,470,153	2,654,027	\$ -		
November	2,734,292	2,583,228	2,267,162	8.54%	2,528,227	2,732,739	\$ -		
December	2,658,768	2,284,091	2,198,929	8.55%	2,380,596	2,738,890	\$ -		
Total Sales Tax Collected**	\$ 28,977,237	\$ 30,422,869	\$ 29,290,005			\$ 32,018,000	\$ 5,172,950		
Percentage Increase(Decrease)		4.99%	-3.72%					-7.54%	\$ 66,706
								YTD change	YTD difference

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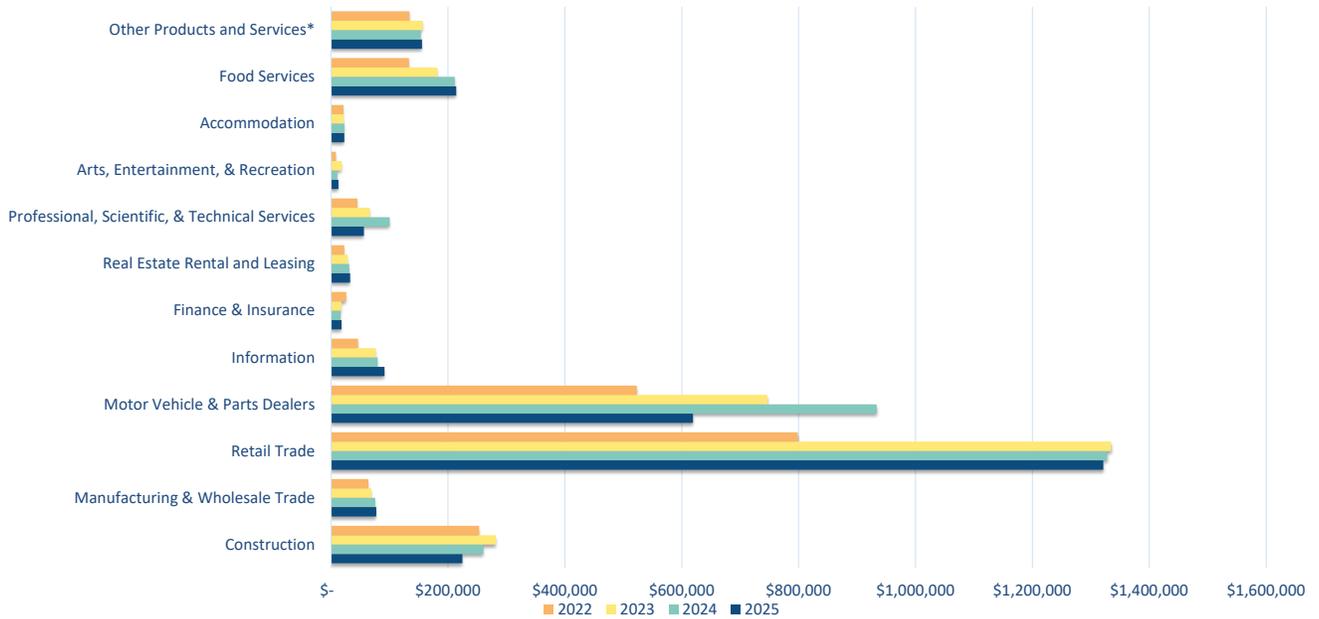


Sales Tax Analysis - Monthly Comparison
February 2025

Tax Categories	February 2022	February 2023	February 2024	February 2025	Change in Collections from Prior Year	
	\$	\$	\$	\$	\$	%
Construction	253,314	282,011	260,649	224,578	(36,071)	-13.84%
Manufacturing & Wholesale Trade	63,701	68,755	75,409	77,337	1,928	2.56%
Retail Trade	798,435	1,334,647	1,327,483	1,321,357	(6,126)	-0.46%
Motor Vehicle & Parts Dealers	523,152	746,673	933,351	619,399	(313,952)	-33.64%
Information	46,143	76,438	79,509	91,277	11,768	14.80%
Finance & Insurance	25,728	17,551	16,449	17,870	1,421	8.64%
Real Estate Rental and Leasing	22,672	28,101	31,194	32,475	1,281	4.11%
Professional, Scientific, & Technical Services	44,930	65,998	100,104	56,116	(43,988)	-43.94%
Arts, Entertainment, & Recreation	8,159	18,285	10,417	12,572	2,155	20.69%
Accommodation	21,136	21,385	22,736	22,539	(197)	-0.87%
Food Services	133,188	181,731	211,812	214,157	2,345	1.11%
Other Products and Services*	134,042	156,818	153,506	155,514	2,008	1.31%
Total Sales Tax Collected**	2,074,600	2,998,393	3,222,619	2,845,191	(377,428)	-11.71%

*Categories with small amounts of sales tax revenues have been combined. **Totals do not reflect deduction of admin fees paid to the State

Monthly Sales Tax Comparison By Category



FINANCE COMMITTEE 4.A

CITY OF LYNNWOOD FINANCE COMMITTEE

TITLE: Tax Increment Financing: Update and Next Steps Briefing

DEPARTMENT CONTACT: Ben Wolters, Development and Business Services

SUGGESTED ACTION:

This is a briefing to update the Council Finance Committee on the Tax Increment Financing Project Analysis currently under review by the Office of the State Treasurer and the initial feedback from notifications and briefings of taxing districts that the proposed City Center Tax Increment Financing Area includes. Those districts are: Verdant/Hospital District 2, Sno-Isle Library District, South County Fire District, Sound Transit, and Snohomish County. Staff will also update the Committee on a proposed schedule for next steps.

DEPARTMENT ATTACHMENTS

Description:
