



**BOARD OF COMMISSIONERS  
of the  
PORT OF PALM BEACH DISTRICT**

**IN ACCORDANCE WITH THE PROVISIONS OF THE AMERICANS WITH DISABILITIES ACT (ADA), PERSONS IN NEED OF A SPECIAL ACCOMMODATION TO PARTICIPATE IN THIS PROCEEDING SHALL, WITHIN THREE (3) DAYS PRIOR TO ANY PROCEEDING, CONTACT THIS OFFICE, ONE EAST 11TH STREET, SUITE 600, RIVIERA BEACH, FLORIDA 33404 - 6921 (561-842-4201).**

**Regular Board of Commissioners Meeting Agenda  
4:00 PM**

**Thursday, July 15, 2021  
One East 11th Street – 6th Floor  
Riviera Beach, Florida 33404-6921**

**- THIS MEETING IS OPEN TO THE PUBLIC -**

Chair Joseph D. Anderson  
Vice-Chair Blair J. Ciklin      Secretary/Treasurer Jean L. Enright  
Commissioner Wayne M. Richards      Commissioner Katherine M. Waldron  
Executive Director Manuel Almira  
Port Attorney Gregory C. Picken

**I. REGULAR BOARD MEETING**

**CIVILITY AND DECORUM:** The Port of Palm Beach is committed to civility and decorum by its officials, employees and members of the public who attend this meeting.

- Officials shall be recognized by the Chair and shall not interrupt a speaker.
- Public comment shall be addressed to the Board of Commissioners as a whole and not to any individual on the dais or in the audience.
- Displays of anger, rudeness, lack of respect, obscene or vulgar conduct shall not be permitted.
- The audience is expected to be respectful of others when they are addressing the Board of Commissioners.

**A. CALL TO ORDER / ROLL CALL**

**B. PLEDGE OF ALLEGIANCE**

**C. ADDITIONS, DELETIONS AND REORGANIZATIONS OF THE AGENDA**

**D. APPROVAL OF AGENDA**

**E. APPROVAL OF THE MINUTES**

E.1. [Approval of the Minutes](#)

Suggested Action: Motion to approve the Minutes of the June 17, 2021 Board of Commissioners Meeting.

**F. PRESENTATIONS AND ANNOUNCEMENTS**

F.1. [Palm Beach County Department of Health Recognition](#)

Suggested Action: Listen to the oral presentation.

F.2. [Employee Recognitions: Port of Palm Security Officer Dunstan Rainford and South Florida Materials employee Oscar Garcia](#)

Suggested Action: Listen to the oral presentation.

**G. CONSENT AGENDA**

G.1. [Financial Statements for the month ended May 2021 \(FY 2021\)](#)

Suggested Action: Motion to approve Financial Statements for the month ended May 31, 2021 (FY 2021).

G.2. [Financial Reports for the month of May 2021 \(FY 2021\)](#)

Suggested Action: Motion to approve the Cargo Reports and Customer Performance Summary for the month of May 2021 (FY 2021).

G.3. [Cash and Investments for May 2021 \(FY 2021\)](#)

Suggested Action: Motion to approve the Cash and Investment Balances, FDOT Seaport Grants and American Express Monthly Statement – May 2021 (FY 2021).

G.4. [Contract Renewals](#)

Suggested Action: N/A

G.5. [Contract Report](#)

Suggested Action: None. Informational item only.

G.6. [Port's Bulkheads Protection - Authorization to issue an Invitation to Bid \(ITB\) for purchase of Cathodic Protection Anodes](#)

Suggested Action: Motion to approve the issuance of an ITB for the purchase of cathodic protection anodes for installation on the Port's sheet pile bulkheads.

- G.7. [Submerged Lands - Lease Agreement - State of Florida](#)  
Suggested Action: Motion to authorize the Board Chairman to sign the State of Florida Submerged Land Lease.
- G.8. [First Amendment To Single Vessel Operating Agreement - Classica Cruise Operator Ltd.](#)  
Suggested Action: Respectfully request approval of document as written.
- G.9. [Business Development & Commissioner Community Outreach](#)  
Suggested Action: Port staff respectfully requests consideration and ratification/approval for purchasing of listed event tickets, donations and/or sponsorships.
- G.10. [Public Relations and Marketing](#)  
Suggested Action: Informational item only.

## **H. DISTRICT REPORTS**

- H.1. [Executive Director's Report](#)  
Suggested Action: Informational item only.
- H.2. [Engineer's Report](#)  
Suggested Action: This is an informational item only.
- H.3. [Governmental Affairs Report](#)  
Suggested Action: Informational item only.
- H.4. [Commissioner Reports](#)  
Suggested Action: Informational item only.

## **I. OLD BUSINESS**

- I.1. [Berth 1 Shore Power Replacement - Change Order No. 002 \(Final Balancing Change Order\) - Wilco Electrical, LLC](#)  
Suggested Action: Motion to approve Change Order No. 002 to Wilco Electric in the deductive amount of \$40,097.82.

## **J. NEW BUSINESS**

- J.1. [Drainage Line Repairs](#)  
[- Authorization to issue an ITB for the purchase of internal joint seals](#)  
[- Authorization to issue an RFP for installation of the joint repair sleeves](#)  
Suggested Action: Motion to authorize the Port Engineer to issue an ITB for materials and to issue an RFP for labor to install repair joints to the 66" drainage line through the main port entrance road.
- J.2. [2021 Maintenance Dredging - Right of Access Agreement with the Town of Palm Beach](#)

Suggested Action: Motion to approve the Executive Directors signature on a Right of Access Agreement with the Town of Palm Beach to allow the placement of beach sand from the Port of Palm Beach 2021 maintenance dredging project.

J.3. [Paving and Drainage Improvements to Merchants Warehouse Parking Areas - Work Order 2020-002 - Kimley Horn](#)

Suggested Action: Motion to approve the attached work order to Kimley Horn in the amount of \$34,290 for the design and permitting of drainage improvements to Merchants Warehouse parking areas.

J.4. [Additional Covered Storage/Shelter - Authorization to purchase two 50 ft x 50 ft Big Top Structures and Authorization to issue an RFP for the installation of the Big Top Shelter](#)

Suggested Action: Motion to authorize the Port Engineer to purchase two 50' X 50' Big Top Shelters under approved GSA pricing schedule and issue multiple RFP's for the assembly and installation of the structures and installation of foundations.

J.5. [Cathodic Protection System - Authorization to issue an RFQ for qualified Cathodic Protection Consultants](#)

Suggested Action: Motion to authorize the Port Engineer to prepare and advertise an RFQ for cathodic protection system design Engineers under the Florida CCNA, and for Port Staff to perform ranking and commence negotiation with the number one ranked firm.

J.6. [Adoption of Juneteenth as Recognized and Commemorated Annual Holiday - Resolution No.2021-08](#)

Suggested Action: A. Motion to approve Resolution No.2021-08 adopting Juneteenth as a Port Annual Holiday.

B. Motion to Update the Employee Handbook, Union Contract and Port Tariff to reflect the observance of Juneteenth as a Port Observed Federal Holiday.

C. Motion to utilize one Floating Holiday to be observed for Juneteenth.

**K. COMMENTS FROM THE PUBLIC**

**L. COMMENTS FROM THE BOARD OF COMMISSIONERS**

**M. SET NEXT MEETING DATE**

Regular Board of Commissioners Meeting- Thursday, August 19, 2021 - 4:00 p.m

**N. ADJOURNMENT**

**NOTE: ANY PERSON WHO DESIRES TO APPEAL ANY DECISION MADE BY THE BOARD OF COMMISSIONERS WITH RESPECT TO ANY MATTER CONSIDERED AT ANY MEETING OR HEARING WILL NEED A RECORD OF THE PROCEEDINGS AND THAT, FOR SUCH PURPOSE, HE OR SHE NEEDS TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDING IS MADE, WHICH**

RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED. THE ITEMS LISTED FOR THE CONSENT AGENDA ARE CONSIDERED ROUTINE AND WILL NOT BE DISCUSSED UNLESS A COMMISSIONER DESIRES TO DISCUSS AND, IN THAT CASE, THE ITEM WILL BE REMOVED FROM THE CONSENT AGENDA AND DISCUSSED PRIOR TO THE REGULAR AGENDA ITEMS.

## Board of Commissioners Agenda Item Report

Meeting Date: July 15, 2021

Submitted by: Beatrice Greffin

Submitting Department: Clerk's Office

Item Type: Minutes

### Agenda Section: APPROVAL OF THE MINUTES

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**Subject:**

Approval of the Minutes

**Background:**

The Minutes for the following Public Meeting are attached for review: June 17, 2021 Board of Commissioners Meeting Minutes.

**Financial Impact:**

No

**Financial Impact Details:****Additional Information Attached:**

Yes

**Action Taken****Suggested Action:**

Motion to approve the Minutes of the June 17, 2021 Board of Commissioners Meeting.

**Attachments:**

[06-17-2021 Regular Board of Commissioners Meeting Minutes](#)

BOARD OF COMMISSIONERS  
PORT OF PALM BEACH DISTRICT  
Regular Board Meeting

Thursday, June 17, 2021

Port of Palm Beach  
One East 11th Street  
Riviera Beach, Florida

4:00 p.m. - 6:47 p.m.

## ATTENDING:

Joseph D. Anderson, Chair  
Blair J. Ciklin, Vice Chair  
Jean L. Enright, Secretary/Treasurer  
Wayne M. Richards, Commissioner  
Katherine M. Waldron, Commissioner  
Manuel Almira, Executive Director  
Paul Zielinski, Deputy Director/CFO  
Carl Baker, Director of Planning  
Ronald Coddington, Port Engineer  
Ken Hern, Senior Director, Operations, Security,  
Facilities and Railroad  
Michael Meekins, Director, Business Development  
Gregory Picken, Port Attorney  
Beatrice Greffin Pompey, Director, HR/Admin.  
and District Clerk  
Yaremi Farinas, Public Information Officer

1                   BE IT REMEMBERED that the following Regular  
2 Board Meeting was had at Port of Palm Beach, One East  
3 11th Street, Riviera Beach, Florida, on Thursday, June  
4 17, 2021, beginning at 4:00 p.m., with attendees as  
5 hereinabove noted, to wit:

6                   - - -  
7                   CHAIR ANDERSON: Meeting called to order.  
8                   Madam Clerk.

9                   MS. GREFFIN POMPEY: Chair Joseph Anderson.

10                  CHAIR ANDERSON: Present.

11                  MS. GREFFIN POMPEY: Vice Chair Blair Ciklin.

12                  VICE CHAIR CIKLIN: Here.

13                  MS. GREFFIN POMPEY: Secretary/Treasurer Jean  
14 Enright.

15                  COMMISSIONER ENRIGHT: Present.

16                  MS. GREFFIN POMPEY: Commissioner Wayne  
17 Richards.

18                  COMMISSIONER RICHARDS: Here.

19                  MS. GREFFIN POMPEY: Commissioner Katherine  
20 Waldron.

21                  COMMISSIONER WALDRON: Here.

22                  MS. GREFFIN POMPEY: Executive Director  
23 Manual Almira.

24                  EXECUTIVE DIRECTOR ALMIRA: I'm here.

25                  MS. GREFFIN POMPEY: Port Counsel Greg

1 Picken.

2 MR. PICKEN: Here.

3 MS. GREFFIN POMPEY: We have a quorum.

4 CHAIR ANDERSON: All right, can we all please  
5 stand for the Pledge of Allegiance.

6 (Pledge of Allegiance recited.)

7 CHAIR ANDERSON: Are there any additions,  
8 deletions, reorganizations of the agenda?

9 EXECUTIVE DIRECTOR ALMIRA: Mr. Chair,  
10 Commissioners, we would like to reorganize the agenda,  
11 and that would be to take I.2 as the first agenda item  
12 of the evening, the reason being that we have some  
13 members of that committee that may not be able to stay  
14 long, and therefore, it would be best for us to take  
15 them first.

16 CHAIR ANDERSON: All right, with that said,  
17 do I have any comments or any additions from the Board  
18 or deletions from counsel? All right, I'll entertain  
19 approval of the agenda.

20 COMMISSIONER ENRIGHT: So moved.

21 COMMISSIONER WALDRON: Second.

22 CHAIR ANDERSON: It's been moved by  
23 Commissioner Enright and seconded by Commissioner  
24 Waldron. Any discussion? All in favor, signify by  
25 saying aye.

1 (A chorus of ayes.)

2 CHAIR ANDERSON: All opposed, likewise?

3 Motion carries.

4 Approval of the minutes.

5 COMMISSIONER RICHARDS: So moved.

6 COMMISSIONER WALDRON: Second.

7 CHAIR ANDERSON: It's been moved by  
8 Commissioner Richards, seconded by Commissioner  
9 Waldron. Any discussion? Hearing and seeing none, all  
10 in favor say aye.

11 (A chorus of ayes.)

12 CHAIR ANDERSON: All opposed? Motion carries  
13 unanimously.

14 We are now down to item two, Madam Clerk.

15 MS. GREFFIN POMPEY: Now we're going to  
16 reorganize the agenda. So I.2 goes first, Audit  
17 Selection Committee.

18 EXECUTIVE DIRECTOR ALMIRA: Thank you,  
19 Commissioners. And good evening to all. Good  
20 afternoon, good evening.

21 We are dealing in I.2 with the Auditor  
22 Selection Committee. As you know, in your books the  
23 original item was actually printed way before the  
24 second -- we had a subsequent meeting, and therefore,  
25 we did not have the time to submit the second, the

1 second time so that everybody is clear as to what it is  
2 that we're going to request.

3 With that said, Commissioners, as a  
4 background, there are four items that we're looking at  
5 to agree for your approval for this particular item.  
6 Again, it deals with the Auditor Selection Committee.  
7 I am happy to say that we do have some of the -- not  
8 all of the members of the committee here. We will  
9 introduce them at the very end. But in the meantime,  
10 what I'd like to do is turn it over to Paul so he can  
11 better explain, and then Commissioner Richards will  
12 also explain the process.

13 Paul.

14 MR. ZIELINSKI: Good afternoon.

15 Item I.2 has to do with the selection of a  
16 new auditing firm, and it's really four components.

17 The first one is the Auditor Selection  
18 Committee has been changed. We're looking to replace  
19 Commissioner Waldron -- who has withdrawn -- and  
20 Mr. Todd Baker, and replace them with Mr. Peyton  
21 McArthur and Mr. David Talley. They attended the  
22 meeting. We're looking for ratification of that.

23 The second part is we provided you with an  
24 RFP for the new auditing firm. This was worked on by  
25 staff, approved by the Audit Selection Committee, and

1 it was run through counsel. They're comfortable with  
2 it. And I'll be ready to take any questions on that if  
3 you have any.

4 CHAIR ANDERSON: Are there any questions from  
5 the Board? Seeing or hearing none, I'll entertain a  
6 motion.

7 VICE CHAIR CIKLIN: I didn't think he was  
8 finished.

9 MR. ZIELINSKI: It's two more items.

10 CHAIR ANDERSON: Oh, okay. Well, I thought  
11 he was finished. Go ahead.

12 MR. ZIELINSKI: Currently there are no term  
13 limits on our auditing firms. And the last auditing  
14 firm has done an outstanding job, but has been here for  
15 the last 15 years. They ran seven years. We put out  
16 an RFP. They were awarded the contract again for  
17 another seven. And last year, because of COVID-19 and  
18 with the dispensation from Governor DeSantis, the Board  
19 agreed to keep them on one more year, because trying to  
20 get a new auditing firm in the middle of COVID was  
21 impossible.

22 So what the Audit Selection Committee is  
23 recommending is that we establish a Port policy that an  
24 auditor firm serve a maximum of seven years, which  
25 would be a five year base term, two one-year options,

1 at which point the Board would issue an RFP, and that  
2 auditing firm would be exempt from filing for, applying  
3 for it; however, coming back again, they'd be able to.  
4 But it shows a rotation of an auditing firm.

5 The auditing firm works for the Board. It  
6 assures you the correctness of the financial  
7 statements. And as a CFO leaving, I strongly recommend  
8 that you do rotate your auditors at least every seven  
9 years to get a clean understanding and a fresh look.

10 And the last item is if Commissioner Richards  
11 has an update.

12 COMMISSIONER RICHARDS: Mr. Chair, may I?

13 CHAIR ANDERSON: Yes, recognized.

14 COMMISSIONER RICHARDS: I'd like to invite  
15 Dave Talley and Peyton McArthur to join me, please.

16 So these two gentleman have volunteered to be  
17 on the Auditor Selection Committee, and we all thank  
18 them for their support.

19 I would ask for a motion, first to modify the  
20 previously approved committee that included  
21 Commissioner Waldron and a third person, and to please  
22 ratify this committee of three. So --

23 VICE CHAIR CIKLIN: So moved.

24 COMMISSIONER WALDRON: Second.

25 CHAIR ANDERSON: Okay, it's been properly

1 moved to ratify by Commissioner Ciklin and seconded by  
2 Commissioner Waldron. Any discussion? Okay, all in  
3 favor, say aye.

4 (A chorus of ayes.)

5 CHAIR ANDERSON: All opposed? Motion carries  
6 unanimously. And the second one?

7 COMMISSIONER RICHARDS: Thank you for that.

8 So welcome, welcome, thank you.

9 Thank you for the ratification. So the --  
10 no, don't go anywhere.

11 So let's go to number two. We need a motion  
12 to ratify our CFO, the recommendation that it is our  
13 belief, and the CFO agrees, that a maximum term of a  
14 Port auditor should be seven years. We need a motion  
15 to --

16 VICE CHAIR CIKLIN: So moved.

17 COMMISSIONER ENRIGHT: I have a question,  
18 Mr. Chair.

19 CHAIR ANDERSON: Excuse me.

20 COMMISSIONER ENRIGHT: When we say --

21 CHAIR ANDERSON: Okay, excuse me just one  
22 second. There was a motion made by Commissioner  
23 Ciklin. Second?

24 COMMISSIONER RICHARDS: Second.

25 CHAIR ANDERSON: Okay, a second by

1       Commissioner Richards. Discussion. Commissioner  
2       Enright, you're recognized.

3                   COMMISSIONER ENRIGHT: When we say seven --  
4       when you say seven years, it means that we give them  
5       seven, and then someone said that they have the  
6       opportunity to come back and apply for another two. So  
7       explain that exactly.

8                   COMMISSIONER RICHARDS: Thank you. They  
9       would not be able to have consecutive terms that exceed  
10      seven years. So a firm could serve for seven years,  
11      sit out for some time period, and then reapply.

12                  COMMISSIONER ENRIGHT: Okay.

13                  COMMISSIONER RICHARDS: This way, you have a  
14      change of auditor.

15                  COMMISSIONER ENRIGHT: But they are  
16      getting -- but they can have -- they would have five  
17      years, and then they could apply for the second, and  
18      then apply for another second later on, or just seven  
19      from the beginning?

20                  COMMISSIONER RICHARDS: The maximum, the  
21      maximum allowed --

22                  COMMISSIONER ENRIGHT: Is seven.

23                  COMMISSIONER RICHARDS: -- is seven.

24                  COMMISSIONER ENRIGHT: Okay.

25                  COMMISSIONER RICHARDS: There must be --

1 there must then be a break.

2                   Former Commissioner McArthur made a good  
3 point. This is effective now, so it would preclude the  
4 immediate past auditor from coming back and having 17  
5 plus seven, 24 years. So the motion would be to  
6 approve the seven year maximum.

7                   Do I need to say retroactive or as of now?  
8 Retroactive.

9                   COMMISSIONER ENRIGHT: Yes, yes.

10                  MR. PICKEN: Why don't you say the current  
11 auditing firm cannot apply.

12                  COMMISSIONER RICHARDS: No, the motion should  
13 make that clear. There's a seven year maximum, and the  
14 current firm, the outgoing firm --

15                  COMMISSIONER WALDRON: Inclusive.

16                  COMMISSIONER RICHARDS: -- cannot apply for  
17 this immediate next term. There must be a break.

18                  COMMISSIONER ENRIGHT: But then the firm can  
19 still come back after the seven years if there's a  
20 break and then apply for two more. Am I correct?

21 Okay.

22                  VICE CHAIR CIKLIN: Could you --

23                  CHAIR ANDERSON: Okay, Commissioner Ciklin.

24                  VICE CHAIR CIKLIN: Can you make it clear to  
25 all of us? I understand it's a seven year max, but

1 what -- say after one year they're just horrible and we  
2 want out. So can Paul or our attorney or someone tell  
3 them --

4 MR. ZIELINSKI: The RFP says that either  
5 party can terminate with 30 days' notice, so you're not  
6 locked in. If the auditors are not doing their job,  
7 you're not satisfied with them, the Board has the  
8 option of terminating the agreement. It will be a five  
9 year base term, with two one-year options to be  
10 exercised with the agreement of both the Board and the  
11 auditor.

12 VICE CHAIR CIKLIN: Okay, and our attorney  
13 probably could answer this. If we have -- after one  
14 year we say, you know, we're not real happy with your  
15 performance, and they say, hey, we did a great job, you  
16 know, what's -- I mean is it going to be a --

17 COMMISSIONER RICHARDS: The contract --

18 VICE CHAIR CIKLIN: -- legal controversy  
19 or --

20 MR. PICKEN: Sorry? If you want --

21 VICE CHAIR CIKLIN: After one year we say we  
22 don't think you've done the job, and they say, well, we  
23 did everything you asked, so I've got a five year  
24 contract plus two other years --

25 MR. PICKEN: No, the contract will provide

1 and the RFP provides --

2 COMMISSIONER RICHARDS: Yes.

3 MR. PICKEN: -- that it can be terminated on  
4 30 days' notice.

5 VICE CHAIR CIKLIN: Okay.

6 COMMISSIONER RICHARDS: Yes, it's clear.

7 Mr. Chairman.

8 CHAIR ANDERSON: Okay, Commissioner Richards.

9 COMMISSIONER RICHARDS: So we're looking for  
10 a motion that it will be the Port's policy that an  
11 auditing firm has a maximum of seven consecutive years.  
12 It doesn't mean they get seven, but that's the maximum  
13 that they can have before a new auditing firm would  
14 then come in. We're asking for that motion, and it  
15 would include the current firm, the outgoing firm. In  
16 other words, they would be precluded because they just  
17 had 17 years.

18 CHAIR ANDERSON: All right.

19 COMMISSIONER RICHARDS: So we're looking for  
20 that motion, sir.

21 CHAIR ANDERSON: Before that motion, is there  
22 any other Commissioner that wants to comment? Any  
23 discussions? All right, I'll entertain a motion.

24 VICE CHAIR CIKLIN: So moved.

25 COMMISSIONER ENRIGHT: Second.

1                   CHAIR ANDERSON: It's been properly moved by  
2 Commissioner Ciklin --

3                   VICE CHAIR CIKLIN: Discussion.

4                   CHAIR ANDERSON: -- and seconded by  
5 Commissioner Enright.

6                   Commissioner Ciklin, you're recognized.

7                   VICE CHAIR CIKLIN: One last question. So  
8 every year do we bring it up though, like -- no? Only  
9 if we're not happy or they weren't happy?

10                  MR. ZIELINSKI: It comes up after five years  
11 for the extensions, or up each year by either party if  
12 you're not satisfied.

13                  VICE CHAIR CIKLIN: Okay.

14                  COMMISSIONER RICHARDS: Thirty days; 30 days.

15                  COMMISSIONER ENRIGHT: Oh, wow.

16                  VICE CHAIR CIKLIN: Okay.

17                  COMMISSIONER RICHARDS: I believe we have  
18 that now, the 30 days.

19                  MR. ZIELINSKI: Yes.

20                  COMMISSIONER RICHARDS: Standard.

21                  CHAIR ANDERSON: Anybody else? Any  
22 unreadiness? Okay, seeing or hearing none, all in  
23 favor, say aye.

24                  (A chorus of ayes.)

25                  CHAIR ANDERSON: All opposed, likewise?

1 Motion carries unanimously.

2 COMMISSIONER RICHARDS: Thank you. May we  
3 please -- let's go through very quickly. This is where  
4 we're going from here, Mr. Chair and Commission.

5 The committee met on June 14th. We finalized  
6 the recommended RFP, which hopefully you'll vote on  
7 shortly. We're presenting it to you for your approval  
8 today. If you approve the RFP that's in your books,  
9 this will be issued by the Port, basically immediately.  
10 This says June 24th, but as soon as feasible.

11 Responses would be due July 15th.

12 Now, this is -- but the responses are due,  
13 and this committee opens up those responses. Auditor  
14 Selection Committee members review those proposals,  
15 those responses. And then the Auditor Selection  
16 Committee, we meet to rank those proposals and to  
17 identify the top three. We then come back to -- Board  
18 provided -- oh, you would then receive our  
19 recommendation of the top three. The entire Board gets  
20 that, and then the Board would select the auditing  
21 firm.

22 Now, the Florida statute is very clear that  
23 if -- Florida Statute 218.391 says if compensation is  
24 one of the factors established, the Board shall select  
25 the highest ranked qualified firm or must document in

1 its public records the reason for not selecting the  
2 highest ranked firm.

3 So in our proposal, compensation is one of  
4 the factors. So based upon the ranking from this  
5 committee of three, we shall go -- we shall go with the  
6 highest ranked. If that doesn't work, it goes to  
7 number two and then number three.

8 But I want you to realize we're not going to  
9 have a review. The Commission will not get a review of  
10 the respondents. This Board has to meet -- whether  
11 it's 10, 20 or 30 responses, we have to meet and go  
12 through them, and we're going to rank them and give you  
13 that ranking. Do you understand that.

14 CHAIR ANDERSON: I guess.

15 Commissioner Ciklin, you're recognized.

16 VICE CHAIR CIKLIN: Our attorney, that sounds  
17 a little different than a lot of other --

18 COMMISSIONER RICHARDS: And that's why I want  
19 to make it clear.

20 MR. PICKEN: It is different, and that's  
21 why --

22 COMMISSIONER RICHARDS: That's why I'm doing  
23 this.

24 MR. PICKEN: -- Commissioner Richards is  
25 pointing that out.

1                   VICE CHAIR CIKLIN: So it's basically giving  
2 you three the ones that select the auditor.

3                   COMMISSIONER RICHARDS: No, these -- the  
4 three of us have to follow -- if you look at the last  
5 page of the RFP, there are rankings. And I know you  
6 looked at that. So we're going to rank all of the  
7 proposals. Unfortunately, I'm told there may be over  
8 20 of them. We're going to have to rank those based  
9 upon that sheet, the last sheet of the RFP, and then  
10 add them up, see who's the highest, and we'll give you  
11 the top three.

12                  But the statute says that because  
13 compensation is a factor, you shall select the highest.  
14 And if we can't negotiate with them, it doesn't work  
15 out, we go to number two. So the Commissioner does not  
16 get a dog and pony show.

17                  VICE CHAIR CIKLIN: I understand.

18                  COMMISSIONER RICHARDS: But I want to make  
19 sure you understand it.

20                  VICE CHAIR CIKLIN: When you say the highest,  
21 what do you mean by the highest?

22                  COMMISSIONER RICHARDS: Based upon the  
23 ranking on your -- in your RFP, the proposed RFP. And  
24 there are eight factors. Are there eight?

25                  MR. ZIELINSKI: I think it's close to ten.

1                   COMMISSIONER RICHARDS: Eight, nine or ten,  
2 they're factors with percentages.

3                   CHAIR ANDERSON: Do you have a follow-up,  
4 Commissioner?

5                   VICE CHAIR CIKLIN: No.

6                   COMMISSIONER ENRIGHT: I have one.

7                   CHAIR ANDERSON: All right, Commissioner  
8 Enright.

9                   COMMISSIONER ENRIGHT: So the bottom line is  
10 when you rank them, let's say Jones is one, Smith is  
11 second and Williams is third, okay? So then when you  
12 give us Jones first, Smith second, Williams third, the  
13 Commission, we would have to then just vote for Jones  
14 to be first.

15                  COMMISSIONER RICHARDS: You are correct,  
16 because the statute says the Board shall, not may.

17                  COMMISSIONER ENRIGHT: Right.

18                  COMMISSIONER RICHARDS: The Board shall.

19                  COMMISSIONER ENRIGHT: So we -- so Jones will  
20 be first, number one. And after we -- all we're doing  
21 is stamping and saying, hey, we approve what the  
22 committee is saying, that Jones is first. Then after  
23 we give Jones a contract and if they say, oh, no, we  
24 don't want to deal with the Port, then it goes to the  
25 second person if that contract -- if you try to

1 negotiate with Jones and it does not pan out. So then  
2 we would go to the next person. Am I correct? Is that  
3 how it goes?

4 COMMISSIONER RICHARDS: I think that's  
5 essentially correct.

6 COMMISSIONER ENRIGHT: Well, I guess I can  
7 deal with a decision of Dave Talley and Peyton. I  
8 trust those two men. They --

9 COMMISSIONER RICHARDS: Oh, hold on here.

10 COMMISSIONER ENRIGHT: -- from way back. So  
11 Peyton -- so I trust them, so it's okay with me.

12 COMMISSIONER RICHARDS: And you don't trust  
13 me, my dear?

14 COMMISSIONER ENRIGHT: Well, I don't know.  
15 You've got a -- you have a good committee.

16 Mr. Chair, you have a good committee, so it's  
17 fine with me.

18 CHAIR ANDERSON: Okay. I just have one  
19 concern. So my concern is I would have liked the  
20 process to follow our current process, which we have  
21 the ability to rank one, two, three, and then from that  
22 ranking we could actually choose. So essentially what  
23 you're saying is whatever the committee recommends, we  
24 just have to rubber stamp it.

25 COMMISSIONER RICHARDS: Florida statute; it's

1 a new statute.

2 CHAIR ANDERSON: I understand that. But it  
3 says rank, and that ranking is out of our --

4 COMMISSIONER RICHARDS: That is correct. And  
5 that's why I've taken this time now to make it very  
6 clear this is new as well. Yes, that's correct.

7 CHAIR ANDERSON: So whatever the committee,  
8 out of the three individuals or the three firms, then  
9 we're tied to whatever the number one choice is from  
10 the committee. I just want to make sure of that.

11 COMMISSIONER RICHARDS: Well, if the Board  
12 does not select the highest ranked, you then must  
13 document in the public records why you then went to  
14 somebody else. So it seems permissive, but I'd be very  
15 careful in doing that.

16 CHAIR ANDERSON: But I'm just wanting to make  
17 sure that there's no ambiguity. We still have the  
18 ability, out of the three, to choose.

19 COMMISSIONER ENRIGHT: No.

20 COMMISSIONER RICHARDS: The Board shall  
21 select the highest ranked. This is Florida Statute --

22 CHAIR ANDERSON: Okay.

23 COMMISSIONER RICHARDS: -- 218.391. The  
24 Board shall select the highest ranked qualified firm or  
25 must document in its public records the reason for not

1 selecting the highest ranked qualified firm. I'm not  
2 the Port's attorney. I would say be very careful, and  
3 that should be used in a very limited, if never,  
4 fashion. But that does seem to leave an out.

5 CHAIR ANDERSON: Okay.

6 MR. ZIELINSKI: If I can try to put it in  
7 perspective, the statute is trying to get the auditor  
8 selected for the Port into the hands of the public.  
9 That's why there's only one Commissioner on the Board,  
10 minimum of three, so that neither the CFO, the  
11 Executive Director or the Board is truly selecting an  
12 outside auditor to watch over it. It's really coming  
13 from a third party under the guidance of one of the  
14 Commissioners.

15 COMMISSIONER ENRIGHT: And then they can --  
16 Mr. Chair.

17 CHAIR ANDERSON: Excuse me. Commissioner  
18 Ciklin, you're recognized.

19 VICE CHAIR CIKLIN: Thank you. So this is --  
20 the way this is worded, this is basically just for the  
21 auditor.

22 MR. ZIELINSKI: That's all.

23 VICE CHAIR CIKLIN: Yes, I understand now.  
24 Makes sense.

25 CHAIR ANDERSON: Okay.

1                   COMMISSIONER ENRIGHT: Mr. Chair.

2                   CHAIR ANDERSON: Commissioner Enright.

3                   COMMISSIONER ENRIGHT: And this is all ports  
4 in the whole state of Florida. This is across the  
5 board?

6                   COMMISSIONER RICHARDS: Yes, it is.

7                   COMMISSIONER ENRIGHT: Okay, okay.

8                   COMMISSIONER RICHARDS: It's more than ports.

9                   COMMISSIONER ENRIGHT: Right, it's everyone.  
10 So this is the new. So I think that we just have to  
11 just abide by the rules and not even give it a second  
12 thought, because if --

13                   COMMISSIONER RICHARDS: And Jean, you're on  
14 my list anyhow now.

15                   COMMISSIONER ENRIGHT: Right. Well, you know  
16 why, Wayne. It's okay. You selected two good  
17 gentlemen to work with you. You couldn't have chose a  
18 better two men.

19                   COMMISSIONER RICHARDS: So we need a motion  
20 to approve the proposed RFP, please.

21                   CHAIR ANDERSON: Is there any other  
22 discussions?

23                   COMMISSIONER ENRIGHT: No.

24                   CHAIR ANDERSON: Okay, I'll entertain a  
25 motion.

1 VICE CHAIR CIKLIN: So moved.

2 COMMISSIONER ENRIGHT: Second.

3 CHAIR ANDERSON: Okay, it's been properly  
4 moved by Commissioner Ciklin and seconded by  
5 Commissioner Enright. Is there unreadiness? Seeing  
6 and hearing none, all those in favor, say aye.

7 (A chorus of ayes.)

8 CHAIR ANDERSON: All opposed? Motion carries  
9 unanimously.

10 MR. ZIELINSKI: Thank you.

11 COMMISSIONER RICHARDS: Would members of the  
12 Board wish this committee to say anything? We want to  
13 thank you. They have hours and hours of work to do in  
14 front of them, unfortunately. But do you want to say  
15 anything? Thank you for coming.

16 MR. McARTHUR: Can we limit the number of  
17 applicants to like five or six, not 20 or 30?

18 VICE CHAIR CIKLIN: You think you could buy  
19 them dinner or something? You know, come on.

20 COMMISSIONER RICHARDS: Actually, all jokes  
21 aside, we had a meeting the other day. I don't think  
22 there was water here, Manny. No food, no water,  
23 nothing.

24 VICE CHAIR CIKLIN: Figures.

25 CHAIR ANDERSON: But thank you, Mr. Talley,

1 thank you, Mr. McArthur, for your time and your  
2 service.

3 MR. ZIELINSKI: I wouldn't feed the committee  
4 until after they make a selection.

5 VICE CHAIR CIKLIN: Second that; second.

6 COMMISSIONER RICHARDS: Thank you, guys.

7 CHAIR ANDERSON: And thank you, Commissioner  
8 Richards, for all of your hard work on this process and  
9 explaining in very detail.

10 COMMISSIONER ENRIGHT: I'm glad you're over  
11 it. You notice I didn't volunteer. I said give it to  
12 Wayne.

13 CHAIR ANDERSON: Okay, we're down to  
14 presentations and announcements.

15 EXECUTIVE DIRECTOR ALMIRA: We have a  
16 presentation, Commissioners. Happy to mention that --  
17 well, actually, the gentleman I'm about to introduce  
18 needs no introduction. Everybody knows Mr. Malachi  
19 Knowles. If he can kindly come up, he has a  
20 presentation.

21 MR. KNOWLES: Good evening. It's my distinct  
22 honor and pleasure to be before you this evening.

23 To my right is my honorable and distinct  
24 lovely wife, Ms. Essie Knowles, who is the Executive  
25 Director of Inner City Youth Golfers, Incorporated.

1                   Well, each year for the last, oh, 15, 17  
2 years, we have presented Community Giants Awards for  
3 individuals who have worked tirelessly in the  
4 community. And so this year we had one of your  
5 distinct Board members who could not be present, and  
6 unless somebody told her this evening when she walked  
7 in, I even tried to get her to say, guess what, you're  
8 coming to the meeting today, and she did not say  
9 anything to me.

10                  So Ms. Katherine Waldron, would you please  
11 come forward. You can clap for her. Ms. Katherine  
12 Waldron receives our 2020 leadership award. There  
13 needs be no extensive statements about Ms. Waldron  
14 because all of you know her. So we're certainly not  
15 going to take any time, Dr. Enright, to -- so did you  
16 want to say I'm a good person? So, you know, we're  
17 going to get through this.

18                  So we're going to make this presentation, and  
19 then I'm also going to call up a couple of other  
20 persons in the audience, because they too are already  
21 members of or have received the distinguished award.  
22 So Ms. Waldron, why don't we step out front. You want  
23 to come out the front, young lady. What background  
24 would you like.

25                  Mrs. Davita (phonetic), would you please come

1 forward.

2 (Inaudible), would you please come forward.

3 These are two members who already have  
4 received Community Giants Awards, and I would like for  
5 them to join in a photograph.

6 COMMISSIONER WALDRON: Thank you very much.

7 MR. KNOWLES: We'd like for you to say  
8 something though. And we also brought you a copy of  
9 our program, which was presented that evening, and  
10 included in the program was, of course, somewhere in  
11 here is her photograph. Her photograph, there it is  
12 right there.

13 VICE CHAIR CIKLIN: Nice.

14 COMMISSIONER WALDRON: Well, it's been a  
15 pleasure to work with you guys. What you do is really  
16 fantastic with our youth, especially it was hard over  
17 the pandemic, since nobody could really do anything.  
18 But one of the first things people were allowed to do  
19 is go out and play golf. And having you there to help  
20 all the inner city youth focus on things like that  
21 really makes a big difference. And you're a credit to  
22 our community, and we're lucky to have you. And thank  
23 you so much for the award. I'm very honored. Thanks.

24 CHAIR ANDERSON: Thank you.

25 And congratulations, Commissioner Waldron.

1                   COMMISSIONER WALDRON: Thanks.

2                   CHAIR ANDERSON: All right, we're down to  
3 consent agenda.

4                   VICE CHAIR CIKLIN: I move we approve the  
5 consent agenda. Consent agenda, move to approve.

6                   COMMISSIONER ENRIGHT: Second.

7                   CHAIR ANDERSON: Okay, it's been motioned by  
8 Commissioner Ciklin and seconded by Commissioner  
9 Enright. Are there any discussions? Hearing and  
10 seeing none, all in favor, say aye.

11                   (A chorus of ayes.)

12                   CHAIR ANDERSON: All opposed, likewise?  
13 Motion carries unanimously.

14                   Down to District Reports.

15                   EXECUTIVE DIRECTOR ALMIRA: Thank you,  
16 Commissioners. Thank you, Mr. Chair.

17                   We do have a rather extensive and long  
18 agenda. Therefore, I'm going to make my presentation  
19 rather short.

20                   We held a staff gathering to commemorate our  
21 commitment to our Port. It was more than a year ago  
22 that we came together and announced our plan to protect  
23 ourselves from COVID-19 while at work. We celebrated  
24 our strategy of working from home on an every other day  
25 schedule in different shifts. We also took additional

1 precaution in cleaning our office, and of course,  
2 wearing masks. Let's not forget our virtual meetings  
3 and the coordination it took to make them successful.

4 All in all, we made it happen, and very few  
5 of our employees were affected. In fact, we never  
6 skipped a beat. And my staff, I can honestly tell you,  
7 came up just like the professionals that they are. I'm  
8 really, really proud of them.

9 Also, Commissioners, Port staff and tenants  
10 were taught a lesson on how to stop the bleeding. This  
11 course was offered to the Port staff and tenants at no  
12 charge, and was introduced or instructed by Mr. David  
13 Summers, who is an RN, CFRN, EMT-P. I'm not sure what  
14 that stands for, but he obviously knew what he was  
15 doing. He works for the Trauma Agency, Health Care  
16 District of Palm Beach County.

17 Over 50 attendees participated and received a  
18 certification of completion. One thing that I walked  
19 away with was that humans have, on average, five pints  
20 of blood. I did not know that. I do know a couple of  
21 people who don't have any blood.

22 Commissioners, sad to say, of course, we've  
23 heard about Mr. Paul Zielinski. Countdown. He will be  
24 with us until August. Maybe we can squeeze another  
25 month, maybe.

1                   But there's also somebody else who is leaving  
2 us. Today will be her last day, and that's Susan  
3 Kruger. Susan will not be here next month. We  
4 certainly appreciate everything that you've done for  
5 us. It's been a wonderful experience working with you.  
6 So thank you, thank you very much.

7                   Commissioners, is there anything else? Oh,  
8 there is one more point. And that is as you know, we  
9 have a proposal for the law firms. So far, we have not  
10 received any responses.

11                  VICE CHAIR CIKLIN: I didn't hear what you  
12 just said.

13                  EXECUTIVE DIRECTOR ALMIRA: Law firms, we  
14 have not received any proposals, any responses.

15                  COMMISSIONER WALDRON: But do they -- it's  
16 not until July something, right?

17                  EXECUTIVE DIRECTOR ALMIRA: It's June,  
18 June 25th. However, because of that, what I've done is  
19 I've extended that to July the 7th, giving it another  
20 two weeks, almost two weeks. So I'm hoping that I will  
21 be able to get, you know, the word out and we start  
22 getting proposals. With the assistance of our  
23 attorney, Greg Picken, we would also be publishing our  
24 ad in their Bar Association.

25                  MR. PICKEN: It's a Bar Association list

1 serve for local government attorneys.

2 EXECUTIVE DIRECTOR ALMIRA: So that should  
3 help and assist.

4 CHAIR ANDERSON: Just one second.

5 Commissioner Enright, you're recognized.

6 COMMISSIONER ENRIGHT: (Inaudible.)

7 EXECUTIVE DIRECTOR ALMIRA: I'm sorry?

8 CHAIR ANDERSON: She had a question.

9 EXECUTIVE DIRECTOR ALMIRA: Sure.

10 COMMISSIONER WALDRON: She's going to wait  
11 till you're finished she said.

12 EXECUTIVE DIRECTOR ALMIRA: I'm done.

13 COMMISSIONER ENRIGHT: Now, before, I know  
14 we've always had -- I know you mentioned it too --  
15 individual attorneys. But I think that the Port  
16 (inaudible) situated, I would like for (inaudible) to  
17 continue to have a firm. And the reason why is because  
18 they have really expertise --

19 EXECUTIVE DIRECTOR ALMIRA: Sure.

20 COMMISSIONER ENRIGHT: -- because if we have  
21 a firm like we've always had in the past, then they  
22 might have gentlemen in different areas and different  
23 segments that we can pull from. But when you're  
24 dealing with one person, I mean let's get real. One  
25 person does not have all those different expertise as

1 far as representing the Port of Palm Beach.

2 So I would like for us to really look at  
3 firms with different backgrounds that we can pull in  
4 all our areas, for marine, for all the areas of the  
5 Port rather than just one person that has worked for a  
6 city or a municipality.

7 CHAIR ANDERSON: I want to ask just one quick  
8 question. With that recommendation, is that any  
9 material change to the RFP or RFQ?

10 MR. PICKEN: No, that would not be a problem.

11 CHAIR ANDERSON: Any other questions?

12 EXECUTIVE DIRECTOR ALMIRA: Well, thank you,  
13 Commissioners.

14 CHAIR ANDERSON: Engineer's Report.

15 MR. CODDINGTON: Good evening, Commissioners.  
16 You've got a busy night, so I'll be brief also.

17 Soon after the selection for your strategic  
18 planning consultant, we'll be bringing to you in the  
19 next couple of months the submittals and proposals for  
20 the PID program design consultant. We're going to move  
21 that a couple months down the road so that you can get  
22 through your other selections, the auditing and the  
23 legal, while the Master Plan consultant gets working.

24 The other thing that's important is on your  
25 consent agenda you saw the request from the engineer to

1 do some pre-purchase of rail materials. We did have  
2 them working with our rail consultants and looking at  
3 repairs required to the existing system, not new  
4 systems, but the existing rail systems. We'll be  
5 looking to bid some of that soon for required repairs  
6 that are near emergency.

7 One of the things we did that's very  
8 interesting was we used a device, a semi-autonomous  
9 rail inspection vehicle that's shown on the screen,  
10 called RailPod. We ran the RailPod down virtually all  
11 of our rail that was accessible on that day. This  
12 thing did thousands of measurements on the rail  
13 condition, the gauging, degree of angles, et cetera,  
14 looked at all our switches.

15 And we have preliminary reports and another  
16 batch of detailed reports coming in the next week.  
17 This will guide us to make sure that we have a safe  
18 rail system and we only do repairs that are actually  
19 required. It's something we'll probably do once a year  
20 or once every other year to keep an eye on our system.

21 Last thing is in coming months, with the new  
22 grant funding, you're going to see me coming to you  
23 with a request to go out for bid for cathodic  
24 protection systems. A long time ago I was before a  
25 Port Commission and brought that up, and someone said:

1 Why do we need protection from Catholics? It's not a  
2 Catholic protection system, it's cathodic protection  
3 systems.

4 And that's an electrical system using  
5 sacrificial metals to protect the Port from corrosion  
6 from the underwater bulkheads. It will extend the life  
7 of assets quite a bit, which will not only protect our  
8 bulkheads, but will give Mr. Zielinski and future  
9 Directors of Finance the ability to lengthen the  
10 depreciation schedules. If you have any questions on  
11 cathodic protection, give me a call and I'll describe  
12 it to you in detail and make sure everybody understands  
13 what we're doing.

14 And good luck tonight. This is an exciting  
15 night for the presentations you're going to be seeing.

16 CHAIR ANDERSON: Governmental affairs.

17 MR. PINSKY: Mr. Chairman, Commissioners.

18 Richard Pinsky. And because everyone else was brief, I  
19 can take as much time as I need.

20 Two important items. First, our local bill  
21 has not been signed by the Governor yet, which means as  
22 of Wednesday, some more bills went over, but basically  
23 since the bill has not gone over, that means he is  
24 likely and is apparently letting it become law  
25 automatically, which happens to be coincidental with

1 every other local bill that's still sitting at the  
2 Legislature waiting to go over.

3 So the indication is by all intents by the  
4 Governor to let it become law, which would happen on  
5 July 1, and that all those items in our local bill,  
6 including the change in compensation, would be  
7 effective July 1.

8 The other item is -- and thanks to Yaremi,  
9 and I know that Director Almira's been involved in  
10 getting -- in setting up Port tours for the Palm Beach  
11 County Legislative Delegation. And the first one will  
12 be on June 30th, and a mixture of elected House and  
13 Senate members and staff.

14 So folks that may not make it on the July 7th  
15 date, which is going to be the next round -- I think  
16 there's two tours on that day, one on the June 30th and  
17 two on July 7th. So there's a mixture of all three  
18 tour dates and times of elected officials, House and  
19 Senate, as well as staff.

20 And I guess is the Commission invited to --

21 EXECUTIVE DIRECTOR ALMIRA: We can.

22 MR. PINSKY: I don't want to --

23 EXECUTIVE DIRECTOR ALMIRA: We will.

24 MR. PINSKY: I guess has it been noticed, so  
25 it would be a Sunshine?

1                   COMMISSIONER WALDRON: Yes, I got an e-mail,  
2 but I don't think --

3                   EXECUTIVE DIRECTOR ALMIRA: We just don't  
4 have all the information yet, but we will.

5                   MR. PINSKY: Okay, so now -- yes, sir.

6                   CHAIR ANDERSON: You have a question,  
7 Commissioner Waldron?

8                   COMMISSIONER WALDRON: Yes, I had a question  
9 about that, because I know there's a lot of people in  
10 the community, community leaders who are -- have been  
11 interested in the tours. I wonder if there's a cap,  
12 and if there's any extra vacancies, if they would be  
13 allowed -- if we'd be allowed to reach out to them to  
14 see if they wanted to go.

15                  EXECUTIVE DIRECTOR ALMIRA: That's the  
16 information we're waiting to find out, exactly how  
17 many, and then we'll come back to you and all the  
18 Commissioners.

19                  COMMISSIONER WALDRON: Okay, okay, thanks.

20                  CHAIR ANDERSON: Commissioner Ciklin, you're  
21 recognized.

22                  VICE CHAIR CIKLIN: Yes. Do we have a game  
23 plan on like refreshments or anything like that, or are  
24 we just going to take them around and send them off, or  
25 are we pondering that right now?

1                   EXECUTIVE DIRECTOR ALMIRA: Still pondering  
2 it.

3                   MR. PINSKY: I think if water was good enough  
4 for the Audit Committee, it's certainly good enough for  
5 these folks.

6                   VICE CHAIR CIKLIN: They didn't get water.  
7 That's the problem. Yes, we don't do this that often,  
8 so we need to make, you know --

9                   EXECUTIVE DIRECTOR ALMIRA: We'll take care  
10 of it.

11                  VICE CHAIR CIKLIN: Okay, just checking.

12                  CHAIR ANDERSON: Commissioner Enright.

13                  COMMISSIONER ENRIGHT: My question, are we  
14 going to give them a tour on the bus facility, or you  
15 haven't decided yet?

16                  EXECUTIVE DIRECTOR ALMIRA: Again, we don't  
17 have much information. But as soon as we do, we'll put  
18 everything to work.

19                  COMMISSIONER ENRIGHT: I think I signed up  
20 for when they have the information. I told  
21 (inaudible).

22                  EXECUTIVE DIRECTOR ALMIRA: Yes, I don't know  
23 how many people, you know, have confirmed, and I'm not  
24 sure who they'll be representing. But as soon as we  
25 do, we'll come back to each one.

1                   COMMISSIONER ENRIGHT: Thank you.

2                   CHAIR ANDERSON: Is there any additional  
3 questions?

4                   MR. PINSKY: Okay, so the Port staff has been  
5 working on two items, one that we're going to focus on  
6 today, and that is the proposed Peanut Island long-term  
7 lease. We've also been working on the Interlocal  
8 Agreement between the Port of Palm Beach and the City  
9 of Riviera Beach. Today we want to focus on the Port  
10 of Palm Beach lease for Peanut Island, and what we're  
11 going to be presenting to you today is a status of  
12 where we are and what we're going to be asking the Port  
13 Commission to do.

14                  We first have been meeting internally, and if  
15 you notice, on the screen before you is a recap that  
16 basically the Port staff -- and I want to underscore  
17 Ken Hern, Director Almira -- that we have been meeting  
18 to try to determine. And I know there have been some  
19 conversations directly with Port Commissioners with  
20 Director Almira to identify certain items that should  
21 be considered to be in the lease.

22                  The way that we -- the way that the staff, we  
23 determined to move forward was rather than draft a --  
24 start as a legal document, we thought it would be best  
25 to start with issues and concepts that would be in the

1 lease before we begin talking to the County. So I want  
2 to underscore that so far, we have not formally been  
3 speaking to the County about any of the issues that  
4 we're going to be talking about this afternoon.

5 The next slide.

6 So we are proposing to basically move forward  
7 in three steps. So this afternoon, for example, we are  
8 going to be presenting to you certain paragraphs that  
9 we would like you to consider that we can move forward  
10 for inclusion. We are going to be pointing out some  
11 other noteworthy issues that we know that Palm Beach  
12 County will probably be seeking, and then, of course,  
13 receive your input. And that would be the construct of  
14 how we would move forward to begin speaking directly  
15 with the County.

16 Next slide.

17 The next step after that would be, of course,  
18 our negotiations directly with the County staff to  
19 discuss these items, to hear specifically what the  
20 County may be looking for. If there are any issues  
21 that we feel are unable to be reconciled between the  
22 two staffs, we'd of course bring that back to the Port  
23 Commission, and perhaps they would be bringing it back  
24 to the County Commission.

25 So once we feel as though the issues have

1 been flushed out and we feel as though we have a  
2 document that may be ready for prime time, it would  
3 then go to our legal counsel, whether the current legal  
4 counsel or whoever, whenever we get this done,  
5 hopefully. But at that point, the Port legal counsel  
6 and then the County Legal Department would then put it  
7 into a form of a legal document, a long-term lease that  
8 would then be voted on by the Port Commission, which is  
9 the next slide, step three.

10 We will be bringing that final legal document  
11 back to you for approval, possibly as early as July,  
12 probably more like the August meeting. Could go to  
13 September. And then, of course, the last item is for  
14 the Port and the County to sign the lease.

15 Next slide.

16 So what we'd like to do right now is just  
17 point out those issues that we have started with so you  
18 can understand what the Port staff is considering for  
19 you to do. And I think you have that document in your  
20 book.

21 So the first paragraph, number two, and which  
22 is describing the lease, and then also paragraph five  
23 is basically the term that we are starting with. We  
24 know that -- so from your motions that you've made at  
25 both the March and April meetings, the Port Commission

1 had indicated you wanted to incorporate the new  
2 proposed properties of Peanut Island into the current  
3 existing lease.

4 We saw that as cumbersome in the terms of the  
5 current, existing lease would end in four years from  
6 now, which would then have that portion of the lease  
7 coming back to you, and there would be other portions  
8 that, such as the new areas, that would deserve more  
9 than a four year term.

10 So we decided to present to you first our  
11 idea that we take the four years that are existing, and  
12 the general consensus that we believe would be an  
13 initial 25 year term, and we're turning that into one  
14 new, combined lease that would start today, for  
15 example, or start upon signing of the lease, that would  
16 have the old section of the north side of Peanut  
17 Island, the new section on the south side of Peanut  
18 Island as one new, complete 30 year term going forward.

19 Then there would be an initial -- I mean then  
20 there would be an option for a second term of 25 years.  
21 And then, of course, the quiet enjoyment, we would  
22 basically let the County then take over and move  
23 forward.

24 The next item worth pointing out is on page  
25 three, and that is paragraph 12. And the old, current

1 lease had initially, when the County first entered into  
2 that lease, had a management and operational plan,  
3 because it was unknown what that park would look like  
4 at the north end of the County. So while a lot of that  
5 is obsolete and this gives us another opportunity to  
6 take those sections out of that old lease, we did feel  
7 as though having an operational management plan for the  
8 new areas on the south side of Peanut Island was worthy  
9 to be included in the lease.

10 And that is in paragraph 12(a) and (b), where  
11 basically we sit down with the County and would discuss  
12 what it is exactly they want to do. I know Ken Hern  
13 pointed out a couple of good issues, like making sure  
14 they're not taking down walls that may impact the  
15 historic integrity of a structure and whatnot, so  
16 basically understanding what it is that the County  
17 wants to do and what the restoration plan is, giving  
18 them a 12 month period to do all that and then bring it  
19 back to us.

20 The rest of it's fairly standard as far as  
21 access and whatnot and what gets removed.

22 The next noteworthy item would be -- as soon  
23 as I find it here -- the special conditions, which  
24 you'll find on page six. And there are special  
25 conditions that we feel as though we want to bring to

1 the County on your behalf.

2                   And the first one is we understand that the  
3 item -- that Peanut Island is historical in nature, we  
4 understand that it's outdoor recreational, and we  
5 understand that it can be educational. We want to make  
6 sure that those are the purposes that are maintained in  
7 the County taking it over.

8                   We also believe that the County, while they  
9 will agree to construct and maintain the boundary  
10 fences, that they would always have an opportunity for  
11 us to enter the disposal site.

12                  And the signage, we want to make sure that  
13 the signage represents what is going on on Peanut  
14 Island, that it's not necessarily Palm Beach County,  
15 but it is the Port, it is an historical facility, and  
16 that that would be recognized in any signage.

17                  We also, in item (d), want to make sure that  
18 the County uses its best efforts to comply and expedite  
19 with access when we have to get into either the  
20 disposal site or for any other reason that we want to  
21 get on. We do recognize the County, their quiet  
22 enjoyment, but at the same time we believe that we've  
23 got to have access to the island from time to time.

24                  And the last item under the special  
25 conditions is the Port would like some time to consult

1 with the pilots regarding our turning basin. We know  
2 that the docks that currently exist, their  
3 configuration could impair and has impaired with the  
4 turning basin.

5 So we are suggesting that the County be given  
6 a certain amount of time to either remove those docks,  
7 move them to a different location, or if need be and  
8 that's impossible, perhaps change the reconfiguration  
9 of them so they're horizontal and not perpendicular.  
10 But we're not prepared to say what exactly would be a  
11 satisfactory result until we talk to the pilots.

12 I've saved the last item because I wanted to  
13 get through the other ones first, and if you wouldn't  
14 mind going back to page two under rent -- it's not in  
15 the book?

16 COMMISSIONER WALDRON: No, but we'll watch on  
17 the screen.

18 MR. PINSKY: It's not up on the screen. Oh,  
19 I thought it was in the book.

20 VICE CHAIR CIKLIN: So it's not in the book?

21 MR. PINSKY: No. The items aren't on the  
22 screen yet, but okay, the first one -- so I'm sorry.  
23 Why didn't anybody say anything? I could have --

24 COMMISSIONER WALDRON: Because we were  
25 enjoying your speech.

1                   MR. PINSKY: Actually, I like that better,  
2 because then you --

3                   COMMISSIONER ENRIGHT: It's on the screen.

4                   MR. PINSKY: So item six concerns rent.  
5 Paragraph six, and that concerns rent. And that is a  
6 dollar a year, \$10 a year, it means nothing. I mean so  
7 what? The Port got \$300 over 30 years.

8                   But what does mean something is when the  
9 County possibly engages in a commercial, for-profit  
10 operation. So charging money to get into Kennedy  
11 Bunker, charging money the way they currently do to get  
12 into the park, spend an overnight, a camping fee,  
13 getting into the Coast Guard Station, you know, some  
14 snacks and whatnot, those are all understandable. And  
15 we are proposing zero rent.

16                  However, if the County offers an opportunity  
17 for a third party or a concessionaire to run a  
18 for-profit operation that would have a business license  
19 and pay business tax and business receipts, at that  
20 point it goes beyond historical or educational, even  
21 though they may be related items. Gift shop. They may  
22 be selling snorkeling equipment, whatever. But at that  
23 point the staff would like the recommendation to the  
24 County that we receive a certain percentage of what  
25 those gross revenues are per year. We put in there, to

1 begin with, a modest three percent.

2 So we know, for example, the Morikami Museum,  
3 their gift shop that they run by a third party  
4 concessionaire, they gross around a million dollars a  
5 year. So if this gift shop ever reached that level,  
6 the Port would be getting \$30,000. And it's a way to  
7 share in the assets of Peanut Island in a very modest  
8 way. But that's another item that we wanted to make  
9 sure that we brought to the Port Commission.

10 So on the screen right now are the items that  
11 we know that the County has expressed in some form or  
12 fashion to us about what they may be looking for.

13 So for example, they are proposing a \$10 per  
14 year lease payment, and as I just explained, we're  
15 suggesting zero payment, however, a percentage if they  
16 ever go to a commercial or third party concessionaire  
17 agreement.

18 The County is also proposing renovation of  
19 the docks at the south side of the island, which is  
20 good, because we are also going to be asking them to  
21 reconfigure on behalf of our turning basin.

22 Next slide.

23 The County is proposing to use the Port  
24 upland areas, meaning on our property, not on Peanut  
25 Island, for staging of equipment and supplies during

1 the proposal for construction, which may go on for a  
2 year, two years, three years, whatever, up to eight  
3 years of renovation and repairs, if available and at no  
4 charge. We haven't thought about that yet. I'm sure  
5 the County's going to be saying something to us about  
6 it when we begin meeting with them.

7 The next slide.

8 The County's also going to probably be  
9 proposing an MOU be enacted within 12 months that  
10 includes Palm Beach Shores, Town of Palm Beach, City of  
11 Rivera Beach, West Palm Beach, the Port and the County.

12 Looking at the motions made by this Port  
13 Commission in March and April and trying to parse what  
14 exactly was some sort of intent, on the MOU we believe  
15 that the concerns that Palm Beach Shores, Palm Beach,  
16 West Palm, whoever else was involved, about the  
17 activities on the island dissipate with the County  
18 taking over the lease.

19 So all those communities were happy with  
20 whatever the County was going to allow or not allow,  
21 and they wanted to make sure that the County would  
22 maintain some control if another entity, let's say  
23 Riviera Beach, was going to get the lease. Now that  
24 the County is going to be getting the lease, most of  
25 those issues go away, except for the City of Riviera

1 Beach, who has expressed issues with other County  
2 facilities in the area.

3                   And so we want to make sure that rather than  
4 an MOU -- and again, we've not talked to the County  
5 about this. But rather than an MOU, we're suggesting  
6 that the County and Riviera Beach have their own  
7 unilateral conversation about what has to happen and  
8 what would accommodate them so this Port Commission  
9 doesn't have to worry about or deal with another MOU  
10 coming back in 12 months, becoming part of an MOU that  
11 we're giving them a 30, perhaps a 55 year lease. You  
12 know, we don't need to be in the County's business. So  
13 again, that would probably be an item.

14                   And I think there's one more. No slide?  
15 Yes? Yes.

16                   So the County's proposing to have the right  
17 to issue licenses or third party concessions, as I just  
18 explained. I didn't make up that idea; I kind of knew  
19 it was going to be coming from the County. And again  
20 to underscore, we're suggesting that if it's a  
21 concessionaire and a third party, that we would get a  
22 percentage.

23                   And I think there's one more slide, yes.

24                   And so the County is proposing that the Port  
25 provide infrastructure for water, electric and other

1 utility services to the leased premise at no additional  
2 charge. Because we haven't talked to the County yet,  
3 I'm not quite sure what this means. I don't know if  
4 they're making sure that they're just dotting the "i,"  
5 crossing the "t" to make sure that we don't cut off the  
6 water and electric to the island -- congratulations,  
7 you have the lease; bad news is you've got to pay for  
8 water. So we'll find out. But I do know that they  
9 have an issue with infrastructure service to the  
10 island.

11 So with that, if there's questions, again,  
12 we're looking for consensus, not necessarily a motion,  
13 but happy with that too, but we are looking for  
14 consensus to take what I presented as concepts to begin  
15 talking to the County, knowing that step two is going  
16 to be ratifying all of that into some sort of a  
17 document, eventually bringing it back to the Port  
18 Commission.

19 CHAIR ANDERSON: And can you make sure that  
20 each of the Board members, that information is  
21 disseminated to them as well?

22 And Commissioner Ciklin, you're recognized.

23 VICE CHAIR CIKLIN: Yes. Ken probably would  
24 know this. Doesn't the County already have all  
25 electric and water for what they're doing out there

1 now? So I don't understand what they're even asking  
2 for.

3 MR. HERN: He just said it. I didn't really  
4 understand it either. Yes, there is water that goes  
5 out there. Yes, there is electricity that goes out  
6 there. The only thing that they might be discussing is  
7 the connection of the sewage line from the property to  
8 the main system to be able to effect having more people  
9 on the property.

10 VICE CHAIR CIKLIN: Yes, that's  
11 understandable. All right. Well, I think the concept  
12 is good, and I think we just need to keep on moving  
13 forward. I don't know if we need a motion or not, but  
14 I think just keep on doing what you're doing between --  
15 you know, you guys are doing a good job, and I think,  
16 you know, by August or so we should be able to wrap  
17 this up. Very good.

18 CHAIR ANDERSON: Commissioner Waldron, you're  
19 recognized.

20 COMMISSIONER WALDRON: Yes, I have a few  
21 quick questions. So for the dock removal or  
22 reconfiguration, is the County paying for that? Would  
23 they pay for that or would we be paying for that? The  
24 County?

25 MR. PINSKY: We're proposing the County pay

1 for that.

2 COMMISSIONER WALDRON: And it says we provide  
3 staging space, if available. So I assume if it's not  
4 available, that we're off the hook, right?

5 MR. PINSKY: Well, again, we haven't heard  
6 clearly. You know, these are just we know they're  
7 going to be saying these things to us. They haven't  
8 said them to us yet. So we have to understand what  
9 exactly that means, and if it's temporary or -- we  
10 certainly want to accommodate --

11 COMMISSIONER WALDRON: No, I understand.

12 MR. PINSKY: -- and facilitate them fixing  
13 the place up, so if we can take care of them in some  
14 way --

15 COMMISSIONER WALDRON: And then on the  
16 licenses and stuff, would we not want to include  
17 somewhere in the language that we sort of have some  
18 sort of a say or oversight or something?

19 MR. PINSKY: Of the operational --

20 COMMISSIONER WALDRON: Like if they give  
21 contracts or licenses to outside entities.

22 MR. PINSKY: Oh. I would defer to Greg  
23 Picken. Once you have a quiet -- once they have a  
24 lease and the quiet enjoyment and we say they can have  
25 a concessionaire, I don't know if we could then

1 decide --

2 COMMISSIONER WALDRON: Well, within reason.

3 I mean, you know, I mean obviously they're going to be  
4 reasonable, but just --

5 MR. PINSKY: Yes. Well, that's what I say.

6 After we get through these concepts, then the legal  
7 folks are going to tell us whether we can do what we  
8 want to do.

9 COMMISSIONER WALDRON: And then my last  
10 question is on the MOU. So I would only say that that  
11 makes sense. It's just should we verify that with the  
12 Town of Palm Beach and Palm Beach Shores, that  
13 they're -- you know, they don't feel a need for it  
14 anymore. Since they were sort of included in the -- I  
15 wouldn't want us to speak for them, right? I mean I  
16 would assume we'd reach out to them at some point just  
17 to make sure.

18 EXECUTIVE DIRECTOR ALMIRA: We will.

19 COMMISSIONER WALDRON: That's it. Looks  
20 good.

21 CHAIR ANDERSON: Commissioner Richards.

22 COMMISSIONER RICHARDS: I just want to  
23 caution us about making this too complicated.

24 VICE CHAIR CIKLIN: Right.

25 COMMISSIONER RICHARDS: I listened intently,

1 and it sounds lengthy, it sounds burdensome, it sounds  
2 complicated. That's not what I envisioned. That's not  
3 what we envisioned.

4                   At one point we said let's modify the current  
5 lease, and by modifying it, you can extend it at the  
6 same time. You can extend it, and if we need to add  
7 one or two provisions that make sense, we do it.

8                   But, you know, Verdenia Baker called me six  
9 months ago and then also nine months ago and was very  
10 concerned about the amount of money the County would  
11 have to spend out of taxpayer dollars.

12                  If the County ends up spending millions of  
13 dollars and they raise money, I don't want to get  
14 involved in three percent. I don't want to chase a  
15 couple dollars. I don't have any desire to do that.  
16 Why would I put my hand in the till when they're  
17 putting in hundreds of thousands and millions of  
18 dollars? It's not even worth our time. Let's not do  
19 that, guys.

20                  Let's keep it simple. There's a current  
21 lease now. We're able to extend the lease if they  
22 agree, add a few provisions that make sense to protect  
23 the Port and we're done. Just keep it simple.

24                  MR. PINSKY: That is something we need  
25 direction on, you're exactly right.

1                   CHAIR ANDERSON: Commissioner Enright.

2                   COMMISSIONER ENRIGHT: I guess I want it  
3 simple, but then I have another problem. My problem is  
4 that I don't think we should be dictating to them about  
5 commercial concessions. I have a problem with that.

6                   COMMISSIONER RICHARDS: Same thing.

7                   COMMISSIONER ENRIGHT: I think that they  
8 should pick whoever they want, because we're leasing  
9 the land. But I do really think we should at least get  
10 three percent if they have this big company to come in  
11 and they're making millions. And the reason why is  
12 because I think somewhere down the line we might incur  
13 some kind of cost. And it's not a whole lot, \$30,000,  
14 but then we might have a little cost.

15                  So the three percent I think is not asking  
16 much. But I don't think we should dibble down to where  
17 we're trying to tell them who to bring in, because I  
18 know they're going to be selling all kinds of those  
19 souvenirs. I mean just like the manatee. I mean the  
20 children walk out with 100, \$200 worth of souvenirs.

21                  So, but I think that we should at least get  
22 three percent. I know you'll probably say that's  
23 peanuts, but somewhere down the line we might have a  
24 little expense to pay, and that might be a good  
25 cushion. That's not asking a lot. But I don't think

1 we should deal in picking who they should have. That's  
2 my comment. That's all.

3 CHAIR ANDERSON: Commissioner Ciklin.

4 VICE CHAIR CIKLIN: Yes, I agree 100 percent  
5 with Commissioner Richards. And I had this  
6 conversation with Manny when we started going through  
7 some of these things. And we need to make this as  
8 simple as can be with the County, and we're starting to  
9 kind of get too specific on things. So I don't want  
10 the County to say, oh, my goodness, you guys are having  
11 this three percent. Let's make it simple. Come back  
12 to us. You know, I don't really care about the three  
13 percent either. They're going to be spending millions  
14 and millions of dollars on this.

15 So let's just get it done. And then, you  
16 know, like I say, let's not get two complicated. I'm  
17 worried if we start asking for too much, it's going to  
18 be a problem. So I agree 100 percent with Commissioner  
19 Richards, so let's just try to simplify it as much as  
20 we can.

21 And I would make sure that we keep Karen  
22 Marcus in the loop. I don't know if anyone has spoken  
23 to her, but if it wasn't for her, this probably never  
24 would have gotten done. So anything that you're  
25 bringing to us, I think someone, between all the Port

1 staff, should pick up the phone and give her a call.

2 CHAIR ANDERSON: I just have a couple of  
3 comments. And one of my comments is that I understand,  
4 I definitely echo Commissioner Enright's, because when  
5 you look at it, we are leasing the land for zero.

6 So from a business standpoint and having the  
7 Port's best interests and fiduciary responsibility, and  
8 for example, if a third party does come in, and I don't  
9 think we need to dictate, but I just look at what  
10 happened in the past, which was, from my  
11 understanding -- correct me if I'm wrong, Mr. Almira --  
12 it was a sublease that led to a lot of the ambiguity  
13 who we go after.

14 So I think we need to at least vet or be in  
15 the loop when it comes to subleasing this property so  
16 we don't run down that same hole that kept us in the  
17 red and created some of these code violations.

18 So when you also talk about infrastructure,  
19 any infrastructure, anything that can occur, because we  
20 still have to maintain or we're still asking for some  
21 of the spoil grounds that we need, and so there is some  
22 cost that comes along with that.

23 So with that being said, I don't think it's  
24 much to ask for at least a three percent, what the  
25 annual gross revenue for any -- now, they may not put

1 anything there, so it's null and void.

2                   But when you look at a 50 year lease or an 80  
3 year lease, that's a return on the investment for any  
4 amount of money that they're going to spend in the  
5 infrastructure or bringing it back up to operational  
6 expenses. And most individuals, and which I've seen  
7 with the other municipality just to the right of us  
8 with the marina, when they were talking about  
9 outsourcing, they asked for a 50 year lease, but there  
10 were also some additional monetary concerns.

11                   So I think it's naïve for us to think --  
12 because just if you imagine if they go to a third party  
13 and they gross a million or 2 million and we're leasing  
14 the land at zero, I just don't think that's fiduciary  
15 responsible for the Port. And we may incur some  
16 additional costs along with that, because this is  
17 unchartered waters.

18                   But I don't want to see a repeat of the past  
19 that tied our hands. And this has been echoed, and I  
20 sat on the other side of this dais where it was echoed  
21 about all of those concerns with the previous tenant.  
22 So I want to make sure. I want to make sure that the  
23 County is able to succeed, but I also want to also look  
24 at the best interests of the Port and financial  
25 interests of the Port. Those are my comments.

1                   Are there any additional comments?

2                   VICE CHAIR CIKLIN: Next item.

3                   CHAIR ANDERSON: Thank you.

4                   MR. PINSKY: Well, no, no, you're not getting  
5 off that easy, Mr. Chair.

6                   These items are simple. I mean I wanted to  
7 point them out. I mean there's really nothing earth  
8 shattering in here except the item you're discussing  
9 right now. So what direction are you -- we don't care  
10 one way or the other. We're throwing these concepts  
11 out to you and the Commission to do what you're doing  
12 now.

13                  But you have to tell the three of us don't  
14 talk about the percentage, leave it in, you know, try  
15 two percent. I mean you've got to give us direction.  
16 Either don't talk about it, leave it out, talk about  
17 it. You can't leave us to try to interpret.

18                  CHAIR ANDERSON: I mean I think it will --  
19 I'm just speaking for me. I think it will behoove us  
20 to ask. I mean what's the problem with ask? I mean,  
21 you know, hey, a closed mouth doesn't get fed. So I  
22 would encourage us to ask. And then if we come to an  
23 impasse, from that point I believe we can bring it back  
24 to the Board. But I don't think it hurts to ask.

25                  Any comments?

1                   COMMISSIONER WALDRON: I think, except for my  
2 questions, I'm fine with everything he said.

3                   CHAIR ANDERSON: Commissioner Enright.

4                   COMMISSIONER ENRIGHT: I'm fine with the  
5 three percent. I just don't want us to dictate what  
6 commercial concessions they use and who they are. I  
7 mean I don't care who they use. But I do feel that we  
8 should get the three percent, because it will give us  
9 something (inaudible) little things that happen that we  
10 have to incur at the Port. So that's -- so I'm fine  
11 with everything that you said, Mr. Pinsky.

12                  MR. PINSKY: Mr. Chair, what if -- would it  
13 be okay with Commissioner Richards and Commissioner  
14 Ciklin if we raise the issue, and if it's a non-starter  
15 for them, then we'll drop it? But if they would  
16 entertain it, then we can move forward. How would --  
17 is that okay?

18                  VICE CHAIR CIKLIN: That's fine. Yes, that's  
19 okay.

20                  MR. PINSKY: Okay.

21                  CHAIR ANDERSON: And I just want to make sure  
22 that we also, just to echo Commissioner Enright's  
23 concerns, that when we talk about concessions, that's  
24 why we got to this point. I want to make sure that the  
25 Town of Palm Beach and Town of Palm Beach Shores, as

1 well as West Palm Beach and the City of Riviera Beach  
2 are included about anything, because I know that was  
3 the impasse that brought us to where we are today. So  
4 to throw that out or not, make sure that it's number  
5 one on the list to make sure all parties --

6 MR. PINSKY: Okay, last item Director Almira  
7 asked me to mention and let you know about, the  
8 Interlocal Agreement, where we're not even to like step  
9 one, step two yet. We have given them some concepts.  
10 Met with the City. The dialogue has been great,  
11 productive, and hopefully we'll get some feedback from  
12 them and then we'll have something to bring to the  
13 Commission.

14 CHAIR ANDERSON: Okay. Thank you; thank you,  
15 Mr. Pinsky.

16 All right, are there any Commissioners'  
17 reports?

18 COMMISSIONER WALDRON: I have nothing.

19 CHAIR ANDERSON: Okay, Madam Clerk.

20 MS. GREFFIN POMPEY: Old business,  
21 presentation from previously selected firms to  
22 determine which firm creates the 2022 Master Plan.

23 CHAIR ANDERSON: Mr. Baker, did you want to  
24 explain --

25 MR. BAKER: Yes; yes, sir; yes, Commissioner,

1 or Chairman Anderson. Thank you.

2                   First of all though, I would like to  
3 apologize for the technical issue with the monitors.  
4 Somebody, who shall not be named, pulled the plug, and  
5 it shut everything off. And the only way to get it all  
6 back is to do a hard reboot, which is going to take  
7 longer than you want. So I apologize for that.

8                   Okay, so the selection of a firm to complete  
9 the 2022 Master Plan is probably the most important and  
10 far reaching decision you will make as Commissioners in  
11 the next ten years. The current Master Plan we have is  
12 only an update of a previous plan. The base data in  
13 that plan was published in August of 2012.

14                  This Master Plan will be a white paper,  
15 completely original study. It will set the stage for  
16 how the Port will operate for the next 10 to 15 years.  
17 This will answer Commissioner Ciklin's question of what  
18 will this Port look like when it grows up.

19                  Each of the three firms you will hear from  
20 today will have 15 minutes to make their case. That  
21 will be followed by questions from the Board. After  
22 the presentations are complete, the Board will then  
23 rank each firm, and you have in front of you the  
24 ranking sheets. Do you have in front of you the  
25 ranking sheets? And again, like always, the firm you

1 like the best, you put a number one. The firm you like  
2 the second best gets a number two, and like golf, low  
3 score wins.

4 Sir, questions.

5 CHAIR ANDERSON: I had one clarification. I  
6 wanted to make sure, because I don't want us to run  
7 foul of the RFQ or the CCNA process that we used for  
8 the procurement, that even though that we're hearing  
9 three participants, all five can be ranked. I want to  
10 make sure that the Board members understand that and  
11 that was expressed.

12 MR. BAKER: That is correct. That's why on  
13 the sheet those two firms that are not presenting are  
14 grayed out. If you want to rank them, feel free.

15 CHAIR ANDERSON: And second of all, I wanted  
16 a clarification. Are we tallying up the scores?

17 MR. BAKER: After you're all finished doing  
18 the scores, Yaremi will come around, pick up the score  
19 sheets. We will add everything up, we'll put them on a  
20 spreadsheet and show them on the screen, so when the  
21 firms walk out of here, everybody will know where they  
22 stand.

23 CHAIR ANDERSON: Commissioner Ciklin.

24 VICE CHAIR CIKLIN: Yes, I'm a little  
25 confused, because you said like golf. That's not what

1 I understood. I understood whatever firm got three  
2 ones were the ones that was going to win. You're  
3 saying something entirely different.

4 COMMISSIONER WALDRON: It's the lowest --  
5 it's like the lowest score.

6 VICE CHAIR CIKLIN: No, that's not what he  
7 said. That was not what we talked about last month.  
8 We said that the firm that gets three people to vote  
9 number one gets it. So we need to make a decision  
10 before we're all screwed up now.

11 MR. BAKER: Okay --

12 VICE CHAIR CIKLIN: So that's how I think  
13 it's better myself, that the firm who gets three number  
14 ones, you have to get three out of the five to be  
15 selected. I don't think you count.

16 COMMISSIONER RICHARDS: Didn't the RFP  
17 specify, Mr. Chair?

18 CHAIR ANDERSON: Commissioner Richards.

19 COMMISSIONER RICHARDS: Didn't the RFP  
20 specify?

21 MR. BAKER: No, sir.

22 COMMISSIONER RICHARDS: I thought it was  
23 ranked first, second and third, so --

24 VICE CHAIR CIKLIN: Yes, we can still do  
25 that, but --

1 CHAIR ANDERSON: Excuse me one second.

2 Follow up, Commissioner Ciklin?

3 COMMISSIONER WALDRON: I think we should just  
4 do it that way, just rank them.

5 CHAIR ANDERSON: Hold on, excuse me.

6 Commissioner Ciklin.

7 VICE CHAIR CIKLIN: Yes. So now no one's  
8 answered my question. So are we going to count the,  
9 you know, the ones who get the three number ones, or  
10 are we going to just do low score? That's two entirely  
11 different ways of doing it. So I thought we had it all  
12 settled last month, and now we're -- unless I'm brain  
13 dead.

14 CHAIR ANDERSON: Mr. Baker, can you answer?

15 MR. BAKER: Sir, if you wish to do that,  
16 there's nothing to preclude us from doing that.

17 CHAIR ANDERSON: Commissioner Enright.

18 COMMISSIONER ENRIGHT: Mr. Chairman, let me  
19 just -- I can clean it all up. You said the firm that  
20 you like the best, you give them a one; the firm you  
21 like the next, you give them a two; and the firm you  
22 like the next, you give them a three. Now, if we  
23 have -- so it goes the firm with the lowest score wins.  
24 If one firm gets five, they win. It has nothing to do  
25 with three. You're picking the lowest score. And then

1 the next firm who gets the next score, then the next,  
2 it goes higher. So if we all pick the same firm, you  
3 have five ones. It's the lowest score wins. Am I  
4 correct? One, two, three.

5 CHAIR ANDERSON: So you're complete?

6 COMMISSIONER ENRIGHT: Yes, I'm done.

7 CHAIR ANDERSON: Commissioner Richards,  
8 you're recognized.

9 COMMISSIONER RICHARDS: Thank you.

10 And Jean just solidified in my mind what we  
11 did say. We did say -- we said this last -- we said  
12 one, two, three. This is what we said. The one who's  
13 number one gets number one; whoever is number two gets  
14 number two. And then we said the lowest score wins,  
15 just like golf.

16 COMMISSIONER ENRIGHT: Right.

17 COMMISSIONER RICHARDS: We said that.

18 COMMISSIONER ENRIGHT: That's it.

19 COMMISSIONER RICHARDS: We said that.

20 VICE CHAIR CIKLIN: I must have been  
21 sleeping.

22 COMMISSIONER ENRIGHT: That's how it goes.

23 Am I right?

24 COMMISSIONER RICHARDS: Yes, we said just  
25 like golf, and that's what this says.

1                   COMMISSIONER ENRIGHT: And that's what we've  
2 done in the past.

3                   CHAIR ANDERSON: Commissioner Waldron, did  
4 you have something? I want to make sure I didn't --

5                   COMMISSIONER WALDRON: I'm just hoping we can  
6 get past this issue.

7                   CHAIR ANDERSON: Okay, so just to reiterate  
8 and make sure there's no ambiguity or discrepancies or  
9 whatsoever, we are ranking the firm number one, our  
10 first choice; number two, our second choice; number  
11 three, our third choice. And all five firms are  
12 eligible for ranking.

13                  MR. BAKER: Yes, sir.

14                  CHAIR ANDERSON: Are there any additional  
15 discussions, confusions? All right. Now, I know  
16 they're chosen, they pull out of the hat.

17                  MR. BAKER: Are we ready to continue? Okay,  
18 and now, without further ado.

19                  EXECUTIVE DIRECTOR ALMIRA: Moffatt.

20                  VICE CHAIR CIKLIN: Who's first, who's  
21 second?

22                  COMMISSIONER ENRIGHT: Who's first? Who's  
23 first?

24                  VICE CHAIR CIKLIN: Well, who is it, Carl?

25                  EXECUTIVE DIRECTOR ALMIRA: Moffatt.

1 CHAIR ANDERSON: And just before we start,  
2 the other two firms are somewhere --

3 EXECUTIVE DIRECTOR ALMIRA: Somewhere in the  
4 building.

5 MR. BAKER: Sir, we have one firm down --  
6 this group was on the second floor of the PSA offices,  
7 the second group is on the fourth floor conference  
8 room, and the other group is going to be in the cruise  
9 terminal VIP lounge.

10 CHAIR ANDERSON: Thank you for the logistics.

11 MR. BAKER: Yes, sir.

12 (Pause in the proceedings.)

13 CHAIR ANDERSON: And Commissioners, our  
14 individual screens are not working, so if you can just  
15 look at the one of the two monitors on the left, on the  
16 right or the one right in front.

17 MR. PARKINSON: Hello, everyone. My name is  
18 Ken Parkinson. I'm a principal port planner and vice  
19 president with Moffatt & Nichol. I will be presenting  
20 to you today and representing a team.

21 You can see the whole team. It starts with  
22 Delores and ends here with Kevin. I will be getting  
23 into the members of the team, but first we want to  
24 thank you for allowing us to be here today and taking  
25 this next step in the process. We look forward to any

1       questions and answers at the end of the presentation.

2               This is an exciting time for the Port, for  
3       the industry. We're rebounding after COVID. You guys  
4       are a powerhouse. You've got some of the highest  
5       numbers in the industry per acre. You've got this  
6       multiuse Port that's packed into a footprint that's  
7       been successful and continues to be successful over the  
8       years.

9               We're looking, as a team, to enhance, to work  
10      with team members, the staff, the stakeholders, your  
11      Port users, and importantly, the Commission here to  
12      come up with a plan that takes you into the next phase  
13      of development and answers some of your questions about  
14      what we look in five years, ten years and 20 years down  
15      the road.

16               A little bit about Moffatt & Nichol. We are  
17      a port and transportation firm. We're 75 years old.  
18      What you see there on the exhibit, on the presentation,  
19      those are all Port projects, both inland, along the  
20      coast. We have 800 people strong in the technical  
21      areas of ports.

22               On a global basis, we expand our coverage  
23      across all the continents. Again, what you see on the  
24      exhibit there are actually port projects and intermodal  
25      projects that Moffatt Nichol has led or worked with

1 fellow members like our team here for this project.

2                   As we go forward, how do we get this project  
3 done? It's a combination of not just Moffatt Nichol  
4 resources. About three or four months ago we sat down  
5 with firms, and then the six firms you see shown here,  
6 with Moffatt as the prime, decided as a group that we  
7 were a team that we would like to present together to  
8 the Port of Palm Beach.

9                   PSA, Patrick here, and his representatives  
10 back here are important to the team from several  
11 perspectives, their historical, as well as their  
12 forward looking experience relative to the Port.

13                   HDR, with Kevin and other representatives --  
14 raise your hand from HDR. Again, Moffatt & Nichol  
15 partners with HDR across the industry at ports. This  
16 one, because of its unique port and intermodal  
17 relationship with FEC and others, is critical to have  
18 HDR part of our planning team.

19                   And then we have Dickey Consulting. Lia,  
20 raise your hand. Lia, very familiar to some of you,  
21 hopefully. Lia's here representing Dickey Consulting  
22 and brings what we need relative to local coordination  
23 and the ability to work with our stakeholders, such as  
24 the City of Riviera Beach.

25                   A name that's newer to the industry because

1 it's been formed recently is Columbia, but you'll know  
2 the principal very well, Nate Asplund, formerly with  
3 FEC. Nate was with us up into our practice session  
4 this morning, but Nate is in Fort Worth, so he was not  
5 able to make the trip.

6 And we appreciate the comment at your last  
7 Commission meeting about these things are expensive,  
8 and sometimes we do curtail the cost of travel. So  
9 Nate will provide the insight relative to stakeholder  
10 and some of the ideas, forward thinking, (inaudible)  
11 with regards to Florida East Coast Railroad.

12 Franc Pigna with Aegir, familiar to some of  
13 the staff members, maybe as well to some of the Board  
14 members. Franc works with this team in and out on  
15 projects that have similar or like opportunities  
16 relative to port real estate and expansion  
17 opportunities.

18 I will be your project manager. A little bit  
19 about myself. I am a certified planner. I've been in  
20 the port industry over 30 years. I'm located about 45  
21 minutes to the south here. South Florida resident for  
22 35 years. My career, all 35 years of it, has been  
23 focused in ports. I've worked all through Florida,  
24 eight of the 15 deep water ports. Very familiar with  
25 one of the key requirements, Chapter 163, Section 311,

1 relative to how that has to happen for the five, ten  
2 and 20 year intervals.

3                   But more importantly, my presence here is one  
4 that I bring global experience to the Port. I've  
5 worked in over 22 countries. Actually, Manny and I  
6 crossed paths when I was doing planning at Port  
7 Everglades when Manny was down at Port Everglades. So  
8 I've been around, and I have command, and I think what  
9 is important is this team is ready to work together as  
10 a cohesive team with your staff.

11                  The opportunities are many, and for us to  
12 present your opportunities at this point would be  
13 unfair to you all. You guys know where you've come  
14 from and the opportunities that are lying ahead. We're  
15 here to enhance and to strategically work with you as  
16 we work through this Master Plan.

17                  Our approach to this project is simple,  
18 straightforward, collaborative as we get into our  
19 relationship if we're fortunate to be awarded this  
20 contract. Open communications, touch bases constantly  
21 with folks that are assigned to run this project,  
22 periodic updates if needed at your Board meetings,  
23 whatever it takes for the message to continue to build  
24 and go forward here.

25                  Strategic thinking is a key milestone of a

1 lot of the individuals sitting here with us as far as  
2 our team. We were very fortunate to have some time  
3 with some of your staff members over the past three or  
4 four months for touch base just so we got a better  
5 handle on the whole spectrum of what the Port is  
6 facing, the COVID constraints and the COVID issues and  
7 some of the opportunities that you've already begun to  
8 discuss.

9                   Congratulations again on your PIDP and the  
10 people that supported that opportunity. That's a  
11 legacy milestone project that hopefully the envelope of  
12 this new Master Plan encompasses, embraces and allows  
13 it to grow to greater extents in the future.

14                   Going forward, there were five key scope  
15 items that you had addressed in your RFQ. The document  
16 you have in front of you, our proposal addressed those  
17 topics in narrative and expanded discussion.

18                   You also received, and some of the members of  
19 the audience received a (inaudible) handout. Those  
20 folks that are shown there are all shown here today, or  
21 all present, I should say, and shown. But they're all  
22 present, and that is your working team. I know some  
23 folks may say, well, why did they bring everybody, they  
24 took the seats up. But it is your working team, and we  
25 want you to realize that.

1                   And my commitment to you as the principal  
2 with Moffatt & Nichol is that those folks will be here  
3 today, and they'll be here for six months or whatever,  
4 the 12 months, whatever the timeframe is of this  
5 contract.

6                   So going to your first scope item, economic  
7 development, it starts with your market, it embraces  
8 your thinking on new business development, and I'd like  
9 to address first your market. Your market, Latin  
10 America and the Caribbean.

11                  Moffatt Nichol, HDR and other members of the  
12 team have combined on projects shown here on this map,  
13 across, let me say, across your business lines as well.  
14 So whether it's cruise, whether it's containers, and  
15 unfortunately we can't see the containers today, but  
16 cruise, containers, bulk, liquid bulk, logistics, this  
17 is all recent experience over the past five years.

18                  For instance, Tropical, we've done work for  
19 Tropical at the San Croix terminal in USVI. The ACP,  
20 one of your sister ports, Port of Virginia, we do a  
21 project at all their six terminals, planning projects.  
22 So knowing the other end of the trade routes is key to  
23 what we can bring strategically and the global  
24 development with your trade partners.

25                  So in this part of the Master Plan, the

1       visioning is critical. We want to sit with you  
2       shoulder to shoulder. We want to hear your ideas, we  
3       want to have work sessions, and then we want to develop  
4       various things forward, looking into your stakeholders,  
5       how we coordinate with governmental agencies. It's  
6       bringing together the team. And the team is all of us  
7       in the room and all those outside the room as well.

8               Coming up with the Master Plan, then we'll go  
9       forward into where we can produce scenarios that look  
10      at what the visioning looks on paper. This is a case  
11      example where three of the members are involved in this  
12      project with Moffatt & Nichol. It's a 2030 plan that's  
13      underway for Port of Hueneme.

14               Ron, you had the chance to interface with the  
15      Port of Hueneme, I know, on some sessions recently.

16               The Port of Hueneme is a similar port. It's  
17      a multiuse port. It operates on 200 acres. It's  
18      looking for ways to expand throughput, expand the  
19      fluidity of cargo through its terminal, the velocity of  
20      cargo by which it moves. It's looking at logistics  
21      development.

22               Similar to where your Cheney property sits  
23      down the road by 95, how we treat the sensitivity of  
24      the Martin Luther King corridor, your Port corridor,  
25      East Port Hueneme Road, a very similar corridor, a lot

1 of new technology going into how that may be better  
2 coordinated for traffic congestion, noise, environment  
3 constraints.

4 So at the end of the day, financial fiscal  
5 responsibility, financial responsibility is critical.  
6 And what this is saying to you is that at the end of  
7 the day what do things cost, what are the benefits to  
8 the Port and where does it take us in the future,  
9 that's going to be a critical. And then we look at  
10 this zero to five, five to ten, and 10 to 20 year  
11 timeframes to see where the revenues match up with what  
12 capital projects as we go through the Master Plan to  
13 get you to a capital improvement plan.

14 The technology for infrastructure  
15 development, again, simply I'm going to stress some  
16 projects.

17 Cruise. We work continuously on cruise  
18 throughout the globe. We're working here in Seattle on  
19 a multiuse terminal relative to T46 logistics. I just  
20 mentioned a case example out there in California, that  
21 gold area, representing a new 250 acre logistics park.  
22 Franc is working through the real estate valuation and  
23 real estate acquisition type of developments process  
24 approaches.

25 Containers. From planning and scenario

1 design to densifying and redevelopment of properties,  
2 this is the Port of Long Beach. On the left is a  
3 simulation that was done during our planning process.  
4 Going forward, the built environment.

5 Again, Port of Savannah. The planning, HDR  
6 and Moffatt & Nichol teamed on this all the way from  
7 planning, obtaining funding and putting it into  
8 operation. It's is now functional.

9 We wanted to make sure we drilled in a little  
10 to the intermodal transportation and your key clients  
11 of Tropical and FEC. As I mentioned earlier, Nate on  
12 our team, Kevin have relationships up and down through  
13 with FEC as well.

14 How can this project be consistent with your  
15 PID project? Embrace it. Embrace it such that we can  
16 leverage this funding, this award into future funding  
17 and future projects for the Port.

18 So at the end of the day, we have the  
19 technologies. You'll see a Latin American example, the  
20 Port of Savannah, Port of Singapore. We just initiated  
21 a contract on the largest container terminal in the  
22 world. We're doing the planning and the simulation  
23 with the Port of Singapore.

24 And emulation, one of the things is that when  
25 we remove that cruise boat and we all were able to see

1 the strads moving around there and the fascination of  
2 watching the strads move around. We have simulation  
3 capability for working with Maher on a past simulation  
4 here at Maher Terminal in New York trying to  
5 contemplate a switch to using more strads in their  
6 operation.

7 Again, I mentioned a little earlier about the  
8 importance of being able to work through the 163 and  
9 the Section 311 process on two fronts. Mainly would be  
10 the County, the Port of Palm Beach, and then making  
11 sure there's consistency with the City of Riviera  
12 Beach. And again, I point to Lia, I point to Patrick  
13 and I point to Eric and Chris back here as some of the  
14 other resources that will guide and help us.

15 We know, and I sat through your last three  
16 Commissioner meetings, you all interact, you have  
17 interlocal agreements, you have good times, you have  
18 bad times, you have -- you have to work through it.  
19 We're there to work through it with you and bring the  
20 benefit of this team to assist in some of that  
21 coordination or embrace it or take direction as to how  
22 to handle that type of coordination from you.

23 The resiliency, you had two other regulatory  
24 to address. We had coastal issues, working potentially  
25 on the water side and using some of our navigation

1 coastal tools, sediment, things that may have to be  
2 addressed relative to the Master Plan of how are you  
3 going to handle this in the future over the five, ten  
4 and 20 year period.

5 Resiliency, Lynette back here behind me is  
6 our lead resiliency located in Miami expert. She will  
7 bring that big picture thinking to the Master Plan and  
8 bring global examples of how ports are approaching  
9 resiliency and climate change so that it can be  
10 properly addressed throughout the plan.

11 Lastly, working across the public outreach  
12 program, intergovernmental coordination. I emphasized  
13 a couple times here some of our players are in process  
14 or working with some of your key stakeholders. This  
15 also goes to not only federal agencies, but it also is  
16 the state and the local. So whether it's talking to  
17 (inaudible) about a possible grant, whether it's going  
18 up to Tallahassee in the central office, whether it's going  
19 down to District 4, the multimodal office, these  
20 relationships with HDR and some of the folks behind me  
21 are all in place to go forward.

22 Running a strategic public stakeholder  
23 outreach workshop --

24 MS. GREFFIN POMPEY: Fifteen minute mark.

25 MR. PARKINSON: -- however that is decided,

1 is something that we can work together. We have ideas.  
2 This was -- you see me there in the picture by that  
3 little arrowhead thing. But yes, so I'm used to  
4 running and soliciting and bringing into the public,  
5 but we have some real specialists here --

6 CHAIR ANDERSON: Can you -- did you say?

7 MS. GREFFIN POMPEY: Fifteen minute mark.

8 CHAIR ANDERSON: Fifteen minute mark.

9 MR. PARKINSON: Fifteen? Oh, I'm sorry.

10 So with that, let me close. We're here in  
11 your community. We look to go forward. And again, we  
12 thank you and are open for any questions and answers.

13 CHAIR ANDERSON: Commissioner Ciklin, you're  
14 recognized.

15 VICE CHAIR CIKLIN: Yes.

16 Thank you for the presentation. So I was  
17 reading through your presentation, and it said in the  
18 last 15 years that you've done over 1,700 projects in  
19 over 50 U.S. ports. Could you compare what port you  
20 have worked on that would be comparable to the Port of  
21 Palm Beach?

22 MR. PARKINSON: Several. Let me -- since we  
23 showed the Port of Port Hueneme, that's one very  
24 similar. Let me go to some of the Florida ports that  
25 Manny and others here, you know, have relationships.

1                   And you have like a Port Manatee. Franc and  
2 I did their last Master Plan, working with Carlos and  
3 his staff. Port Manatee has real estate, it has  
4 available real estate, but it also has adjacency to a  
5 large industrial area and the need to strengthen its  
6 heavy haul corridor and better connect it to the I-75  
7 corridor. So that's one issue. Now, they don't have  
8 so much the tightness of residential along your  
9 corridor like you see here at Martin Luther King.

10                  If we go to like the Port of Wilmington,  
11 another very tight footprint, multiuse port, has liquid  
12 bulk, handles citrus acids, has containers, it does  
13 have the ro-ro and the cars.

14                  A Port of Philadelphia, the multiuse.

15                  So the term multiuse port is one where we  
16 could go around the U.S., and whether it's the Port of  
17 Baton Rouge, whether it's the Port of Gulfport, whether  
18 it's the Port of Mobile, whether it's Port of Hueneme,  
19 whether it's the Port of Wilmington, the Port of Boston  
20 to a lesser degree. I'm trying to throw a couple in  
21 that have cruise. But all those ports I just ran  
22 through, we've done planning exercises, we've worked at  
23 several of them repeatedly over the years.

24                  VICE CHAIR CIKLIN: Good. All right, thank  
25 you very much.

1 CHAIR ANDERSON: Commissioner Richards.

2 COMMISSIONER RICHARDS: Thank you.

3 Thank you, Ken. So we are physically  
4 constrained, as you mentioned. We are a landlord port.  
5 We have very high efficiency on our container yard. So  
6 what are some of the main drivers for economic  
7 opportunities that you might help us address or flush  
8 out?

9 MR. PARKINSON: Okay. Let me start, I'm  
10 going to appoint a couple speakers here. So Ali and  
11 Franc, can you guys come up front and center here.

12 And we talked about this in our prep, and we  
13 want to provide you a Master Plan that leverages your  
14 success. The land constraint part is something that by  
15 densifying and by potentially redevelopment of some of  
16 your underutilized parcels starts to allow you to  
17 create value within.

18 But outside the gate thinking has to be part  
19 of our thoughts here. And that's the encouragement of  
20 what the private sector can do, whether it's  
21 enhancement of some of the real estate parcels down the  
22 road here towards 95. But I'm going to let Franc, and  
23 combined with Ali.

24 And Ali, let Franc go first, and Ali, if you  
25 could leverage on the discussion of grants and funding.

1                   MR. PIGNA: So yes, it's quite astonishing  
2 your efficiency, throughput per acre.

3                   EXECUTIVE DIRECTOR ALMIRA: Give your name so  
4 she can --

5                   MR. PIGNA: Oh, I'm sorry. Franc Pigna,  
6 Aegir Port Property Advisers, Miami, Florida.

7                   You've got the United States that's typically  
8 4,500 to 5,000 TEUs an acre. You're up at around  
9 8,000. And then you've got Asia at 11,000. You're in  
10 the Asia bracket. So you are a -- you may soon become  
11 a victim of your own success, which is pretty  
12 impressive.

13                  And that victimization can be circumvented by  
14 a very integrated expansion plan over the next five,  
15 ten, 20 years. And that's going to require integrating  
16 off Port property into the Port as well, because this  
17 real estate is becoming exceedingly expensive, and it's  
18 quickly becoming or should become only for cargo  
19 velocity and throughput. Anything else should not be  
20 here. It should be off Port.

21                  And in many respects I guess you could say  
22 that your future is very much tied to land and is tied  
23 inland as well, because without that, you're not going  
24 to be able to guarantee future growth. And all of  
25 this, as Ken has said, is a question of overarching the

1 off Port land expansion strategy, economic development  
2 over with a Master Plan. Everything overarches that  
3 Master Plan, so it's an integrated approach.

4 MR. REZVANI: Ali Rezvani from Moffatt &  
5 Nichol.

6 And this taking continues off the most  
7 expensive real estate that you have, creates  
8 opportunities for establishing inland ports. And this  
9 concept of inland ports have been very popular in  
10 recent years with other southeastern ports, such as  
11 Savannah and Charleston.

12 In the past few years Moffatt & Nichol has  
13 done market studies for two of the most recent inland  
14 ports of the Port of Savannah, which is an inland port,  
15 Gainesville and Appalachian Regional Port.

16 And these ports generally are very attractive  
17 investments, from the perspective of the federal  
18 government, for attracting federal funding because they  
19 hit a lot of the goals that the administration is  
20 looking at. They take trucks off the highway, achieve  
21 the goals of environmental justice in reducing  
22 emissions, and also they usually bring a lot of  
23 economic development into communities that these inland  
24 ports are built in and allow for high paying jobs that  
25 furthers the equitability and the created goals of the

1 new administration.

2 MR. PIGNA: One last point. Ken has  
3 mentioned the Port of Hueneme, which is a relatively  
4 small port. Well, it's the fourth most active port in  
5 California, sort of like the way you are number four as  
6 well. The 250 acre off-port logistics park is an  
7 extension of the port 2.4 miles from the central gate.

8 The interesting thing about that project,  
9 which we developed, is that it is going to be fully  
10 funded by the private sector, yet it will remain under  
11 the auspices of the port. So that's about a  
12 \$270 million project, and that guarantees the next  
13 phase of development and growth for the Port of  
14 Hueneme.

15 COMMISSIONER RICHARDS: Thank you.

16 VICE CHAIR CIKLIN: Very good.

17 CHAIR ANDERSON: Are there any other  
18 questions from the Board? Seeing or hearing none --

19 COMMISSIONER WALDRON: Well, can I ask one  
20 question?

21 CHAIR ANDERSON: Commissioner Waldron.

22 COMMISSIONER WALDRON: With regard to sea  
23 level rise, can you talk a little bit more about what  
24 you've done in the past with regard to sea level rise?

25 MR. PARKINSON: Yes. Lynette.

1 MS. CARDOCH: Yes, thanks.

2 MR. PARKINSON: Lynette is our, again, our --

3 MS. CARDOCH: Yes, my name's Lynette Cardoch,  
4 with Moffatt & Nichol.

5 You know, the topic of sea level rise gets  
6 really complicated really quickly, so I like to really  
7 think about it very simply. And it gets very seductive  
8 when we're working in these coastal communities to  
9 pretend we're going to just raise everything up and  
10 we're going to look at the big events. But there are  
11 so many things we can be doing in the meantime.

12 So taking a step back, we like to take things  
13 in a very phased approach where we're probabilistically  
14 at what is it going to be in 10 years, what is it going  
15 to be in 20 years, what is it going to be in 30 years,  
16 and really integrate it with the asset life. So it  
17 doesn't make any sense for me to build something out to  
18 the 100 year projection if my asset's only going to be  
19 20 years old or 30 years old.

20 And so we really try to match how we want to  
21 build to have that coastal protection with the asset  
22 life, and that also allows us to bring in the different  
23 funding. So you're able to phase your funding to match  
24 your capital improvement plans, your O&Ms, your R&Rs  
25 and have them be much more integrated in that way.

1                   So I'm going to stop there and see if there's  
2 a follow-up question on that one.

3                   COMMISSIONER WALDRON: No. I mean it's a  
4 complicated thing, and you know, and nobody really has  
5 a solution. So I just, you know --

6                   MS. CARDOCH: Yes, we tend to do a lot of  
7 plans for different ports around the United States, and  
8 being able to integrate that phased approach allows  
9 people to really break it down into manageable chunks.

10                  COMMISSIONER WALDRON: Sure.

11                  MS. CARDOCH: Because it's like, you know,  
12 how do you eat an elephant? Well, one bite at a time.  
13 And that's the same way we kind of approach the climate  
14 issue, is being able to say how do we do this in a way  
15 that allows for investment to match the risk. So it's  
16 much less -- it's much more based on a risk and return  
17 on investment management approach versus just a lift  
18 everything up, because, number one, it's not feasible,  
19 and number two, you may not want to.

20                  So a good example is the work we've done in,  
21 you know, the Port of Baltimore and the work that they  
22 have with the railroads. Well, they've chosen to just  
23 insure. So they've moved in the area of insurance to  
24 insure the cars.

25                  So there's no way we're going to be able --

1 you can't stack cars up, you can't, you know, not like  
2 containers that you're able to build a different layout  
3 for your plan or for your port. So there are other  
4 economic mechanisms that you can bring in, such as,  
5 well, maybe you insure the cargo, maybe you look at  
6 different things in different areas, you have  
7 improvements on your storm water system.

8 And so I think that thinking about all those  
9 things now when you have your Master Plan is the right  
10 time, because that allows you to really scale your  
11 investment and really, you know, look at the layout in  
12 a way that, you know, maybe some of the lower areas  
13 really are suited to, you know, let it wash in, let it  
14 wash out.

15 And it's not a popular thing to say, but it's  
16 reality that there are going to be different ways to  
17 approach it, and maybe having some standing water isn't  
18 such a bad thing when you have the increase in  
19 temperature, because that's the other thing that we're  
20 looking at, is these high temperatures that are going  
21 to be coming in aren't necessarily the best for the  
22 environment that we're working in on these coastal  
23 areas. So standing water isn't necessarily a bad thing  
24 in some areas. So I could talk about this forever,  
25 but, yes, thank you.

1                   CHAIR ANDERSON: Are there any other  
2 questions?

3                   All right, thank you.

4                   MR. PARKINSON: Again, we thank you for your  
5 time, and we look forward to a potential working  
6 relationship with you all.

7                   CHAIR ANDERSON: Thank you.

8                   (Recess in the proceedings.)

9                   MR. BAKER: Commissioner Anderson, ready for  
10 the next round? Stantec.

11                  MR. VAN NESS: Thank you. And I want to  
12 thank the Port of Palm Beach, the Board of  
13 Commissioners for inviting Stantec to present our  
14 statement of qualifications for the strategic Master  
15 Plan consulting services.

16                  My name is Jim Van Ness. I'm your project  
17 manager for this project. I'm a principal at Stantec  
18 with Ports and Marine Terminals Group. My background  
19 is structural maritime engineering, but the last 20, 25  
20 years have been project management and program  
21 management for ports and marine terminals.

22                  So our overarching object for this is to  
23 deliver the Port a new strategic Master Plan that  
24 incorporates PIDP grant 2020 projects and also includes  
25 COVID-19 market changes, market service and

1 competitiveness, traffic flow and access analysis,  
2 terminal operations and land use, and safety, security  
3 and sustainability.

4 At Stantec Ports and Terminals Marine Group  
5 we have over 60 years of ports and marine terminal  
6 experience. We started right after World War II in the  
7 northeast and have expanded across the world. We  
8 integrate marine terminals across our entire  
9 disciplines.

10 Stantec's one of the largest architectural  
11 engineering firms in North America, and we provide all  
12 disciplines across architectural engineering fields,  
13 and we are equally experienced with all types of port  
14 terminals, all types of cargo, container, bulk cargo,  
15 breakbulk, cruise, ferry passengers. We've designed  
16 all those types of terminals.

17 Our clients include port authorities,  
18 governments, shipping lines, global terminal operators,  
19 major industries, including mining, oil and gas. In  
20 the below list from that, you see some of our clients  
21 listed below that we have performed master planning and  
22 designs for, including in Florida, Tampa Bay and  
23 Manatee.

24 In Stantec in Florida we have over -- we have  
25 14 offices with over 700 employees, and for this

1 contract it will be out of our home office in West Palm  
2 Beach.

3 For this team I prepared -- I've hand picked  
4 each one of these engineers, scientists and  
5 consultants. And you see at the top is Harold  
6 Westerman, myself and Julian Brown. And Harold and  
7 Julian both have over 30 years experience, and myself  
8 as well, and all with port terminal planning and  
9 design.

10 And then below that we have separated this  
11 proposal into five sections: Economic development;  
12 infrastructure development; intermodal transportation;  
13 physical, environmental and regulatory barriers; and  
14 intergovernmental coordination.

15 And on the right side are our discipline  
16 leads and our subconsultants. We have eight strong  
17 subconsultants that we picked. Stantec has most of the  
18 resources in-house to perform such a contract, but we  
19 specialize in locating small businesses, disadvantaged  
20 businesses, minority businesses in the area that can  
21 fulfill niche markets like this and help us with these  
22 services. They have local information, local  
23 knowledge. It helps deliver this project on schedule  
24 and on budget.

25 At the top is Johanson Brown, providing

1 quality assurance and subject matter expertise in  
2 marine terminals. And then we have EBP with economic  
3 development. And we have four MBAs on the team, small  
4 businesses and MBAs, including Merchant Strategy,  
5 Propel Engineering, Tierra South Florida, Brown &  
6 Phillips, and then we also have Alcade & Fay helping  
7 them within our governmental coordination.

8 For our strategic planning process, we look  
9 at the OODA method. And OODA is a type of analysis for  
10 problem solving and decision making that was created  
11 originally in the military and applied to business.  
12 And what the OODA is, it's the observation,  
13 orientation, decision and then acting process.

14 So we will enter your Port, and our first  
15 acts on a project like this are to observe. It's to  
16 collect data, meet with the team, meet with the local  
17 tenants, stakeholders, clients. And ultimately, after  
18 interviews, we prepare bases of design in our planning  
19 criteria and identifying resources and capabilities.  
20 This allows us to orient ourselves in a type of  
21 framework and type of alternatives that we'll be  
22 investigating for the Master Plan.

23 And this feeds into the decision making  
24 process where we do such things as SWOT analysis,  
25 looking at strengths, weaknesses and opportunities with

1 the Port.

2 We also look at options and environmental  
3 regulation constraints, and pretty much look at what's  
4 possible for the Port and what serves them best with  
5 the new terminal plans. Ultimately, that feeds  
6 terminal dimensions into an implementation of a new  
7 strategic Master Plan, which again is vetted through  
8 stakeholder meetings and draft documents that are under  
9 review and working with the Port and their  
10 stakeholders.

11 This is a cycle system, and so that allows  
12 you to -- because as you know, all plans that are  
13 developed in draft will go through changes, so we're  
14 (inaudible) and we're customer focused when we develop  
15 these plans.

16 And the strength of delivering this contract  
17 is through strong project management. I'm a firm  
18 believer in this. In my ten years in South Carolina, I  
19 was a director of engineering, similar to Ron's role,  
20 and I enforced this with all my contracts, because this  
21 allows a clear, visible line of communication,  
22 identifying stakeholders, identifying risks, resources  
23 and the path forward on this. And this is -- it's  
24 schedule based, schedule driven, so that's why on the  
25 left side you see client communication, management's

1 responsibilities, schedule and budget as some of the  
2 priorities that we focus on in delivering this type of  
3 contract.

4 So now I'm going to turn it over to our  
5 economic development expert, Scott Hoffeld.

6 Scott.

7 MR. HOFFELD: Thank you.

8 I'm Scott Hoffeld. I'll be leading the  
9 economic development tasks for this project, and we'll  
10 be given strong support by EB&P and our HR&A. We've  
11 reviewed the Master Plan and have a preliminary  
12 understanding of the markets, especially those in the  
13 Bahamas and Caribbean, and as well as the challenges  
14 that faced the Port back when the Master Plan was  
15 completed and new challenges that are facing the Port  
16 now.

17 We have this, and what we would like to do is  
18 take a deeper dive on some of these items that you see  
19 up here. I don't know if it's up, but you can see  
20 these are all opportunities we've identified -- and  
21 there are many more -- from the Master Plan. And we  
22 want to take a deep dive to investigate how some of  
23 these may have some competitive advantage over other  
24 ports and regions.

25 For instance, COVID. COVID had a profound

1 shock to the system. It's going to take a while for  
2 things to rebound from that shock. But in the  
3 meanwhile, it could be, and we need to investigate this  
4 more, there could be some near term opportunities for  
5 the niche market of smaller vessels at the Port to play  
6 a role in this recovery, either with cruise operations  
7 beyond the Bahamas Paradise and possibly even maybe  
8 serving new home ports or whatnot. So that's an  
9 opportunity.

10 We have the FEC freight growth. That's a big  
11 deal that we need to investigate more deeply because of  
12 the condition of our interstate and highway systems,  
13 the capacity, that is, as well as the freight  
14 projections, especially containers.

15 Looking down the line, we have transshipment.  
16 Transshipment in the Caribbean is becoming a big deal  
17 and it may have an impact to especially container  
18 operations at the Port.

19 And finally, there are many others, like I  
20 said, but we have the growth and retention of existing  
21 tenant business as an economic development strategy  
22 that we're going to be investigating.

23 This slide is an attempt to graphically  
24 couple together all of the tasks on which we'll be  
25 working. We'll begin, like Jim mentioned, with the

1       OODA process and with data collection, visiting  
2       exercises and whatnot with the Port, its tenants and  
3       other key stakeholders toward the end of identifying  
4       the goals, the present goals, the challenges, as well  
5       as the context of what's going on. We'll participate  
6       in the SWOT analysis that Jim mentioned on the Port and  
7       its competitors.

8               And HR&A, one of our subconsultants, will  
9       conduct a highest and best use analysis of the Port's  
10       real estate holdings. What they will do is compare  
11       these real estate holdings to other sites in the region  
12       within a competitive geographic distance.

13               Information on the infrastructure assets, the  
14       socioeconomic characteristics, incentives will all be  
15       evaluated in a reverse site selection analysis that  
16       will identify industries and even businesses that may  
17       have the greatest attraction to the Port's assets. All  
18       of this will be into our characterization of the Port's  
19       economic footprint or region of influence.

20               Meanwhile, we'll have EBP -- that's our  
21       consultant that will be leading the review of all the  
22       data as well as the update of the freight forecast.  
23       They will base this on their data collection, of  
24       course, as well as their observations of recent trends  
25       that are not corrupted from what's been happening

1 lately, but also look at economic outlook.

2 We'll then evaluate, we'll develop and  
3 evaluate alternate scenarios that make different  
4 assumptions on market conditions, stressors in the  
5 market, shocks to the market, commodities growth, tax  
6 policy, development at the Port and a number of things,  
7 and evaluate this in an economic tool whose effects can  
8 be used by the Port to help influence decisions on  
9 investments of both time and money. That's it.

10 MR. VAN NESS: Thank you, Scott.

11 For the second section or our (inaudible), we  
12 talked about infrastructure development and improvement  
13 at the Port. And again, this starts with observation  
14 of the Port's existing infrastructure, data collection,  
15 interviews and baseline analysis. And the goal is to  
16 densify and improve traffic flow, improve cargo flow  
17 and ultimately throughput for the Port. So it's  
18 increased throughput, and it's all based on the PIDP  
19 grant goals.

20 The three projects identified in the PIDP of  
21 primary interest is increasing of intermodal freight by  
22 rail, increasing traffic flow and transportation,  
23 access, and increasing gate capacity. We've done a  
24 number of these type studies in other ports and  
25 improvements and had great success with that.

1 Again, this involves asset inventories and potential  
2 use of GIS integration. And we bring GIS integration  
3 into the picture because it is a really good toolkit.  
4 As a port can get -- if they can get their base maps  
5 organized and sorted and get their data organized and  
6 sorted and eventually move into a GIS system, it's one  
7 of the best functioning toolkits for future planning  
8 and reactions to opportunities for growth, economic  
9 opportunities and such.

10 So this feeds into opportunities,  
11 assessments, alternative development, and we do that  
12 using simulation planning. We do static and dynamic  
13 simulations if the need arises. And then eventually,  
14 again, ending up with dimension master plans and cross  
15 sections of the terminal on how the modifications can  
16 be made and rehabilitations can be made to increase  
17 that throughput.

18 So I want to hand this over to Gene. He's  
19 our rail leader.

20 MR. DAVIS: Thanks.

21 Good evening. My name's Gene Davis. I'm the  
22 Stantec sector rail lead.

23 I want to take just a moment first to say  
24 congratulations. When I looked through the PIDP, I saw  
25 that you had the highest per acre TEU throughput, and

1 that's to be commended. For you to go though from  
2 there to the next step, we want to take a look and use  
3 the Master Plan as an avenue to look for improvements.

4 You've already started investigating avenues  
5 to get you to the 95,000 TEUs, also to keep the truck  
6 and vehicle movement more fluid throughout the Port  
7 properties. We want to look at opportunities for  
8 improvement, whether it's a tweak of a layout or maybe  
9 look for some physical or operational barriers that may  
10 be present that we can identify and address.

11 And then at the end of the day, our whole  
12 goal with this as far as infrastructure is to take the  
13 commodities or goods that are waterside, get them into  
14 the rail or road network as quickly and efficiently as  
15 possible and vice versa, and also reduce the congestion  
16 or the conflict points for vehicular traffic on the  
17 Port properties.

18 With that, I'll turn it over to Jim.

19 MR. VAN NESS: Sharon's going to take the  
20 next one. We're running short on time.

21 MS. MERCHANT: Good evening. My name is  
22 Sharon Merchant, president of The Merchant Strategy.

23 This team is fully capable and prepared to  
24 build and implement a public involvement plan that  
25 takes into account all critically important

1 stakeholders. These include Port tenants such as  
2 CEMEX, FPL, and of course, Tropical Shipping, to name a  
3 few. Their participation is key to identifying new  
4 trends and new demands.

5 We have relationships with some of you at the  
6 Port, Palm Beach County leaders, West Palm and Rivera  
7 Beach officials and many other officials throughout the  
8 county, the Palm Beach TPA, our state and legislative  
9 delegations for sure. The intergovernmental team  
10 includes leaders with proven expertise in port and  
11 maritime ventures.

12 MR. VAN NESS: Okay, thank you so much.

13 I understand we're at our time limit, so I'll  
14 do a quick 30 second wrap up.

15 What we offer as a partner with Stantec, as a  
16 project manager myself with proven port authority  
17 experience -- and what I mean by that is I spent 13  
18 years of my career on your side of the table. I was  
19 the director of engineering in South Carolina. Many  
20 terminals we have in South Carolina are very similar to  
21 what's at the Port of Palm Beach. I also was a project  
22 manager and program manager for a brand new terminal in  
23 Abu Dhabi.

24 We have one of the top port planners in North  
25 America in Harold Westerman. He has developed numerous

1 master plans for a number of terminals, and we have  
2 extensive rail and transportation resources with Gene.  
3 Gene was 18 years with a class one railroad in the  
4 beginning of his career, so he knows --

5 MS. GREFFIN POMPEY: Fifteen minute mark.

6 MR. VAN NESS: -- from the operators.

7 I want to thank you very much for this  
8 opportunity. Thank you.

9 CHAIR ANDERSON: Are there any questions from  
10 the Board? Commissioner Ciklin.

11 VICE CHAIR CIKLIN: Yes. Is there one port  
12 that you've worked on that you would be -- that would  
13 be comparable to the Port of Palm Beach, similar  
14 problems?

15 MR. VAN NESS: Yes, there's actually two,  
16 three terminals that are very similar in Charleston to  
17 Port of Palm Beach. The Columbus Street Terminal and  
18 the Union Pier Terminal are side by side, downtown  
19 Charleston. They both have rail access, they both --  
20 it's a mix of cargo, breakbulk, bulk, some container,  
21 and they also have a cruise passenger terminal on Union  
22 Pier Terminal. So there's a lot of aspects to those  
23 two terminals that we redeveloped over the years and I  
24 spent (inaudible). Like I said, I developed over 50  
25 projects with South Carolina Ports Authority, and a

1 number of them were on those two terminals, yes, sir.

2 VICE CHAIR CIKLIN: Thank you.

3 CHAIR ANDERSON: Okay, any other questions?

4 Thank you.

5 COMMISSIONER RICHARDS: Thank you.

6 COMMISSIONER WALDRON: Thanks.

7 MR. VAN NESS: Thank you.

8 (Recess in the proceedings.)

9 MR. BAKER: We're minus a Commissioner.

10 Would you like to wait a moment?

11 CHAIR ANDERSON: She's right there.

12 MR. BAKER: Oh, excuse me.

13 Okay, and our last and final contestant is  
14 Atkins.

15 EXECUTIVE DIRECTOR ALMIRA: State your name,  
16 please.

17 MR. CORLEY: Good evening. My name is John  
18 Corley. I am with Atkins. The presentation is up.

19 So good afternoon, good evening. John Corley  
20 with Atkins. Thank you very much for the opportunity  
21 to present today to talk about the Port of Palm Beach  
22 Master Plan and how Atkins will approach the project.

23 Our agenda today is to talk a little bit  
24 about what the project team is, some example projects  
25 we have completed in the past. More importantly, to

1 talk about our project approach, but most important,  
2 why the Atkins team is the right team for you.

3 Our representatives that are here today with  
4 us is Desi Maldonado. Desi Maldonado is a marine  
5 engineer. Brad Julian, with Capstan Consulting,  
6 economics and finance. Jeff Lucas, who's a civil  
7 engineer. And Monica Diaz with Infinite Source  
8 Consulting -- or Communications. Other key team  
9 members that are not here today is Nathan deSousa  
10 with -- he's an intermodal design expert, and Carlos  
11 Arboleda, with passenger experience, based in Miami.

12 Our team is consisting of -- we have five  
13 firms on our team. Atkins will be the lead firm. We  
14 are the project manager for the project. It's a  
15 company that's based in Florida. We have over 50 years  
16 of port experience based in Florida, and a long history  
17 of experience directly providing port master plans.

18 Capstan Consulting is a market analysis,  
19 financial analysis and economic impact analysis firm,  
20 and Brad Julian is a senior partner with the company.

21 Port Design Partners is a specialist  
22 intermodal design company. It has done some of the  
23 largest, most advanced intermodal facilities in the  
24 western hemisphere.

25 And Infinite Source is a strategic

1 communications company based in south Florida, serving  
2 the south Florida area.

3 And lastly, we have NSGIS, which is a GIS  
4 technology integrator firm that we have worked with for  
5 the implementation of advanced technology for Port  
6 project management as well as passive management.

7 Some of the key projects that Atkins has been  
8 involved with over the last few years is shown up on  
9 the slide up here. First I'll bring your attention to  
10 the Port of Fort Pierce Master Plan, which is one that  
11 we just recently completed as the lead. And the focus  
12 of it is a combination of a multipurpose port facility,  
13 cargo facility and the development of a mega yacht  
14 facility.

15 I bring it to your attention because it's a  
16 project that has ultimately resulted in, you know,  
17 success in that the port has successfully secured a  
18 major tenant for the development of the marine  
19 facilities related to the mega yacht retrofit and  
20 repair facility. We directly assisted the port in  
21 achieving that.

22 The South Brooklyn Marine Terminal facility  
23 up in New York is a project I worked on directly with  
24 Brad for the development of the site plan, the market  
25 analysis, the financial analysis, resulting in a Master

1 Plan for the future development of the South Brooklyn  
2 Marine Terminal.

3 The Port Manatee 2038 Plan is a project that  
4 was done for Port Manatee by Atkins. Desi Maldonado  
5 was a key lead on it. The focus of the plan was not  
6 just the development of a containerized operation, but  
7 more importantly, to determine what are the key  
8 improvements that are necessary for the bulk  
9 facility -- or excuse me, the berth facilities  
10 surrounding the port.

11 Then there's the intermodal facility in Port  
12 Panama City, a successful project that is currently in  
13 operation today.

14 Then Port Everglades, Atkins is the program  
15 manager for the Port Everglades expansion program  
16 that's currently underway. I bring that to your  
17 attention because I personally was involved with the  
18 port Master Plan that many of the projects that are  
19 being implemented today were initially contemplated.

20 Manny, you may remember that. We worked side  
21 by side on that.

22 I currently serve as the project director for  
23 that project, so I get to see some of these things that  
24 were contemplated some years back actually being put in  
25 place. It's quite nice.

1                   Then there's the Port of Miami North Berths  
2 Project, which is a key project, one of the most  
3 complicated projects to be developed in south Florida,  
4 the replacement of all the north berths for the cruise  
5 vessels. Desi Maldonado is the engineer that is  
6 leading that project right now, developing the concept  
7 plan, the project approach and ultimately what is going  
8 to be designed or built as a design-build project,  
9 alternative project delivery, something new and unique  
10 in -- for port development in Florida.

11                   Introduce Brad.

12                   MR. JULIAN: Good evening, everyone. As John  
13 mentioned, my name is Brad Julian. I'm one of the  
14 founding partners at Capstan.

15                   We're a strategy management consulting firm.  
16 We focus exclusively in the maritime and freight  
17 transportation sectors. We chose just a couple of  
18 projects to highlight here for your attention, the  
19 first one being our work recently with the Utah Inland  
20 Port Authority.

21                   They're a newly created agency that is just  
22 established by the state. We worked together with  
23 partners to develop their first strategic plan, as well  
24 as then their business plan and detailed market and  
25 financial analysis on their new transload facility,

1 which we, in fact, just presented to their Board last  
2 night for their approval. That's a new \$60 million  
3 project that will be their first large infrastructure  
4 investment.

5 We also highlighted our work with the  
6 Gulfport Restoration Project. That's something that  
7 also I worked with John on. We developed, we  
8 co-authored the business plan for that. We also did  
9 all the marketing and financial research work. That's  
10 a \$600 million project that has been fully completed  
11 and is now in full operation.

12 And then lastly, we just highlighted some of  
13 our work with our investment partners on the  
14 refinancing of a bulk terminal up in Jacksonville, in  
15 Jacksonville, Florida. And we highlight that simply  
16 because we know that in addition to your cruise and  
17 your general cargo and container business, you do a lot  
18 of work in the bulk sector, and we've done a lot of  
19 detailed market analysis work in that segment as well.

20 MR. CORLEY: So along the bottom of the slide  
21 there are three projects that were performed by Port  
22 Design Partners, our intermodal partner that is joining  
23 us for this project. The key goal is to take the  
24 concept plan for the intermodal and add some reality to  
25 it with regards to the geometry and the operations to

1 ensure that what is going to be developed is, in  
2 fact -- produce real numbers.

3 Our project team is a little deeper than the  
4 group that is just here today, but it is organized  
5 according to a simple process from conducting the  
6 market study through the concepts all the way through  
7 development of the Master Plan. So it sort of moves  
8 from left to right.

9 Our project approach is fairly simple. It's  
10 a five step process that first starts with a detailed  
11 assessment of the market, identifying how big is the  
12 pie and what is the share of the market that is  
13 available and the target. And Brad will talk some more  
14 about that.

15 And it's followed by, at the same time, an  
16 assessment of the existing facilities from the  
17 perspective of readiness, state of good repair and  
18 capacity, and then looking at the various options for  
19 development that could be policy, capital or  
20 operational improvements, and then compliance with  
21 environmental and other regulatory bodies, and lastly,  
22 production of the plan.

23 The most important part is the stakeholder  
24 involvement, which continues all the way through from  
25 the very beginning of the project and is part and

1 parcel of every step along the way. And we have  
2 Infinite Source, Monica Diaz, to explain that process.

3 MS. DIAZ: Yes, as John mentioned, the  
4 stakeholder process is ongoing from beginning to end.  
5 We want to not only focus on the Port, we know we're  
6 going to have to coordinate with the individuals here,  
7 but also the state and local agencies will be affected.  
8 We have the general public, shippers and tenants. We  
9 want to encompass this at all times. And how are you  
10 going to do that?

11 This approach that we have is proactive and  
12 strategic in terms of many different ways. It's not  
13 one size fits all. We want to establish an advisory  
14 committee. We've done that on other master plans.  
15 Brand the plan, brand the project so that we can  
16 educate the public and get them on board from day one.  
17 A lot of the outreach activities and events that we  
18 will do will be both in person and virtual events as  
19 well.

20 And we want to really focus one-on-one on  
21 targeted outreach with our stakeholders and also our  
22 government agencies to get them on board as quickly as  
23 possible. We can gather a lot of information from the  
24 stakeholders and general public through surveys where  
25 you have data and tangible items to use for the plan.

1 And lastly, we intend to house everything on a website  
2 where people can look at milestones and get the latest  
3 updates.

4 MR. CORLEY: What is unique about the Atkins  
5 approach to the Master Plan is the core of the use of  
6 an in depth computational data driven financial model,  
7 which incorporates all of the information from the data  
8 gathering and helps to identify what is the optimal  
9 solution for the Port.

10 You can see several models that have been  
11 developed here in the screen shots. It's sort of a  
12 dashboard kind of a system which gives you the ability  
13 to test multiple iterations, multiple permutations of  
14 various different development concept plans. It'll go  
15 through thousands and thousands of computations, taking  
16 into account the market forecasts that are developed,  
17 what share of the market you're capturing, what is the  
18 target strategic plan that is being implemented, what  
19 are the capital costs, operating costs. You name it,  
20 we can model all of that information.

21 In the end, it gives you the ability to  
22 optimize your actual development plan, and it has the  
23 ability to assist in tracking how you progress over  
24 time. It's a tool that lives forever.

25 So to talk about the market assessment, Brad.

1                   MR. JULIAN: Thanks, John.

2                   So clearly, one of the major inputs into  
3 those models that John just talked about is the market  
4 side of things, the demand and opportunities. So as a  
5 key step early on in the process, we would anticipate  
6 conducting a market assessment.

7                   The key question or objective to that market  
8 assessment is to try to help identify what we believe  
9 to be the long-term sustainable opportunities, and then  
10 ultimately, how do we capture them, how does the Port  
11 of Palm Beach go to capture some of those market  
12 opportunities.

13                  So we apply an approach that we use, we  
14 utilize in a lot of the master planning work and  
15 strategic work that we do. It's focused sort of at a  
16 macro level and works its way down to a micro level,  
17 consisting of seven major steps or addressing --  
18 defining and addressing the market, determining what  
19 are sort of our -- what is our competitive position in  
20 the market, and breaking things down at sort of a line  
21 of business level to understand really realistically  
22 where are our key strengths, our weaknesses, and where  
23 do those opportunities lie, and then screening those  
24 opportunities to really ensure are these legitimate and  
25 can we put them into our plan and lock them in as key

1 targets and objectives.

2 So we work through that process, and in doing  
3 that, we're going to leverage a number of different  
4 resources. There's been a lot of work done to date.  
5 We know we're not looking to recreate the wheel, so we  
6 want to leverage that work that's been done.

7 There's a lot of inherent knowledge among  
8 stakeholders. We want to interview and engage with  
9 stakeholders. And then we have a lot of in-house data  
10 and resources that we will work with. And then that  
11 will all get converted into these models, among other  
12 things that will be a major part of our market  
13 assessment.

14 MR. CORLEY: I've been told we have just a  
15 couple of minutes. I'll move quickly through the rest  
16 of it.

17 Step two involves, at the same time as the  
18 market assessment, is conducting a facility-wide  
19 condition assessment and capacity modeling which goes  
20 into the model. We don't want to reinvent the wheel  
21 there. There's a lot of detail that's already been  
22 captured.

23 Step three, which is the fun part, looks at  
24 all the different options that are out there. Again,  
25 we have a process that will consider each of the major

1 transportation modes, look at the various options,  
2 which would be encapsulated into our computer model and  
3 to help guide the selection of the most optimal mix of  
4 options that deliver the returns that you're looking  
5 for, whether it be return on investment, jobs creation  
6 or volume. Whatever your goals are, we can model  
7 those.

8                   Lastly is the regulatory compliance. There  
9 are stumbling blocks to avoid. We will adjust the plan  
10 based on the regulatory requirements associated with  
11 implementing the plan. Most of it, if there are any  
12 issues, may be in the water, but uplands maybe we don't  
13 expect quite as many issues.

14                   And then lastly, the presentation of the  
15 plan, finalizing it and packing the plan for adoption.  
16 It is a plan that will be developed through the process  
17 of reaching consensus with your stakeholders, and we  
18 will encapsulate all of the information gathered from  
19 the data gathering, the strategic goals, the market  
20 forecast and all documented to demonstrate what is your  
21 process going forward and comply it with the FDOT  
22 requirements.

23                   So the most important question is why the  
24 Atkins team. Well, the most important thing is that  
25 this group, this team has delivered plans that have

1 resulted in projects actually constructed and  
2 implemented. The Port of Gulfport, Port of Miami, the  
3 Port Everglades project, just to name a few, are things  
4 that we had direct hands-on experience delivering.  
5 It's not just a pretty picture. We deliver actionable,  
6 tactical, implementable plans.

7 We have a global footprint, global experience  
8 in ports business. We understand your goals. We have  
9 visited with the Port several times over the last few  
10 months before the procurement started. We have a good  
11 understanding of what you're looking for. We know the  
12 Florida ports market. Atkins is based in Florida.  
13 Florida is our home state.

14 And we are leaders in the application of  
15 technology in the ports base, particularly related to  
16 computerized maintenance management systems and asset  
17 management and things like that. What you will get  
18 from us is a tactical, actionable, implementable Master  
19 Plan, not just a pretty picture, with a tool that will  
20 allow you to fully evaluate all the financials and the  
21 economics behind a project.

22 MS. GREFFIN POMPEY: Fifteen minute mark.

23 MR. CORLEY: Sorry?

24 MR. BAKER: Thirty seconds to wrap up.

25 MR. CORLEY: Okay. That model would be

1 delivered to you as part of the plan. You will get a  
2 clear strategy for the future, and you will have a  
3 Master Plan that is fully supported by your  
4 stakeholders through our stakeholder process.

5 So with that, I would like to wrap up the  
6 presentation and say thank you for your time, and we  
7 can open it up for questions.

8 CHAIR ANDERSON: Any questions from the  
9 Board? Commissioner Ciklin, you're recognized.

10 VICE CHAIR CIKLIN: Okay, thank you.

11 Thank you. That was a very good  
12 presentation. Could you tell me, are there any ports  
13 that you've worked on that are similar to the Port of  
14 Palm Beach, that you've worked on their Master Plan?

15 MR. CORLEY: Sure, yes. In Florida, Master  
16 Plans are done for Port Everglades. I was the author  
17 of the Master Plan for Port Everglades. We've worked  
18 on the Master Plan for Port Manatee, which is similar.  
19 And we've worked on the Master Plan just most recently  
20 for the Port of Fort Pierce, which is not really a  
21 port, but waterfront in the same general area. Atkins  
22 has been involved with the development of the ports for  
23 Canaveral as well as Port Miami.

24 The Master Plan for -- that we did for the  
25 Gulfport Restoration Program is very critical, because

1 it was a multipurpose port with a goal to grow niche  
2 markets in the container business with very specific  
3 customers. It was a very unique project in that  
4 regard. We developed a plan that took advantage of the  
5 grant money that was provided in a responsible way and  
6 focused on creating what the key goal -- or hitting on  
7 the key goals, which was to create jobs and economic  
8 growth for the port.

9 VICE CHAIR CIKLIN: Thank you.

10 MR. CORLEY: It was a successful project.

11 VICE CHAIR CIKLIN: Thank you very much.

12 COMMISSIONER RICHARDS: One small comment.

13 CHAIR ANDERSON: Commissioner Richards.

14 COMMISSIONER RICHARDS: Thank you for the  
15 presentation. Under potential roadblocks I didn't  
16 see -- there are always constituent communities that  
17 don't want anything to happen in their backyard, or  
18 there are certain groups out there that show up and say  
19 we don't want this to happen. How do you help overcome  
20 those concerns, those objections?

21 MR. CORLEY: I will let Monica --

22 COMMISSIONER RICHARDS: I hate to read about  
23 it in the paper tomorrow.

24 MR. CORLEY: Yes. Let me just go ahead and  
25 take a stab at it first, and then I'll hand it off to

1 Monica.

2                   But you're right, there are groups that are  
3 out there that would be sort of antigrowth, anti, you  
4 know, development, just, you know, somewhat negative  
5 towards --

6                   COMMISSIONER RICHARDS: Just leave it the way  
7 it is.

8                   MR. CORLEY: Yes, leave it the way it is.  
9 There are people that are like that. The challenge is  
10 getting everybody on board with a consensus driven  
11 plan. And the tools that we use in order to build that  
12 is through the online surveys to get -- and then we  
13 would report those out, exactly what the results are,  
14 to everybody, saying this is what the majority of the  
15 folks that are in the region believe and the direction  
16 we should go. That's a good tool to get there.

17                   But we most recently, we ran into a -- we had  
18 a customer that was absolutely dead set against doing  
19 anything on their land that was adjacent to port  
20 facilities. And we assisted them in understanding what  
21 the value of an improvement on that land was from not  
22 only the -- from just the port's perspective, but from  
23 the community's perspective, as well as their own  
24 personal perspective.

25                   And we brought that group around to be

1 supportive of the project. Now, they're not 100  
2 percent on board yet, no, but it's a huge step forward  
3 to getting to the point where they agreed that, okay,  
4 it's time to change the zoning to allow for more  
5 industrialization of this part of the waterfront or  
6 things like that, big step forward.

7 So Monica.

8 MS. DIAZ: I think the biggest thing when  
9 they did this recently on the Master Plan, Fort Pierce,  
10 is branding, messaging, making sure that we're coming  
11 up with those strategic messages that discuss the  
12 purpose and need and also get ahead of it.

13 And I think the first thing that we do with  
14 any project is we want to get our local officials on  
15 board --

16 COMMISSIONER RICHARDS: Early (inaudible).

17 MS. DIAZ: -- because they are the ones that  
18 are the spokesperson for the constituents in the  
19 community.

20 And we had a very deep discussion today of  
21 the ins and outs of what's happening. We have affluent  
22 residents who want to keep their pristine view. They  
23 don't want anything happening on Peanut Island. We  
24 have the other people who are commuting. They're  
25 looking for jobs. We have the truck traffic on the

1 FDOT U.S. 1, which we work a lot with the Department of  
2 Transportation for infrastructure improvements. So  
3 there's a lot of different layers. And I think the  
4 main thing that we did is focus our messaging, really  
5 trying to understand the purpose and need, and also  
6 what impacts they're concerned about.

7 And that's a really good thing where you're  
8 asking questions to get that feedback. And we're not  
9 really waiting for the community to come to us. I know  
10 a lot of times we have public meetings and public  
11 forums, but we want to go out to the community. We  
12 want to make sure that we're meeting with them,  
13 understanding them so that they know that this is a  
14 transparent process.

15 And lastly, documenting it. There's going to  
16 be people all the time that say we weren't invited to  
17 the meeting, we didn't know what happened. And I think  
18 it's our responsibility to make sure that we're using  
19 the resources here with your platform, the resources of  
20 all of our agency partners, because we're dealing with  
21 a lot of adjacent agencies that can help spread the  
22 word and make sure that we are up front with what we're  
23 doing.

24 And lastly, the documenting on the website is  
25 going to be another way for people to really

1 understand. And having a PIO that's available, you  
2 know, essentially 24/7 to respond to these inquiries is  
3 really something you need to make sure that, you know,  
4 you have someone who understands engineering,  
5 transportation, you know, infrastructure improvements,  
6 to be able to speak the language of the community, but  
7 understands the technical terms and how to translate  
8 that.

9 COMMISSIONER RICHARDS: Thank you.

10 CHAIR ANDERSON: All right, is there any  
11 other questions?

12 Hearing and seeing none, thank you for your  
13 presentation, and thank you for being a part of this  
14 process.

15 MR. CORLEY: Thank you very much.

16 CHAIR ANDERSON: Commissioner, I see that  
17 you've already started, so I will be quiet. When  
18 you're finished, just put your papers over in the  
19 corner and we'll get them picked up and we'll score  
20 this.

21 (Recess in the proceedings.)

22 MR. BAKER: Chairman Anderson.

23 COMMISSIONER WALDRON: They're pretty much in  
24 sync.

25 MR. BAKER: Pretty much, yes. And that

1 answers Commissioner Ciklin's question also. Are there  
2 any questions?

3 COMMISSIONER RICHARDS: We need a motion to  
4 ratify this.

5 CHAIR ANDERSON: Are there any questions from  
6 the Board?

7 COMMISSIONER ENRIGHT: No.

8 CHAIR ANDERSON: Do we want to wait for --

9 COMMISSIONER RICHARDS: I think he's gone.

10 CHAIR ANDERSON: Oh, he's gone? Okay, let  
11 the record reflect Commissioner Ciklin is no longer on  
12 the dais.

13 So with that being said, I'll entertain a  
14 motion.

15 COMMISSIONER WALDRON: I'll make the motion  
16 to ratify these numbers, these rankings.

17 COMMISSIONER RICHARDS: And award?

18 COMMISSIONER WALDRON: And award it to  
19 Moffatt.

20 COMMISSIONER RICHARDS: I second that.

21 CHAIR ANDERSON: The motion has been properly  
22 moved by Commissioner Waldron and seconded by  
23 Commissioner Richards. Discussions?

24 Commissioner Richards, you're recognized.

25 COMMISSIONER RICHARDS: Do we need to say

1 that we would first attempt to reach an agreement with  
2 the lowest firm, Moffatt, and if that doesn't work out,  
3 then Stantec, then Atkins?

4 COMMISSIONER WALDRON: Right.

5 COMMISSIONER RICHARDS: Is that your motion?

6 COMMISSIONER WALDRON: Sure. The motion is  
7 to ratify this to award it to Moffatt, but if that  
8 isn't -- if we're not able to, then we go to the next  
9 one, which is Stantec, and then Atkins.

10 CHAIR ANDERSON: So that's a friendly  
11 memorandum.

12 COMMISSIONER RICHARDS: Second, yes.

13 CHAIR ANDERSON: Okay. Are there any  
14 additional discussions? Ready to vote? All in favor,  
15 say aye.

16 (A chorus of ayes.)

17 CHAIR ANDERSON: All opposed, likewise?  
18 Motion carries, four to zero, with Commissioner Ciklin  
19 being absent.

20 MR. BAKER: Thank you very much.

21 COMMISSIONER WALDRON: Thank you.

22 CHAIR ANDERSON: And I'd like to thank each  
23 and every firm for participating. All three  
24 presentations were excellent, you know, but  
25 unfortunately, with the low golf score, only one could

1 be entertained. But thank you a great deal for  
2 participating in this process. Thank you.

3 Madam Clerk.

4 MS. GREFFIN POMPEY: New business. Bahamas  
5 Paradise Cruise Line operating agreement.

6 MR. ZIELINSKI: Give it a second so everybody  
7 can hear.

8 Ready? J.1, which would be the Paradise  
9 Cruise Line operating agreement. Our current agreement  
10 is based upon two ships, with one sailing from the Port  
11 each day. Performance minimums cannot be met with just  
12 one vessel. As such, if we continued under the current  
13 agreement, there was nothing that would happen but  
14 default.

15 After lengthy negotiations, there's a new  
16 agreement. It's being presented for your approval.  
17 It's a single vessel agreement only. There's a  
18 reservation fee built into it of a little over \$65,000  
19 that will be paid by the cruise line to provide us --  
20 provide them 18 months to bring a second ship in. If  
21 they do decide to bring a second ship in, we would need  
22 to renegotiate all the rates.

23 But it allows that berth to -- we can use the  
24 berth for projects when they're not there, but we would  
25 not be able to lease the berth long-term for 18 months.

1 They're paying us for that. The term of their  
2 agreement is for ten years, with two five year options  
3 that will require renegotiation when they occur.

4 There's deadlines in the agreement. The  
5 commencement of sailing's deadline is July 31st, 2021.  
6 Dockage from the time they showed until July 4th is  
7 being waived by the Port of Palm Beach. If they are  
8 not sailing by July 4th, dockage charges will be \$1,500  
9 per day. If they are not sailing by July 31st, 2021,  
10 the District may terminate the agreement.

11 Passenger minimum guarantees that are  
12 necessary for them to avoid default: In year one, it's  
13 156,000; then it goes to 225, 262, and then 300,000.

14 I want to point out that during the  
15 negotiation it was brought to our attention that they  
16 have no idea how COVID and coming out of COVID's going  
17 to affect your ability to hit 156,000 passengers. As  
18 such, we decided that they would not be subject to  
19 default if they did not hit the passengers in the first  
20 year. However, for any shortfall below 156,000  
21 passengers, they will pay us \$11.20 per missed  
22 passenger, and that compensates the Port for all of our  
23 lost revenue, including parking.

24 EXECUTIVE DIRECTOR ALMIRA: You may want to  
25 pause there and make sure that they get that.

1 CHAIR ANDERSON: Commissioner Richards,  
2 you're recognized.

3 COMMISSIONER RICHARDS: Does the year begin  
4 8-1? When you say year one, is 8-1 when the year  
5 starts? When does the year start?

6 MR. ZIELINSKI: Upon sailing, which would be  
7 July 4th.

8 EXECUTIVE DIRECTOR ALMIRA: July 2nd.

9 COMMISSIONER WALDRON: July 2nd, right?

10 MR. ZIELINSKI: July 2nd, I'm sorry.

11 COMMISSIONER RICHARDS: All right, thank you.

12 CHAIR ANDERSON: Commissioner Enright.

13 COMMISSIONER ENRIGHT: I have a question. If  
14 you go back up, do you have that if they do not sail by  
15 July 4th, with all the stuff I'm hearing on the news,  
16 would they come back with us, come back to us and  
17 negotiate something else?

18 COMMISSIONER WALDRON: July 31st. They have  
19 to start sailing by the 31st.

20 COMMISSIONER ENRIGHT: Okay, the 31st, okay.  
21 If something goes -- I guess we'll have time to talk to  
22 them --

23 MR. ZIELINSKI: Right.

24 COMMISSIONER ENRIGHT: -- between now and  
25 then. Okay, because what I'm hearing on the news, I'm

1 just wondering if they'll be able to make it. So if  
2 things -- okay, that will give us to the 31st to go  
3 backwards and forth if we need to tweak it or change  
4 something around, right?

5 MR. ZIELINSKI: Exactly. The issue is,  
6 Commissioner, they can't sail without an agreement, and  
7 the difficulty with an agreement is that it keeps  
8 changing the dates based upon what you read.

9 COMMISSIONER ENRIGHT: Okay.

10 MR. ZIELINSKI: So we're working both ends  
11 trying to make this happen.

12 COMMISSIONER ENRIGHT: Okay, so if something  
13 happens and we cannot make that date, then we'll be  
14 able to go back with them and try to negotiate  
15 something else, okay.

16 MR. ZIELINSKI: If necessary, yes.

17 COMMISSIONER ENRIGHT: Okay, okay.

18 MR. ZIELINSKI: They're required to sail ten  
19 sailings a month or not to be in default. The  
20 decisions are made that we're going to go back to valet  
21 parking, valet parking only. And the cruises will  
22 receive \$6 per car fixed for the term of the agreement.  
23 So for the ten years, that will not go up. It's \$6 per  
24 car that they're going to be receiving.

25 COMMISSIONER RICHARDS: Per day?

1                   MR. ZIELINSKI: Per car.

2                   EXECUTIVE DIRECTOR ALMIRA: Per car.

3                   MR. ZIELINSKI: Not per day.

4                   They're going to be establishing a security  
5 deposit from a third party, and that will be for  
6 \$300,000. They will pay the Port \$150,000 due upon  
7 execution of the agreement. Another 150,000 is due  
8 prior to sailing. And the Port will return 150,000 to  
9 the third party after they complete 36 months of  
10 sailing and have complied with the terms of the  
11 contract. The other 150,000 will continue to be held  
12 as a security deposit.

13                  The Port charges range from starting out at  
14 17.17, and in year three, they go up to 18.22. And  
15 after that, the agreement has a three percent annual  
16 increase. The per passenger marketing contribution  
17 starts out basically at 9.65. It goes to 10.24, and  
18 again, that has a three percent annual increase.

19                  However, we have capped marketing at  
20 35 percent of cruise's marketing expenditures, and  
21 we've defined that into the agreement as to what that  
22 includes. So in essence, that would be our maximum  
23 exposure. But the contract also requires the Port to  
24 participate in monthly marketing strategy meetings with  
25 the cruise line so we can make sure that we agree or

1 have a chance to at least input as to what they're  
2 doing with the marketing.

3                   The major changes to the agreement had to do  
4 with recent events, the pandemic implications. All  
5 costs of regulatory compliance incurred that are cruise  
6 related will be paid by them. Force majeure by the  
7 cruise line now includes worldwide pandemics. It  
8 allows them 135 days of relief from the contract terms,  
9 which means that if they can't sail because of a  
10 pandemic, we cannot default them.

11                  However, during this time, they will be  
12 paying dockage at laid in berth rates. Cruises  
13 obviously, at that rate, has an option to leave the  
14 berth to avoid those charges. The Executive Director  
15 also has a right to direct the cruise line to leave  
16 during that time. If the force majeure clause is not  
17 waived by the end of the 135 day period, we can  
18 terminate the agreement.

19                  COMMISSIONER RICHARDS: Mr. Chairman.

20                  CHAIR ANDERSON: Commissioner Richards.

21                  COMMISSIONER RICHARDS: Thank you.

22                  The worldwide pandemic, is that defined by  
23 CDC, or what's the definition of worldwide pandemic?  
24 What triggers that?

25                  MR. ZIELINSKI: To be perfectly honest, I'd

1 have to take a look at the agreement, but --

2 COMMISSIONER RICHARDS: Is there a  
3 definition?

4 MR. PICKEN: Excuse me for interrupting.

5 Pandemic is not defined, and I don't think it's defined  
6 anywhere other than an illness that is worldwide and  
7 it's affecting you.

8 COMMISSIONER RICHARDS: I think we should  
9 have a definition, as a lawyer, maybe as declared by  
10 the CDC or some international authority.

11 CHAIR ANDERSON: Okay.

12 MR. PICKEN: We'll find something.

13 COMMISSIONER RICHARDS: Thanks.

14 MR. ZIELINSKI: Thank you.

15 COMMISSIONER RICHARDS: And thank you, Greg.

16 MR. ZIELINSKI: Are there any other questions  
17 on the agreement?

18 CHAIR ANDERSON: Is there any other questions  
19 from the Board?

20 COMMISSIONER WALDRON: Yes, I have one.

21 CHAIR ANDERSON: Commissioner Waldron.

22 COMMISSIONER WALDRON: It's been a while, but  
23 what were the number of passengers before COVID per  
24 month, because I just wanted to compare it to what the  
25 requirements are.

1                   MR. ZIELINSKI: I don't recall by month, but  
2 we were targeting about 200, 220,000.

3                   COMMISSIONER WALDRON: So it's a little less.

4                   MR. ZIELINSKI: Yes, well, with COVID, we've  
5 got them ramping back up.

6                   EXECUTIVE DIRECTOR ALMIRA: It's a ramp-up.

7                   COMMISSIONER WALDRON: And we all know that  
8 there's some tension between the Governor and the  
9 cruise lines over the whole vaccine passport, so how is  
10 that -- I guess it's not being handled, but I mean how  
11 are the cruise lines dealing with that? Are they --

12                  EXECUTIVE DIRECTOR ALMIRA: Mr. Chair, can we  
13 have someone from the cruise line, namely, Oneil, to  
14 answer that?

15                  MR. ZIELINSKI: Yes, of course, Mr. Oneil.

16                  COMMISSIONER WALDRON: I just wanted to know.

17                  MR. ZIELINSKI: Of course, Mr. Oneil.

18                  MR. KHOSA: Do you want to take it?

19                  CHAIR ANDERSON: Can you state your name for  
20 the record?

21                  MS. SCHILLIG: Good afternoon. Lisa  
22 Schillig, Bahamas Paradise Cruise Line.

23                  In order to go to Freeport, Grand Bahama, you  
24 have to provide either proof of vaccine or a negative  
25 PCR test that's less than five days old. So we will

1 not ask for vaccine cards. We're going to ask for the  
2 Bahamian travel visa.

3 COMMISSIONER WALDRON: Oh, so that solves the  
4 problem. So the Bahamian travel visa, you're required  
5 to have the visa now to go there?

6 MS. SCHILLIG: Correct. You have for a year  
7 now in order to go into the --

8 COMMISSIONER WALDRON: To get off the boat.  
9 You could still take --

10 MS. SCHILLIG: No.

11 COMMISSIONER WALDRON: You still need it --

12 MS. SCHILLIG: You need it no matter what.

13 COMMISSIONER WALDRON: -- even if you don't  
14 get off the boat?

15 MS. SCHILLIG: Whether you're getting off the  
16 boat or not, every passenger has to have it.

17 COMMISSIONER WALDRON: So having the Bahamas  
18 visa means that you either tested negative or you had  
19 the vaccine.

20 MS. SCHILLIG: Vaccine card. You have to  
21 upload a copy of it in order to print out the visa.

22 COMMISSIONER WALDRON: So it doesn't  
23 necessarily mean you get to know who's been vaccinated,  
24 but at least when they get on the boat, they're  
25 ostensibly negative.

1 MS. SCHILLIG: Right. And we are required by  
2 the CDC, if anyone doesn't want to disclose their  
3 vaccine status, to give them an antigen test in the  
4 terminal. If you're vaccinated and you want to  
5 disclose that to us, you can sail, not a problem. If  
6 you're unvaccinated, we will be testing you if you  
7 don't want to share your information with us.

8 COMMISSIONER WALDRON: But you wouldn't get  
9 the Bahamian pass -- visa unless you had already tested  
10 negative, right?

11 MS. SCHILLIG: Exactly.

12 COMMISSIONER WALDRON: Okay.

13 MS. SCHILLIG: But the CDC still wants us to  
14 test the unvaccinated. So we have hired a professional  
15 lab to do that right here in the terminal.

16 COMMISSIONER WALDRON: So if you don't  
17 disclose it, you have to take the test.

18 MS. SCHILLIG: Right. And if you want to  
19 wear a bracelet, an orange bracelet that says you're  
20 vaccinated, you get to do a little bit more things on  
21 the ship.

22 COMMISSIONER WALDRON: So, and that kind of  
23 does an end run around the -- okay.

24 MS. SCHILLIG: Right.

25 COMMISSIONER WALDRON: Okay, thank you.

1 MS. SCHILLIG: You're welcome.

2 CHAIR ANDERSON: Thank you.

3 Is there any additional questions?

4 COMMISSIONER RICHARDS: I will move approval.

5 MR. ZIELINSKI: I need to ask you, I need you  
6 to approve the termination of the multi-ship agreement.  
7 I need you to allow the Executive Director to execute  
8 the single sail agreement -- single vessel agreement.  
9 And we also need to execute a modification of the  
10 Southgate lease based upon the new ownership. So I  
11 need three things.

12 COMMISSIONER WALDRON: Three motions, or can  
13 we just combine them all?

14 COMMISSIONER ENRIGHT: No, no.

15 MR. ZIELINSKI: I would ask that you just  
16 combine them all. It's up to the Chair.

17 COMMISSIONER WALDRON: Do the combo.

18 COMMISSIONER ENRIGHT: I make a motion that  
19 we terminate the old agreement with the ship, for the  
20 two ships, and have one, and then that we approve the  
21 new agreement that was implemented by our attorney.  
22 And anything else?

23 MR. ZIELINSKI: We would just modify the  
24 definition of pandemic.

25 COMMISSIONER ENRIGHT: And modify the word

1 pandemic, that we need a real definition.

2 EXECUTIVE DIRECTOR ALMIRA: What about  
3 Southgate?

4 MS. GREFFIN POMPEY: And the Southgate.

5 MR. ZIELINSKI: And the Southgate lease needs  
6 to be just changed.

7 COMMISSIONER ENRIGHT: And the lease, right.

8 COMMISSIONER RICHARDS: I'll second that.

9 CHAIR ANDERSON: All right, it's been moved  
10 by Commissioner Enright and seconded by Commissioner  
11 Richards. Are there any discussions? Hearing and  
12 seeing none, all in favor, say aye.

13 (A chorus of ayes.)

14 CHAIR ANDERSON: All opposed, likewise?

15 Motion carries four to zero.

16 MR. ZIELINSKI: Thank you very much.

17 COMMISSIONER RICHARDS: Good luck, Oneil,  
18 Lisa.

19 COMMISSIONER ENRIGHT: What's going on?  
20 Everybody has gained weight.

21 CHAIR ANDERSON: Madam Clerk.

22 MS. GREFFIN POMPEY: New business. Tariff  
23 number 23B update.

24 MR. MEEKINS: Good evening, Commissioners.  
25 Your last agenda item of the night, item J.2, adjusts

1 our tariff, specifically, item 496, just like the  
2 contract that just went through, and takes the valet  
3 parking rate from \$20 to \$22.

4 COMMISSIONER WALDRON: I make a motion to  
5 approve that.

6 COMMISSIONER RICHARDS: Second.

7 CHAIR ANDERSON: It's been moved by  
8 Commissioner Waldron, seconded by Commissioner  
9 Richards. Any discussion? All in favor, say aye.

10 (A chorus of ayes.)

11 CHAIR ANDERSON: All opposed? Motion  
12 carries, four to zero.

13 Madam Clerk, are there any comments from the  
14 public?

15 MS. GREFFIN POMPEY: No public comments.

16 CHAIR ANDERSON: Do we have comments from the  
17 Board of Commissioners?

18 COMMISSIONER ENRIGHT: I would like to make a  
19 comment. First, I want to thank Wayne for taking the  
20 lead for the Audit Committee. That's why I didn't want  
21 to volunteer.

22 And I would just like to welcome Mr. Oneil in  
23 the back. I think the pandemic has put pounds on all  
24 of us. I gained ten pounds, and I cannot believe it.

25 COMMISSIONER RICHARDS: Wow.

1                   COMMISSIONER ENRIGHT: I gained ten myself,  
2 but my God, I mean I cannot believe it. But anyway,  
3 glad to have you aboard, and --

4                   MR. KHOSA: Thank you.

5                   COMMISSIONER ENRIGHT: -- that's all.

6                   CHAIR ANDERSON: Commissioner Richards.

7                   COMMISSIONER RICHARDS: I have nothing, thank  
8 you. Nothing additional, thank you.

9                   CHAIR ANDERSON: And I echo those same  
10 sentiments. Thank you, Commissioner Richards, for the  
11 explanation --

12                  COMMISSIONER WALDRON: I have one more thing.

13                  CHAIR ANDERSON: -- on the Audit Committee,  
14 as well as I just wanted to say thank you to staff and  
15 the awards that they received with the Safety Council  
16 that we attended. I want to thank staff for the  
17 marvelous job, as well as -- where did he go?

18                  COMMISSIONER WALDRON: Paul's right there.

19                  CHAIR ANDERSON: You know, I hate to see you  
20 go, but definitely want to thank you for your years of  
21 service.

22                  MR. ZIELINSKI: Oh, I'm sorry. I was trying  
23 to coordinate the contract to make sure we --

24                  CHAIR ANDERSON: But I just wanted to make  
25 sure that we recognize you.

1                   But most of all, this young lady does an  
2 amazing job having to listen to each and every one of  
3 us. But Susan Kruger, thank you for all that you do.  
4 Thank you. You will be truly missed.

5                   COMMISSIONER WALDRON: Yes.

6                   EXECUTIVE DIRECTOR ALMIRA: I have a  
7 question.

8                   CHAIR ANDERSON: Okay, Commissioner Almira.

9                   EXECUTIVE DIRECTOR ALMIRA: Commissioner.

10                  CHAIR ANDERSON: Oh, I'm elevating your  
11 status.

12                  EXECUTIVE DIRECTOR ALMIRA: Does the Board  
13 feel comfortable in going back to the sitting one next  
14 to each other for the next July meeting, the next  
15 meeting?

16                  COMMISSIONER WALDRON: It's fine with me. I  
17 don't care.

18                  COMMISSIONER ENRIGHT: I'm okay where I am.  
19 I still wear my masks.

20                  EXECUTIVE DIRECTOR ALMIRA: I realize, but  
21 you will have somebody closer to you if we go back.  
22 That is eliminating these two tables.

23                  COMMISSIONER RICHARDS: I'd rather wait just  
24 for a month or two.

25                  EXECUTIVE DIRECTOR ALMIRA: That's fine.

1                   COMMISSIONER ENRIGHT: (Inaudible.)

2                   CHAIR ANDERSON: All right.

3                   EXECUTIVE DIRECTOR ALMIRA: Next meeting.

4                   CHAIR ANDERSON: Okay, and Commissioner  
5 Waldron, I think you wanted to --

6                   COMMISSIONER WALDRON: No, I was going to say  
7 good-bye to Paul and Susan, but you did it for us.  
8 Thank you.

9                   MR. ZIELINSKI: I'll be here until the end of  
10 August, but --

11                  COMMISSIONER ENRIGHT: Oh, he'll be here.

12                  COMMISSIONER WALDRON: This is Susan's last  
13 time though.

14                  CHAIR ANDERSON: At least give him his  
15 flowers in recognition before.

16                  Okay, and the next meeting is set for  
17 Thursday, July the 15th. Are there any problems or  
18 concerns with that particular date? Hearing none. All  
19 right, I'll entertain a motion to adjourn.

20                  COMMISSIONER RICHARDS: So moved.

21                  CHAIR ANDERSON: All right, we're adjourned.

22                  (Whereupon, at 6:46 p.m., the proceedings  
23 were concluded.)

## C E R T I F I C A T E

THE STATE OF FLORIDA )  
County OF PALM BEACH )

I, Susan S. Kruger, do hereby certify that  
I am authorized to and did report the foregoing  
events at the time and place herein stated, and  
the foregoing pages comprise a true and correct  
transcription of my stenotype notes taken during the  
above-mentioned proceedings.

The certification of this transcript does not apply to any reproduction of the same by any means unless under the control and/or direction of the certifying reporter.

IN WITNESS WHEREOF, I have hereunto set my  
hand this 29th day of June, 2021.

Susan S. Kruger

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## **Board of Commissioners Agenda Item Report**

Meeting Date: July 15, 2021

Submitted by: Yaremi Farinas

Submitting Department: Business Development / Communications

Item Type: Presentations

**Agenda Section: PRESENTATIONS AND ANNOUNCEMENTS**

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**Subject:**

Palm Beach County Department of Health Recognition

**Background:**

The Port of Palm Beach District would like to recognize Palm Beach County Health Director Alina Alonso and her staff for their dedication in reducing the spread of COVID-19. Dr. Alonso's staff worked with Port of Palm Beach staff to coordinate vaccination appointments both off and on Port property. Back in February, the department scheduled dozens of vaccine appointments for port workers and tenants at the Lake Worth vaccination site. Additionally in June, the Port hosted two vaccine clinics in the cruise terminal, June 4 and June 11, where the department's nurses administered the Johnson and Johnson vaccine to more than 150 crew members.

**Financial Impact:**

No

**Financial Impact Details:**

**Additional Information Attached:**

Yes

**Action Taken**

**Suggested Action:**

Listen to the oral presentation.

**Attachments:**

[Dr. Alina Alonso Certificate](#)

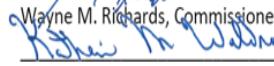
# CERTIFICATE OF APPRECIATION

This award is presented to:

## **PORT OF PALM BEACH HEALTH DIRECTOR DR. ALINA ALONSO**

*In recognition of your dedication and commitment  
in reducing the spread of COVID-19 by administering  
vaccinations to maritime workers at the Port of Palm Beach*

BOARD OF COMMISSIONERS

-   
Joseph D. Anderson, Commissioner
-   
Blair J. Cidlin, Commissioner
-   
Jean L. Enright, Commissioner
-   
Wayne M. Richards, Commissioner
-   
Katherine M. Waldron, Commissioner

## **Board of Commissioners Agenda Item Report**

Meeting Date: July 15, 2021

Submitted by: Yaremi Farinas

Submitting Department: Business Development / Communications

Item Type: Presentations

**Agenda Section: PRESENTATIONS AND ANNOUNCEMENTS**

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**Subject:**

Employee Recognitions: Port of Palm Security Officer Dunstan Rainford and South Florida Materials employee Oscar Garcia

**Background:**

The Port of Palm Beach District would like to recognize Security Officer Dunstan Rainford and South Florida Materials employee Oscar Garcia for rescuing a woman from the Berth #14.

On June 11th around 1:30 AM, Oscar was doing his routine drive around Slip 3 when he heard a woman yelling for help. Oscar saw the woman hanging on to a manatee fender in Berth 14. Oscar immediately called Port security. Port Security Officer Dunstan Rainford and Oscar used a rope to safely pull the woman out of the water. Oscar's and Dunstan's quick thinking, helped save the woman.

**Financial Impact:**

No

**Financial Impact Details:**

**Additional Information Attached:**

Yes

**Action Taken**

**Suggested Action:**

Listen to the oral presentation.

**Attachments:**

[Dunstan Rainford Certificate](#)

[Oscar Garcia Certificate](#)

# CERTIFICATE OF RECOGNITION

This award is presented to:

## **PORT SECURITY OFFICER DUNSTAN RAINFORD**

*In recognition of your courageous actions during an emergency situation on June 11, 2021 that resulted in a life saved.*

BOARD OF COMMISSIONERS

  
Joseph D. Anderson, Commissioner

  
Blair J. Cidlin, Commissioner

  
Jean L. Enright, Commissioner

  
Wayne M. Richards, Commissioner

  
Katherine M. Waldron, Commissioner

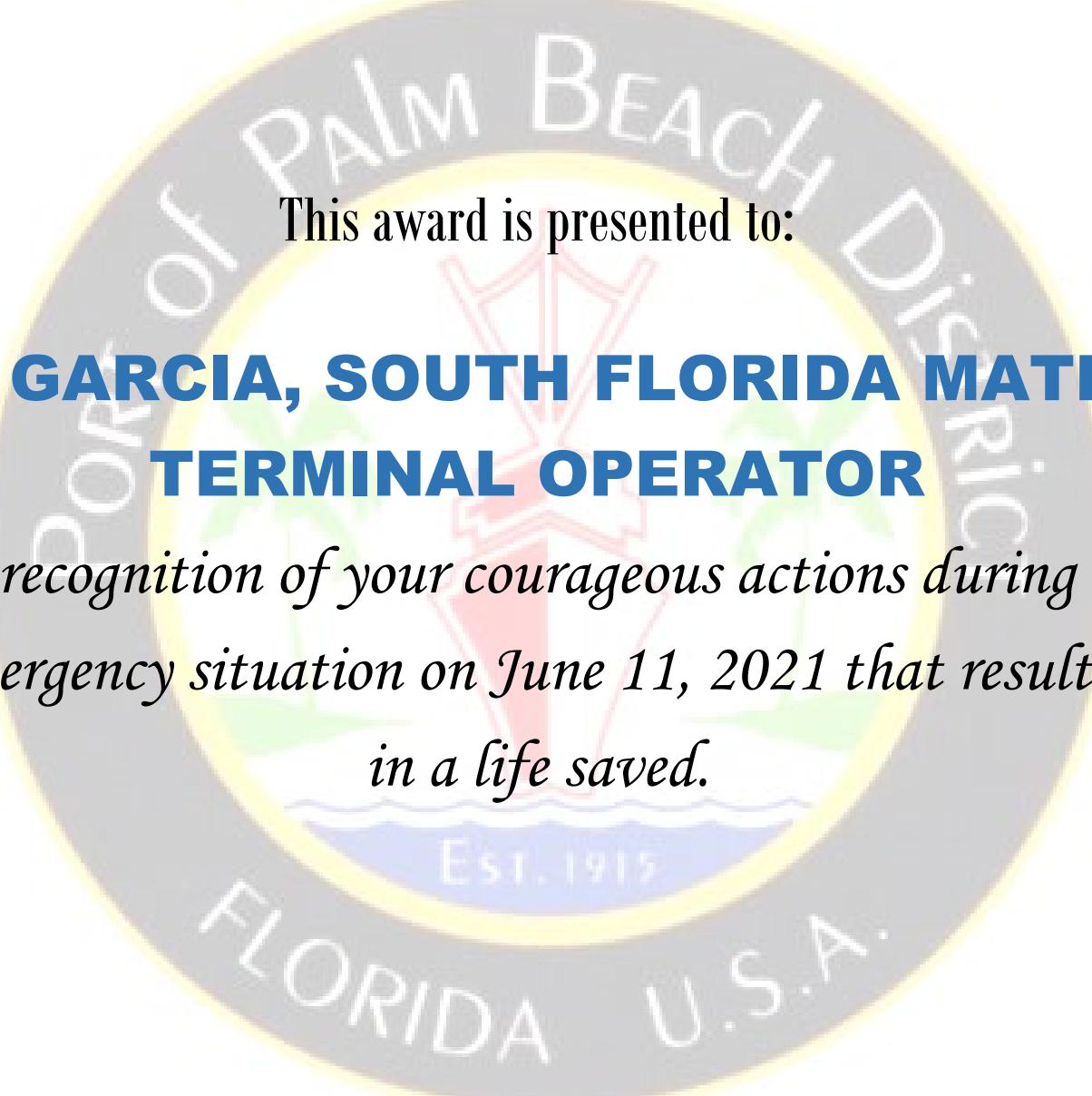
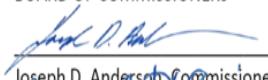
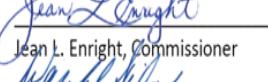
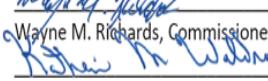
# CERTIFICATE OF RECOGNITION

This award is presented to:

## **OSCAR GARCIA, SOUTH FLORIDA MATERIALS TERMINAL OPERATOR**

*In recognition of your courageous actions during an  
emergency situation on June 11, 2021 that resulted  
in a life saved.*

BOARD OF COMMISSIONERS

- 
- Joseph D. Anderson, Commissioner  
  
Blair J. Cinkin, Commissioner  
  
Jean L. Enright, Commissioner  
  
Wayne M. Richards, Commissioner  
  
Katherine M. Waldron, Commissioner  


## Board of Commissioners Agenda Item Report

Meeting Date: July 15, 2021

Submitted by: Daniel Kirchman

Submitting Department: Finance

Item Type: Financial Statement

**Agenda Section:** CONSENT AGENDA

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**Subject:**

Financial Statements for the month ended May 2021 (FY 2021)

**Background:**

Provided are the financial summary flash report and charts, Statement of Net Position, Schedule of Revenues and Expenses – Actual and Budget, and Analysis of Expenses – (by category and department) – Actual and Budget by month and year to date, for the month ended May 31, 2021 (FY 2021).

**Financial Impact:**

No

**Financial Impact Details:**

**Additional Information Attached:**

Yes

**Action Taken**

**Suggested Action:**

Motion to approve Financial Statements for the month ended May 31, 2021 (FY 2021).

**Attachments:**

(1) Flash Report - FYTD 05-31-21

(2) Stmt. of Net Position @ 05-30-21

(3) Schedule of Revenues and Expenses

(4) Analysis of Expenses Summary Roll Up

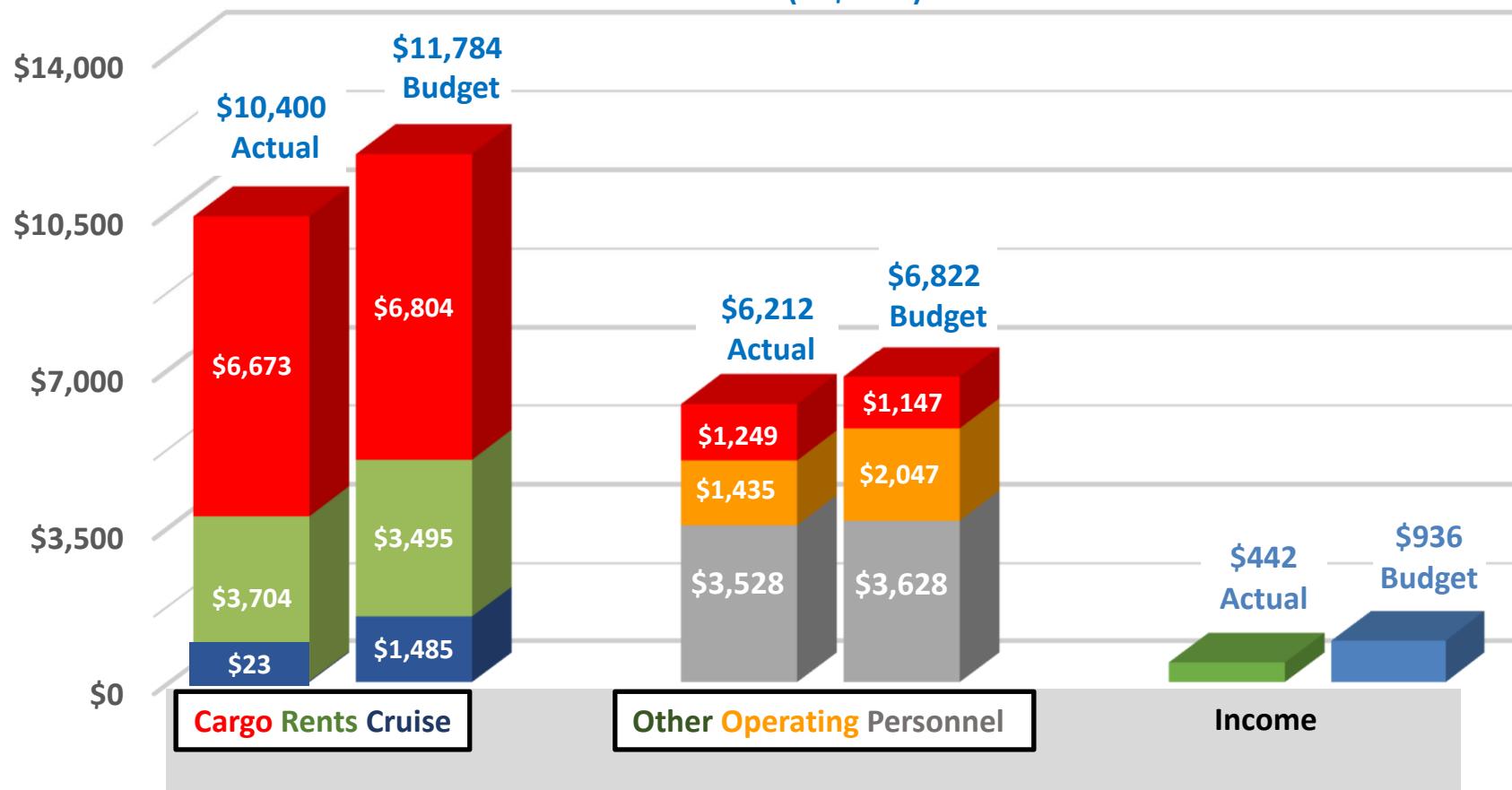
(5) Analysis of Expenses By Department

**PORT OF PALM BEACH**  
**FLASH REPORT**  
**May 31, 2021**

OPERATING STATISTICS – (in Thousands)		
FISCAL YEAR-TO-DATE		
	2021	2020
Container Tonnage	908.7	897.6
All Other Tonnage	748.5	865.7
<b>Total Tonnage</b>	<b>1,657.2</b>	<b>1,763.3</b>
TEU's	174.3	189.1
Vessels - actual #	803	1,006
Rail Cars	9.1	10.4
Passengers	0	141.1
Cars Parked	0	14.6

CASH LIQUIDITY – (in Millions)		
As of May 31, 2021		
	FY 21	FY 20
Unrestricted	\$18.1	\$17.8
Board Restricted	\$5.0	\$4.5
<b>Bond Restricted</b>	<b>\$11.2</b>	<b>\$10.5</b>
	<b>Total</b>	<b>\$34.3</b>
Days Coverage	796	682
CAPITAL PROGRAMS - CASH REQUIRED (in Millions)		
As of May 31, 2021		
	Total	Port
<b>Total All Projects</b>	<b>\$16.9</b>	<b>\$4.9</b>
<b>Expended To Date</b>	<b>\$2.5</b>	<b>\$0.9</b>
<b>Remaining</b>	<b>\$14.4</b>	<b>\$4.0</b>

**PORT OF PALM BEACH**  
**FLASH REPORT**  
**May 2021 Fiscal Year to Date**  
**(in \$000s)**



**REVENUE - TOP FIVE TENANTS – (in \$000s)**

**Fiscal Year to Date**

	Actual 2021	Prior Year 2020	% of Port	FY 20 - \$ Per Acre
TROPICAL	\$4,627.9	\$4,498.2	44.5%	\$125.1
FLORIDA SUGAR	\$1,060.2	\$1,191.9	10.2%	\$201.0
TEETERS	\$645.8	\$356.8	6.2%	\$124.0
PORT CONTRACTORS	\$538.6	\$351.6	5.2%	\$2,479.6
STONEROCK	\$466.2	\$376.6	4.5%	\$660.9

**Port of Palm Beach District**  
**Statement of Net Position**  
**May 31, 2021**  
**(Unaudited)**

**ASSETS**

**Current Assets:**

Cash and cash equivalents	\$ 22,821,637
Accounts receivable (net of allowance for uncollectables)	520,922
Grants receivable	110,543
Prepaid items	513,813
Restricted assets:	
Cash and cash equivalents	11,444,752
Accounts Receivable - reimbursed expenses	4,250
<b>Total Current Assets</b>	<b>35,415,917</b>

**Noncurrent Assets:**

Prepaid items - Master Plan	73,543
<b>Total Other Noncurrent Assets</b>	<b>73,543</b>

**Capital Assets:**

Land	28,119,220
Building and improvements	54,541,082
Slips and improvements	62,748,067
Other improvements	39,365,569
Wharf and loading ramps	13,878,765
Autos and trucks	507,943
Furniture and fixtures	383,881
Machinery and equipment	2,993,709
Computer equipment	1,275,741
Construction in progress	1,692,700
Less: Accumulated Depreciation	(81,494,239)
<b>Total Capital Assets (net of accumulated depreciation)</b>	<b>124,012,438</b>
<b>Total Noncurrent Assets</b>	<b>124,085,981</b>
<b>Total Assets</b>	<b>\$ 159,501,898</b>

**DEFERRED OUTFLOWS OF RESOURCES**

**Deferred outflows of resources:**

Pension related items	1,505,194
Deferred loss on bond refunding, net	172,126
<b>Total Deferred Outflows of Resources</b>	<b>\$ 1,677,320</b>

**Port of Palm Beach District**  
**Statement of Net Position**  
**May 31, 2021**  
**(Unaudited)**

**LIABILITIES**

**Current Liabilities:**

Accounts payable and accrued expenses	\$ 538,223
Unearned revenue	409,256
Compensated absences payable - short-term	224,720
Payable from restricted assets:	
Security deposits	225,000
Accounts payable and accrued expenses	43,035
Contracts payable	2,549,701
Accrued revenue bonds interest payable	50,286
Current portion of revenue bond payable	<u>3,760,921</u>
<b>Total Current Liabilities</b>	<b><u>7,801,142</u></b>

**Noncurrent Liabilities:**

Compensated absences payable - long-term	224,720
Other post-employment benefits	149,534
Net pension liability	4,962,859
Restricted capital appreciation revenue bond interest payable	8,660,082
Revenue bonds payable (less unamortized bond discount and current portion)	<u>9,424,293</u>
<b>Total Noncurrent Liabilities</b>	<b><u>23,421,488</u></b>

<b>Total Liabilities</b>	<b><u>31,222,630</u></b>
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**DEFERRED INFLOWS OF RESOURCES**

**Deferred inflows of resources:**

Pension related items	<u>120,512</u>
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**NET POSITION**

Net Investment in capital assets	109,422,071
Restricted for debt service	(1,336,478)
Restricted for renewal and replacement	2,275,606
Restricted for business development	1,531,472
Unrestricted	<u>17,943,405</u>
<b>Total Net Position</b>	<b><u>\$ 129,836,076</u></b>

**Port of Palm Beach District**  
**(Unaudited)**  
**Schedule of Revenues and Expenses - Actual and Budget**  
**For the Month and Eight Months Ending Monday, May 31, 2021**

	<b>Actual May 2021</b>	<b>Current Actual FY 2021 YTD</b>	<b>Prior Actual FY 2020 YTD</b>	<b>\$ Variance Over (Under) to Prior Year</b>	<b>Original Budget FY 2021 YTD</b>	<b>\$ Variance Over (Under) Current Actual to Budget YTD</b>
<b>Operating Revenues:</b>						
Wharfage	312,572	2,617,098	2,673,228	(56,130)	2,737,715	(120,617)
Dockage	240,843	2,023,188	1,770,765	252,423	1,903,692	119,496
Parking	0	0	357,853	(357,853)	377,884	(377,884)
Passengers - Multi-day	0	0	2,377,435	(2,377,435)	2,334,257	(2,334,257)
Storage	6,163	54,564	180,740	(126,176)	63,440	(8,876)
Water	8,855	71,884	166,292	(94,408)	144,792	(72,908)
Line Handling	14,630	109,650	115,058	(5,408)	108,167	1,483
Switching	47,497	347,543	377,819	(30,276)	375,384	(27,841)
Licenses and Permits	0	155,000	157,800	(2,800)	155,000	0
Vessel Bunkers	4,094	41,650	70,940	(29,290)	65,732	(24,082)
Cargo Terminal Fee	66,977	530,053	552,574	(22,521)	566,910	(36,857)
Security Fees - Cargo	52,889	425,936	442,068	(16,132)	441,445	(15,509)
Special Detail Security Fees	10,688	56,486	47,070	9,416	10,000	46,486
Identification Badging	390	4,440	4,095	345	2,557	1,883
Harbor Master Fee	17,702	136,337	140,510	(4,173)	149,365	(13,028)
Rent	487,178	3,704,273	3,256,448	447,825	3,494,945	209,328
Miscellaneous Income	10,007	122,267	43,183	79,084	79,993	42,274
Total Operating Revenues	1,280,485	10,400,369	12,733,878	(2,333,509)	13,011,278	(2,610,909)
Less: Direct Marketing Support	0	0	1,318,827	(1,318,827)	1,227,551	(1,227,551)
<b>Net Operating Revenues</b>	<b>1,280,485</b>	<b>10,400,369</b>	<b>11,415,051</b>	<b>(1,014,682)</b>	<b>11,783,727</b>	<b>(1,383,358)</b>
<b>Operating Expenses:</b>						
Administrative and HR	52,874	473,456	473,058	398	474,745	(1,289)
Office - Finance and IT	76,722	638,071	671,700	(33,629)	697,897	(59,826)
Engineering	1,000	34,040	79,420	(45,380)	34,040	0
Consultant	3,000	25,240	24,045	1,195	25,240	0
Legal	24,703	595,171	168,222	426,949	500,000	95,171
General Maintenance	112,599	1,002,035	1,173,336	(171,301)	1,239,944	(237,909)
Railroad	22,832	86,324	97,850	(11,526)	108,068	(21,744)
Operations	14,591	120,589	120,008	581	122,102	(1,513)
General Expense	152,632	1,297,204	1,275,875	21,329	1,339,629	(42,425)
Security	105,920	932,061	1,284,674	(352,613)	1,211,471	(279,410)
Business Development	53,848	478,764	472,237	6,527	456,083	22,681
Cruise Terminal	26,712	167,337	226,008	(58,671)	226,072	(58,735)
Maritime Office Complex	30,619	181,807	167,712	14,095	201,878	(20,071)
Southgate Complex	4,911	42,549	55,881	(13,332)	47,923	(5,374)
Renewal and Replacement	2,236	137,092	78,613	58,479	137,095	(3)
<b>Total Operating Expenses</b>	<b>685,199</b>	<b>6,211,740</b>	<b>6,368,639</b>	<b>(156,899)</b>	<b>6,822,187</b>	<b>(610,447)</b>
<b>Oper. Income Before Depr &amp; Amort</b>	<b>595,286</b>	<b>4,188,629</b>	<b>5,046,412</b>	<b>(857,783)</b>	<b>4,961,540</b>	<b>(772,911)</b>
Less: Depreciation Expense	376,988	3,069,230	2,913,404	155,826	3,320,000	(250,770)
Less: Amortization Expense	4,620	36,957	36,797	160	34,683	2,274
<b>Operating Income (Loss)</b>	<b>213,678</b>	<b>1,082,442</b>	<b>2,096,211</b>	<b>(1,013,769)</b>	<b>1,606,857</b>	<b>(524,415)</b>
<b>Non-Oper. Revenues (Expenses):</b>						
Interest Income	449	6,386	147,812	(141,426)	94,000	(87,614)
Insurance Recoveries	0	24,684	2,260	22,424	0	24,684
Grant Revenue	0	105,000	7,586	97,414	0	105,000
Gain or (Loss) on Disposal of Assets	0	0	0	0	0	0
Grant Expenses	(10,000)	(11,838)	(90,280)	78,442	0	(11,838)
Interest Expense	(95,568)	(764,541)	(759,634)	(4,907)	(764,541)	0
Total Non-Oper. Revenue (Expenses)	(105,119)	(640,309)	(692,256)	51,947	(670,541)	30,232
<b>Income (Loss) before contributions</b>	<b>108,559</b>	<b>442,133</b>	<b>1,403,955</b>	<b>(961,822)</b>	<b>936,316</b>	<b>(494,183)</b>
Capital Contributions	23,361	903,293	2,255,439	(1,352,146)		
Change in Net Position	131,920	1,345,426	3,659,394	(2,313,968)		

**Port of Palm Beach District**  
**Analysis of Expenses - Summary Roll-Up**  
**For the Month and Eight Months Ending Monday, May 31, 2021**

	<u>Current Actual FY 2021 YTD</u>	<u>Original Budget FY 2021 YTD</u>	<u>YTD Variance</u>	<u>Remaining Original Budget</u>	<u>Total Original Budget</u>	<u>May Current Actual</u>	<u>May Original Budget</u>	<u>Monthly Variance</u>
<b><u>SALARIES &amp; BENEFITS:</u></b>								
Salaries & Contract Labor	2,288,890	2,320,323	31,433	1,066,098	3,354,988	255,564	258,666	3,102
Overtime	97,097	100,385	3,288	47,903	145,000	17,344	12,308	(5,036)
F.I.C.A. Taxes	169,708	177,973	8,265	87,364	257,072	19,943	19,775	(168)
Unemployment	0	0	0	1,000	1,000	0	0	0
Health and Life Insurance	691,181	738,567	47,386	416,669	1,107,850	88,406	92,321	3,915
Florida Retirement Benefits	281,047	290,407	9,360	138,430	419,477	32,274	32,268	(6)
	3,527,923	3,627,655	99,732	1,757,464	5,285,387	413,531	415,338	1,807

<b><u>SERVICES &amp; SUPPLIES:</u></b>								
Commercial Property & Liability	266,232	263,162	(3,070)	138,511	404,743	33,440	32,895	(545)
Tenant Property Taxes	1,594	1,000	(594)	(594)	1,000	0	0	0
Legal Fees	595,171	500,000	(95,171)	(95,171)	500,000	24,703	0	(24,703)
Audit & Accounting Fees	68,100	68,100	0	3,900	72,000	500	500	0
Consultants	25,240	25,240	0	13,760	39,000	3,000	3,000	0
Engineering Fees	34,040	34,040	0	52,960	87,000	1,000	1,000	0
Trustee Fees For Bond Issues	2,623	2,625	2	4,877	7,500	0	0	0
Bad Debt Expense	0	0	0	75,000	75,000	0	0	0
Drug-Free Workplace	255	255	0	1,745	2,000	120	120	0
Uniforms	2,562	2,565	3	28,438	31,000	0	0	0

**Port of Palm Beach District**  
**Analysis of Expenses - Summary Roll-Up**  
**For the Month and Eight Months Ending Monday, May 31, 2021**

	<b>Current Actual FY 2021 YTD</b>	<b>Original Budget FY 2021 YTD</b>	<b>YTD Variance</b>	<b>Remaining Original Budget</b>	<b>Total Original Budget</b>	<b>May Current Actual</b>	<b>May Original Budget</b>	<b>Monthly Variance</b>
Equipment Costs & Fuel	79,307	77,355	(1,952)	25,693	105,000	7,464	2,565	(4,899)
Buildings & Grounds Expenses	376,519	396,631	20,112	217,481	594,000	56,909	45,316	(11,593)
Trash Removal	43,777	36,333	(7,444)	10,723	54,500	5,623	4,542	(1,081)
Railroad Expense	10,311	10,315	4	24,689	35,000	5,403	5,405	2
Locomotive Expense	26,554	33,777	7,223	52,066	78,620	8,253	8,603	350
Employee Development & Training	4,929	4,930	1	5,071	10,000	923	925	2
Office Expenses	44,631	44,335	(296)	21,869	66,500	3,289	5,543	2,254
Information Technology	91,587	95,203	3,616	80,023	171,610	9,176	9,012	(164)
Contract Security	222,372	547,920	325,548	599,508	821,880	22,949	68,490	45,541
Other Security Expense	58,842	35,505	(23,337)	11,158	70,000	7,216	3,900	(3,316)
TWIC & ID Badging	3,373	3,333	(40)	1,627	5,000	376	417	41
Tenant Operating Costs	0	0	0	25,000	25,000	0	0	0
	1,958,019	2,182,624	224,605	1,298,334	3,256,353	190,344	192,233	1,889

**BUSINESS DEVELOPMENT:**

Registration & Training Fees	6,966	5,300	(1,666)	12,534	19,500	700	0	(700)
Community Affairs	12,911	12,910	(1)	33,589	46,500	1,650	1,650	0
Travel Expenses - Employees	1,557	1,555	(2)	12,612	14,169	0	0	0
Travel Expenses - Board	0	0	0	40,000	40,000	0	0	0
Trade Development	4,801	4,805	4	45,199	50,000	433	435	2

**Port of Palm Beach District**  
**Analysis of Expenses - Summary Roll-Up**  
**For the Month and Eight Months Ending Monday, May 31, 2021**

	<b>Current Actual FY 2021 YTD</b>	<b>Original Budget FY 2021 YTD</b>	<b>YTD Variance</b>	<b>Remaining Original Budget</b>	<b>Total Original Budget</b>	<b>May Current Actual</b>	<b>May Original Budget</b>	<b>Monthly Variance</b>
Dues & Subscriptions	55,009	47,706	(7,303)	13,351	68,360	5,020	4,177	(843)
Marketing	9,179	9,180	1	6,821	16,000	1,996	1,995	(1)
Website & Other	90	464	374	610	700	0	58	58
	90,513	81,920	(8,593)	164,716	255,229	9,799	8,315	(1,484)
<hr/>								
<b><u>UTILITY SERVICES:</u></b>								
Water & Sewer	223,955	432,333	208,378	424,545	648,500	28,635	54,042	25,407
Electricity	181,656	243,333	61,677	183,344	365,000	24,866	30,417	5,551
Telephone Expense	63,455	85,998	22,543	65,545	129,000	8,739	10,752	2,013
	469,066	761,664	292,598	673,434	1,142,500	62,240	95,211	32,971
<hr/>								
<b><u>RENEWAL &amp; REPLACEMENT:</u></b>								
Renewal & Replacement Exp.	137,093	137,095	2	362,907	500,000	2,236	2,235	(1)
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<b><u>OTHER EXPENSES:</u></b>								
Miscellaneous Expenses	29,129	31,226	2,097	19,371	48,500	7,046	7,412	366
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<b>TOTAL OPERATING EXPENSES</b>	<b>6,211,743</b>	<b>6,822,184</b>	<b>610,441</b>	<b>4,276,226</b>	<b>10,487,969</b>	<b>685,196</b>	<b>720,744</b>	<b>35,548</b>
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**Port of Palm Beach District**  
**Analysis of Expenses - By Department**  
**For the Month and Eight Months Ending Monday, May 31, 2021**

<u><b>FINANCE &amp; I.T.</b></u>	<u><b>Current Actual FY 2021 YTD</b></u>	<u><b>Original Budget FY 2021 YTD</b></u>	<u><b>YTD Variance</b></u>	<u><b>Remaining Original Budget</b></u>	<u><b>Total Original Budget</b></u>	<u><b>May Current Actual</b></u>	<u><b>May Original Budget</b></u>	<u><b>Monthly Variance</b></u>
Salaries	444,927	457,630	12,703	216,094	661,021	53,349	50,848	(2,501)
F.I.C.A. Expense	32,357	35,009	2,652	18,212	50,569	3,929	3,890	(39)
Telephone	25,794	53,333	27,539	54,206	80,000	3,556	6,667	3,111
Computer Training/Consulting	20,100	17,630	(2,470)	42,650	62,750	1,188	1,190	2
Computer Maintenance	51,342	62,573	11,231	42,518	93,860	7,282	7,822	540
Postage	1,083	3,333	2,250	3,917	5,000	57	417	360
Office Maintenance	4,162	5,333	1,171	3,838	8,000	563	667	104
Records Storage	2,812	2,333	(479)	688	3,500	352	292	(60)
Computer Software & Supplies	20,145	15,000	(5,145)	(5,145)	15,000	706	0	(706)
Printing	1,497	10,000	8,503	13,503	15,000	0	1,250	1,250
Public Notice Publication	4,675	5,336	661	3,325	8,000	798	667	(131)
Miscellaneous - Office	17,040	20,385	3,345	7,960	25,000	4,373	4,375	2
Office Supplies	9,889	10,000	111	5,111	15,000	569	1,250	681
Bank Service Charges	2,249	0	(2,249)	(2,249)	0	0	0	0
<b>Total</b>	<b>638,072</b>	<b>697,895</b>	<b>59,823</b>	<b>404,628</b>	<b>1,042,700</b>	<b>76,722</b>	<b>79,335</b>	<b>2,613</b>

**Port of Palm Beach District**  
**Analysis of Expenses - By Department**  
**For the Month and Eight Months Ending Monday, May 31, 2021**

<u>GENERAL MAINTENANCE</u>	<u>Current Actual FY 2021 YTD</u>	<u>Original Budget FY 2021 YTD</u>	<u>YTD Variance</u>	<u>Remaining Original Budget</u>	<u>Total Original Budget</u>	<u>May Current Actual</u>	<u>May Original Budget</u>	<u>Monthly Variance</u>
Salaries	396,477	423,608	27,131	215,402	611,879	39,496	47,068	7,572
Overtime	3,761	20,769	17,008	26,239	30,000	370	3,462	3,092
Overtime - Line Handling	27,962	24,231	(3,731)	7,038	35,000	4,403	2,692	(1,711)
F.I.C.A. Expense	31,546	35,848	4,302	20,235	51,781	3,254	3,983	729
Telephone	8,260	8,000	(260)	3,740	12,000	1,178	1,000	(178)
Water	175,509	383,333	207,824	399,491	575,000	22,632	47,917	25,285
Water - Maintenance Office	2,725	2,333	(392)	775	3,500	302	292	(10)
Stormwater Assessment	45,721	46,667	946	24,279	70,000	5,700	5,833	133
Electricity	71,744	90,000	18,256	63,256	135,000	10,101	11,250	1,149
Equipment Rental	13,897	13,900	3	6,103	20,000	65	65	0
Generator Supplies	8,452	8,455	3	11,548	20,000	0	0	0
Building & Grounds	117,807	100,000	(17,807)	(17,807)	100,000	13,826	0	(13,826)
Trash Removal	18,154	10,000	(8,154)	(3,154)	15,000	1,901	1,250	(651)
Uniforms	1,134	1,135	1	13,866	15,000	0	0	0
Gas & Oil	15,934	20,000	4,066	14,066	30,000	2,075	2,500	425
Supplies	21,927	16,664	(5,263)	3,073	25,000	1,971	2,083	112
Equipment Repair	41,024	35,000	(6,024)	(6,024)	35,000	5,324	0	(5,324)
<b>Total</b>	<b>1,002,034</b>	<b>1,239,943</b>	<b>237,909</b>	<b>782,126</b>	<b>1,784,160</b>	<b>112,598</b>	<b>129,395</b>	<b>16,797</b>

**Port of Palm Beach District**  
**Analysis of Expenses - By Department**  
**For the Month and Eight Months Ending Monday, May 31, 2021**

<b><u>SECURITY</u></b>	<b>Current Actual FY 2021 YTD</b>	<b>Original Budget FY 2021 YTD</b>	<b>YTD Variance</b>	<b>Remaining Original Budget</b>	<b>Total Original Budget</b>	<b>May Current Actual</b>	<b>May Original Budget</b>	<b>Monthly Variance</b>
Salaries	530,069	540,159	10,090	250,161	780,230	56,862	60,018	3,156
Overtime	62,179	31,154	(31,025)	(17,179)	45,000	12,506	3,462	(9,044)
F.I.C.A. Expense	43,314	43,705	391	19,816	63,130	5,090	4,856	(234)
Subscriptions	33,044	13,333	(19,711)	(13,044)	20,000	4,205	1,667	(2,538)
Security Equipment Repairs	5,504	5,505	1	19,496	25,000	150	150	0
Telephone	6,308	5,333	(975)	1,692	8,000	869	667	(202)
Uniforms	1,024	1,025	1	13,976	15,000	0	0	0
Identification Badging	3,373	3,333	(40)	1,627	5,000	376	417	41
Riviera Beach Police Presence	0	50,000	50,000	75,000	75,000	0	6,250	6,250
Contract Security - Cargo & TWIC	40,818	41,333	515	21,182	62,000	3,905	5,167	1,262
Miscellaneous - Security	4,580	3,336	(1,244)	420	5,000	53	417	364
Contract Security - Cruise	181,554	416,587	235,033	443,326	624,880	19,044	52,073	33,029
Contract Security - Parking	0	40,000	40,000	60,000	60,000	0	5,000	5,000
Radio Maintenance	20,294	16,667	(3,627)	4,706	25,000	2,861	2,083	(778)
<b>Total</b>	<b>932,061</b>	<b>1,211,470</b>	<b>279,409</b>	<b>881,179</b>	<b>1,813,240</b>	<b>105,921</b>	<b>142,227</b>	<b>36,306</b>
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**Port of Palm Beach District**  
**Analysis of Expenses - By Department**  
**For the Month and Eight Months Ending Monday, May 31, 2021**

	<u>Current Actual FY 2021 YTD</u>	<u>Original Budget FY 2021 YTD</u>	<u>YTD Variance</u>	<u>Remaining Original Budget</u>	<u>Total Original Budget</u>	<u>May Current Actual</u>	<u>May Original Budget</u>	<u>Monthly Variance</u>
<b><u>RAILROAD</u></b>								
Salaries	38,787	31,154	(7,633)	6,213	45,000	7,866	3,462	(4,404)
Overtime	3,195	24,231	21,036	31,805	35,000	65	2,692	2,627
F.I.C.A. Expense	3,122	4,237	1,115	2,998	6,120	588	471	(117)
Locomotive Rental	0	0	0	25,000	25,000	0	0	0
Locomotive Fuel & Oil	9,440	16,667	7,227	15,560	25,000	1,735	2,083	348
Track R&M Exp.	10,311	10,315	4	24,689	35,000	5,403	5,405	2
Locomotive Inspections	4,311	4,310	(1)	4,309	8,620	0	0	0
Locomotive R&M Exp.	12,803	12,800	(3)	7,197	20,000	6,518	6,520	2
Miscellaneous	4,356	4,355	(1)	2,644	7,000	656	655	(1)
<b>Total</b>	<b>86,325</b>	<b>108,069</b>	<b>21,744</b>	<b>120,415</b>	<b>206,740</b>	<b>22,831</b>	<b>21,288</b>	<b>(1,543)</b>
	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>

**Port of Palm Beach District**  
**Analysis of Expenses - By Department**  
**For the Month and Eight Months Ending Monday, May 31, 2021**

<b><u>BUSINESS DEVELOPMENT</u></b>	<b>Current Actual FY 2021 YTD</b>	<b>Original Budget FY 2021 YTD</b>	<b>YTD Variance</b>	<b>Remaining Original Budget</b>	<b>Total Original Budget</b>	<b>May Current Actual</b>	<b>May Original Budget</b>	<b>Monthly Variance</b>
Salaries	324,381	310,781	(13,600)	124,526	448,907	36,245	34,531	(1,714)
Florida Retirement System	40,507	40,821	314	18,457	58,964	4,521	4,536	15
F.I.C.A. Expense	21,974	22,296	322	10,231	32,205	2,699	2,477	(222)
Miscellaneous	746	750	4	1,254	2,000	343	345	2
Telephone Expense	3,203	2,000	(1,203)	(203)	3,000	401	250	(151)
Promotion	4,280	4,280	0	3,720	8,000	996	995	(1)
Trade Development	1,575	1,575	0	20,425	22,000	0	0	0
Trade Development - Dining	3,226	3,230	4	11,774	15,000	433	435	2
Trade Missions	0	0	0	3,000	3,000	0	0	0
Travel Expenses	1,557	1,555	(2)	12,612	14,169	0	0	0
Travel Expenses - Ciklin	0	0	0	8,000	8,000	0	0	0
Travel Expenses - Anderson	0	0	0	8,000	8,000	0	0	0
Travel Expenses - Richards	0	0	0	8,000	8,000	0	0	0
Travel Expenses - Waldron	0	0	0	8,000	8,000	0	0	0
Travel Expenses - Enright	0	0	0	8,000	8,000	0	0	0
Community Relations	3,501	3,500	(1)	27,999	31,500	1,000	1,000	0
Postage & Shipping	90	464	374	610	700	0	58	58
Trade Development - Sponsorships	0	0	0	10,000	10,000	0	0	0
Registration Fees	800	800	0	14,200	15,000	0	0	0

**Port of Palm Beach District**  
**Analysis of Expenses - By Department**  
**For the Month and Eight Months Ending Monday, May 31, 2021**

	<b>Current Actual FY 2021 YTD</b>	<b>Original Budget FY 2021 YTD</b>	<b>YTD Variance</b>	<b>Remaining Original Budget</b>	<b>Total Original Budget</b>	<b>May Current Actual</b>	<b>May Original Budget</b>	<b>Monthly Variance</b>
Membership Dues	43,894	43,885	(9)	17,466	61,360	3,849	3,850	1
Training	6,166	4,500	(1,666)	(1,666)	4,500	700	0	(700)
Subscriptions	8,556	1,336	(7,220)	(6,556)	2,000	1,011	167	(844)
Advertising	4,899	4,900	1	3,101	8,000	1,000	1,000	0
Community Grants - Waldron	1,570	1,570	0	1,430	3,000	150	150	0
Community Grants - Ciklin	1,450	1,450	0	1,550	3,000	200	200	0
Community Grants - Richards	2,008	2,008	0	992	3,000	0	0	0
Community Grants -Enright	2,703	2,703	0	297	3,000	300	300	0
Community Grants -Anderson	1,679	1,679	0	1,321	3,000	0	0	0
<b>Total</b>	<b>478,765</b>	<b>456,083</b>	<b>(22,682)</b>	<b>316,540</b>	<b>795,305</b>	<b>53,848</b>	<b>50,294</b>	<b>(3,554)</b>
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>

**Port of Palm Beach District**  
**Analysis of Expenses - By Department**  
**For the Month and Eight Months Ending Monday, May 31, 2021**

	<b>Current Actual FY 2021 YTD</b>	<b>Original Budget FY 2021 YTD</b>	<b>YTD Variance</b>	<b>Remaining Original Budget</b>	<b>Total Original Budget</b>	<b>May Current Actual</b>	<b>May Original Budget</b>	<b>Monthly Variance</b>
<b><u>ADMIN. &amp; H.R.</u></b>								
Salaries - Commissioners	31,667	31,667	0	15,833	47,500	3,958	3,958	0
Salaries - Exec. Director & Staff	410,249	384,993	(25,256)	145,852	556,101	43,393	42,777	(616)
Contract Admin. Services	2,362	29,673	27,311	42,148	44,510	2,063	3,709	1,646
FICA Expense	29,177	28,412	(765)	11,862	41,039	3,460	3,157	(303)
<b>Total</b>	<b>473,455</b>	<b>474,745</b>	<b>1,290</b>	<b>215,695</b>	<b>689,150</b>	<b>52,874</b>	<b>53,601</b>	<b>727</b>

**Port of Palm Beach District**  
**Analysis of Expenses - By Department**  
**For the Month and Eight Months Ending Monday, May 31, 2021**

	<u>Current Actual FY 2021 YTD</u>	<u>Original Budget FY 2021 YTD</u>	<u>YTD Variance</u>	<u>Remaining Original Budget</u>	<u>Total Original Budget</u>	<u>May Current Actual</u>	<u>May Original Budget</u>	<u>Monthly Variance</u>
Fees and Expenses	595,171	500,000	(95,171)	(95,171)	500,000	24,703	0	(24,703)
<b>Total</b>	<b>595,171</b>	<b>500,000</b>	<b>(95,171)</b>	<b>(95,171)</b>	<b>500,000</b>	<b>24,703</b>	<b>0</b>	<b>(24,703)</b>
	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>

**LEGAL**

Fees and Expenses

Total

**Port of Palm Beach District**  
**Analysis of Expenses - By Department**  
**For the Month and Eight Months Ending Monday, May 31, 2021**

	<u>Current Actual FY 2021 YTD</u>	<u>Original Budget FY 2021 YTD</u>	<u>YTD Variance</u>	<u>Remaining Original Budget</u>	<u>Total Original Budget</u>	<u>May Current Actual</u>	<u>May Original Budget</u>	<u>Monthly Variance</u>
<b><u>ENGINEERING</u></b>								
Retainer - CH2MHILL	8,000	8,000	0	4,000	12,000	1,000	1,000	0
Fees and Expenses	26,040	26,040	0	48,960	75,000	0	0	0
<b>Total</b>	<b>34,040</b>	<b>34,040</b>	<b>0</b>	<b>52,960</b>	<b>87,000</b>	<b>1,000</b>	<b>1,000</b>	<b>0</b>
	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>

**Port of Palm Beach District**  
**Analysis of Expenses - By Department**  
**For the Month and Eight Months Ending Monday, May 31, 2021**

	<u>Current Actual FY 2021 YTD</u>	<u>Original Budget FY 2021 YTD</u>	<u>YTD Variance</u>	<u>Remaining Original Budget</u>	<u>Total Original Budget</u>	<u>May Current Actual</u>	<u>May Original Budget</u>	<u>Monthly Variance</u>
<b><u>CONSULTING</u></b>								
Consultants - Governmental	25,240	25,240	0	13,760	39,000	3,000	3,000	0
<b>Total</b>	<b>25,240</b>	<b>25,240</b>	<b>0</b>	<b>13,760</b>	<b>39,000</b>	<b>3,000</b>	<b>3,000</b>	<b>0</b>

**Port of Palm Beach District**  
**Analysis of Expenses - By Department**  
**For the Month and Eight Months Ending Monday, May 31, 2021**

<b><u>SOUTHGATE COMPLEX</u></b>	<b>Current Actual FY 2021 YTD</b>	<b>Original Budget FY 2021 YTD</b>	<b>YTD Variance</b>	<b>Remaining Original Budget</b>	<b>Total Original Budget</b>	<b>May Current Actual</b>	<b>May Original Budget</b>	<b>Monthly Variance</b>
Buildings & Grounds	13,349	13,350	1	16,651	30,000	785	785	0
Janitorial Services & Supplies	598	2,667	2,069	3,402	4,000	100	333	233
Miscellaneous	238	240	2	1,262	1,500	0	0	0
Electric	18,939	23,333	4,394	16,061	35,000	2,843	2,917	74
Telephone	6,541	5,333	(1,208)	1,459	8,000	818	667	(151)
Trash Removal	2,883	3,000	117	1,617	4,500	365	375	10
HVAC Repairs & Maint.	0	0	0	4,000	4,000	0	0	0
<b>Total</b>	<b>42,548</b>	<b>47,923</b>	<b>5,375</b>	<b>44,452</b>	<b>87,000</b>	<b>4,911</b>	<b>5,077</b>	<b>166</b>
	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>

**Port of Palm Beach District**  
**Analysis of Expenses - By Department**  
**For the Month and Eight Months Ending Monday, May 31, 2021**

	<u>Current Actual FY 2021 YTD</u>	<u>Original Budget FY 2021 YTD</u>	<u>YTD Variance</u>	<u>Remaining Original Budget</u>	<u>Total Original Budget</u>	<u>May Current Actual</u>	<u>May Original Budget</u>	<u>Monthly Variance</u>
<b><u>GENERAL EXPENSE</u></b>								
Audit & Accounting Services	68,100	68,100	0	3,900	72,000	500	500	0
Transcription Services for Board Meetings	18,264	8,000	(10,264)	(6,264)	12,000	950	1,000	50
Bad Debt Expense	0	0	0	75,000	75,000	0	0	0
Unemployment Compensation	0	0	0	1,000	1,000	0	0	0
General Commercial Prop & Liab Insurance	266,232	263,162	(3,070)	128,511	394,743	33,440	32,895	(545)
Group Health / Dental / Vision	670,246	716,495	46,249	404,496	1,074,742	85,765	89,562	3,797
Employee Basic Life Insurance	10,566	11,440	874	6,594	17,160	1,328	1,430	102
Employee S/Term Disability Ins.	10,369	10,632	263	5,579	15,948	1,313	1,329	16
Florida Retirement System	240,540	249,586	9,046	119,973	360,513	27,753	27,732	(21)
Trustee Fees For Bonds	2,623	2,625	2	4,877	7,500	0	0	0
Drug-Free Workplace	255	255	0	1,745	2,000	120	120	0
Insurance Contingency	0	0	0	10,000	10,000	0	0	0
Membership Dues	2,559	2,485	(74)	2,441	5,000	160	160	0
Training	4,929	4,930	1	5,071	10,000	923	925	2
Ad Valorem Taxes	1,594	1,000	(594)	(594)	1,000	0	0	0
Miscellaneous	928	920	(8)	4,072	5,000	380	380	0
<b>Total</b>	<b>1,297,205</b>	<b>1,339,630</b>	<b>42,425</b>	<b>766,401</b>	<b>2,063,606</b>	<b>152,632</b>	<b>156,033</b>	<b>3,401</b>

**Port of Palm Beach District**  
**Analysis of Expenses - By Department**  
**For the Month and Eight Months Ending Monday, May 31, 2021**

<u><b>CRUISE TERMINAL</b></u>	<u><b>Current Actual FY 2021 YTD</b></u>	<u><b>Original Budget FY 2021 YTD</b></u>	<u><b>YTD Variance</b></u>	<u><b>Remaining Original Budget</b></u>	<u><b>Total Original Budget</b></u>	<u><b>May Current Actual</b></u>	<u><b>May Original Budget</b></u>	<u><b>Monthly Variance</b></u>
Building & Grounds	35,287	35,285	(2)	44,713	80,000	5,348	5,350	2
Electric	23,408	40,000	16,592	36,592	60,000	2,676	5,000	2,324
Electric - Chiller Plant	16,373	23,333	6,960	18,627	35,000	2,495	2,917	422
Telephone	4,021	3,333	(688)	979	5,000	596	417	(179)
Telephone - Elevator	2,681	2,000	(681)	319	3,000	397	250	(147)
HVAC Repairs & Maintenance	32,128	32,120	(8)	17,872	50,000	5,891	5,890	(1)
Janitorial Services & Supplies	53,440	90,000	36,560	81,560	135,000	9,308	11,250	1,942
Window Cleaning	0	0	0	3,000	3,000	0	0	0
<b>Total</b>	<b>167,338</b>	<b>226,071</b>	<b>58,733</b>	<b>203,662</b>	<b>371,000</b>	<b>26,711</b>	<b>31,074</b>	<b>4,363</b>
	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>

**Port of Palm Beach District**  
**Analysis of Expenses - By Department**  
**For the Month and Eight Months Ending Monday, May 31, 2021**

<b><u>MARITIME OFFICE COMPLEX</u></b>	<b>Current Actual FY 2021 YTD</b>	<b>Original Budget FY 2021 YTD</b>	<b>YTD Variance</b>	<b>Remaining Original Budget</b>	<b>Total Original Budget</b>	<b>May Current Actual</b>	<b>May Original Budget</b>	<b>Monthly Variance</b>
Building & Grounds	45,399	45,400	1	24,601	70,000	8,289	8,290	1
Trash Removal	22,740	23,333	593	12,260	35,000	3,357	2,917	(440)
Electricity	26,633	40,000	13,367	33,367	60,000	3,008	5,000	1,992
Electric - Chiller Plant	24,559	26,667	2,108	15,441	40,000	3,743	3,333	(410)
Telephone	3,210	3,000	(210)	1,290	4,500	432	375	(57)
Telephone - Elevator	2,681	2,333	(348)	819	3,500	397	292	(105)
HVAC Repairs & Maintenance	41,144	41,145	1	18,856	60,000	8,836	8,835	(1)
Janitorial Services & Supplies	15,441	20,000	4,559	14,559	30,000	2,555	2,500	(55)
Window Cleaning	0	0	0	3,000	3,000	0	0	0
<b>Total</b>	<b>181,807</b>	<b>201,878</b>	<b>20,071</b>	<b>124,193</b>	<b>306,000</b>	<b>30,617</b>	<b>31,542</b>	<b>925</b>
	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>	<b>=====</b>

**Port of Palm Beach District**  
**Analysis of Expenses - By Department**  
**For the Month and Eight Months Ending Monday, May 31, 2021**

<u>RENEWAL AND REPLACEMENT</u>	<u>Current Actual FY 2021 YTD</u>	<u>Original Budget FY 2021 YTD</u>	<u>YTD Variance</u>	<u>Remaining Original Budget</u>	<u>Total Original Budget</u>	<u>May Current Actual</u>	<u>May Original Budget</u>	<u>Monthly Variance</u>
<b>Non-Capital Expenses:</b>	<b>0</b>	<b>137,095</b>	<b>137,095</b>	<b>500,000</b>	<b>500,000</b>	<b>0</b>	<b>2,235</b>	<b>2,235</b>
Communication Equipment Expense	1,198	0	(1,198)	(1,198)	0	0	0	0
Portwide Paving	22,753	0	(22,753)	(22,753)	0	0	0	0
Operating Equip. Purchase/Replacement	1,656	0	(1,656)	(1,656)	0	0	0	0
Roof Replacement/Repairs - Port Wide Exp.	13,156	0	(13,156)	(13,156)	0	0	0	0
Condition/Boundary Survey	13,076	0	(13,076)	(13,076)	0	936	0	(936)
Buildings and Grounds - Port-Wide	20,664	0	(20,664)	(20,664)	0	0	0	0
Cruise Terminal - Buildings & Grounds	1,300	0	(1,300)	(1,300)	0	1,300	0	(1,300)
MOC - Buildings and Grounds	5,700	0	(5,700)	(5,700)	0	0	0	0
Southgate - Buildings and Grounds	6,391	0	(6,391)	(6,391)	0	0	0	0
Dock & Slip Repairs & Maint.	8,168	0	(8,168)	(8,168)	0	0	0	0
Stormwater Systems	9,149	0	(9,149)	(9,149)	0	0	0	0
Chiller Plant Overhaul - R&M Expense	33,882	0	(33,882)	(33,882)	0	0	0	0
<b>Total</b>	<b>137,093</b>	<b>137,095</b>	<b>2</b>	<b>362,907</b>	<b>500,000</b>	<b>2,236</b>	<b>2,235</b>	<b>(1)</b>

**Port of Palm Beach District**  
**Analysis of Expenses - By Department**  
**For the Month and Eight Months Ending Monday, May 31, 2021**

	<u>Current Actual FY 2021 YTD</u>	<u>Original Budget FY 2021 YTD</u>	<u>YTD Variance</u>	<u>Remaining Original Budget</u>	<u>Total Original Budget</u>	<u>May Current Actual</u>	<u>May Original Budget</u>	<u>Monthly Variance</u>
<b><u>OPERATIONS</u></b>								
Salaries - Operations	109,971	110,658	687	49,869	159,840	12,332	12,295	(37)
FICA Expense	8,218	8,466	248	4,010	12,228	923	941	18
Tenant Operations	0	0	0	25,000	25,000	0	0	0
Miscellaneous	1,241	1,240	(1)	1,759	3,000	1,241	1,240	(1)
Uniforms	404	405	1	596	1,000	0	0	0
Telephone	756	1,333	577	1,244	2,000	95	167	72
<b>Total</b>	<b>120,590</b>	<b>122,102</b>	<b>1,512</b>	<b>82,478</b>	<b>203,068</b>	<b>14,591</b>	<b>14,643</b>	<b>52</b>
	=====	=====	=====	=====	=====	=====	=====	=====
<b>Total Operating Expenses</b>	<b>6,211,744</b>	<b>6,822,184</b>	<b>610,440</b>	<b>4,276,225</b>	<b>10,487,969</b>	<b>685,195</b>	<b>720,744</b>	<b>35,549</b>
	=====	=====	=====	=====	=====	=====	=====	=====

## Board of Commissioners Agenda Item Report

Meeting Date: July 15, 2021

Submitted by: Daniel Kirchman

Submitting Department: Finance

Item Type: Financial Report

**Agenda Section:** CONSENT AGENDA

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**Subject:**

Financial Reports for the month of May 2021 (FY 2021)

**Background:**

Provided are Cargo Tonnage, TEU, Rail, Vessel, & Passenger Operating Statistics Reports and Customer Performance Summary for the month of May 2021 (FY 2021), and prior.

**Financial Impact:**

No

**Financial Impact Details:**

**Additional Information Attached:**

Yes

**Action Taken**

**Suggested Action:**

Motion to approve the Cargo Reports and Customer Performance Summary for the month of May 2021 (FY 2021).

**Attachments:**

[\(1\) All Cargo Tonnage Report](#)

[\(2\) Cumulative Tonnage](#)

[\(3\) Customer Performance Summary](#)

**PORT OF PALM BEACH DISTRICT  
ALL-CARGO TONNAGE REPORT**

	<b>MAY 2021</b>			<b>Year To Date</b>	<b>Year To Date</b>	<b>Variance</b>			
	<b>May 2021 Actual</b>	<b>May 2020 Actual</b>	<b>Variance</b>						
<b>CARGO TONNAGE (in short tons)</b>									
<b>General Cargo</b>									
Container	111,834	80,567	38.81%	856,970	849,801	0.84%			
Break-bulk	15,047	4,080	268.80%	67,051	45,568	47.15%			
Trans-Shipment	5,986	4,996	19.82%	51,726	47,828	8.15%			
<b>Sub-Total General Cargo</b>	<b>132,867</b>	<b>89,643</b>	<b>48.22%</b>	<b>975,747</b>	<b>943,197</b>	<b>3.45%</b>			
<b>Bulk and Dry Cargo</b>									
Asphalt	12,523	11,693	7.10%	68,804	88,155	(21.95%)			
Diesel Fuel	0	0	0.00%	35,878	75,477	(52.47%)			
Utility Fuel Oil	0	0	0.00%	0	0	0.00%			
Miscellaneous	0	0	0.00%	0	14,855	(100.00%)			
Cement	0	0	0.00%	3,374	0	100.00%			
Recyclable Steel	0	0	0.00%	25,495	24,414	4.43%			
Molasses	0	0	0.00%	109,831	129,598	(15.25%)			
Sugar	58,600	58,500	0.17%	438,100	487,632	(10.16%)			
<b>Sub-Total Bulk and Dry Cargo</b>	<b>71,123</b>	<b>70,193</b>	<b>1.32%</b>	<b>681,482</b>	<b>820,131</b>	<b>(16.91%)</b>			
<b>TOTAL ALL CARGO</b>	<b>203,990</b>	<b>159,836</b>	<b>27.62%</b>	<b>1,657,229</b>	<b>1,763,328</b>	<b>(6.02%)</b>			
<b>Containers - 20-Foot (TEU)</b>									
Inbound	8,503	9,189	(7.47%)	78,506	90,631	(13.38%)			
Outbound	12,180	8,509	43.14%	91,402	94,087	(2.85%)			
Trans-shipment	518	388	33.51%	4,348	4,357	(0.21%)			
<b>TOTAL TEUs</b>	<b>21,201</b>	<b>18,086</b>	<b>17.22%</b>	<b>174,256</b>	<b>189,075</b>	<b>(7.84%)</b>			
Rail Cars In	598	397	50.63%	4,530	5,215	(13.14%)			
Rail Cars Out	606	395	53.42%	4,530	5,197	(12.83%)			
Vessels (cargo)	103	86	19.77%	803	858	(6.41%)			
Vessels (multi-day cruise)	0	0	0.00%	0	148	(100.00%)			
<b>Passengers</b>									
Multi-Day Cruise	0	0	0.00%	0	141,051	(100.00%)			
Other (includes in-transit)	0	0	0.00%	0	0	0.00%			
<b>TOTAL PASSENGERS</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>	<b>0</b>	<b>141,051</b>	<b>(100.00%)</b>			

NOTE: Tonnage represents cargo operations for vessels which have sailed during the month.

**PORT OF PALM BEACH DISTRICT**  
**CUMULATIVE ALL CARGO TONNAGE**  
**FY 2021**

													<b>Fiscal Year</b>
	<b>Oct-20</b>	<b>Nov-20</b>	<b>Dec-20</b>	<b>Jan-21</b>	<b>Feb-21</b>	<b>Mar-21</b>	<b>Apr-21</b>	<b>May-21</b>	<b>Jun-21</b>	<b>Jul-21</b>	<b>Aug-21</b>	<b>Sep-21</b>	
<b>CARGO TONNAGE</b> (in short tons)													<b>Oct 20 - Sep 21</b>
<b>General Cargo</b>													
Container	105,980	100,113	114,899	98,355	98,820	113,049	113,920	111,834					856,970
Break-bulk	8,976	5,728	8,872	13,459	6,598	4,749	3,622	15,047					67,051
Trans-Shipment	6,649	8,469	6,486	6,467	6,367	6,555	4,747	5,986					51,726
<b>Sub-Total General Cargo</b>	<b>121,605</b>	<b>114,310</b>	<b>130,257</b>	<b>118,281</b>	<b>111,785</b>	<b>124,353</b>	<b>122,289</b>	<b>132,867</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>975,747</b>
<b>Bulk and Dry Cargo</b>													
Asphalt	8,055	-	8,575	16,121	5,514	6,303	11,712	12,523					68,803
Diesel Fuel	-	-	-	9,508	-	11,672	14,698	-					35,878
Utility Fuel Oil	-	-	-	-	-	-	-	-					-
Miscellaneous	-	-	-	-	-	-	-	-					-
Cement	-	-	-	-	3,374	-	-	-					3,374
Recyclable Steel	-	-	-	9,722	-	15,773	-	-					25,495
Molasses	30,459	-	25,827	-	32,602	20,943	-	-					109,831
Sugar	43,800	43,800	43,800	58,200	73,200	72,900	43,800	58,600					438,100
<b>Sub-Total Bulk and Dry Cargo</b>	<b>82,314</b>	<b>43,800</b>	<b>78,202</b>	<b>93,551</b>	<b>114,690</b>	<b>127,591</b>	<b>70,210</b>	<b>71,123</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>681,482</b>
<b>TOTAL ALL CARGO</b>	<b>203,919</b>	<b>158,110</b>	<b>208,459</b>	<b>211,832</b>	<b>226,475</b>	<b>251,944</b>	<b>192,499</b>	<b>203,990</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,657,229</b>
<b>Containers - 20-Foot (TEU)</b>													
Inbound	10,168	9,618	10,868	10,144	8,945	10,809	9,451	8,503					78,506
Outbound	11,543	10,215	12,369	10,199	10,409	12,060	12,427	12,180					91,402
Trans-Shipment	574	725	559	530	528	523	391	518					4,348
<b>TOTAL TEUs</b>	<b>22,285</b>	<b>20,558</b>	<b>23,796</b>	<b>20,873</b>	<b>19,882</b>	<b>23,392</b>	<b>22,269</b>	<b>21,201</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>174,256</b>
Rail Cars (total)	1,068	1,057	1,316	1,024	1,014	1,206	1,171	1,204					9,060
Vessels (cargo)	104	87	108	102	89	113	97	103					803
Vessels (Multi-Day)	-	-	-	-	-	-	-	-					-
<b>Passengers</b>													
Multi-Day	-	-	-	-	-	-	-	-					-
Other (includes in transit)	-	-	-	-	-	-	-	-					-
<b>TOTAL PASSENGERS</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>							

**PORT OF PALM BEACH DISTRICT  
CUSTOMER PERFORMANCE SUMMARY  
May 2021**

	ALL CUSTOMERS							
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD	YTD		MONTH	YTD	YTD	
REVENUE	\$ 793,307	\$ 6,696,096	\$ 8,158,603		TONNAGE	203,990	1,657,229	1,763,328
RENTS	487,178	3,704,273	3,256,448		TEUS	21,201	174,256	189,075
TOTAL	<u>\$ 1,280,485</u>	<u>\$ 10,400,369</u>	<u>\$ 11,415,051</u>		RAILCARS	1,204	9,060	10,412
					PASSENGERS	0	0	141,051

MULTI-DAY CRUISE (including parking)								
	CURRENT YEAR		PRIOR		TONNAGE	CURRENT YEAR		PRIOR
	MONTH	YTD	YTD			MONTH	YTD	
REVENUE-NET	\$ -	\$ 23,110	\$ 1,665,649			0	0	0
RENTS	10,535	95,121	99,775		CARS	0	0	14,602
TOTAL	<u>\$ 10,535</u>	<u>\$ 118,231</u>	<u>\$ 1,765,424</u>		PASSENGERS	0	0	141,051

		TEETERS					
CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD	YTD	MONTH	YTD	YTD	
REVENUE	\$ 44,324	\$ 301,442	\$ 165,678	TONNAGE	2,425	23,982	14,844
RENTS	45,530	344,336	191,139	TEUS	65	675	974
TOTAL	\$ 89,854	\$ 645,778	\$ 356,817	VEHICLES	794	4,735	3,332

	GULFSTREAM						PRIOR YTD
	CURRENT YEAR		PRIOR		CURRENT YEAR		
	MONTH	YTD	YTD	MONTH	YTD	MONTH	YTD
REVENUE	\$ 22,536	\$ 249,569	\$ 425,324	TONNAGE	2,536	25,130	45,113
RENTS	24,393	182,723	160,039	TEUS	354	2,689	2,246
TOTAL	\$ 46,929	\$ 432,292	\$ 585,363	RAILCARS	0	66	0

	STONEROCK						
	CURRENT YEAR		PRIOR		CURRENT YEAR		
	MONTH	YTD	YTD		MONTH	YTD	
REVENUE	\$ 28,386	\$ 260,090	\$ 230,687	TONNAGE	0	25,495	24,414
RENTS	17,948	206,080	145,925	TEUS	0	0	0
TOTAL	<u>\$ 46,334</u>	<u>\$ 466,170</u>	<u>\$ 376,612</u>	RAILCARS	0	0	0

	PORT CONTRACTORS							
	CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
	MONTH	YTD	YTD		MONTH	YTD	YTD	
REVENUE	\$ 50,409	\$ 476,104	\$ 291,050	TONNAGE	2,321	20,378	12,300	
RENTS	7,914	62,496	60,534	TEUS	107	420	165	
TOTAL	\$ 58,323	\$ 538,600	\$ 351,584	RAILCARS	0	0	0	

		TROPICAL SHIPPING					
CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
MONTH		YTD		YTD		YTD	
REVENUE	\$ 409,457	\$ 3,244,947	\$ 3,298,661	TONNAGE	115,555	894,005	882,689
RENTS	<u>175,464</u>	<u>1,382,964</u>	<u>1,199,518</u>	TEUS	20,675	170,455	185,190
TOTAL	<u><u>\$ 584,921</u></u>	<u><u>\$ 4,627,911</u></u>	<u><u>\$ 4,498,179</u></u>	RAILCARS	1,203	8,945	10,320

FLORIDA SUGAR AND MOLASSES							
	CURRENT YEAR		PRIOR	CURRENT YEAR		PRIOR YTD	
	MONTH		YTD	YTD	MONTH		
REVENUE	\$ 86,907	\$ 905,053	\$ 1,036,806	TONNAGE	58,600	547,931	617,231
RENTS	19,387	155,098	155,098	TEUS	0	0	0
TOTAL	\$ 106,294	\$ 1,060,151	\$ 1,191,904	RAILCARS	0	0	0

T PARKER HOST								
	CURRENT YEAR		PRIOR		TONNAGE	CURRENT YEAR		PRIOR
		YTD		YTD			MONTH	YTD
	\$	-	\$	6,947		\$	965	0
REVENUE	\$	-	\$	6,947	\$	965	0	0
RENTS		-		-		2,225	0	0
TOTAL	\$	-	\$	6,947	\$	3,190	0	0
					TEUS	0	2	0
					RAILCARS	0	0	0

		Berth One Palm Beach, LLC					
CURRENT YEAR		PRIOR		CURRENT YEAR		PRIOR	
		YTD	YTD	MONTH	YTD	YTD	
REVENUE	\$ 41,865	\$ 405,632	\$ 169,406	TONNAGE	0	0	0
RENTS	6,176	49,411	32,862	TEUS	0	0	0
TOTAL	<u>\$ 48,041</u>	<u>\$ 455,043</u>	<u>\$ 202,268</u>	RAILCARS	0	0	0

	MINIMUM GUARANTEES		PRIOR YEAR	ADDITIONAL RENTS				
	CURRENT YEAR			CURRENT YEAR		PRIOR		
CEMEX(USA)	150,000	st	\$ 162,000	\$ 160,500				
So. FL Materials	800,000	bbl	44,036	17,665				
<b>TOTAL</b>			<b>\$ 206,036</b>	<b>\$ 178,165</b>				
					MONTH	YTD		
					GSA	\$ 40,854	\$ 326,829	\$ 326,148
					MERCHANTS	36,030	287,880	285,383
					ALL OTHER	99,741	585,727	572,596
						<b>\$ 176,625</b>	<b>\$ 1,200,436</b>	<b>\$ 1,184,127</b>

## Board of Commissioners Agenda Item Report

Meeting Date: July 15, 2021

Submitted by: Daniel Kirchman

Submitting Department: Finance

Item Type: Cash & Investments

**Agenda Section:** CONSENT AGENDA

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**Subject:**

Cash and Investments for May 2021 (FY 2021)

**Background:**

Provided are the Cash and Investment Reconciled Bank Balances, FDOT Seaport Grants, and American Express Monthly Statement – May 2021 (FY 2021).

**Financial Impact:**

No

**Financial Impact Details:**

**Additional Information Attached:**

Yes

**Action Taken**

**Suggested Action:**

Motion to approve the Cash and Investment Balances, FDOT Seaport Grants and American Express Monthly Statement – May 2021 (FY 2021).

**Attachments:**

[\(1\) Cash Balances - Unrestricted vs Restricted](#)

[\(2\) FDOT Projects](#)

[\(3\) AmEx Chgs - May 2021](#)

**PORT OF PALM BEACH DISTRICT  
CASH AND INVESTMENTS  
MAY 31, 2021**

**UNRESTRICTED CASH AND CASH EQUIVALENTS:**

<b>Revenue Compensation Account</b>	\$ 12,038,306
<b>Operating Cash Accounts</b>	\$ 6,030,352
Petty Cash	<u>\$ 1,550</u>
<b>Total Unrestricted Cash</b>	<u>\$ 6,031,902</u>
 <b>Total Unrestricted</b>	 \$ <b>18,070,208</b>

**BOARD DESIGNATED CASH:**

**Capital Improvement:**

FDOT Seaport Matching Grant Projects (1)	\$ 3,963,303
Less: Grant Receivable	<u>\$ (110,543)</u>
Net Grants	<u>\$ 3,852,760</u>
 Other Capital Improvement	 <u>\$ 898,669</u>
<b>Total Capital Improvement - Board Designated</b>	<b>\$ 4,751,429</b>
 <b>Deposits and Other</b>	 \$ 225,000
 <b>Renewal &amp; Replacement - Cruise Terminal Infrastructure Fee</b>	 <u>\$ 62,733</u>
 <b>Total Board Designated</b>	 <b>\$ 5,039,162</b>
 <b>Total Unrestricted and Board Designated</b>	 <b><u>\$ 23,109,370</u></b>

**RESTRICTED CASH AND CASH EQUIVALENTS:**

**Bond Restricted - Covenants**

Renewal and Replacement - Other	\$ 2,217,528
Port Development	<u>\$ 1,565,602</u>
<b>Total Bond Restricted Covenant Cash</b>	<b>\$ 3,783,130</b>
 <b>Bond Restricted - Debt Service</b>	
Reserve for Revenue Bonds	\$ 4,350,407
Sinking Fund Bond Escrows for P&I	<u>\$ 3,023,483</u>
<b>Total Debt Service Money Market Funds</b>	<b><u>\$ 7,373,890</u></b>
 <b>Total Restricted</b>	 <b><u>\$ 11,157,019</u></b>
 <b>TOTAL CASH AND INVESTMENTS</b>	 <b><u>\$ 34,266,389</u></b>

(1) - See list of active FDOT Grant projects.

**Port of Palm Beach - FDOT Seaport Grant Agreements**

<b>FDOT Project No.</b>	<b>Contract No.</b>	<b>Project Description</b>	<b>Execution Date</b>	<b>Expiration Date</b>	<b>Funding Ratio</b>	<b>Total Project Cost</b>	<b>Total FDOT Funding</b>	<b>Original Port Match</b>	<b>Port's Current Match Requirement @ 05/31/21</b>	<b>STATUS</b>
422827-1-94-03	G0995	Berth 17 - JPA & SJPA Non-Bond	04/01/16	12/31/20	50 / 50	\$ 3,000,000	\$ 1,500,000	\$ 1,500,000	\$ 995,278	Substantial construction complete. Mediated settlement agreement approved and paid. This is a new replacement PTGA to pay off LMH. Final reimbursement sent to FDOT for remaining balance.
436215-1-94-01	G1L41	On Port Rail Facility Expansion	-	12/31/24	50 / 50	\$ 8,399,294	\$ 4,199,647	\$ 1,049,912	\$ 1,030,820	A new PTGA replacing the old rail grant. Remaining phases consist of replacing obsolete rail and switches, to be completed over 4 years. Currently this project is in the planning, design and survey phase.
434833-1-94-02	G1I90	Berth 1 Rehabilitation - Utility Infrastructure	01/30/20	10/31/24	75 / 25	\$ 1,250,000	\$ 937,500	\$ 312,500	\$ 37,579	Wilco Electric completed the Shore Power installation and is operational and project is substantially complete and all paid except for retainage. Punch list still O/S.
442200-1-94-01	G1560	Multi-Ship Passenger Loading Bridge	01/31/19	12/31/21	50 / 50	\$ 2,500,000	\$ 1,250,000	\$ 1,250,000	\$ 1,171,486	Purchase of pre-owned PLB completed. Next phase is relocation, & delivery, followed by design, engineering, attachments, construction & installation.
440705-1-94-02	G1H34	Annex Property Site Improvements	06/22/20	10/31/24	50 / 50	\$ 1,500,000	\$ 750,000	\$ 750,000	\$ 711,052	Planning, design and bidding complete, Construction is underway.
444885-1-94-01	G1564	Perimeter Security Detection System	02/04/19	02/28/22	75 / 25	\$ 68,350	\$ 51,263	\$ 17,087	\$ 17,087	Installation of nine (9) zones at Annex Property and rail gate access
444885-1-94-02	G1J80	Port Command & Control System	06/22/20	11/30/24	75 / 25	\$ 140,000	\$ 105,000	\$ 35,000	\$ -	Project completed. STRAX Real-Time Response Platform fully operational. Subscription is for (3) years.

**\$ 3,963,302.90**

Total Remaining Match

**PORT OF PALM BEACH DISTRICT  
AMERICAN EXPRESS MONTHLY STATEMENT  
ENDING ON 05/28/21**

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**BUSINESS DEVELOPMENT FUND:**

RUSSO'S-LUNCH-"MEET&GREET" FOR PILOTS,G. KAKLOUK,M. URUGUAY,R. RAMOS,A. RAMOS AND B. AIRES. DISCUSSION ON ESTABLISHMENT OF A WEEKLY SERVICE FROM POPB TO CUBA	\$ 124.21
UBEREATS-LUNCH- COMM. RICHARDS & M. ALMIRA-DISCUSSED MAY BOARD MEETING	\$ 6.60
UBEREATS-LUNCH- COMM. RICHARDS & M. ALMIRA-DISCUSSED MAY BOARD MEETING	\$ 33.03
LABAMBA-LUNCH-M. MEEKING, PORT BUS. DEV., GLENN DIAS, & JOE DIAS, GULFSTREAM DISCUSSED POSSIBLE ARGENTINA CUSTOMER	\$ 44.72
THE REEF INSTITUTE-SILVER SPONSOR FOR THE COAL REEF FESTIVAL IN PB SHORES	\$ 1,000.00
SUN SENTINEL-MONTHLY SUBSCRIPTION	\$ 19.96
FORUM CLUB OF PB-1 TICKET-FOR COMM. ANDERSON FOR THE NIKKI FRIED LUNCHEON	\$ 15.00
CHAMBER OF COMMERCE OF P.B. - 1 TICKET-FOR COMM. WALDRON FOR THE 2021 CHAMBER BUSINESS AWARDS VIRTUAL BREAKFAST	\$ 30.00
LABAMBA-LUNCH-OZINGA GUESTS, P. ZIELINSKI, & R. CODDINGTON. DISCUSSED PENDING LEASE & OPERATING AGREEMENT	\$ 90.00
M/Y CAFÉ-LUNCH-M. ALMIRA & R. PINSKY-DISCUSSED PORT'S HOUSE BILL	\$ 35.00
VENEZIA PIZZA-LUNCH-M. ALMIRA, P. ZIELINSKI, & R. LAIRD. DISCUSS I.T. NEEDS FOR FY 22.	\$ 54.80

① CHECK # 6579 - 06/16/21

**\$ 1,453.32**

**OPERATIONS AND MAINTENANCE FUND:**

PARTY CITY-SERVING SUPPLIES-5/26 EMPLOYEE RECOGNITION LUNCHEON	\$ 64.35
MICHAELS-CERTIFICATE PAPER-5/26 EMPLOYEE RECOGNITION LUNCHEON	\$ 15.98
AMAZON-ARTIFICIAL PALM BEAVES-5/26 EMPLOYEE RECOGNITION LUNCHEON	\$ 10.95
AMAZON-OFFICE SUPPLIES-BATTERIES AA AND AAA	\$ 101.69
AMAZON-CERTIFICATE PAPER AND FRAMES-5/26 EMPLOYEE RECOGNITION LUNCHEON	\$ 79.98
AMAZON-KITCHEN SUPPLIES-HALF & HALF	\$ 14.57
AMAZON-SNUGG IPAD CASE	\$ 49.96
AMAZON-CERTIFICATE PAPER AND FRAMES-5/26 EMPLOYEE RECOGNITION LUNCHEON	\$ 125.94
TARGET-SODA FOR KITCHEN AND CANDY FOR EXECUTIVES	\$ 31.29
MOUS PRODUCTS-IPHONE 11 CASE AND SCREEN PROTECTOR FOR C. BAKER	\$ 52.97
MOUS PRODUCTS-2 IPHONE 11 CASES AND A 2-PACK OF SCREEN PROTECTORS	\$ 89.87
AMAZON-PURELL HAND SANITIZER	\$ 37.98
AMAZON-CERTIFICATE PAPER AND FRAMES-5/26 EMPLOYEE RECOGNITION LUNCHEON	\$ 188.91
PUBlix-CUPCAKES FOR EMPLOYEE LUNCHEON	\$ 67.62
AMAZON-DAWN DISH SOAP	\$ 13.58
FULL PRESS APPAREL-SHIRTS FOR FACC SUMMER CONFERENCE, B.GREFFIN AND J. MACHADO	\$ 190.50
FL. ASSOC. OF CITY CLERKS-2021 SUMMER CONFERENCE - B.GREFFIN & J. MACHADO	\$ 450.00
FL. ASSOC. OF CITY CLERKS-2021 SUMMER CONFERENCE - B.GREFFIN & J. MACHADO	\$ 450.00
AMAZON-TRAINING MATERIAL "HIDDEN FIGURES" BOOK - B.GREFFIN & J. MACHADO	\$ 7.62
AMAZON-TRAINING MATERIAL "MR. KINCON'S DRESSMAKER" BOOK - B.GREFFIN & J. MACHADO	\$ 15.19
APPLE-APPLECARE PLUS-COMMISSIONER CIKLIN IPAD	\$ 73.83
AMAZON-GREEN SCREEN, 10TH STREET	\$ 1,444.83
AMAZON-GREEN SCREEN, 10TH STREET	\$ 245.94
SAM'S CLUB-SUPPLIES-5/26 EMPLOYEE RECOGNITION LUNCHEON	\$ 165.26
APPLE-APPLECARE PLUS-COMMISSIONER CIKLIN IPAD	\$ 73.83
SAM'S CLUB-SUPPLIES-5/26 EMPLOYEE RECOGNITION LUNCHEON	\$ 10.88
PUBlix-SUPPLIES-5/26 EMPLOYEE RECOGNITION LUNCHEON	\$ 6.59
PARK AVE BBQ-5/26 EMPLOYEE RECOGNITION LUNCHEON	\$ 1,190.00
ALI-GATOR TIRE-BALANCE FRONT TIRES ON VEHICLE #89	\$ 20.00
BATTERIES PLUS-BATTERIES FOR THE FIRE PANEL AT THE MOC	\$ 73.90
JJ KELLER & ASSOC.-50) HAZMAT PLACARDS FOR RAIL TANKERS FOR RAIL COMPLIANCE	\$ 48.95
SIMPLISAFE.COM-MONTHLY SECURITY CAMERAS	\$ 26.74
PAYPAL*ARCTECHNET-ARC-TECH TRAINING FOR AL FAWCETT	\$ 495.00
AMAZON-TIME LAPSE CAMERA-TO MONITOR AREA WHERE FP&L IS DIGGING INTO PORT PROP.	\$ 620.59
SIMPLISAFE.COM-MONTHLY SECURITY CAMERAS	\$ 26.74
AMAZON-TIME LAPSE CAMERA-TO MONITOR AREA WHERE FP&L IS DIGGING INTO PORT PROP.	\$ 620.59
MORPHOTRUST-TWIC BADGE FOR MANUEL ALMIRA	\$ 125.25
MORPHOTRUST-TWIC BADGE FOR DAVID PIERCE	\$ 125.25
MORPHOTRUST-TWIC BADGE FOR JEFF BAKER	\$ 125.25
AMAZON-3 USB CABLES-R. LAIRD IT	\$ 57.97
AIRSERVER-UNIVERSAL 5.0 FOR PC BUSINESS LICENSE-R. LAIRD IT	\$ 79.98
AMAZON-ITEMS FOR REBUILDING YAREMI'S COMPUTER-R. LAIRD IT	\$ 458.53

① CHECK # 24980 - 06/16/21

**\$ 8,174.85**

**RENEWAL & REPLACEMENT**

AMAZON-DISPENSERS-CRUISE TERMINAL REFURBISHMENT PROJECT-KEN HERN	\$ 1,150.34
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① CHECK NUMBER 3060 ISSUED ON 06/16/21

**\$ 1,150.34**

① THE ABOVE CHARGES WERE THROUGH THE MONTHLY STATEMENT ENDING ON 05/28/21.

## Board of Commissioners Agenda Item Report

Meeting Date: July 15, 2021

Submitted by: Tracy Carey

Submitting Department: Finance

Item Type: Contract Renewal(s)

**Agenda Section:** CONSENT AGENDA

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**Subject:**

Contract Renewals

**Background:**

N/A

**Financial Impact:**

No

**Financial Impact Details:**

N/A

**Additional Information Attached:**

No

**Action Taken**

**Suggested Action:**

N/A

**Attachments:**

## Board of Commissioners Agenda Item Report

Meeting Date: July 15, 2021

Submitted by: Tracy Carey

Submitting Department: Finance

Item Type: Contract Report

**Agenda Section:** CONSENT AGENDA

---

**Subject:**

Contract Report

**Background:**

Attached is a copy of the Port of Palm Beach Contract Report for review and discussion.

**Financial Impact:**

No

**Financial Impact Details:**

**Additional Information Attached:**

Yes

**Action Taken**

**Suggested Action:**

None. Informational item only.

**Attachments:**

[Contract Report](#)

**PORT OF PALM BEACH DISTRICT  
CONTRACT REPORT**

VENDOR NAME	LOCATION/DEPT	DESCRIPTION	RESPON. DEPT./PARTY	ORIGINAL CONTRACT DATE	CURRENT END DATE	CONTRACT TERM (YRS)	HISTORY SUMMARY	COMMENTS/CANCELLATION TERM
<b>Pending Items</b>								
Gary, Dytrych, & Ryan PA	Legal Services	Legal Services	Executive Office/Manny Almira	09/10/98	8/31/2021	1	Cost is \$200 per hour	30 days written notice. <b>RFP issued 6/2/21.</b>
Gehring Insurance	3801 PGA Blvd. Suite 807 Palm Beach Gardens, FL 33410	Broker for medical, dental, vision, life, short-term disability policies.	Finance/Paul Zielinski	03/01/02	9/1/2021	N/A	Indefinitely appointed as Broker of Record, 2002. Board can recommend issuance of RFQ at any time.	Board may request to issue RFQ at any time.
Guardian	P.O. Box 677458 Dallas, TX 75267	Provides Port-life ins, short term, long term	Finance/Paul Zielinski	10/01/16	9/1/2021	1		
Humana/Comp Benefits	P.O. Box 769209 Roswell, GA 30076	Provides Port-paid and employee-paid vision insurance	Finance/Paul Zielinski	10/01/16	9/1/2021	1		
United Healthcare	DCI-3 Corporate 4800 Deerwood Campus Parkway Jacksonville, FL 32246	Provides Port/employee paid health insurance.	Finance/Paul Zielinski	10/01/16	9/1/2021	1		
Guardian	P.O. Box 677458 Dallas, TX 75267	Port/employee paid dental insurance	Finance/Paul Zielinski	10/01/16	9/1/2021	1		
North American Specialty/Starstone	1200 Main Street Kansas City, MO 64105	Marine General Liability, Bumbershoot & Hull P&I/No. Amer. Spec. Excess Bumbershoot/Starstone	Finance/Paul Zielinski	10/01/17	9/1/2021	1		
idSoftware	Port Wide	Software support/maintenance - Vischeck Visitors Management System for visitors and employees	Security/Ken Hern	10/01/19	9/30/2021	1	\$18,024.00 per year	Cancellable at any time, with written notification of effective termination date.
Archive Social	Port Wide	Archiving of Port's records	Clerks Office/Beatrice Greffin	10/01/18	9/30/2021	1	\$2,388.00 per year	30 days written notice of cancellation.
PTZtv, LLC	Port Wide	Rooftop webcam to stream live camera feed	Public Relations/Yaremi Farinas	11/01/19	10/31/2021	1	No cost to Port	30 days written notice of cancellation.
Wells Fargo	MOC	Banking services	Finance/Paul Zielinski	11/01/18	10/31/2021	1	Rates vary	90 days written notice.
Johnson Controls	Peanut Island	Wet sprinkler System service - semi-annual, Fire hose system service - annual	Facilities/Ken Hern	12/01/18	11/30/2021	1	\$1,004.00 per year	At any time with written notice.
Ricoh	MOC	Service agreement on Port's copiers/printers: MP2501SP/4th flr., MP2501SP/Records Room, MP2554SP/POC	Finance/Paul Zielinski	12/21/15	12/20/2021	1	Current cost \$186.03	30 days written notice.
Southern Motive Power LLC	Locomotive 92 Day Service and emergency repairs	Locomotive and inspection service. Keeps up with FRA compliance.	Facilities/Ken Hern	08/22/11	12/21/2021	1	\$2,155.28 per inspection (Every 3 months).	Cancellation at any time with written notice.
MCCI	Administration	Laserfiche software & services - Port's records	Clerks Office/Beatrice Greffin	12/27/17	12/26/2021	1	Annual support cost \$6,273.70	Cancellation at any time with written notice.
Roberts Oxygen	POC/Facilities	Oxygen, acetylene and grinding supplies	Facilities/Ken Hern	01/01/21	12/31/2021	1	Cost is \$141.98/mo.	Cancellable at any time with written notice.
Bowman Consulting	Inlet/slips	Professional Surveying/Mapping Services	Engineering/Ronald Coddington	03/01/17	2/28/2022	5	Proj. Mgr. \$150/p.h., Engineer \$90/p.h.	Cancellable at any time with written notice.
PowerSecure, Inc.	MOC/S Gate	Emergency generator inspection/repair services	Facilities/Ken Hern	04/03/17	4/2/2022	1	Annual cost is \$8,110.00	Termination with 30 days written notice.
Trane U.S. Inc.	MOC/CT & Southgate	A/C Repair Services	Facilities/Ken Hern	4/10/2017	4/9/2022	1	\$140 p.h./\$212 p.h. OT	Cancellation with written notice of effective termination date.
G4S Secure Solutions, Inc.	Port Wide	Contract Security	Security/Ken Hern	4/19/2017	4/18/2022	1	Billing rate \$26.85/Supr./hr - pay rate \$17.51/hr	Cancellation at any time with written notice of effective cancellation date.
idSoftware	Security	Vischeck Visitor Management System Virtual Server - for visitors/employees	Security/Ken Hern	05/01/16	4/30/2022	1	Billing rate \$22.36/Off./hr., pay rate \$14.42/hr	Cancellable at any time, with written notification of effective termination date.
Civic Plus	Web Site	CivicSend and AudioEye Communications platforms for Port's website	Business Development/Michael Meekins	05/01/13	4/30/2022	1	\$4,764.00 per year	
Davco Electrical	Port Wide	Electrical repairs	Facilities/Ken Hern	05/18/17	5/17/2022	1	Annual cost \$12,317.50	60 day written notice.
						1	\$60 p.h/Reg., \$90 p.h. OT	Cancellation at any time with written notice of effective cancellation date. 6539.87

\*Contracts due for renewal within next 90 days.

**PORT OF PALM BEACH DISTRICT  
CONTRACT REPORT**

VENDOR NAME	LOCATION/DEPT	DESCRIPTION	RESPON. DEPT./PARTY	ORIGINAL CONTRACT DATE	CURRENT END DATE	CONTRACT TERM (YRS)	HISTORY SUMMARY	COMMENTS/CANCELLATION TERM
SHI International Corp.	Executive Offices	Agenda management system	Admin/Beatrice Greffin	05/31/18	5/30/2022	1	Annual cost is \$6,539.67	Cancellation with 90 days written notice.
Johnson Controls	MOC/CT, Southgate Warehouse, Gulfstream, Tropical - Bldg. D and POC	Fire alarm monitoring service, testing and inspection of fire alarm panel, fire alarm pump and wet sprinklers system.	Facilities/Ken Hern	06/01/11	5/31/2022	1	Cost is \$18, 961.00 per year	30 day written notice.
Netphone	Port Wide	Cabling services	MIS/Richard Laird	06/14/17	6/13/2022	2	\$45.00 p.h.	Cancellation at any time with written notice.
Hilltop Securities (Formerly First Southwest Company (FSC))	MOC	Prep./submission of disclosure reports	Finance/Paul Zielinski	08/04/05	6/14/2022	1	Cost is currently \$1,500.00 per year	30 days written notice.
AT&T	Port Wide	Local calling plan.	MIS/Richard Laird	06/27/19	6/26/2022	3	\$44/month, per access line.	Cancellation with written notice of effective termination date.
Iron Mountain	Off-site Location	Records Storage & Retention	Clerks Office/Beatrice Greffin	07/01/02	7/1/2022	1	See fee schedule for prevailing rates, eff. 7/1 of each year. Min. storage rate \$242.40/mo.	Either party may terminate this agreement upon written notice.
Akerman Senterfitt (ASE)	Public Policy Consulting Services	Public Policy Consulting Services	Executive Office/Manny Almira	08/01/11	7/31/2022	1	Cost is \$36,000 per year	30 days written notice.
Southwest Engineers	Chiller Plant	Chemicals for Chiller Plant	Facilities/Ken Hern	01/01/21	12/31/2022	1	Currencc cost is \$4,500.00 per year	Cancellable at any time with written notice.
Landmark Elevator Consultants	Port Wide	Elevator/Escalator Inspections	Facilities/Ken Hern	04/01/13	4/19/2023	5	Cost is \$95 p.h.	48-hr written notice to cancel
Palmsol	MOC	Network Consulting Services & equipment	MIS/Richard Laird	4/21/2016	4/20/2023	3	\$100 p.h..	Cancellable at any time with written notice specifying effective termination date.
AT&T	Port Wide	High Volume Calling Plan/Long Dist.	MIS/Richard Laird	06/27/19	6/26/2023	2	\$.04 per minute over 600 minutes	Cancellation with written notice of effective termination date.
Thyssenkrupp	MOC/Southgate	Elevator/Escalator Repair Services	Facilities/Ken Hern	07/07/17	7/6/2023	3	\$4,240.47 p.m./MOC, \$108.45 p.m./S Gate	Cancellable at any time with written notice of effective termination date.
STRAX Intelligence Group	Port Wide	Real-time Response Platform	Security/Ken Hern	11/16/20	11/15/2023	3	\$140,000.00/one time purch. State/75%/Port 25%	Cancellable year one for performance, with 30 days written notice.
Truly Nolen	Port Wide	Pest, termite & rodent control services	Facilities/Ken Hern	07/01/21	6/30/2024	3	Pest-\$260/mo., Rodent-\$90/mo., Termite - \$9,996.05/yr.	Cancellable at any time with written notice.
Palm Beach County Interlocal Agreement	Port Wide	Radio Repair Services	Security/Ken Hern	08/16/19	8/15/2024	5	\$65 p.h./Reg., \$97.50 p.h./OT. Rates may be adjusted annually, with notification by June 1.	May be terminated by either party, with or without cause with written notice of at least 3 months.
Palm Beach County Interlocal Agreement	Port Wide	800 Mhz radio system - access to Palm Beach County's Public Safety trunked radio system.	Security/Ken Hern	02/11/20	2/10/2025	5	\$176.72 per unit for maintenance of the system, \$334.88 R/R fee, plus a one-time subscription charge, per new unit, of \$3,234.00 (Annual rate adj. in eff. 10/1/22 - new rates: \$163.53/per unit, \$300.00/ R/R fee.)	May be terminated without cause only on Oct. 1 of any year, with a <b>minimum of 6-months notice (July 2024)</b> .
Mood Media (Formerly Focus Four)	MOC	On-hold music and marketing for Port's phones	Finance/Paul Zielinski	3/10/2015	3/9/2025	5	\$54.60/month	Cancellation with written notice of effective termination date.
Morpho Trust	TWIC Office	TWIC Enrollment Services	Security/Ken Hern	11/21/11	Until Terminated	Monthly	Port paid: \$7 per enrollment, \$5 per activation (2011) \$5 per applicant/HazPrint (2013)	Either party may terminate at any time, with 90 days written notice.
Jacobs (Formerly CH2M)	Port Wide	Consulting Engineers	Engineering/Ronald Coddington	03/11/08		N/A	New contract 2008	90 days written notice
Kimley Horn	Port Wide	Engineering Services/Work of a Specified Nature	Engineering/Ronald Coddington	03/15/18	Until Terminated	N/A	New contract 2018	At any time for convenience.
E.C. Fennell	Port Wide	Engineering Services/Study Activity under \$200K	Engineering/Ronald Coddington	03/18/18		N/A	New contract 2018	At any time for convenience.
E.C. Fennell	Port Wide	Engineering Services/Projects NTE \$2M	Engineering/Ronald Coddington	03/18/18	Until Terminated	N/A	New contract 2018	At any time for convenience.
Palm Beach Post	M.O.C.	Advertising Contract	Business Development/Michael Meekins	01/13/98		N/A	N/A	30 days written notice
Spectrum Municipal Services	M.O.C.	Financial Advisor	Finance/Paul Zielinski	04/20/00	Until Terminated	N/A	N/A	60 days written notice
Dévine, Blalock, Martin & Sellari, LLC	M.O.C.	Auditing Services	Finance/Paul Zielinski	???		N/A	N/A	At any time for convenience.
Waste Management	300 Middle Road	Dumpster Service	Facilities/Ken Hern	01/11/05	Until Terminated	N/A	N/A	Franchise agreement with City of Riviera Bch
Waste Management	Cruise Terminal	Dumpster Service	Facilities/Ken Hern	01/11/05	Until Terminated	N/A	N/A	Franchise agreement with City of Riviera Bch
Waste Management	M.O.B.	Dumpster Service	Facilities/Ken Hern	01/11/05	Until Terminated	N/A	N/A	Franchise agreement with City of Riviera Bch
Waste Management	M.O.C.	Dumpster Service	Facilities/Ken Hern	02/12/02	Until Terminated	N/A	N/A	Franchise agreement with City of Riviera Bch
Waste Management	Southgate Warehouse	Dumpster Service	Facilities/Ken Hern	02/18/09	Until Terminated	N/A	N/A	Franchise agreement with City of Riviera Bch
Waste Management	MOC	Recycling Dumpster and Bin	Facilities/Ken Hern	01/17/18	Until Terminated	N/A	N/A	Franchise agreement with City of Riviera Bch
Sheriff of P.B.C.	Port Services	NICB Processing	Security/Ken Hern	06/17/99	No Exp. Date	N/A	Original contract 6/99.	30 days written notice
AFLAC	1932 Wynnton Road Columbus, GA 31999	Provides voluntary, employee-paid, policies to Port staff	Beatrice Greffin/ Human Resources	???	4/1/2001	Open	Optional insurance for employees: cancer, hospitalization, etc.	N/A

\*Contracts due for renewal within next 90 days.

**PORT OF PALM BEACH DISTRICT  
CONTRACT REPORT**

VENDOR NAME	LOCATION/DEPT	DESCRIPTION	RESPON. DEPT./PARTY	ORIGINAL CONTRACT DATE	CURRENT END DATE	CONTRACT TERM (YRS)	HISTORY SUMMARY	COMMENTS/CANCELLATION TERM
AIG Valic Financial Advisors, Inc.	2929 Allen Parkway Houston, TX 77019	Provides voluntary, employee-paid, deferred compensation services	Beatrice Greffin/ Human Resources	05/01/06	1/1/1980	Open	457 plan deferred optional retirement plan	N/A
AXA Equitable	1290 Avenue of the Americas New York, NY 10104	Provides voluntary, employee-paid, deferred compensation services	Beatrice Greffin/ Human Resources	???		Open	457 plan deferred optional retirement plan	N/A
Coach Comp America	400 N Congress Avenue, # 110, West Palm Beach, FL 33401	Provides screenings for on-the-job injuries (Workers' Compensation)	Beatrice Greffin/ Human Resources	05/01/06	5/1/2006	Open	Used for workers comp injury claims	N/A
Absolute HR Screening Solutions	1159 Woodtrace Lane Auburn, GA 30011	Provides pre-employment and post-accident drug screenings	Beatrice Greffin/ Human Resources	10/13/20		Open	Drug free workplace provider	N/A
Manpower	11211 Prosperity Farms Rd, Palm Beach Gardens, FL 33410	Temporary Employment Service	Beatrice Greffin/Human Resources	As-needed	As-needed	Open	Used for basic labor workers - bill rate \$17.86	N/A
Express	2540 Metrocentre Blvd. West Palm Beach, FL 33407	Temporary Employment Service	Beatrice Greffin/Human Resources	As-needed		Open	Used for janitorial workers - bill rate \$19.15	N/A

## **Board of Commissioners Agenda Item Report**

Meeting Date: July 15, 2021

Submitted by: Ron Coddington

Submitting Department: Engineering

Item Type: Invitation to Bid

**Agenda Section: CONSENT AGENDA**

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**Subject:**

Port's Bulkheads Protection - Authorization to issue an Invitation to Bid (ITB) for purchase of Cathodic Protection Anodes

**Background:**

The Board has been briefed on the future installation of cathodic protection on prioritized sheet pile bulkheads in the Port. The direct purchase of these materials will save money on the cost and avoid contractor markup while the in-stock materials allow flexibility in the contracting method of installation. The installation of this system will allow an increase in the life span and depreciation schedule of the Port's bulkheads with a direct improvement on the Port's overall financial position.

**Financial Impact:**

Yes

**Financial Impact Details:**

This project and materials is the subject of a 50/50 FDOT grant. The match will be billed to the FY2021/2022 capital budget.

**Additional Information Attached:**

No

**Action Taken**

**Suggested Action:**

Motion to approve the issuance of an ITB for the purchase of cathodic protection anodes for installation on the Port's sheet pile bulkheads.

**Attachments:**

## Board of Commissioners Agenda Item Report

Meeting Date: July 15, 2021

Submitted by: Ron Coddington

Submitting Department: Engineering

Item Type: Lease

**Agenda Section:** CONSENT AGENDA

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**Subject:**

Submerged Lands - Lease Agreement - State of Florida

**Background:**

The State of Florida has approved the new submerged land lease to the Port of Palm Beach for port operations. The attached lease must be signed by the Board Chairman to complete the process.

**Financial Impact:**

No

**Financial Impact Details:**

**Additional Information Attached:**

Yes

**Action Taken**

**Suggested Action:**

Motion to authorize the Board Chairman to sign the State of Florida Submerged Land Lease.

**Attachments:**

[Sovereignty Submerged Lands Lease No. 501964059](#)

This Instrument Prepared By:

Sue Jones

Action No. 43770

Bureau of Public Land Administration  
3900 Commonwealth Boulevard  
Mail Station No. 125  
Tallahassee, Florida 32399

BOARD OF TRUSTEES OF THE INTERNAL IMPROVEMENT TRUST FUND  
OF THE STATE OF FLORIDA

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SOVEREIGNTY SUBMERGED LANDS FEE WAIVED LEASE  
MODIFICATION TO INCREASE SQUARE FOOTAGE AND A TECHNICAL MODIFICATION TO  
ADD SPECIAL EXTENDED TERM CONDITION

BOT FILE NO. 501964059

THIS LEASE is hereby issued by the Board of Trustees of the Internal Improvement Trust Fund of the State of Florida, hereinafter referred to as the Lessor.

WITNESSETH: That for and in consideration of payment of the annual lease fees hereinafter provided and the faithful and timely performance of and compliance with all terms and conditions stated herein, the Lessor does hereby lease to Port of Palm Beach District, a political subdivision of the State of Florida, hereinafter referred to as the Lessee, the sovereignty lands described as defined in 18-21.003, Florida Administrative Code, contained within the following legal description:

A parcel of sovereignty submerged land in Sections 33 and 34, Township 42 South, Range 43 East, in Lake Worth, Palm Beach County, Florida, containing 380,427 square feet, more or less, as is more particularly described and shown on Attachment A, dated December 3, 2020.

TO HAVE THE USE OF the hereinabove described premises from May 4, 2021, the effective date of this modified lease, through March 16, 2045, the expiration date of this modified lease. The terms and conditions on and for which this modified lease is granted are as follows:

1. USE OF PROPERTY: The Lessee is hereby authorized to operate a port docking facility to be used in conjunction with an upland public port, without fueling facilities, with a sewage pumpout facility if it meets the regulatory requirements of the State of Florida Department of Environmental Protection or State of Florida Department of Health, whichever agency has jurisdiction, and without liveaboards as defined in paragraph 25, as shown and conditioned in Attachment A, and the State of Florida Department of Environmental Protection Environmental Resource Permit No. 50-0151573-028, dated July 31, 2015, incorporated herein and made a part of this lease by reference. All of the foregoing subject to the remaining conditions of this lease.

2. AGREEMENT TO EXTENT OF USE: This lease is given to the Lessee to use or occupy the leased premises only for those activities specified herein and as conditioned by the permit referenced in paragraph 1 of this lease. The Lessee shall not (i) change or add to the approved use of the leased premises as defined herein (e.g., from commercial to multi-family residential, from temporary mooring to rental of wet slips, from rental of wet slips to contractual agreement with third party for docking of cruise ships, from rental of recreational pleasure craft to rental or temporary mooring of charter/tour boats, from loading/offloading commercial to rental of wet slips, etc.); (ii) change activities in any manner that may have an environmental impact that was not considered in the original authorization or regulatory permit; or (iii) change the type of use of the riparian uplands or as permitted by the Lessee's interest in the riparian upland property that is more particularly described in Attachment B without first obtaining a regulatory permit/modified permit, if applicable, the Lessor's written authorization in the form of a modified lease, the payment of additional fees, if applicable, and, if applicable, the removal of any structures which may no longer qualify for authorization under the modified lease. If at any time during the lease term this lease no longer satisfies the requirements of subparagraph 18-21.011(1)(b)7., Florida Administrative Code, for a fee waived lease, the Lessee shall be required to pay an annual lease fee in accordance with Rule 18-21.011, Florida Administrative Code, and if applicable, remove any structures which may no longer qualify for authorization under this lease.

3. SUBMITTING ANNUAL CERTIFIED FINANCIAL RECORDS: Within 30 days after each anniversary of the effective date of this lease, the Lessee shall submit annual certified financial records of income and expenses to the State of Florida Department of Environmental Protection, Division of State Lands, Bureau of Public Land Administration, 3900 Commonwealth Blvd, MS 130, Tallahassee, FL 32399. "Income" is defined in subsection 18-21.003(31), Florida Administrative Code. The submitted financial records shall be certified by a certified public accountant.

4. EXAMINATION OF LESSEE'S RECORDS: For purposes of this lease, the Lessor is hereby specifically authorized and empowered to examine, for the term of this lease including any extensions thereto plus three (3) additional years, at all reasonable hours, the books, records, contracts, and other documents confirming and pertaining to the computation of annual lease payments as specified in paragraph two (2) above.

5. MAINTENANCE OF LESSEE'S RECORDS: The Lessee shall maintain separate accounting records for: (i) the gross revenue derived directly from the use of the leased premises, (ii) the gross revenue derived indirectly from the use of the leased premises, and (iii) all other gross revenue derived from the Lessee's operations on the riparian upland property. The Lessee shall secure, maintain and keep all records for the entire term of this lease plus three (3) additional years. This period shall be extended for an additional two (2) years upon request for examination of all records and accounts for lease verification purposes by the Lessor.

6. PROPERTY RIGHTS: The Lessee shall make no claim of title or interest to said lands hereinbefore described by reason of the occupancy or use thereof, and all title and interest to said land hereinbefore described is vested in the Lessor. The Lessee is prohibited from including, or making any claim that purports to include, said lands described or the Lessee's leasehold interest in said lands into any form of private ownership, including but not limited to any form of condominium or cooperative ownership. The Lessee is further prohibited from making any claim, including any advertisement, that said land, or the use thereof, may be purchased, sold, or re-sold.

7. INTEREST IN RIPARIAN UPLAND PROPERTY: During the term of this lease, the Lessee shall maintain satisfactory evidence of sufficient upland interest as required by paragraph 18-21.004(3)(b), Florida Administrative Code, in the riparian upland property that is more particularly described in Attachment B and by reference made a part hereof together with the riparian rights appurtenant thereto. If such interest is terminated or the Lessor determines that such interest did not exist on the effective date of this lease, this lease may be terminated at the option of the Lessor. If the Lessor terminates this lease, the Lessee agrees not to assert a claim or defense against the Lessor arising out of this lease. Prior to sale and/or termination of the Lessee's interest in the riparian upland property, the Lessee shall inform any potential buyer or transferee of the Lessee's interest in the riparian upland property and the existence of this lease and all its terms and conditions and shall complete and execute any documents required by the Lessor to effect an assignment of this lease, if consented to by the Lessor. Failure to do so will not relieve the Lessee from responsibility for full compliance with the terms and conditions of this lease which include, but are not limited to, payment of all fees and/or penalty assessments incurred prior to such act.

8. ASSIGNMENT OF LEASE: This lease shall not be assigned or otherwise transferred without prior written consent of the Lessor or its duly authorized agent. Such assignment or other transfer shall be subject to the terms, conditions and provisions of this lease, current management standards and applicable laws, rules and regulations in effect at that time. Any assignment or other transfer without prior written consent of the Lessor shall be null and void and without legal effect.

9. LIABILITY/INVESTIGATION OF ALL CLAIMS: The Lessee shall investigate all claims of every nature at its expense. Each party is responsible for all personal injury and property damage attributable to the negligent acts or omissions of that party and the officers, employees and agents thereof. Nothing herein shall be construed as an indemnity or a waiver of sovereign immunity enjoyed by any party hereto, as provided in Section 768.28, Florida Statutes, as amended from time to time, or any other law providing limitations on claims.

10. NOTICES/COMPLIANCE/TERMINATION: The Lessee binds itself, its successors and assigns, to abide by the provisions and conditions herein set forth, and said provisions and conditions shall be deemed covenants of the Lessee, its successors and assigns. In the event the Lessee fails or refuses to comply with the provisions and conditions herein set forth, or in the event the Lessee violates any of the provisions and conditions herein set forth, and the Lessee fails or refuses to comply with any of said provisions or conditions within twenty (20) days of receipt of the Lessor's notice to correct, this lease may be terminated by the Lessor upon thirty (30) days written notice to the Lessee. If canceled, all of the above-described parcel of land shall revert to the Lessor. All notices required to be given to the Lessee by this lease or applicable law or administrative rules shall be sufficient if sent by U.S. Mail to the following address:

Port of Palm Beach District  
1 E 11th St  
West Palm Beach, FL 33404

The Lessee shall notify the Lessor by certified mail of any change to this address at least ten (10) days before the change is effective.

11. TAXES AND ASSESSMENTS: The Lessee shall assume all responsibility for liabilities that accrue to the subject property or to the improvements thereon, including any and all drainage or special assessments or taxes of every kind and description which are now or may be hereafter lawfully assessed and levied against the subject property during the effective period of this lease.

12. NUISANCES OR ILLEGAL OPERATIONS: The Lessee shall not permit the leased premises or any part thereof to be used or occupied for any purpose or business other than herein specified unless such proposed use and occupancy are consented to by the Lessor and the lease is modified accordingly, nor shall Lessee knowingly permit or suffer any nuisances or illegal operations of any kind on the leased premises.

13. MAINTENANCE OF FACILITY/RIGHT TO INSPECT: The Lessee shall maintain the leased premises in good condition, keeping the structures and equipment located thereon in a good state of repair in the interests of public health, safety and welfare. No dock or pier shall be constructed in any manner that would cause harm to wildlife. The leased premises shall be subject to inspection by the Lessor or its designated agent at any reasonable time.

14. NON-DISCRIMINATION: The Lessee shall not discriminate against any individual because of that individual's race, color, religion, sex, national origin, age, handicap, or marital status with respect to any activity occurring within the area subject to this lease or upon lands adjacent to and used as an adjunct of the leased area.

15. ENFORCEMENT OF PROVISIONS: No failure, or successive failures, on the part of the Lessor to enforce any provision, nor any waiver or successive waivers on its part of any provision herein, shall operate as a discharge thereof or render the same inoperative or impair the right of the Lessor to enforce the same upon any renewal thereof or in the event of subsequent breach or breaches.

16. PERMISSION GRANTED: Upon expiration or cancellation of this lease all permission granted hereunder shall cease and terminate.

17. RENEWAL PROVISIONS: Renewal of this lease shall be at the sole option of the Lessor. Such renewal shall be subject to the terms, conditions and provisions of management standards and applicable laws, rules and regulations in effect at that time. In the event that the Lessee is in full compliance with the terms of this lease, the Lessor will begin the renewal process. The term of any renewal granted by the Lessor shall commence on the last day of the previous lease term. In the event the Lessor does not grant a renewal, the Lessee shall vacate the leased premises and remove all structures and equipment occupying and erected thereon at its expense. The obligation to remove all structures authorized herein upon termination of this lease shall constitute an affirmative covenant upon the Lessee's interest in the riparian upland property more particularly described in Attachment B which shall run with the title to the Lessee's interest in said riparian upland property and shall be binding upon the Lessee and the Lessee's successors in title or successors in interest.

18. REMOVAL OF STRUCTURES/ADMINISTRATIVE FINES: If the Lessee does not remove said structures and equipment occupying and erected upon the leased premises after expiration or cancellation of this lease, such structures and equipment will be deemed forfeited to the Lessor, and the Lessor may authorize removal and may sell such forfeited structures and equipment after ten (10) days written notice by certified mail addressed to the Lessee at the address specified in Paragraph 10 or at such address on record as provided to the Lessor by the Lessee. However, such remedy shall be in addition to all other remedies available to the Lessor under applicable laws, rules and regulations including the right to compel removal of all structures and the right to impose administrative fines.

19. REMOVAL COSTS/LIEN ON RIPARIAN UPLAND PROPERTY: Subject to the noticing provisions of Paragraph 18 of this lease, any costs incurred by the Lessor in removal of any structures and equipment constructed or maintained on state lands shall be paid by Lessee and any unpaid costs and expenses shall constitute a lien upon the Lessee's interest in the riparian upland property that is more particularly described in Attachment B. This lien on the Lessee's interest in the riparian upland property shall be enforceable in summary proceedings as provided by law.

20. RIPARIAN RIGHTS/FINAL ADJUDICATION: In the event that any part of any structure authorized hereunder is determined by a final adjudication issued by a court of competent jurisdiction to encroach on or interfere with adjacent riparian rights, Lessee agrees to either obtain written consent for the offending structure from the affected riparian owner or to remove the interference or encroachment within 60 days from the date of the adjudication. Failure to comply with this paragraph shall constitute a material breach of this lease agreement and shall be grounds for immediate termination of this lease agreement at the option of the Lessor.

21. AMENDMENTS/MODIFICATIONS: This lease is the entire and only agreement between the parties. Its provisions are not severable. Any amendment or modification to this lease must be in writing, must be accepted, acknowledged and executed by the Lessee and Lessor, and must comply with the rules and statutes in existence at the time of the execution of the modification or amendment. Notwithstanding the provisions of this paragraph, if mooring is authorized by this lease, the Lessee may install boatlifts within the leased premises without formal modification of the lease provided that (a) the Lessee obtains any state or local regulatory permit that may be required; and (b) the location or size of the lift does not increase the mooring capacity of the docking facility.

22. ADVERTISEMENT/SIGNS/NON-WATER DEPENDENT ACTIVITIES/ADDITIONAL ACTIVITIES/MINOR STRUCTURAL REPAIRS: No permanent or temporary signs directed to the boating public advertising the sale of alcoholic beverages shall be erected or placed within the leased premises. No restaurant or dining activities are to occur within the leased premises. The Lessee shall ensure that no permanent, temporary or floating structures, fences, docks, pilings or any structures whose use is not water-dependent shall be erected or conducted over sovereignty submerged lands without prior written consent from the Lessor. No additional structures and/or activities including dredging, relocation/realignment or major repairs or renovations to authorized structures, shall be erected or conducted on or over sovereignty, submerged lands without prior written consent from the Lessor. Unless specifically authorized in writing by the Lessor, such activities or structures shall be considered unauthorized and a violation of Chapter 253, Florida Statutes, and shall subject the Lessee to administrative fines under Chapter 18-14, Florida Administrative Code. This condition does not apply to minor structural repairs required to maintain the authorized structures in a good state of repair in the interests of public health, safety or welfare; provided, however, that such activities shall not exceed the activities authorized by this lease.

23. USACE AUTHORIZATION: Prior to commencement of construction and/or activities authorized herein, the Lessee shall obtain the U.S. Army Corps of Engineers (USACE) permit if it is required by the USACE. Any modifications to the construction and/or activities authorized herein that may be required by the USACE shall require consideration by and the prior written approval of the Lessor prior to the commencement of construction and/or any activities on sovereign, submerged lands.

24. COMPLIANCE WITH FLORIDA LAWS: On or in conjunction with the use of the leased premises, the Lessee shall at all times comply with all Florida Statutes and all administrative rules promulgated thereunder. Any unlawful activity which occurs on the leased premises or in conjunction with the use of the leased premises shall be grounds for the termination of this lease by the Lessor.

25. LIVEABOARDS: The term "liveaboard" is defined as a vessel docked at the facility and inhabited by a person or persons for any five (5) consecutive days or a total of ten (10) days within a thirty (30) day period. If liveabards are authorized by paragraph one (1) of this lease, in no event shall such "liveaboard" status exceed six (6) months within any twelve (12) month period, nor shall any such vessel constitute a legal or primary residence.

26. SPECIAL LEASE CONDITION:

The terms and conditions herein, including those related to assessment of lease fees, may be reviewed at any time during the term of this lease as deemed necessary by the Lessor or its designated agent, and such terms and conditions may be modified or additional conditions may be imposed as deemed necessary by the Lessor. For the purpose of this provision, the terms and conditions of this lease may be modified (which may include the addition of new terms and conditions) for, but not limited to, the following reasons:

- a. to conform to the adoption or revision of Florida Statutes (F.S.), rules, and standards that require the modification of the lease for compliance;
- b. to ensure compliance with the U.S. Endangered Species Act of 1973, 16 U.S.C., § 1531, et seq., and the Florida Endangered and Threatened Species Act of 1977, Section 372.072, F.S.;
- c. to conform to adoption or revision of rules regarding the assessment of lease fees;
- d. to conform to any modification to the terms and conditions of all applicable permits from the State of Florida Department of Environmental Protection, the applicable water management district and/or the U.S. Army Corps of Engineers, and all other required approvals; and,
- e. to remove any structure declared to be a public nuisance.

The Lessor shall allow the Lessee a reasonable time for compliance with the amended or new terms and conditions.

IN WITNESS WHEREOF, the Lessor and the Lessee have executed this instrument on the day and year first above written.

WITNESSES:

Original Signature

(SEAL)

Print/Type Name of Witness

Original Signature

Print/Type Name of Witness

BOARD OF TRUSTEES OF THE INTERNAL  
IMPROVEMENT TRUST FUND OF THE STATE  
OF FLORIDA

BY:

Callie DeHaven, Director, Division of State Lands  
State of Florida Department of Environmental Protection, as  
agent for and on behalf of the Board of Trustees of the Internal  
Improvement Trust Fund of the State of Florida

"LESSOR"

STATE OF FLORIDA  
COUNTY OF LEON

The foregoing instrument was acknowledged before me by means of \_\_\_\_ physical presence or \_\_\_\_ online notarization,  
this \_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, by Callie DeHaven, Director, Division of State Lands, State of Florida Department  
of Environmental Protection, as agent for and on behalf of the Board of Trustees of the Internal Improvement Trust Fund of  
the State of Florida. She is personally known to me.

APPROVED SUBJECT TO PROPER EXECUTION:



7/5/2021

DEP Attorney

Date

Notary Public, State of Florida

Printed, Typed or Stamped Name

My Commission Expires:

Commission/Serial No. \_\_\_\_\_

WITNESSES:

Original Signature

Typed/Printed Name of Witness

Original Signature

Typed/Printed Name of Witness

“LESSEE”

STATE OF \_\_\_\_\_

COUNTY OF \_\_\_\_\_

The foregoing instrument was acknowledged before me by means of        physical presence or        online notarization this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_, by Joseph D. Anderson as Chairman, for and on behalf of Port of Palm Beach Board of Commissioners. He is personally known to me or who has produced \_\_\_\_\_, as identification.

My Commission Expires:

\_\_\_\_\_  
Signature of Notary Public

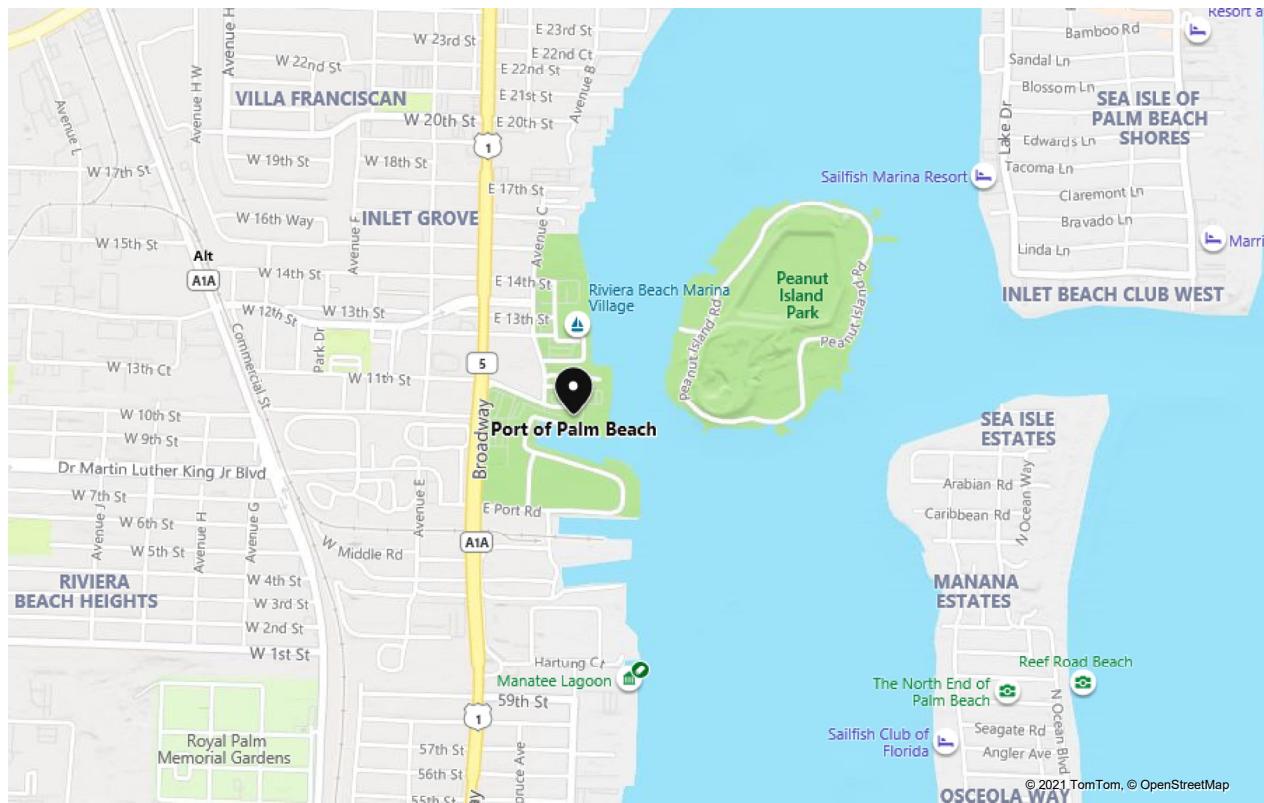
\_\_\_\_\_  
Notary Public, State of \_\_\_\_\_

Commission/Serial No. \_\_\_\_\_

\_\_\_\_\_  
Printed, Typed or Stamped Name

### Port of Palm Beach

**Address:** 1 E 11th St Ste 600, Riviera Beach, FL 33404



## SURVEY REPORT:

1. THIS IS A SPECIFIC PURPOSE SURVEY, PREPARED IN ACCORDANCE WITH THE APPLICABLE PORTIONS OF THE STANDARDS OF PRACTICE SET FORTH IN RULE 5J-17.050 THROUGH 5J-17.052, FLORIDA ADMINISTRATIVE CODE, AND CHAPTER 177, PART II, FLORIDA STATUTES.  
THE FIELD WORK WAS COMPLETED ON DECEMBER 11, 2019.  
THIS IS NOT A BOUNDARY SURVEY.
2. THE SURVEY WAS BASED ON PLAT NO.1 OF PORT OF PALM BEACH, PLAT BOOK 33, PAGE 181; SPECIAL PURPOSE SURVEY, ORB 8820, PAGE 447; SPECIFIC PURPOSE SURVEY PREPARED BY KEITH & ASSOCIATES, DATED 3/20/15, FURNISHED BY THE PORT OF PALM BEACH.
3. BEARINGS BASIS: N88°50'47"W (PLAT), ALONG THE SOUTH BOUNDARY OF PLAT NO. 1 OF PORT OF PALM BEACH DISTRICT, PLAT BOOK 33, PAGE 181.
4. THE LEGAL DESCRIPTION WAS PREPARED BY BROWN & PHILLIPS, INC.
5. AREA = 380,427 SQUARE FEET (8.733 ACRES), MORE OR LESS.
6. THIS SURVEY WAS PREPARED WITHOUT THE BENEFIT OF A TITLE COMMITMENT.  
EASEMENTS, RESTRICTIONS, AND OTHER ITEMS OF RECORD SHOWN WERE FURNISHED BY THE PORT OF PALM BEACH DISTRICT.  
NO SEARCH OF THE PUBLIC RECORDS HAS BEEN PERFORMED BY BROWN & PHILLIPS, INC.  
THERE MAY BE ADDITIONAL EASEMENTS AND/OR RESTRICTIONS NOT SHOWN ON THIS SURVEY THAT MAY BE FOUND IN THE PUBLIC RECORDS OF PALM BEACH COUNTY.
7. THE CURRENT USE OF THE SUBJECT PROPERTY IS THE PORT OF PALM BEACH.  
THIS USE FALLS WITHIN THE SUBURBAN RISK CATEGORY AS CLASSIFIED IN CHAPTER 5J-17.051, FLORIDA ADMINISTRATIVE CODE.  
ALL FIELD-MEASURED CONTROL MEASUREMENTS EXCEEDED THE ACCURACY REQUIREMENTS FOR THIS CLASSIFICATION.
8. THIS SURVEY WAS PREPARED FOR THE SPECIFIC PURPOSE OF MEETING THE SURVEY REQUIREMENT IN CONJUNCTION WITH THE PREPARATION OF A SUBMERGED LANDS LEASE.  
THIS SURVEY IS NOT VALID FOR ANY OTHER USE.
9. ADDITIONS OR DELETIONS TO SURVEY MAPS OR REPORTS BY OTHER THAN THE SIGNING PARTY OR PARTIES IS PROHIBITED WITHOUT WRITTEN CONSENT OF THE SIGNING PARTY OR PARTIES.
10. THIS SURVEY IS CERTIFIED TO THE PARTIES LISTED BELOW AND IS NOT ASSIGNABLE:
  - 1) THE PORT OF PALM BEACH DISTRICT
  - 2) THE BOARD OF TRUSTEES OF THE INTERNAL IMPROVEMENT TRUST FUND OF THE STATE OF FLORIDA  
THE USE OF THE DATA SHOWN HEREON BY ANY OTHER PARTY SHALL BE AT THE RISK OF THE USER.
11. THIS MAP IS INTENDED TO BE DISPLAYED AT A SCALE OF 1"=100', ON 8-1/2" x 11" SHEETS.
12. SOME TOPOGRAPHIC FEATURES MAY BE EXAGGERATED IN SCALE FOR CLARITY.  
THE CENTER OF THE SYMBOL OF SUCH FEATURES IS THE CORRECT LOCATION.
13. NO UNDERGROUND INSTALLATIONS OR IMPROVEMENTS HAVE BEEN LOCATED AS PART OF THIS SURVEY.
14. ELEVATIONS SHOWN HEREON ARE IN NORTH AMERICAN VERTICAL DATUM OF 1988, AND ARE REFERENCED TO USGS BRASS DISK BENCHMARK "NO.3 1929", ELEVATION=5.14 (NAVD88), AS NOTED ON THE ATTACHED SKETCH OF SURVEY.  
Attachment A
15. © COPYRIGHT 2020 BY BROWN & PHILLIPS, INC. SSLL NO. 501964059 John E Phillips  
REPRODUCTIONS OF THIS SURVEY ARE NOT VALID WITHOUT THE  
ORIGINAL SIGNATURE AND STAMP, OR A DIGITALLY VERIFIED  
ELECTRONIC SIGNATURE AND SEAL, OF A FLORIDA LICENSED  
SURVEYOR AND MAPPER EMPLOYED BY BROWN & PHILLIPS, INC.

Page 9 of 24 Pages

SSLL NO. 501964059

Digitally signed by John E  
Phillips  
Date: 2020.12.03 15:27:33  
-05'00'

John E Phillips

JOHN E. PHILLIPS, III  
PROFESSIONAL LAND SURVEYOR  
STATE OF FLORIDA NO. 4826  
DATE: \_\_\_\_\_



E-Mail: info@brown-phillips.com

**BROWN & PHILLIPS, INC.**  
PROFESSIONAL SURVEYING SERVICES  
CERTIFICATE OF AUTHORIZATION # LB 6473  
1860 OLD OKEECHOBEE ROAD., SUITE 509,  
WEST PALM BEACH, FLORIDA 33409  
TELEPHONE (561)-615-3988, 615-3991 FAX

### PORT OF PALM BEACH SUBMERGED LANDS LEASE

PROJ. No. 19-138	DRAWN: MB
SKETCH OF SPECIFIC PURPOSE SURVEY	SCALE: 1"=100'
	DATE: 12/3/20
	SHEET 1 OF 9

## LEGAL DESCRIPTION

A PARCEL OF SOVEREIGN SUBMERGED LAND BEING A PORTION OF PLAT NO. 1 OF PORT OF PALM BEACH DISTRICT, RECORDED IN PLAT BOOK 33, PAGE 181 OF THE PUBLIC RECORDS OF PALM BEACH COUNTY, FLORIDA, AND A PORTION OF SECTION 33, TOWNSHIP 42 SOUTH, RANGE 43 EAST, CITY OF RIVIERA BEACH, PALM BEACH COUNTY, FLORIDA, MORE PARTICULARLY DESCRIBED AS FOLLOWS:

BEGIN AT THE SOUTHEAST CORNER OF SAID PLAT NO.1; THENCE ALONG THE SOUTH LINE OF SAID PLAT NO.1, N88°50'47"W FOR 28.00 FEET TO THE EAST FACE OF THE SEAWALL OF PORT OF PALM BEACH, ALSO BEING THE MEAN HIGH WATER LINE (MHWL); THENCE ALONG SAID EAST FACE OF THE SEAWALL, AND THE NORTHERLY PROLONGATION THEREOF ACROSS BERTH NO.17, N02°11'23"E FOR 129.14 FEET TO THE NORTHEAST CORNER OF BERTH NO.17; THENCE ALONG SAID SEAWALL, AND MHWL, N02°38'38"W FOR 63.80 FEET TO THE SOUTHEAST CORNER OF SLIP NO.3;

THENCE N00°16'31"E FOR 265.82 FEET TO THE NORTHEAST CORNER OF SLIP NO.3; THENCE ALONG SAID SEAWALL, AND MHWL, FOR THE FOLLOWING THREE (3) COURSES:

THENCE N00°45'51"E FOR 139.95 FEET; THENCE N89°14'00"W FOR 2.10 FEET; THENCE N00°31'00"E FOR 36.40 FEET TO THE SOUTHEAST CORNER OF SLIP NO.2;

THENCE N02°13'59"E FOR 197.08 FEET TO THE NORTH SEAWALL OF SLIP NO.2;

THENCE EASTERLY ALONG SAID NORTH SEAWALL, AND MHWL, S88°32'37"E FOR 46.22 FEET; THENCE CONTINUE ALONG SAID SEAWALL, AND MHWL, N45°27'19"E FOR 12.46 FEET TO THE NORTHEAST CORNER OF SAID SLIP NO.2;

THENCE ALONG SAID SEAWALL, AND MHWL, N01°12'09"E FOR 453.80 FEET TO THE SOUTHEAST CORNER OF SLIP NO.1;

THENCE ALONG THE SOUTH SEAWALL OF SAID SLIP NO.1, AND MHWL, FOR THE FOLLOWING TWO (2) COURSES:

THENCE N35°50'37"W FOR 13.34 FEET; THENCE N75°30'38"W FOR 54.08 FEET;

THENCE DEPARTING SAID SOUTH SEAWALL, N01°07'45"E FOR 135.35 FEET;

THENCE N88°51'37"W FOR 300.25 FEET;

THENCE N02°06'08"E FOR 199.54 FEET TO THE NORTH SEAWALL OF SLIP NO.1, AND THE MHWL; THENCE ALONG SAID NORTH SEAWALL, AND MHWL, FOR THE FOLLOWING THREE (3) COURSES:

THENCE S89°06'40"E FOR 14.24 FEET; THENCE S75°25'03"E FOR 56.70 FEET;

THENCE N59°29'37"E FOR 18.33 FEET TO THE NORTHEAST CORNER OF SAID SLIP NO.1;

THENCE ALONG THE SEAWALL, AND MHWL, FOR THE FOLLOWING THREE (3) COURSES:

THENCE N01°25'58"E FOR 3.87 FEET; THENCE N89°06'40"W FOR 2.89 FEET;

THENCE N01°55'27"E FOR 472.04 FEET TO THE NORTH LINE OF SAID PLAT NO.1;

THENCE ALONG SAID NORTH LINE, S89°00'32"E FOR 36.03 FEET TO THE NORTHEAST CORNER OF SAID PLAT NO.1;

THENCE CONTINUE S89°00'32"E FOR 194.26 FEET TO THE WESTERLY RIGHT-OF-WAY OF THE INTRACOASTAL WATERWAY RECORDED IN DEED BOOK 653, PAGE 408 OF SAID PUBLIC RECORDS;

THENCE SOUTHERLY ALONG SAID WESTERLY RIGHT-OF-WAY, S04°08'43"E FOR 2134.50 FEET TO THE EASTERLY EXTENSION OF THE SAID SOUTH LINE OF PLAT NO.1;

THENCE ALONG SAID EASTERN EXTENSION, N88°50'47"W FOR 179.83 FEET TO THE SAID SOUTHEAST CORNER OF PLAT NO.1 AND THE POINT OF BEGINNING.

CONTAINING 8.733 ACRES (380,427 SQUARE FEET), MORE OR LESS.

Attachment A

Page 10 of 24 Pages

SSLL NO. 501964059



E-Mail: info@brown-phillips.com

**BROWN & PHILLIPS, INC.**  
PROFESSIONAL SURVEYING SERVICES  
CERTIFICATE OF AUTHORIZATION # LB 6473  
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TELEPHONE (561)-615-3988, 615-3991 FAX

## PORT OF PALM BEACH SUBMERGED LANDS LEASE

PROJ. No. 19-138	DRAWN: MB
SKETCH OF SPECIFIC PURPOSE SURVEY	SCALE: 1"=100'
	DATE: 12/3/20
	SHEET 2 OF 9

**ABBREVIATIONS:**

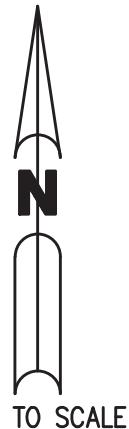
P.O.C. - POINT OF COMMENCEMENT  
 P.O.B. - POINT OF BEGINNING  
 P.B. - PLAT BOOK  
 ORB - OFFICIAL RECORD BOOK  
 D.B. - DEED BOOK  
 PG. - PAGE  
 R/W - RIGHT-OF-WAY  
 U.E. - UTILITY EASEMENT  
 D.E. - DRAINAGE EASEMENT  
 (P) - PLAT DIMENSION  
 (D) - DEED DIMENSION  
 (M) - MEASURED DIMENSION  
 C - CENTERLINE  
 PRM - PERMANENT REFERENCE MONUMENT  
 BD - BRASS DISK  
 PBC or PBCo - PALM BEACH COUNTY  
 PBCBD - PALM BEACH COUNTY BRASS  
 DISK IN CONCRETE  
 NGS - NATIONAL GEODETIC SURVEY  
 USGS - UNITED STATES GEOLOGICAL SURVEY  
 PPB - PORT OF PALM BEACH  
 FDOT - FLORIDA DEPARTMENT  
 OF TRANSPORTATION  
 NAD - NORTH AMERICAN DATUM  
 LB - LICENSED BUSINESS  
 ICWW - INTRACOASTAL WATERWAY  
 CCR - CERTIFIED CORNER RECORD  
 TYP. - TYPICAL  
 S/W - CONCRETE SEAWALL  
 T/S - TOP OF SEAWALL

CCR #54045  
 N884345.61  
 E963154.99  
 FOUND PBCBD  
 SOUTH 1/4 CORNER

**SYMBOL LEGEND:**

- FOUND PRM "LS2086"

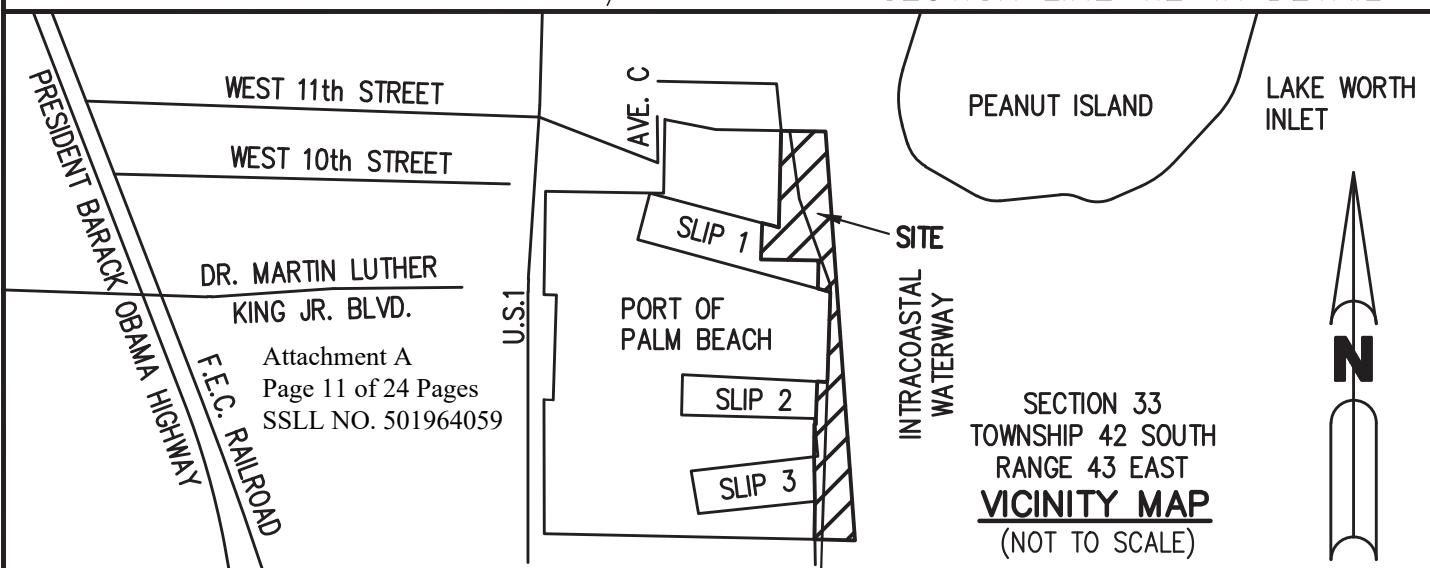
FOUND PBCBD  
 NORTH 1/4 CORNER  
 N889725.89  
 E963354.37  
 CCR #53496



NOT TO SCALE

N885133.14  
 E965947.92  
**P.O.B.**  
 S.E. CORNER OF  
 P.B. 33 PG. 181  
 33.10'(P)  
 SOUTH BOUNDARY P.B. 33 PG. 181  
 N74°03'39"E 2870.19' N885133.81  
 E965914.83

EAST BOUNDARY P.B. 33 PG. 181

**SECTION LINE TIE-IN DETAIL**

E-Mail: info@brown-phillips.com

**BROWN & PHILLIPS, INC.**  
 PROFESSIONAL SURVEYING SERVICES  
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 TELEPHONE (561)-615-3988, 615-3991 FAX

**PORT OF PALM BEACH  
SUBMERGED LANDS LEASE**

PROJ. No. 19-138	DRAWN: MB
SKETCH OF SPECIFIC PURPOSE SURVEY	SCALE: 1"=100'
	DATE: 12/3/20
	SHEET 3 OF 9

0 50 100 200



SCALE: 1" = 100'

SEE SHEET 5 OF 9

INTRACOASTAL WATERWAY

ICWW CENTERLINE - DEED BOOK 653 PAGE 408

PLAT NO.1 OF PORT  
OFF PALM BEACH DISTRICT  
PLAT BOOK 33 PAGE 181

S. SEAWALL

36.40'  
N00°31'00"E

N0°45'51"E  
139.95'

N.E. CORNER  
SLIP NO.3

N. SEAWALL

U.S. GOVERNMENT  
BULKHEAD LINE  
(P.B. 28, PG. 95)

SLIP 2

N02°13'59"E  
197.08'

S04°08'43"E  
2134.50'

EAST LINE OF P.B. 33 PG. 181  
ICWW R/W - DEED BOOK 653 PAGE 408

S. SEAWALL

S.E. CORNER  
SLIP NO.3

N.E. CORNER  
BERTH NO.17

BERTH 17

(BEARING BASIS)  
N88°50'47"W

SOUTH LINE OF PLAT NO.1  
P.B. 33 PG. 181

Attachment A

Page 12 of 24 Pages

SSLL NO. 501964059

NOTE: SEE SHEETS 7-9  
FOR EXISTING FEATURES

P.O.B.-S.E. CORNER  
OF P.B. 33 PG. 181

RIPARIAN LINE



E-Mail: info@brown-phillips.com

**BROWN & PHILLIPS, INC.**  
PROFESSIONAL SURVEYING SERVICES  
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1860 OLD OKEECHOBEE ROAD., SUITE 509,  
WEST PALM BEACH, FLORIDA 33409  
TELEPHONE (561)-615-3988, 615-3991 FAX

PORT OF PALM BEACH  
SUBMERGED LANDS LEASE

PROJ. No. 19-138	DRAWN: MB
SKETCH OF PURPOSE SURVEY SURVEY	SCALE: 1"=100'
	DATE: 12/3/20
	SHEET 4 OF 9

NOTE: SEE SHEETS 7-9  
FOR EXISTING FEATURES

SEE SHEET 6 OF 9

N02°06'08"E  
199.54'

300.25'  
N88°51'37"W

SLIP 1

N01°07'45"E  
135.35'

EAST BOUNDARY P.B. 33 PG. 181

S. SEAWALL

20' FDOT DRAINAGE EASEMENT

N75°30'38"W  
54.08'

PLAT No.1 OF PORT  
OF PALM BEACH DISTRICT  
PLAT BOOK 33 PAGE 181

N35°50'37"W  
13.34'

S.E. CORNER SLIP NO.1

250'

ICWW CENTERLINE - DEED BOOK 653 PAGE 408

INTRACOASTAL WATERWAY

ICWW R/W - DEED BOOK 653 PAGE 408  
S04°08'43"E 2134.50'

N01°12'09"E 453.80'

CITY OF RIVIERA BEACH  
BULKHEAD LINE  
(P.B. 28, PG. 95)

U.S. GOVERNMENT  
BULKHEAD LINE  
(P.B. 28, PG. 95)

N45°27'19"E  
12.46'

S88°32'37"E  
46.22'

N. SEAWALL

SLIP 2  
N02°13'59"E  
197.08'

N.E. CORNER SLIP NO.2

EAST LINE OF PLAT NO.1

Attachment A  
Page 133 of 24 Pages  
SSLL NO. 501964059

SEE SHEET 4 OF 9

0 50 100 200

SCALE: 1" = 100'



BROWN & PHILLIPS, INC.  
PROFESSIONAL SURVEYING SERVICES  
CERTIFICATE OF AUTHORIZATION # LB 6473  
1860 OLD OKEECHOBEE ROAD., SUITE 509,  
WEST PALM BEACH, FLORIDA 33409  
TELEPHONE (561)-615-3988, 615-3991 FAX

E-Mail: info@brown-phillips.com

PORT OF PALM BEACH  
SUBMERGED LANDS LEASE

PROJ. No. 19-138

DRAWN: MB

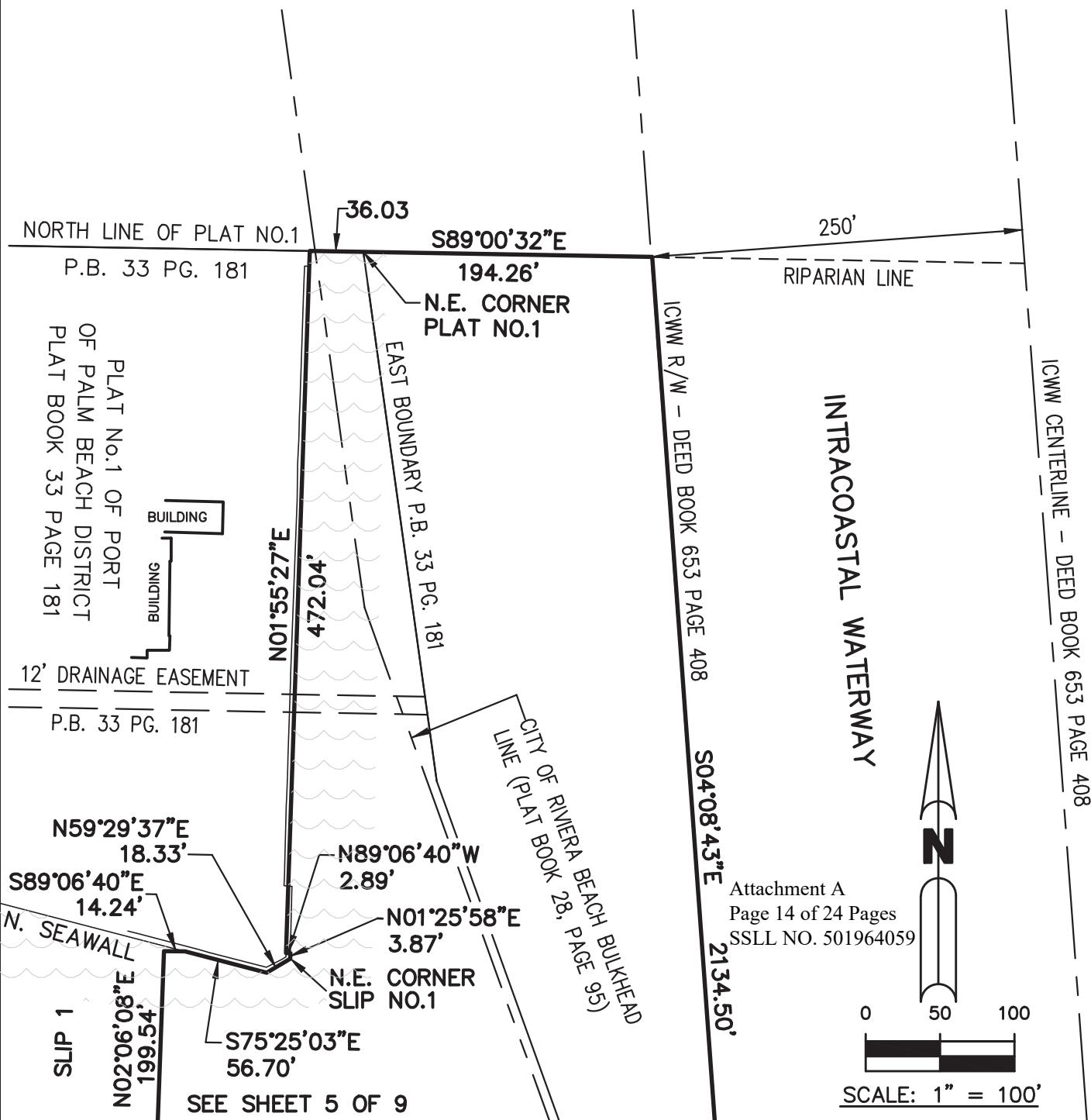
SKETCH OF  
SPECIFIC PURPOSE  
SURVEY

SCALE: 1"=100'

DATE: 12/3/20

SHEET 5 OF 9

NOTE: SEE SHEETS 7-9  
FOR EXISTING FEATURES



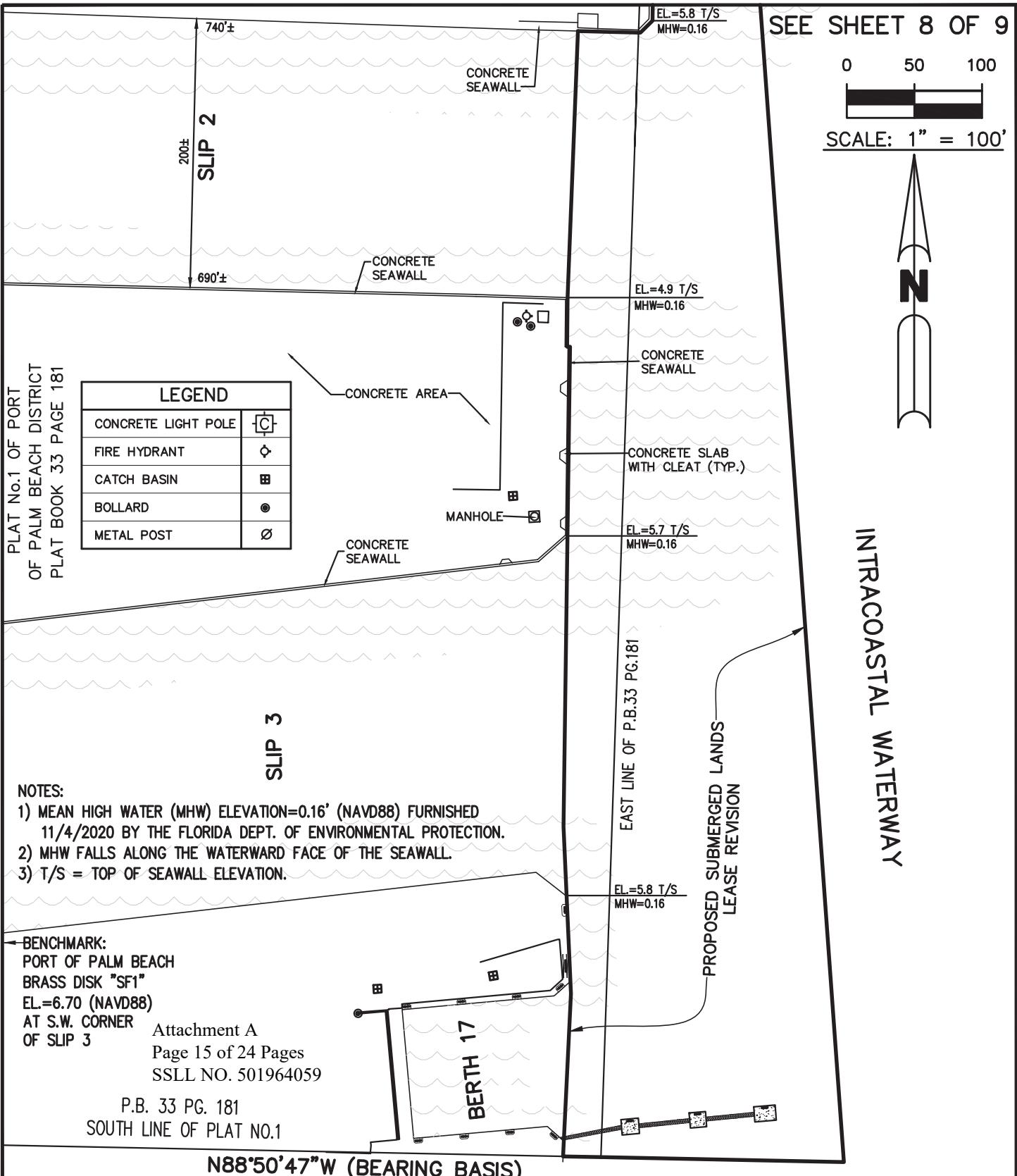
8 BRO

**BROWN & PHILLIPS, INC.  
PROFESSIONAL SURVEYING SERVICES**

E-Mail: [info@brown-phillips.com](mailto:info@brown-phillips.com)

## PORT OF PALM BEACH SUBMERGED LANDS LEASE

PROJ. No. 19-138	DRAWN: MB
SKETCH OF	SCALE: 1"=100'
SPECIFIC PURPOSE	DATE: 12/3/20
SURVEY	SHEET 6 OF 9



**BROWN & PHILLIPS, INC.**  
PROFESSIONAL SURVEYING SERVICES  
CERTIFICATE OF AUTHORIZATION # LB 6473  
1860 OLD OKEECHOBEE ROAD., SUITE 509,  
WEST PALM BEACH, FLORIDA 33409  
TELEPHONE (561)-615-3988, 615-3991 FAX

E-Mail: info@brown-phillips.com

**PORT OF PALM BEACH  
SUBMERGED LANDS LEASE**

PROJ. No. 19-138

DRAWN: MB

SKETCH OF  
PURPOSE SURVEY  
SURVEY

SCALE: 1"=100'

DATE: 12/3/20

SHEET 7 OF 9

SEE SHEET 9 OF 9

260'  
SLIP 1  
1038'

EAST LINE OF P.B.33 PG.181



0 50 100  
SCALE: 1" = 100'

NOTES:

- 1) MEAN HIGH WATER (MHW) ELEVATION=0.16' (NAVD88) FURNISHED 11/4/2020 BY THE FLORIDA DEPT. OF ENVIRONMENTAL PROTECTION.
- 2) MHW FALLS ALONG THE WATERWARD FACE OF THE SEAWALL.
- 3) T/S = TOP OF SEAWALL ELEVATION.

LEGEND	
CONCRETE LIGHT POLE	□ C
FIRE HYDRANT	◊
CATCH BASIN	■
BOLLARD	●
METAL POST	Ø

PLAT No.1 OF PORT  
OF PALM BEACH DISTRICT  
PLAT BOOK 33 PAGE 181

INTRACOASTAL WATERWAY

200'  
SLIP 2  
740'

Attachment A  
Page 16 of 24 Pages  
SSLL NO. 501964059

SEE SHEET 7 OF 9



BROWN & PHILLIPS, INC.  
PROFESSIONAL SURVEYING SERVICES  
CERTIFICATE OF AUTHORIZATION # LB 6473  
1860 OLD OKEECHOBEE ROAD., SUITE 509,  
WEST PALM BEACH, FLORIDA 33409  
TELEPHONE (561)-615-3988, 615-3991 FAX

E-Mail: info@brown-phillips.com

PORT OF PALM BEACH  
SUBMERGED LANDS LEASE

PROJ. No. 19-138	DRAWN: MB
SKETCH OF SPECIFIC PURPOSE SURVEY	SCALE: 1"=100'
	DATE: 12/3/20
	SHEET 8 OF 9

## NOTES:

- 1) MEAN HIGH WATER (MHW) ELEVATION=0.16' (NAVD88) FURNISHED 11/4/2020 BY THE FLORIDA DEPT. OF ENVIRONMENTAL PROTECTION.
- 2) MHW FALLS ALONG THE WATERWARD FACE OF THE SEAWALL.
- 3) T/S = TOP OF SEAWALL ELEVATION.

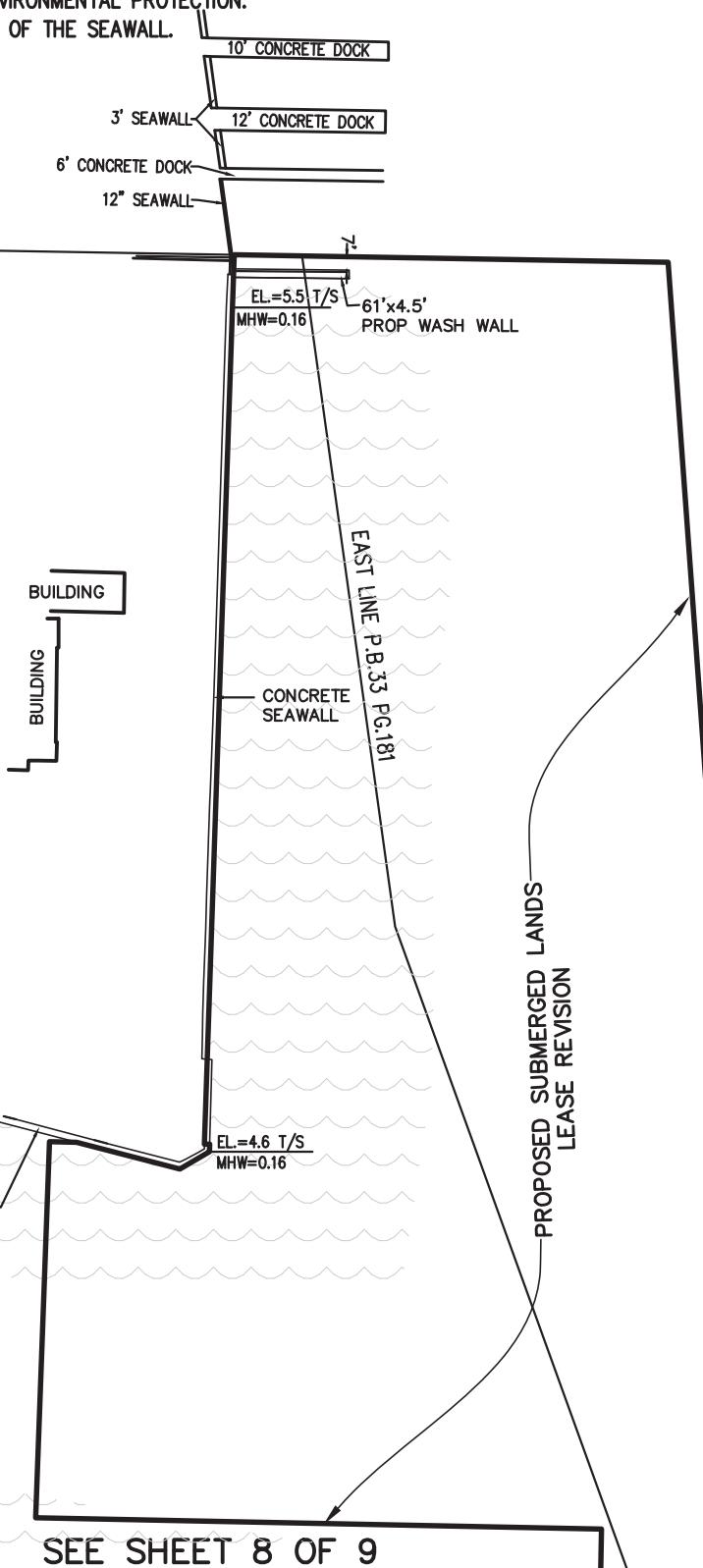
0 50 100

SCALE: 1" = 100'



NORTH LINE OF PLAT NO.1  
P.B.33 PG.181

PLAT No.1 OF PORT  
OF PALM BEACH DISTRICT  
PLAT BOOK 33 PAGE 181



Attachment A  
Page 17 of 24 Pages  
SSLL NO. 501964059

SHEET 1



**BROWN & PHILLIPS, INC.**  
PROFESSIONAL SURVEYING SERVICES  
CERTIFICATE OF AUTHORIZATION # LB 6473  
1860 OLD OKEECHOBEE ROAD., SUITE 509,  
WEST PALM BEACH, FLORIDA 33409  
TELEPHONE (561)-615-3988, 615-3991 FAX

E-Mail: info@brown-phillips.com

PORT OF PALM BEACH  
SUBMERGED LANDS LEASE

PROJ. No. 19-138	DRAWN: MB
SKETCH OF SPECIFIC PURPOSE SURVEY	SCALE: 1"=100'
	DATE: 12/3/20
	SHEET 9 OF 9

## Warranty Deed

RECEIVED  
REC'D RES. M...1971 NOV 03 1971

Ohio Indenture, made this 1st day of November

A.D. 1971

## BETWEEN

BANKERS LIFE AND CASUALTY COMPANY,

a corporation

existing under the laws of the State of Illinois

having its principal place of

business in the County of Cook

and State of Illinois

and lawfully authorized to transact business in the State of Florida, party of the first part, and

CITY OF PALM BEACH DISTRICT, a quasi public

corporation existing under the laws of the State of Florida

having its

principal place of business in the County of Palm Beach and State of Florida

and lawfully authorized to transact business in the State of Florida, party of the second part.

WITNESSETH: That the said party of the first part, for and in consideration of the sum of  
\$200 and no/100 (\$10.00) -Dollars  
in it in hand paid by the said party of the second part, the receipt whereof is hereby acknowledged.  
has granted, bargained and sold to the said party of the second part, its successors and assigns forever,  
the following described land situate, lying and being in the County of Palm Beach

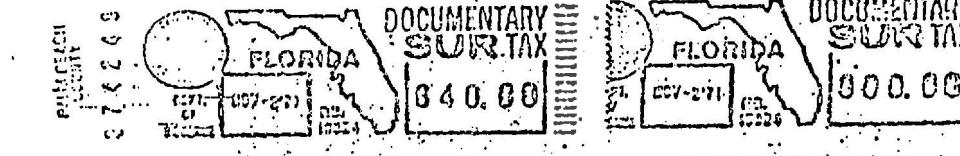
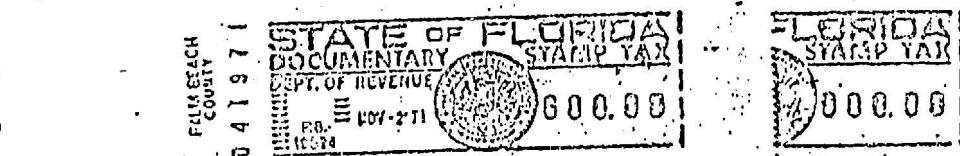
and State of Florida, to-wit:

That certain real property described on Attachment "A" hereto  
and made a part hereof.TOGETHER with the improvements thereon and all personal property  
located on said premises as of the date of this deed.

TOGETHER with all riparian rights thereunto appertaining

SUBJECT to restrictions, easements and reservations of  
record.

SUBJECT to taxes for the year 1971 and subsequent years.



An title and party of the first part does hereby fully warrant the title to said land, and will defend the  
same against the lawful claims of all persons whomsoever.

04-19-71 REC'D 1971

Illinois, the said party of the first part has caused these presents to be signed in  
the presence of its officers, and its corporate seal to be affixed, attested by its Secretary, the day and

BALTIMORE LIFE AND CASUALTY COMPANY

G. Weaver

1971, Secretary

President

Deed delivered in the presence of us:

John D. MacArthur

RENEE  
D. MacARTHUR

G. E. Weaver

RENEE  
D. MacARTHUR

State of Florida,

County of PALM BEACH

I, hereby certify, that on this 1<sup>st</sup> day of November  
A.D. 1971, before me personally appeared JOHN D. MACARTHUR  
and G. E. WEAVER,  
President and Secretary respectively of  
BALTIMORE LIFE AND CASUALTY COMPANY  
a corporation under the Laws of  
the State of Illinois  
to me known to be the persons who signed the foregoing  
instrument as such officers and severally acknowledged the execution thereof to be their free act and  
deed as such officers for the uses and purposes therein mentioned and that they affixed thereto the official  
seal of said corporation, and that the said instrument is the act and deed of said corporation.

Witness my hand and official seal at Riviera Beach

County of Palm Beach

and State of Florida

year last aforesaid.

Notary Public State of Florida

My commission expires: March 15, 1975

NOTARIAL PAPER  
(FROM CORPORATION TO CORPORATION)

FROM

To

Editor

ABSTRACT OF DESCRIPTION

State of Florida,  
County of

On this day of

A.D. 19<sup>th</sup> at o'clock  
Instrument was filed for record and, being duly  
acknowledged and proven, I have recorded the

same on Page of Book

IN WITNESS WHEREOF, I have hereunto  
set my hand and affixed the seal of the Circuit  
Court of the Judicial Circuit  
of said State, in and for said County.

Chas.  
D.C.

Instrument was prepared by

James B. Weber  
31 Burns and Weber  
325 Third Street  
West Palm Beach, Florida

111846 REC 1945

RECEIVED  
PLAT. REC. MGRTRACT 1:

3/1931

Lots 1 and 2, Riviera Terminal, an Addition to the Town of Riviera Beach, Florida, according to the Plat thereof on file in the Office of the Clerk of the Circuit Court in and for Palm Beach County, Florida, as recorded in Plat Book 13, page 1.

TRACT 2:

That tract of land lying and being in Palm Beach County, Florida, described as follows:

Beginning at a point in the West line of Government Lot 3, Section 33, Township 42 South, Range 43 East, which point is 43.9 feet South of the Northwest corner of said Government Lot 3, and in the South line of Lakeview Avenue as shown on Plat of Riviera recorded in Plat Book 2, page 90, public records of Palm Beach County, Florida; run thence East along the South line of said Lakeview Avenue a distance of 363 feet, more or less, to the Northwest corner of a tract of land formerly owned by Helen A. Stone; thence South along the West line of land formerly owned by Helen A. Stone, a distance of 79 feet to the Southwest corner of the aforesaid tract of land formerly owned by Helen A. Stone; thence East along the South line of the tract of land formerly owned by Helen A. Stone, a distance of 652 feet, more or less, to the water's edge of Lake Worth; thence run Southerly meandering the waters of Lake Worth a distance of 265.33 feet, more or less, to the Northeast corner of the tract of land conveyed by Harvey G. Geer and Dolly O. Geer, his wife, to the Board of Commissioners of the Lake Worth Inlet District, a municipal corporation existing under and by virtue of the laws of the State of Florida, by deed bearing the date October 1, 1921, and recorded in Deed Book 150, page 535, in the office of the Clerk of the Circuit Court of Palm Beach County, Florida, which said tract of land is still owned by the Board of Commissioners of the Lake Worth Inlet District; thence run West along the North line of the aforesaid tract of land conveyed to and still owned by the Board of Commissioners of the Lake Worth Inlet District, to the Northwest corner of said tract of land so conveyed and still owned by the Board of Commissioners of Lake Worth Inlet District, which corner is on the West line of Lot 3, of Section 33 aforesaid; thence North on the West line of said Lot 3 a distance of 344.33 feet, more or less, to the point of beginning; said land being a part of Lot 3, of Section 33, in Township 42 South, Range 43 East.

TRACT 3:

A parcel of land in the NW 1/4 of the SE 1/4 of Section 33, Township 42 South, Range 43 East, Palm Beach County, Florida, more particularly described as follows:

Beginning at a point in the West line of Government Lot 3, of Section 33, which said point is 43.9 feet South of the Northwest corner of said Government Lot 3, and is also the South line of Lakeview Avenue as shown in Plat of Riviera recorded in Plat Book 2, page 90, public records of Palm Beach County, Florida; thence Southerly along the West line of said Government Lot 3, 344.33 feet, more or less, to a point in the North line of the property of the Port of Palm Beach District, said North line being parallel to and 935.06 feet North of the South line of said Government Lot 3; thence Westerly along the Westerly extension of the North line of said property of the Port of Palm Beach District 68.4 feet, more or less, to a point in the Easterly right of way line of State Road No. 5 (U.S. Highway No. 1); thence Northerly along said Easterly right of way line 343.6 foot more or less to a point in the South line of Lakeview Avenue; thence Easterly along the South line of said Lakeview Avenue (now known as Tenth Street) 74.8 foot, more or less, to the point of beginning. (Excluding therefrom that portion thereof condemned for and now a part of U.S. Highway No. 1).

## ATTACHMENT "A"

DUNN AND WEDER, LAWYERS, 326 THIRD STREET, WEST PALM BEACH, FLORIDA

-1-

TRACT 4:

All that certain piece or parcel of land designated as Lake Side Park on the plat of Riviera Beach, as shown by Plat Book 2, at pages 90 and 91, of the public records of Palm Beach County, Florida, which said parcel of land is bounded on the South by Lakovicw Avenue, on the East by the waters of Lake Worth, on the West by the Westerly boundary line of Grand View Plnca as extended, and on the North by the North boundary line of Lot 1, Block 24 as extended, all as according to the Plat of Riviera Beach as duly recorded.

PALM BEACH COUNTY, STATE OF FLORIDA

I hereby certify that the foregoing is a true copy of the record in my office

This 18<sup>th</sup> Day of March, 1975

JOHN B. DUNKLE  
Clerk Circuit Court

By Delma L. Boyce, a.

Recorded in O B Book 8  
Record verified  
Palm Beach County, FL  
John B. Dunkle  
Clerk Circuit Court

101046 101017

ATTACHMENT "A"

COLEMAN AND WEDDER, LAWYERS, 320 THIRD STREET, WEST PALM BEACH, FLORIDA

-2-

BOARD OF TRUSTEES OF THE INTERNAL IMPROVEMENT TRUST FUND  
OF THE STATE OF FLORIDA

---

QUITCLAIM DEED

Quitclaim Deed No. 29125(4455-50)

KNOW ALL PERSONS BY THESE PRESENTS: That WHEREAS, the BOARD OF TRUSTEES OF THE INTERNAL IMPROVEMENT TRUST FUND OF THE STATE OF FLORIDA, is by Section 253.03, Florida Statutes, authorized and empowered to convey certain lands under the terms and conditions so forth herein; and,

WHEREAS, said BOARD OF TRUSTEES OF THE INTERNAL IMPROVEMENT TRUST FUND OF THE STATE OF FLORIDA did approve this transfer on the 16<sup>th</sup> day of March, 1995.

NOW THEREFORE, the undersigned BOARD OF TRUSTEES OF THE INTERNAL IMPROVEMENT TRUST FUND OF THE STATE OF FLORIDA, Grantor, under authority of Section 253.12(6), Florida Statutes, and for and in consideration of other good and valuable considerations, to Grantor in hand paid, the receipt of which is hereby acknowledged, by these presents does hereby remise, release, convey and quitclaim unto the PORT OF PALM BEACH DISTRICT, a political entity, whose address is One East 11<sup>th</sup> Street, Suite 600, Riviera Beach, FL 33404, Grantees, its successors and assigns forever, all the right, title and interest, claim and demand which Grantor may have in and to the following described lands in Palm Beach County, Florida, to-wit:

Situated in Section 33, Township 42 South, Range 43 East, City of Riviera Beach, Palm Beach County, Florida and being two parcels more particularly described as follows:

**PORT OF PALM BEACH FORMERLY SUBMERGED LANDS 0.648 ACRE PARCEL NO. 1**

A PARCEL OF FORMERLY SUBMERGED LAND BEING A PORTION OF PLAT NO. 1 OF PORT OF PALM BEACH DISTRICT, RECORDED IN PLAT BOOK 33, PAGE 181 OF THE PUBLIC RECORDS OF PALM BEACH COUNTY, FLORIDA, AND A PORTION OF SECTION 33, TOWNSHIP 42 SOUTH, RANGE 43 EAST, CITY OF RIVIERA BEACH, PALM BEACH COUNTY, FLORIDA, MORE PARTICULARLY DESCRIBED AS FOLLOWS:

COMMENCE AT THE SOUTHEAST CORNER OF SAID PLAT NO.1; THENCE ALONG THE SOUTH LINE OF SAID PLAT NO.1, N88°50'47"W FOR 32.50 FEET TO THE EASTERLY EDGE OF THE PORT OF PALM BEACH SEAWALL. THENCE ACROSS PORT OF PALM BEACH BERTH 17 N01°55'48"E FOR 193.44 FEET, MORE OR LESS, TO THE SOUTHEASTERLY CORNER OF PORT OF PALM BEACH SLIP NO.3;

THENCE ACROSS SAID SLIP NO.3, N00°15'13"E FOR 265.82 FEET TO THE NORTHEAST CORNER OF SAID SLIP NO.3 ON THE EAST EDGE OF THE EXISTING PORT OF PALM BEACH SEAWALL;

THENCE ALONG SAID EAST EDGE OF THE SEAWALL, N00°44'24"E FOR 176.25 FEET TO THE SOUTHEASTERLY CORNER OF PORT OF PALM BEACH SLIP NO.2;

THENCE ACROSS SAID SLIP NO.2, N16°33'40"E FOR 212.81 FEET TO THE NORTHEAST CORNER OF SAID SLIP NO.2 ON THE EAST EDGE OF THE EXISTING PORT OF PALM BEACH SEAWALL, TO THE POINT OF BEGINNING;

THENCE ALONG THE EDGE OF SAID SEAWALL S45°27'19"W, 12.46 FEET, THENCE CONTINUING ALONG SAID SEAWALL N88°32'37"W, 46.22 FEET,

THENCE DEPARTING SAID SEAWALL N00°57'10"E, 38.40 FEET;

THENCE N89°05'46"W, 3.20 FEET; THENCE N00°53'48"E, 447.23 FEET TO THE NORTHERLY EDGE OF AN EXISTING SEAWALL ON THE SOUTHERLY LINE OF SLIP 1; THENCE ALONG SAID SEAWALL S75°30'38"E, 54.08 FEET;

Page 2 of 3

THENCE S35°50'37"E, 13.34 FEET TO THE NORTH CORNER OF THE AFOREMENTIONED EXISTING SEAWALL;  
THENCE S01°12'09"W, 453.80 FEET TO THE POINT OF BEGINNING  
CONTAINING 28,207 SQ (0.648) ACRES, MORE OR LESS.

AND;

**PORT OF PALM BEACH FORMERLY SUBMERGED LANDS 0.012 ACRE PARCEL NO. 2**

A PARCEL OF FORMERLY SUBMERGED LAND BEING A PORTION OF PLAT NO. 1 OF PORT OF PALM BEACH DISTRICT, RECORDED IN PLAT BOOK 33, PAGE 181 OF THE PUBLIC RECORDS OF PALM BEACH COUNTY, FLORIDA, AND A PORTION OF SECTION 33, TOWNSHIP 42 SOUTH, RANGE 43 EAST, CITY OF RIVIERA BEACH, PALM BEACH COUNTY, FLORIDA, MORE PARTICULARLY DESCRIBED AS FOLLOWS:

COMMENCE AT THE SOUTHEAST CORNER OF SAID PLAT NO.1;  
THENCE ALONG THE SOUTH LINE OF SAID PLAT NO.1, N88°50'47"W FOR 32.50 FEET TO THE EASTERLY EDGE OF THE PORT OF PALM BEACH SEAWALL;  
THENCE ALONG SAID EASTERLY EDGE OF THE SEAWALL, AND ACROSS PORT OF PALM BEACH BERTH 17, N01°55'48"E FOR 193.44 FEET, MORE OR LESS, TO THE SOUTHEASTERLY CORNER OF PORT OF PALM BEACH SLIP NO.3;  
THENCE ACROSS SAID SLIP NO.3, N00°15'13"E FOR 265.82 FEET TO THE NORTHEAST CORNER OF SAID SLIP NO.3 ON THE EAST EDGE OF THE EXISTING PORT OF PALM BEACH SEAWALL;  
THENCE ALONG SAID EAST EDGE OF THE SEAWALL, N00°44'24"E FOR 176.25 FEET TO THE SOUTHEASTERLY CORNER OF PORT OF PALM BEACH SLIP NO.2;  
THENCE ACROSS SAID SLIP NO.2, N16°33'40"E FOR 212.81 FEET TO THE NORTHEAST CORNER OF SAID SLIP NO.2 ON THE EAST EDGE OF THE EXISTING PORT OF PALM BEACH SEAWALL;  
THENCE ALONG SAID EAST EDGE OF THE SEAWALL, N01°12'09"E FOR 453.80 FEET TO THE SOUTHEASTERLY CORNER OF PORT OF PALM BEACH SLIP NO.1;  
THENCE ACROSS SAID SLIP NO.1, N36°25'39"W FOR 446.41 FEET TO THE NORTHEAST CORNER OF SAID SLIP NO.1 ON THE EAST EDGE OF THE EXISTING PORT OF PALM BEACH SEAWALL TO THE BEGINNING FOR THIS DESCRIBED PARCEL OF LAND;  
THENCE ALONG SAID SEAWALL S59°29'37"W, 18.33 FEET;  
THENCE CONTINUING ALONG SAID SEAWALL N75°25'03"W, 56.70 FEET;  
THENCE LEAVING SAID SEAWALL S89°06'40"E, 70.77 FEET RETURNING TO THE EAST EDGE OF SAID SEAWALL;  
THENCE ALONG THE EAST EDGE OF SAID SEAWALL S01°25'58"W, 3.87 FEET RETURNING THE POINT OF BEGINNING.

CONTAINING 505 SQ (0.012) ACRES, MORE OR LESS.

TO HAVE AND TO HOLD the above-described lands subject to all outstanding easements and other interests.

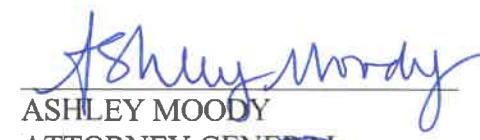
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Trustees' Quitclaim Deed No. 29125 (4455-50)

IN TESTIMONY WHEREOF, the members of the BOARD OF TRUSTEES OF THE INTERNAL IMPROVEMENT TRUST FUND OF THE STATE OF FLORIDA have hereunto subscribed their names and have caused the official seal of said BOARD OF TRUSTEES OF THE INTERNAL IMPROVEMENT TRUST FUND OF THE STATE OF FLORIDA to be hereunto affixed in the City of Tallahassee, Florida, on this the 27<sup>th</sup> day of August A.D., 2020.

(SEAL)  
BOARD OF TRUSTEES OF THE  
INTERNAL IMPROVEMENT  
TRUST FUND OF THE STATE  
OF FLORIDA

  
RON DESANTIS  
GOVERNOR

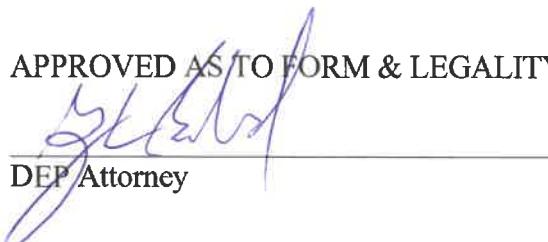
  
ASHLEY MOODY  
ATTORNEY GENERAL

  
JIMMY PATRONIS  
CHIEF FINANCIAL OFFICER

  
NICOLE FRIED  
COMMISSIONER OF AGRICULTURE

As and Constituting the  
BOARD OF TRUSTEES OF THE  
INTERNAL IMPROVEMENT TRUST  
FUND OF THE STATE OF FLORIDA

APPROVED AS TO FORM & LEGALITY

  
DEP Attorney

This Instrument Prepared by  
Title and Land Records Section  
Department of Environmental Protection  
3900 Commonwealth Boulevard  
Tallahassee, Florida 32399-3000

Attachment B  
Page 24 of 24 Pages  
SSLL NO. 501964059

Trustees' Quitclaim Deed No. 29125(4455-50)

## Board of Commissioners Agenda Item Report

Meeting Date: July 15, 2021

Submitted by: Michael Meekins

Submitting Department: Business Development / Communications

Item Type: Amendment

**Agenda Section:** CONSENT AGENDA

---

**Subject:**

First Amendment To Single Vessel Operating Agreement - Classica Cruise Operator Ltd.

**Background:**

This Item was written for clarification to the original contract at the Commissioners' request.

We have updated the pandemic definition.

**Financial Impact:**

No

**Financial Impact Details:**

**Additional Information Attached:**

Yes

**Action Taken**

**Suggested Action:**

Respectfully request approval of document as written.

**Attachments:**

[First Amendment to Operating Agreement - Classica Cruise Operator Ltd.](#)

**FIRST AMENDMENT  
TO  
SINGLE VESSEL OPERATING  
AGREEMENT**

This First Amendment to Single Vessel Operating Agreement is made this \_\_\_, day of July, 2021 by and between the **PORT OF PALM BEACH DISTRICT**, a political subdivision of the State of Florida, organized and existing under, and by virtue of, Chapter 7081, Laws of Florida, Acts of 1915, as amended (hereinafter referred to as "DISTRICT"), having its address at Sixth Floor, One East Eleventh Street, Riviera Beach, Florida and **CLASSICA CRUISE OPERATOR LTD.**, A Bahamas International Business Company (hereinafter together referred to as "CRUISES"), having its address at c/o Oneil R. Khosa, 431 Fairway Drive, Suite 301, Deerfield Beach, FL 33441, and agree as follows:

WHEREAS, DISTRICT and CRUISES entered into that certain Single Vessel Operating Agreement dated June 17, 2021 ("Operating Agreement");

WHEREAS, DISTRICT and CRUISES desire to amend the Operating Agreement;

In consideration of the mutual undertakings set forth herein, the parties agree as follows:

**Section 1                    Definition**

A new definition is added to Section 1 as follows:

(s) Pandemic – whether or not capitalized, shall mean a pandemic as formally declared by the World Health Organization and/or the United States Center for Disease Control.

**IN WITNESS WHEREOF**, DISTRICT and CRUISES have caused this Amendment to be executed as required by law on the dates listed below:

WITNESSES:

DISTRICT:  
PORT OF PALM BEACH DISTRICT

BY \_\_\_\_\_

Printed Name of Witness: \_\_\_\_\_

Printed Name of Witness: \_\_\_\_\_

STATE OF FLORIDA ]  
COUNTY OF PALM BEACH ]

The foregoing instrument was acknowledged before me in my physical presence this \_\_\_\_\_ day of \_\_\_\_\_, 2021 by \_\_\_\_\_, who is personally known to me or who produced Florida Driver's license as identification, as \_\_\_\_\_ of PORT OF PALM BEACH DISTRICT, a Political Subdivision of the State of Florida.

[SEAL]

---

NOTARY PUBLIC  
My commission expires:

CRUISES:  
**CLASSICA CRUISE OPERATOR LTD., A  
BAHAMAS INTERNATIONAL BUSINESS  
COMPANY**

BY \_\_\_\_\_

Printed Name of Witness: \_\_\_\_\_

Printed Name of Witness: \_\_\_\_\_

STATE OF FLORIDA ]  
COUNTY OF PALM BEACH ]

The foregoing instrument was acknowledged before me in my physical presence this \_\_\_\_\_ day of \_\_\_\_\_, 2021 by \_\_\_\_\_, who is personally known to me or who produced Florida Driver's license \_\_\_\_\_ as identification, as \_\_\_\_\_ of CLASSICA CRUISE OPERATOR LTD., A BAHAMAS INTERNATIONAL BUSINESS COMPANY.

[SEAL]

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NOTARY PUBLIC  
My commission expires:

## Board of Commissioners Agenda Item Report

Meeting Date: July 15, 2021

Submitted by: Jackelin Machado

Submitting Department: Business Development / Communications

Item Type: Community Grants

**Agenda Section:** CONSENT AGENDA

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**Subject:**

Business Development & Commissioner Community Outreach

**Background:**

**BUSINESS DEVELOPMENT:**

August 2021 ticketed trade events: Forum Club, Economic Forum, Business Development Board (BDB), Discover the Palm Beaches, Member Chambers of Commerce, Navy League, International Business Council, Women's Transportation Seminar (WTS), U.S./Caribbean Business Conference, American Association of Port Authorities (AAPA) and FloridaPorts Council (FPC).

**COMMISSIONER COMMUNITY OUTREACH:**

**DONATIONS:**

Braille Club of Palm Beach County, Inc. \$250 Donation (KMW)

Inner City Youth Golfers, Inc. \$500 Donation (KMW) and \$250 Tickets (BJC)

These organizations have a completed W-9 on file and Port Staff has verified they have the 501(c)(3) designation.

**Financial Impact:**

Yes

**Financial Impact Details:**

This item is funded from the FY21 Operating Budget - Community Outreach/Relations and Community Grants Lines.

**Additional Information Attached:**

Yes

**Action Taken**

**Suggested Action:**

Port staff respectfully requests consideration and ratification/approval for purchasing of listed event tickets, donations and/or sponsorships.

**Attachments:**

[Braille Club of the Palm Beach County Inc](#)

[FY-21 Board Directed Expenditures](#)

# Braille Club Of Palm Beach County, Inc.

*Serving the Blind and Visually Impaired of Palm Beach County since 1935*

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4801 South Dixie Highway, West Palm Beach, FL 33405-2928

(561) 585-2301

Greetings Friends and Supporters:

The Braille Club of Palm Beach County, Inc. is a non-profit 501 (c)(3) Charitable organization whose Mission is to promote recreational, social and educational activities for blind and visually impaired adults of Palm Beach County. Since 1935 the Braille Club of Palm Beach County, Inc. has strived to carry out this Mission. The Braille Club's "Braille Bandits Beep Baseball Team" is one such successful endeavor.

Beep Baseball is an adaptive version of American's favorite pass-time for the blind, low-vision and visually impaired. Sited players are also allowed to participate since everyone has to wear a blindfold to make the competition even. The game is played with a beeping softball and bases that beep. Beep baseball is played with the ears and not with the eyes while regular baseball is played with the eyes. For more information visit the National Beep Baseball Association website at NBBA.org. The Braille Bandits participated in the 2017 Beep Baseball World Series which was held in Wellington, FL. There were 29 teams that stretched from across the United States and 3 international teams including Canada, Taiwan and the Dominican Republic. We also participated in the 2019 NBBA World Series in Tulsa, OK.

We are seeking contributions from friends and community supports like you. These funds will be used to help our team compete in the 2021 NBBA World Series, which will take place from Sunday, July 25 through Sunday, August 1, 2021 in Wichita, Kansas. The proposed budget of \$16,970.00 will cover the cost of travel, lodging and registration for 15 players and 3 volunteers to attend and participate in this momentous event. Attached is our budget showing how much we still need to cover the cost of the trip.

Can we count on your support to help us get to the 2021 NBBA World Series? You can help us with your tax-deductible donation or contribution. Please make checks payable to the Braille Club of Palm Beach County, Inc.

If you have any questions or concerns, please feel free to contact me at the office number (561) 585-2301 or by mobile at (561) 398-0241. We look forward to competing this year and thank you in advance for your support.

Sincerely,

***Larry McDowell***

Larry McDowell, President  
Braille Club of Palm Beach County, Inc.

## We've Come A Long Way...

- 32 Registered Teams
- They stretch across the U.S. and the World, including Taiwan, Canada and the Dominican Republic
- 2 Women's Teams that play an exhibition game at the World Series each year
- Junior clinics/teams starting across Texas and the U.S. to teach the younger generation and help open their eyes to the infinite possibilities of their futures



*Photo of Austin Blackhawk's Dariuhs Sterling holding the ball in the air after making an out.*

The Braille Bandits were formed in 2016, and we participated in the 2017 World Series in Wellington, Florida.

The Lake Worth Lyons Club and private donors were able to make this dream come true by providing funding for uniforms and equipment.

We always need sponsors and volunteers to help get us to the 2019 World Series in Tulsa!

### SUPPORT WHILE YOU SHOP!!!

We are on Amazon Smile! Simply go to: [smile.amazon.com](https://smile.amazon.com) before you shop. Search for "Braille Club of Palm Beach County"

Amazon will donate a portion of your purchase directly to the Braille Club!

### Did you know?

If you search the web with Yahoo!-powered "goodsearch", they will donate a penny to the Braille Club each time you search!

Go to [www.goodsearch.com](http://www.goodsearch.com)  
Enter Braille Club of  
Palm Beach County  
Search away for a great cause.  
Also find us on [goodshop.com](http://goodshop.com) &  
[gooddining.com](http://gooddining.com)!

# National Beep Baseball Association



## Braille Bandits West Palm Beach Entry

**561-582-2301**

[www.brailleclub.webs.com](http://www.brailleclub.webs.com)

**4801 South Dixie Highway  
West Palm Beach, FL 33405**



*Photo of Bayou City Heat's Tanner Gers flying into the base.*

Today, there are many blind and vision impaired athletes enjoying competing and playing one of the world's most beloved sports and games, which for many years could only be played by those with sight. It is exhilarating to see the athletes dive onto the ground to stop a beeping baseball or run full speed toward the sound of a buzzing base to score a run! And the bond created between teammates, blind and sighted, is a family bond that lasts a lifetime.

Please consider joining our family by volunteering and/or donating. The Braille Bandits of Palm Beach County are a 501(c)(3) charitable organization - contributions are tax deductible.

## Where We Began

In 1964, Charlie Fairbanks, an engineer and a telephone pioneer with Mountain Bell in Colorado, developed the first beep baseball. He did it by implanting a beeping device in a softball as a recreational and educational tool. In 1975, this beeping ball was presented to a blind athlete in Minneapolis, MN, where the first team was put together. Soon after, across the Mississippi River in St. Paul, another team was formed, and the first beep ball game was played. In the next year, beep baseball rules were created, and the game began to spread like wildfire across the country. In that same year, the National Beep Baseball Association (NBBA) was created in Chicago. Dedicated volunteers form the backbone of the NBBA's programs, including the annual World Series.

**The basics of beep baseball are the same as regular baseball, but many things are different. To learn all about the game and how it's played, please visit our website at [www.nbba.org](http://www.nbba.org).**



## Community Outreach Program Budget

\* Board members may use community grant event money for application recommendations should they not plan on attending any community grant events during a specific round of funding.

## Board of Commissioners Agenda Item Report

Meeting Date: July 15, 2021

Submitted by: Yaremi Farinas

Submitting Department: Business Development / Communications

Item Type: Consent

**Agenda Section:** CONSENT AGENDA

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**Subject:**

Public Relations and Marketing

**Background:**

Meltwater Reports below include:

- Insight Report- Analytics compared to June 2020
- News coverage- Port of Palm Beach was mentioned in 144 news articles during the month of June
- Broadcast coverage- Port of Palm Beach was mentioned in 132 broadcast stories during the month of June

The social media report is rather lengthy, but available to Commissioners upon request.

**Social Media Analytics:**

- Facebook- Total fans: 4.36K; New fans: 33; Total Engagements: 6.1K; Total posts: 224 Total Impressions: 20.1K; Total video views: 2.87K
- Instagram- Total followers: 1.97K; Total posts: 27; Total impressions: 5.13K; Profile views: 190
- Twitter- Total followers: 2.39K; Total Engagements: 347; Total Impressions: 12K; Total outbound tweets: 40; Total video views: 396
- LinkedIn- Total followers: 717; New followers: 37; Total Engagements: 656; Total page views: 136

**Correspondence, news releases, print/broadcast publications:**

- Ad for Palm Beach County Safety Council Awards luncheon
- Port featured in Seaports Magazine
- Port charter signed into law
- BPCL extends BOGO offer
- BPCL postpones test cruise
- BPCL simulated sailing June 25th
- Florida nabs victory in cruise industry lawsuit
- Port of Palm Beach workers save woman
- Port of Palm Beach cruising back into business
- BPCL receives CDC approval for test sailing
- State's battle over cruise line industry

**Financial Impact:**

No

**Financial Impact Details:**

**Additional Information Attached:**

Yes

**Action Taken****Suggested Action:**

Informational item only.

**Attachments:**

Insight Report

News Coverage

Broadcast Coverage

[Ad for Palm Beach County Safety Council Awd Luncheon](#)

Port featured in Seaports Magazine

[Governor Ron DeSantis Signs 94 bills- Alachua Chronicle](#)

[BPCL extends BOGO offer](#)

[Ships that have received CDC approval to sail- Daily Magazine](#)

[Florida nabs victory in cruise industry lawsuit- WPTV](#)

[Port of Palm Beach workers save woman in water after hearing screams](#)

[Port of Palm Beach cruising back into business](#)

[Bahamas Paradise receives CDC approval for test cruise](#)

[State's battle over cruise line industry](#)

[Bahamas Paradise Cruise Line job fair](#)



## Port of Palm Beach Insight Report

REPORT BY  
Meltwater

# EXECUTIVE SUMMARY

## HIGHLIGHTS FROM THE MONTH

- Editorial mentions decreased 35%
- Potential reach increased 558%
- Port of Palm Beach's net tonality trended upward and was overall positive



## ≡ Editorial Mentions

The number of appearances in articles

144 -35%

mSCORE **67**

## ↗ Potential Reach

Approximate number of article views you appeared in

595M ▲558%

▲ 17

Jun 1, 2021 - Jun 30, 2021

## Net Tonality Score

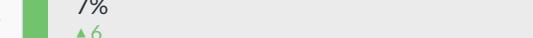
The net change (up or down) in sentiment over the time period

+6 ▲6

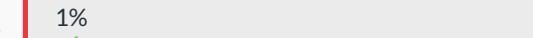
All deltas in this report show change compared to Jun 1st 2020  
- Jun 30th 2020

### TONALITY

Positive



Negative



Neutral



### KEY MESSAGES

cruise line



Grand Classica ship



test cruise



federal judge



cruise industry



249

# MEDIA EXPOSURE

## HIGHLIGHTS FROM THE MONTH

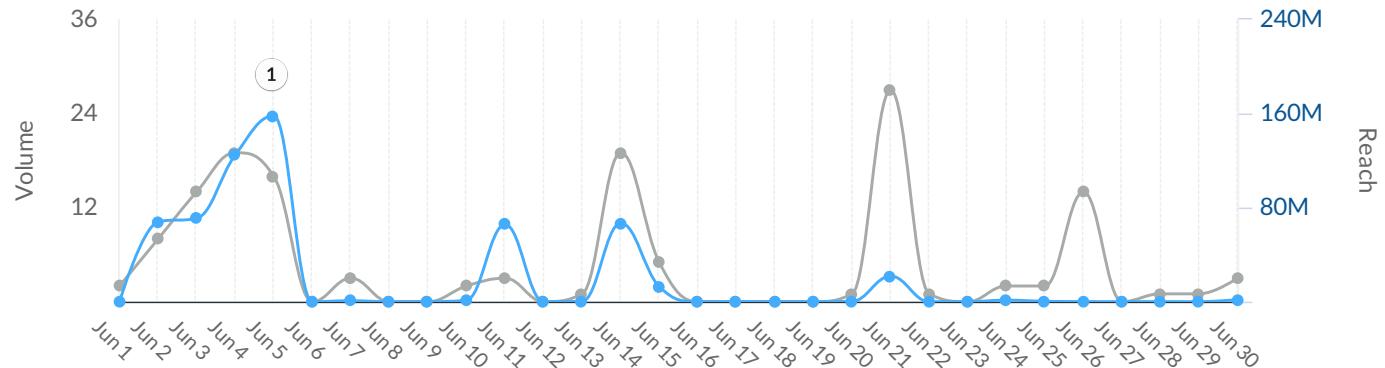
- ① "Yahoo news" led the highest potential reach of 158M on Jun 5th, increasing 27%
- ② "Yahoo news" overtook "T.U.B Investing - PRNewswire" as Top Publisher in this period
- Overall reach increased 558%
- "Yahoo news" accounted for 9% of volume



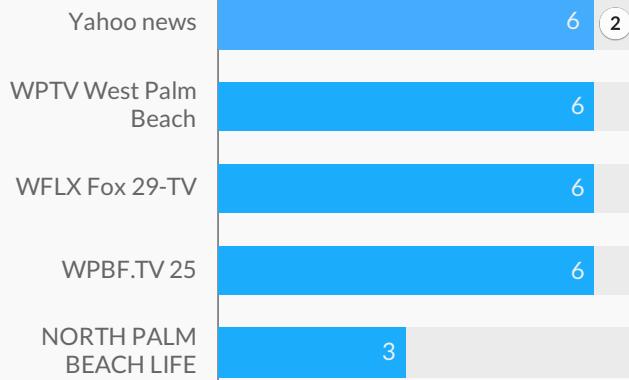
## Port of Palm Beach's exposure decreased 35%

Media Exposure - Jun 1, 2021 - Jun 30, 2021

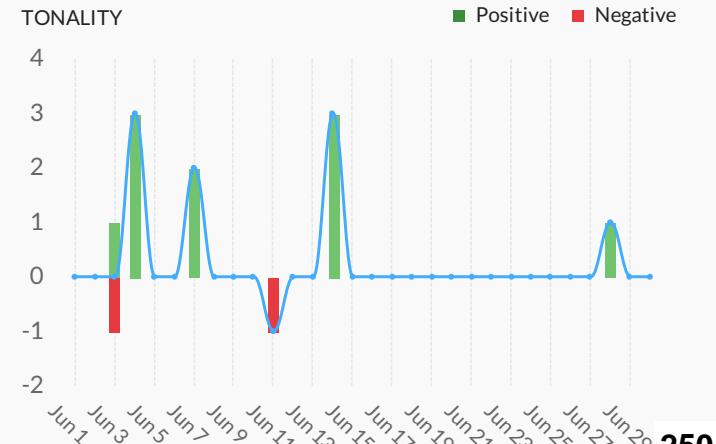
Volume Reach



### TOP PUBLICATIONS



### TONALITY



250

# TONALITY

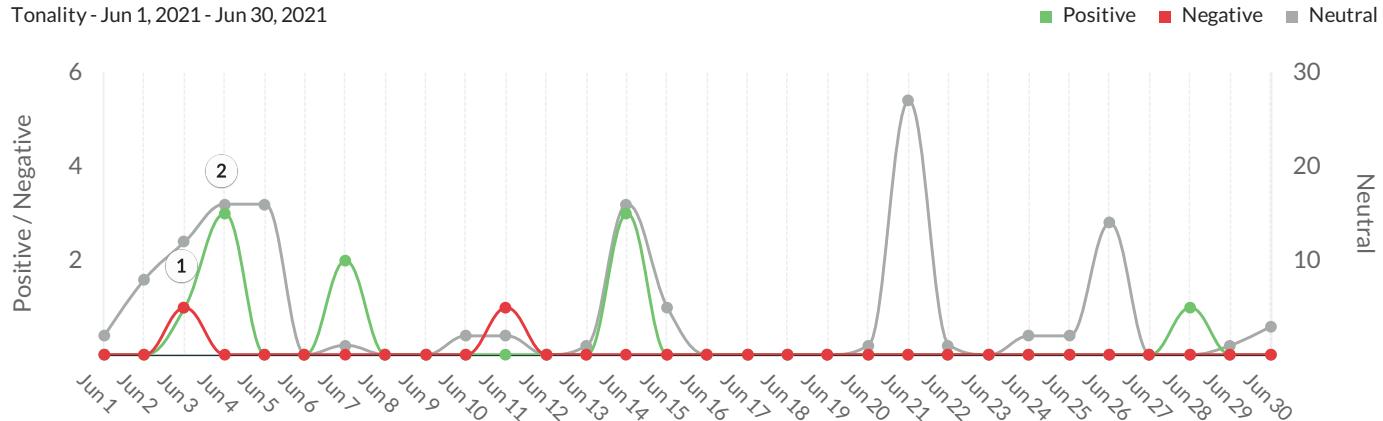
## HIGHLIGHTS FROM THE MONTH

- ① Jun 3rd and Jun 11th had the highest volume of 1 negative article
- ② Jun 4th and Jun 14th had the highest volume of 3 positive articles
- "Yahoo news", with 65.4M reach, drove positive sentiment in an article titled ["Bahamas Paradise Cruise Line holds job fair at Port of Palm Beach"](#)



## Port of Palm Beach's net tonality increased 6 points

Tonality - Jun 1, 2021 - Jun 30, 2021



## ARTICLES WITH MOST IMPACT



Yahoo news | Jun 14

Bahamas Paradise Cruise Line  
holds job fair at Port of Palm  
Beach

Reach 65.4M ● Positive



Yahoo news | Jun 11

Port Palm Beach Employees Save  
Woman

Reach 65.4M ● Negative

# SOCIAL MEDIA EXPOSURE

## HIGHLIGHTS FROM THE MONTH

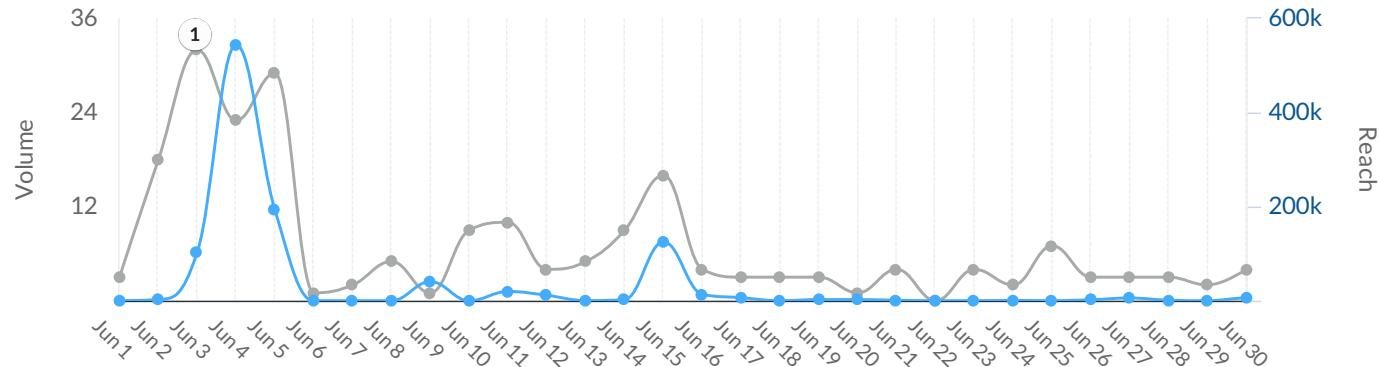
- ① Social volume peaked on June 3rd at 32
- Twitter accounted for 49% of social volume, followed by Blogs with 37% share



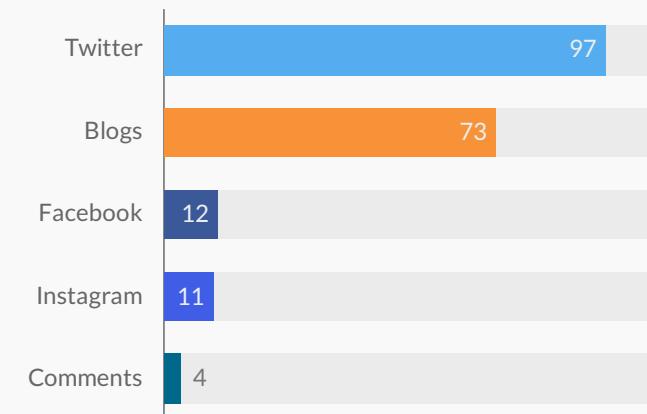
## Port of Palm Beach's social exposure increased 33%

Social Media Exposure - Jun 1, 2021 - Jun 30, 2021

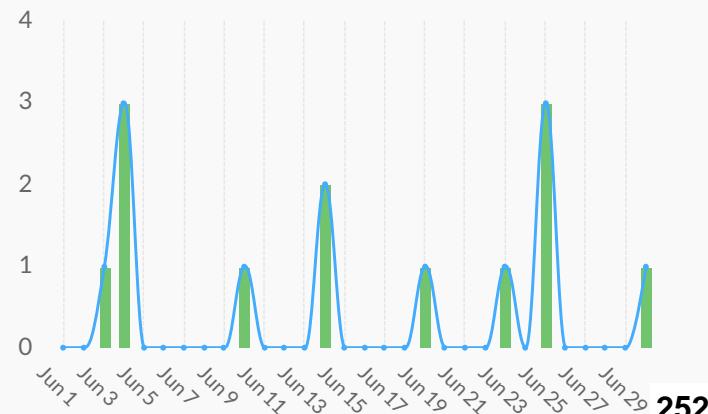
■ Volume ■ Reach



### SOCIAL CHANNELS



### TONALITY



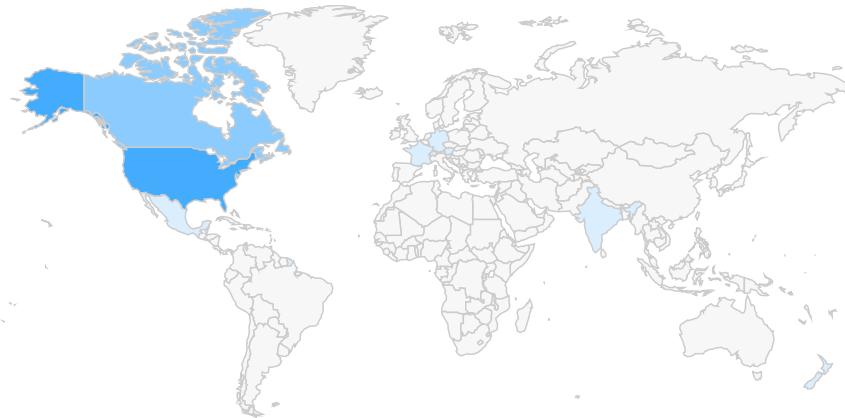
# GEO PRESENCE

## HIGHLIGHTS FROM THE MONTH

- Port of Palm Beach was mentioned in 10 total countries in this time period
- The regions North America, West Indies, and South Asia combined to cover 95% of the total volume in this time period



United States and Canada had the most global coverage



### TOP COUNTRIES

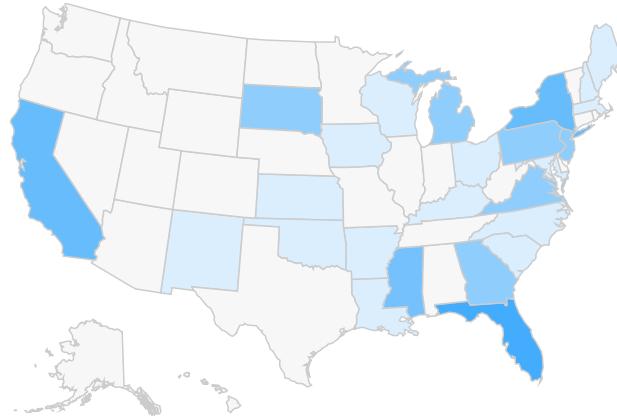
United States	85%	▼ 4	Austria	1%	► 0
Canada	5%	▲ 3	Switzerland	1%	► 0
The Bahamas	3%	► 0	Germany	1%	▼ 1
India	1%	► 0	France	1%	► 0
New Zealand	1%	▲ 1	Mexico	1%	► 0

# GEO PRESENCE

HIGHLIGHTS FROM THE MONTH



Florida and California had the most coverage



## TOP STATES/REGIONS

Florida	30%	▲ 28	Michigan	2%	► 0
California	3%	► 0	New Jersey	2%	► 0
New York	3%	▲ 2	Pennsylvania	2%	► 0
Mississippi	2%	► 0	South Dakota	2%	► 0
Georgia	2%	► 0	Virginia	2%	► 0

# TOP PUBLICATIONS

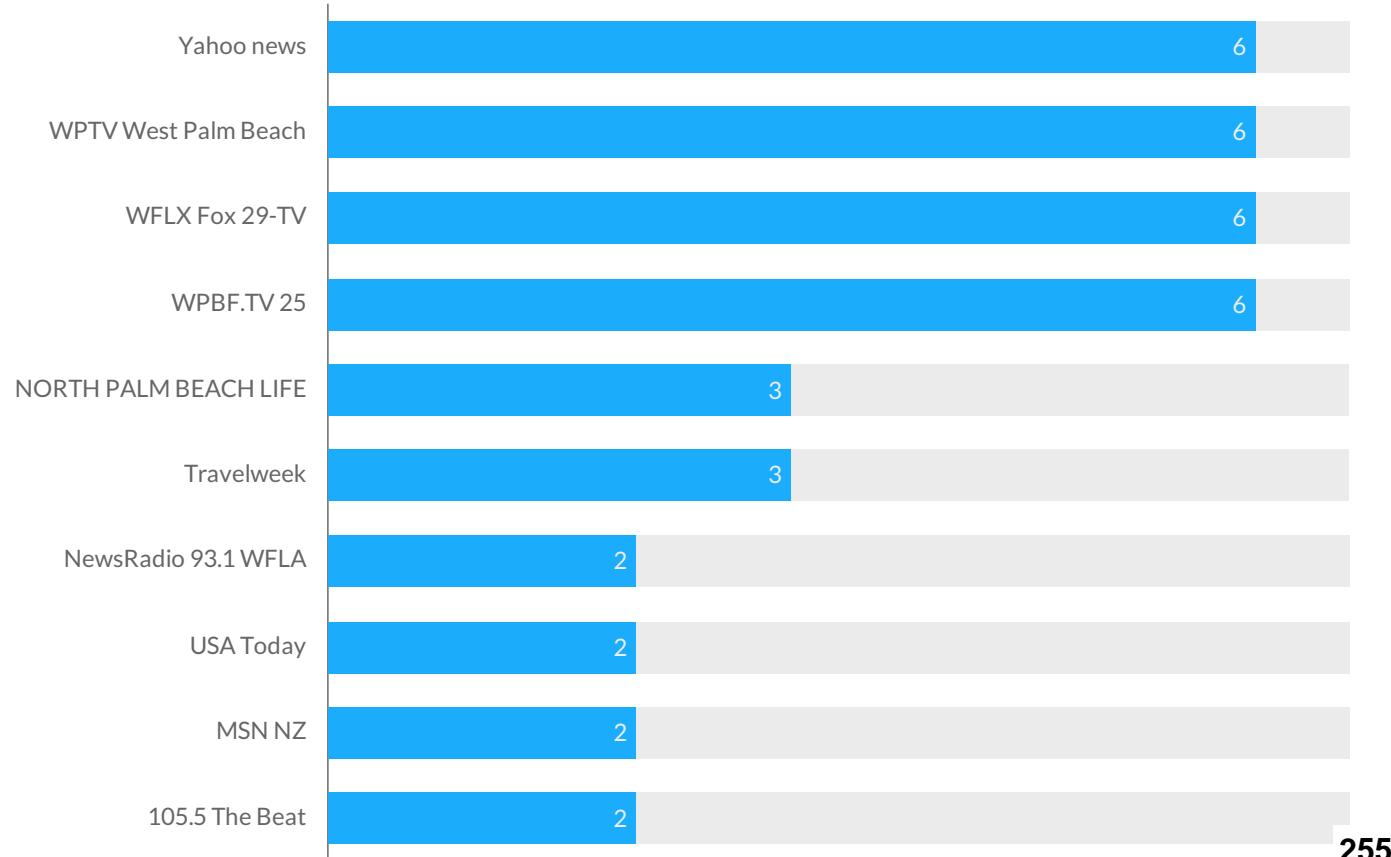
## HIGHLIGHTS FROM THE MONTH

- "Yahoo news", "WPTV West Palm Beach", and "WFLX Fox 29-TV" accounted for 26% of the volume share among the 25 highest publications



## Yahoo news mentioned Port of Palm Beach the most

Top Publications by Volume - Jun 1, 2021 - Jun 30, 2021



# TOP INFLUENCERS

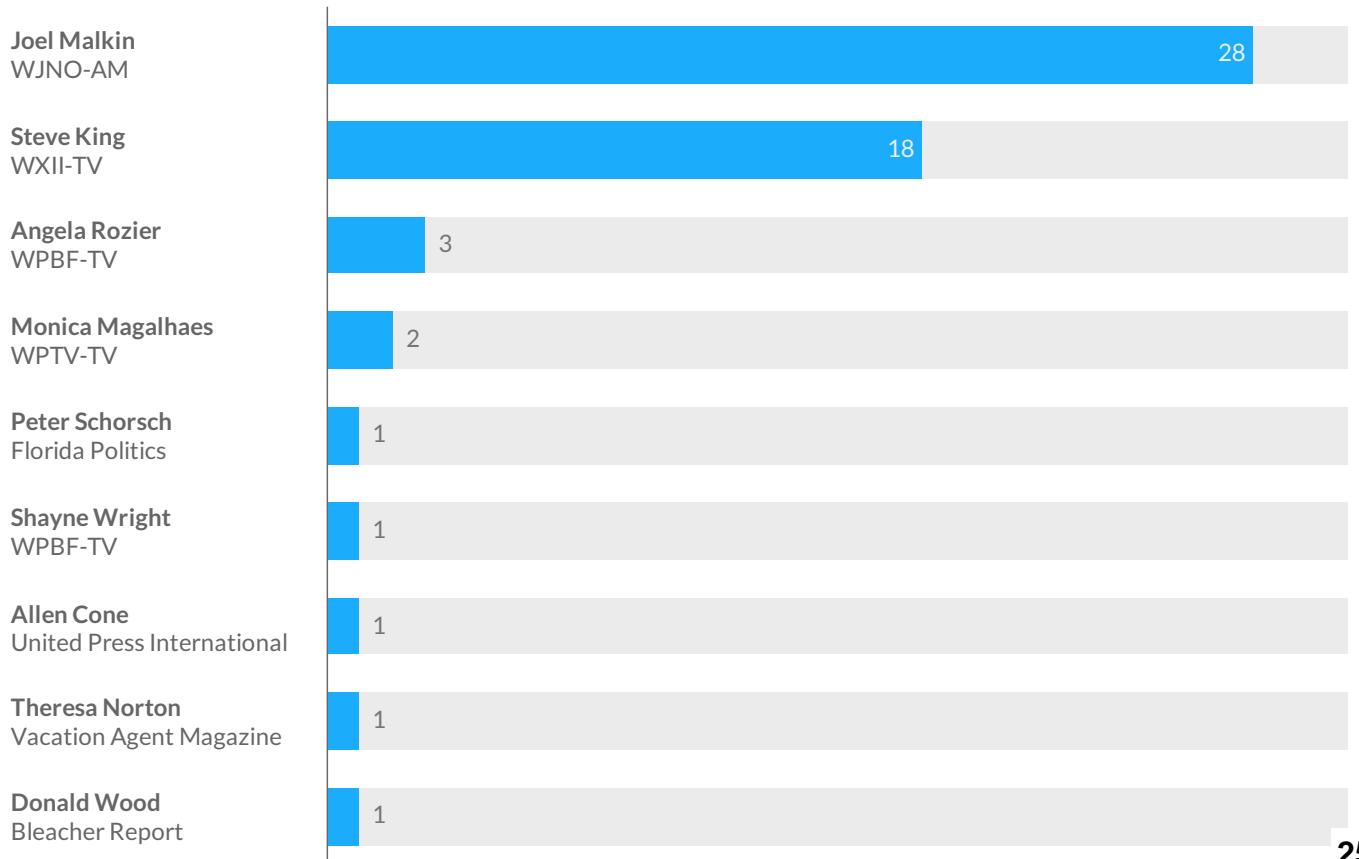
## HIGHLIGHTS FROM THE MONTH

- WPBF-TV, WJNO-AM, and WXII-TV had the most representation among the top 9 Influencers
- The 3 most popular beats among the Influencers are News (general), Current affairs, and Tourism
- The top 3 Influencers accounted for 88% of the volume among the 9 highest Influencers



## Joel Malkin was the top influencer

Top Editorial Influencers by Volume - Jun 1, 2021 - Jun 30, 2021



A

## [Governor Ron DeSantis Signs Ninety-Four Bills](#)

**Alachua Chronicle**  
Wed Jun 30, 2021

/CS/HB 885 – Juvenile Justice Programs and Detention CS/HB 915 – *Port of Palm Beach* District, Palm Beach County CS/HB 921 – Electronic...

**Tone:** Neutral  
**Reach:** 23.7k  
**Desktop Reach** 6.06k  
**Mobile Reach** 17.7k

T

## [Bahamas Paradise Cruise Line extends BOGO offer, launches new premium package](#)

**Travelweek**  
Mon Jun 28, 2021

cruises beginning July 2, 2021, with the Grand Classica departing *Port of Palm Beach* for Grand Bahama Island. Earlier this month, the cruise...

**Tone:** Positive  
**Reach:** 85.2k  
**Desktop Reach** 22.4k  
**Mobile Reach** 62.8k

T

## [Bahamas Paradise Cruise Ship Sets Sail On Test Cruise Monday](#)

**Throwback 96.5**  
Sat Jun 26, 2021

Photo: Digital Vision There's a cruise ship docked at the *Port of Palm Beach* right now, but that will change soon. Bahamas Paradise Cruise...

**Tone:** Neutral

U

## Bahamas Paradise Cruise Ship Sets Sail On Test Cruise Monday

**US 103.5 - iHeartRadio**  
**Sat Jun 26, 2021**

Photo: Digital Vision There's a cruise ship docked at the *Port of Palm Beach* right now, but that will change soon. Bahamas Paradise Cruise...

**Tone:** Neutral  
**Reach:** 6.05k  
**Desktop Reach** 2.36k  
**Mobile Reach** 3.68k

C

## Bahamas Paradise Cruise Ship Sets Sail On Test Cruise Monday

**Cat Country 107.1**  
**Sat Jun 26, 2021**

Photo: Digital Vision There's a cruise ship docked at the *Port of Palm Beach* right now, but that will change soon. Bahamas Paradise Cruise...

**Tone:** Neutral

K

## Bahamas Paradise Cruise Ship Sets Sail On Test Cruise Monday

**KIX Country 92.9 iheart**  
**Sat Jun 26, 2021**

Photo: Digital Vision There's a cruise ship docked at the *Port of Palm Beach* right now, but that will change soon. Bahamas Paradise Cruise...

**Tone:** Neutral  
**Reach:** 701  
**Desktop Reach** 227  
**Mobile Reach** 474

## Bahamas Paradise Cruise Line receives green light to conduct simulated sailing

WFTX-TV

Fri Jun 25, 2021

June 28 for a two-night round-trip cruise from the *Port of Palm Beach* to Grand Bahama Island. The sailing will simulate all aspects of the...

**Tone:** Neutral

**Reach:** 327k

**Desktop Reach** 54.5k

**Mobile Reach** 273k

## Bahamas Paradise Cruise Ship Sets Sail On Test Cruise Monday

wccfradio

Fri Jun 25, 2021

Photo: Digital Vision There's a cruise ship docked at the *Port of Palm Beach* right now, but that will change soon. Bahamas Paradise Cruise...

**Tone:** Neutral

**Reach:** 1.03k

**Desktop Reach** 399

**Mobile Reach** 629

## Bahamas Paradise Cruise Line receives green light to conduct simulated sailing

WPTV West Palm Beach

Thu Jun 24, 2021

June 28 for a two-night round-trip cruise from the *Port of Palm Beach* to Grand Bahama Island. The sailing will simulate all aspects of the...

**Tone:** Neutral

**Reach:** 1.21M

**Desktop Reach** 282k

**Mobile Reach** 925k

## Bahamas Paradise Cruise Line receives green light to conduct simulated sailing

**WFLX Fox 29-TV**  
**Thu Jun 24, 2021**

June 28 for a two-night round-trip cruise from the *Port of Palm Beach* to Grand Bahama Island. The sailing will simulate all aspects of the...

**Tone:** Neutral  
**Reach:** 78.2k  
**Desktop Reach** 24.1k  
**Mobile Reach** 54.1k

## Cruises are coming back: Here are the ships that have received CDC approval to sail soon

**Daily Magazine**  
**Tue Jun 22, 2021**

Cruise Line Grand Classica has been approved for a test sailing from the *Port of Palm Beach*, Florida, for a two-night sailing June 25....

**Tone:** Neutral  
**Reach:** 11.2k  
**Desktop Reach** 5.5k  
**Mobile Reach** 5.72k

## Florida nabs victory in cruise industry lawsuit

**WPTV West Palm Beach**  
**Mon Jun 21, 2021**

Florida. It's a similar story for Bahamas Paradise Cruise Line at the *Port of Palm Beach*. "We are having a test cruise on June 25th with a..."

**Tone:** Neutral  
**Reach:** 1.21M  
**Desktop Reach** 282k  
**Mobile Reach** 925k

## Florida nabs victory in cruise industry lawsuit

**WFLX Fox 29-TV**  
**Mon Jun 21, 2021**

Florida. It's a similar story for Bahamas Paradise Cruise Line at the *Port of Palm Beach*. "We are having a test cruise on June 25th with a..."

**Tone:** Neutral  
**Reach:** 78.2k  
**Desktop Reach** 24.1k  
**Mobile Reach** 54.1k

4

## Royal Caribbean starts simulated voyage ahead of resuming passenger cruises

**4029TV.com**  
**Mon Jun 21, 2021**

to have its own two-day simulated voyage out of the *Port of Palm Beach* starting this Friday. Bahamas Paradise Cruise Line expects to resume...

**Tone:** Neutral  
**Reach:** 427k  
**Desktop Reach** 74.8k  
**Mobile Reach** 352k

## First US trial cruise testing COVID-19 safety protocols begins

**WDSU.com**  
**Mon Jun 21, 2021**

to have its own two-day simulated voyage out of the *Port of Palm Beach* starting this Friday. Bahamas Paradise Cruise Line expects to resume...

**Tone:** Neutral  
**Reach:** 656k  
**Desktop Reach** 158k  
**Mobile Reach** 498k

## First US trial cruise testing COVID-19 safety protocols begins

WLWT.com  
Mon Jun 21, 2021

to have its own two-day simulated voyage out of the *Port of Palm Beach* starting this Friday. Bahamas Paradise Cruise Line expects to resume...

**Tone:** Neutral  
**Reach:** 1.61M  
**Desktop Reach** 502k  
**Mobile Reach** 1.11M

## First US trial cruise testing COVID-19 safety protocols begins

WVTM-TV  
Mon Jun 21, 2021

to have its own two-day simulated voyage out of the *Port of Palm Beach* starting this Friday. Bahamas Paradise Cruise Line expects to resume...

**Tone:** Neutral  
**Reach:** 299k  
**Desktop Reach** 85.4k  
**Mobile Reach** 213k

## First US trial cruise testing COVID-19 safety protocols begins

KCCI Channel 8  
Mon Jun 21, 2021

to have its own two-day simulated voyage out of the *Port of Palm Beach* starting this Friday. Bahamas Paradise Cruise Line expects to resume...

**Tone:** Neutral  
**Reach:** 1.12M  
**Desktop Reach** 333k  
**Mobile Reach** 790k

## First US trial cruise testing COVID-19 safety protocols begins

**WYFF 4.com**  
**Mon Jun 21, 2021**

to have its own two-day simulated voyage out of the *Port of Palm Beach* starting this Friday. Bahamas Paradise Cruise Line expects to resume...

**Tone:** Neutral  
**Reach:** 1.1M  
**Desktop Reach** 240k  
**Mobile Reach** 856k

## First US trial cruise testing COVID-19 safety protocols begins

**KOAT.com**  
**Mon Jun 21, 2021**

to have its own two-day simulated voyage out of the *Port of Palm Beach* starting this Friday. Bahamas Paradise Cruise Line expects to resume...

**Tone:** Neutral  
**Reach:** 490k  
**Desktop Reach** 110k  
**Mobile Reach** 381k

## First US trial cruise testing COVID-19 safety protocols begins

**WESH-TV**  
**Mon Jun 21, 2021**

to have its own two-day simulated voyage out of the *Port of Palm Beach* starting this Friday. Bahamas Paradise Cruise Line expects to resume...

**Tone:** Neutral  
**Reach:** 1.37M  
**Desktop Reach** 336k  
**Mobile Reach** 1.03M

## First US trial cruise testing COVID-19 safety protocols begins

WLKY.com  
Mon Jun 21, 2021

to have its own two-day simulated voyage out of the *Port of Palm Beach* starting this Friday. Bahamas Paradise Cruise Line expects to resume...

**Tone:** Neutral  
**Reach:** 805k  
**Desktop Reach** 195k  
**Mobile Reach** 610k

## First US trial cruise testing COVID-19 safety protocols begins

WXII-TV  
Mon Jun 21, 2021

to have its own two-day simulated voyage out of the *Port of Palm Beach* starting this Friday. Bahamas Paradise Cruise Line expects to resume...

**Tone:** Neutral  
**Reach:** 760k  
**Desktop Reach** 210k  
**Mobile Reach** 550k

## First US trial cruise testing COVID-19 safety protocols begins

WCVB.com  
Mon Jun 21, 2021

to have its own two-day simulated voyage out of the *Port of Palm Beach* starting this Friday. Bahamas Paradise Cruise Line expects to resume...

**Tone:** Neutral  
**Reach:** 2M  
**Desktop Reach** 570k  
**Mobile Reach** 1.43M

## First US trial cruise testing COVID-19 safety protocols begins

WBALTV.com  
Mon Jun 21, 2021

to have its own two-day simulated voyage out of the *Port of Palm Beach* starting this Friday. Bahamas Paradise Cruise Line expects to resume...

**Tone:** Neutral  
**Reach:** 916k  
**Desktop Reach** 285k  
**Mobile Reach** 630k

## Search location by ZIP code

WGAL-TV  
Mon Jun 21, 2021

to have its own two-day simulated voyage out of the *Port of Palm Beach* starting this Friday. Bahamas Paradise Cruise Line expects to resume...

**Tone:** Neutral  
**Reach:** 845k  
**Desktop Reach** 228k  
**Mobile Reach** 618k

## First US trial cruise testing COVID-19 safety protocols begins

Wisn.com  
Mon Jun 21, 2021

to have its own two-day simulated voyage out of the *Port of Palm Beach* starting this Friday. Bahamas Paradise Cruise Line expects to resume...

**Tone:** Neutral  
**Reach:** 713k  
**Desktop Reach** 202k  
**Mobile Reach** 512k

## [Royal Caribbean begins simulated voyage ahead of resuming passenger cruises](#)

WPBF-TV

Sun Jun 20, 2021

to have its own two-day simulated voyage out of the *Port of Palm Beach* starting this Friday. Bahamas Paradise Cruise Line expects to resume...

**Tone:** Neutral

**Reach:** 278k

**Desktop Reach** 76.2k

**Mobile Reach** 202k

## [Moodys Investors Service - Moodys announces completion of a periodic review of ratings of Palm Beach Port District, FL](#)

ResearchPool

Tue Jun 15, 2021

Investors Service has completed a periodic review of the ratings of *Palm Beach Port District, FL* and other ratings that are associated with...

**Tone:** Neutral

**Reach:** 7.22k

**Desktop Reach** 5.5k

**Mobile Reach** 1.73k

## [Palm Beach Port District, FL -- Moody's announces completion of a periodic review of ratings of Palm Beach Port District, FL](#)

Finanzen.at

Tue Jun 15, 2021

Review: Moody's announces completion of a periodic review of ratings of *Palm Beach Port District, FL* Vollständigen Artikel bei Moodys lesen...

**Tone:** Neutral

**Reach:** 267k

**Desktop Reach** 100k

**Mobile Reach** 167k

## [Palm Beach Port District, FL -- Moody's announces completion of a periodic review of ratings of Palm Beach Port District, FL](#)

**Finanzen.net**  
**Tue Jun 15, 2021**

Review: Moody's announces completion of a periodic review of ratings of *Palm Beach Port District, FL* Vollständigen Artikel bei Moodys lesen...

**Tone:** Neutral  
**Reach:** 6.48M  
**Desktop Reach** 2.54M  
**Mobile Reach** 3.94M

## [Palm Beach Port District, FL -- Moody's announces completion of a periodic review of ratings of Palm Beach Port District, FL](#)

**Finanzen.ch**  
**Tue Jun 15, 2021**

*Palm Beach Port District, FL -- Moody's announces completion of a periodic review of ratings of Palm Beach Port District, FL...*

**Tone:** Neutral  
**Reach:** 349k  
**Desktop Reach** 177k  
**Mobile Reach** 171k

## [Palm Beach Port District, FL -- Moody's announces completion of a periodic review of ratings of Palm Beach Port District, FL](#)

**Markets Insider- Business Insider**  
**Tue Jun 15, 2021**

Review: Moody's announces completion of a periodic review of ratings of *Palm Beach Port District, FL* Read the full article at Moody's...

**Tone:** Neutral  
**Reach:** 5.67M  
**Desktop Reach** 2.17M  
**Mobile Reach** 3.49M

R

## [Bahama Paradise Cruise Line Hosts Job Fair To Fill 100 Positions](#)

**Real Radio 92.1**  
**Mon Jun 14, 2021**

, the cruise line will be hosting a job fair Monday afternoon at the *Port of Palm Beach*. Job positions that the CEO is looking to fill range...

**Tone:** Neutral  
**Reach:** 32.9k  
**Desktop Reach** 10.1k  
**Mobile Reach** 22.7k

T

## [Bahamas Paradise Cruise Line Extends BOGO Sale, Rolls Out Paradise Premium Package](#)

**TravelPulse**  
**Mon Jun 14, 2021**

is accepting bookings for voyages. Grand Classica departs from the *Port of Palm Beach* to Grand Bahama Island beginning July 2. Dining venues...

**Tone:** Positive  
**Reach:** 1.24M  
**Desktop Reach** 421k  
**Mobile Reach** 823k

C

## [Bahamas Paradise Cruise Line Holds A Job Fair](#)

**Cat Country 107.1**  
**Mon Jun 14, 2021**

porters, so the cruise line is hosting a job fair at the *Port of Palm Beach*. Organizers say both full and part time jobs are available and...

**Tone:** Neutral

## Bahamas Paradise Cruise Line Holds A Job Fair

**Literock 99.3 iheart**  
**Mon Jun 14, 2021**

porters, so the cruise line is hosting a job fair at the *Port of Palm Beach*. Organizers say both full and part time jobs are available and...

**Tone:** Neutral  
**Reach:** 2.34k  
**Desktop Reach** 407  
**Mobile Reach** 1.93k

## Bahamas Paradise Cruise Line Holds A Job Fair

**US 103.5 - iHeartRadio**  
**Mon Jun 14, 2021**

porters, so the cruise line is hosting a job fair at the *Port of Palm Beach*. Organizers say both full and part time jobs are available and...

**Tone:** Neutral  
**Reach:** 6.05k  
**Desktop Reach** 2.36k  
**Mobile Reach** 3.68k

## Bahamas Paradise Cruise Line Holds A Job Fair

**105.5 The Beat**  
**Mon Jun 14, 2021**

porters, so the cruise line is hosting a job fair at the *Port of Palm Beach*. Organizers say both full and part time jobs are available and...

**Tone:** Neutral  
**Reach:** 6.55k  
**Desktop Reach** 730  
**Mobile Reach** 5.83k

## Bahamas Paradise Cruise Line Holds A Job Fair

**945 WFLA Iheart**  
**Mon Jun 14, 2021**

porters, so the cruise line is hosting a job fair at the *Port of Palm Beach*. Organizers say both full and part time jobs are available and...

**Tone:** Neutral  
**Reach:** 1k  
**Desktop Reach** 257  
**Mobile Reach** 748

K

## Bahamas Paradise Cruise Line Holds A Job Fair

**Kiss 103.9 Iheart**  
**Mon Jun 14, 2021**

porters, so the cruise line is hosting a job fair at the *Port of Palm Beach*. Organizers say both full and part time jobs are available and...

**Tone:** Neutral

T

## Bahamas Paradise Cruise Line Holds A Job Fair

**Throwback 96.5**  
**Mon Jun 14, 2021**

porters, so the cruise line is hosting a job fair at the *Port of Palm Beach*. Organizers say both full and part time jobs are available and...

**Tone:** Neutral

1

## Bahamas Paradise Cruise Line Holds A Job Fair

**1290 WJNO - iHeartRadio**  
**Mon Jun 14, 2021**

porters, so the cruise line is hosting a job fair at the *Port of Palm Beach*. Organizers say both full and part time jobs are available and...

**Tone:** Neutral  
**Reach:** 5.29k  
**Desktop Reach** 2.46k  
**Mobile Reach** 2.83k

## Bahamas Paradise Cruise Line job fair set for Monday at Port of Palm Beach

WPBF-TV

Sun Jun 13, 2021

, June 14. The job fair is from noon to 5 p.m. at the *Port of Palm Beach*, located at One E. 11th St. in Riviera Beach. The cruise line is...

**Tone:** Neutral

**Reach:** 278k

**Desktop Reach** 76.2k

**Mobile Reach** 202k

## Woman's screams bring port workers to her rescue

WPBF-TV

Fri Jun 11, 2021

the right port at the right time. Two workers at the *Port of Palm Beach* were captured on surveillance video rescuing a woman who fell into...

**Tone:** Neutral

**Reach:** 278k

**Desktop Reach** 76.2k

**Mobile Reach** 202k

## Port Palm Beach Employees Save Woman

Yahoo news

Fri Jun 11, 2021

Two workers at the *Port of Palm Beach* rescued a woman who fell into the water. WPBF's Angela Rozier has the story....

**Tone:** Negative

**Reach:** 65.4M

**Desktop Reach** 21.9M

**Mobile Reach** 43.5M

## Bahamas Paradise Cruise Line Holds A Job Fair

wccfradio

Fri Jun 11, 2021

porters, so the cruise line is hosting a job fair at the *Port of Palm Beach*. Organizers say both full and part time jobs are available and...

**Tone:** Neutral

**Reach:** 1.03k

**Desktop Reach** 399

**Mobile Reach** 629

## Bahamas Paradise hiring for 100 positions at job fair on Monday

WFLX Fox 29-TV

Thu Jun 10, 2021

held from noon to 5 p.m. on Monday, June 14 at the *Port of Palm Beach* in Riviera Beach. If you plan to attend, you're encouraged to bring a...

**Tone:** Neutral

**Reach:** 78.2k

**Desktop Reach** 24.1k

**Mobile Reach** 54.1k

## Bahamas Paradise hiring for 100 positions at job fair on Monday

WPTV West Palm Beach

Thu Jun 10, 2021

held from noon to 5 p.m. on Monday, June 14 at the *Port of Palm Beach* in Riviera Beach. If you plan to attend, you're encouraged to bring a...

**Tone:** Neutral

**Reach:** 1.21M

**Desktop Reach** 282k

**Mobile Reach** 925k

T

## Gb Cruise Vessel Is Back In Palm Beach

**Tribune242**

**Mon Jun 7, 2021**

Paradise Cruise Line prepare for the resumption of sailings from the *Port of Palm Beach*. Before the pandemic, the cruise line was credited...

**Tone:** Positive

**Reach:** 335k

**Desktop Reach** 47.8k

**Mobile Reach** 287k

T

## Gb Cruise Vessel Is Back In Palm Beach

**Tribune242**

**Mon Jun 7, 2021**

thank our partners at the Palm Beach Health Department and the *Port of Palm Beach* for their support during some very trying times. I also...

**Tone:** Positive

**Reach:** 335k

**Desktop Reach** 47.8k

**Mobile Reach** 287k

T

## Bahamas Paradise Cruise Line preparing for test cruise to Grand Bahama

**The Nassau Guardian**

**Mon Jun 7, 2021**

explained that the test cruise will take Bahamas Paradise from the *Port of Palm Beach* to Grand Bahama with fewer than 50 passengers. The...

**Tone:** Neutral

**Reach:** 104k

**Desktop Reach** 25.2k

**Mobile Reach** 79.1k

## [Unvaccinated residents sustain pandemic in Colorado; Florida's DeSantis criticizes CDC on cruises. Latest COVID-19 updates](#)

MSN.com  
Sat Jun 5, 2021

. On Thursday, Bahamas Paradise welcomed its Grand Classica ship back to the *Port of Palm Beach*. The ship will have a "test" sail with fewer...

**Tone:** Neutral  
**Reach:** 743k  
**Desktop Reach** 233k  
**Mobile Reach** 509k

## [Unvaccinated residents sustain pandemic in Colorado; Florida's DeSantis criticizes CDC on cruises. Latest COVID-19 updates](#)

Yahoo! News  
Sat Jun 5, 2021

. On Thursday, Bahamas Paradise welcomed its Grand Classica ship back to the *Port of Palm Beach*. The ship will have a "test" sail with fewer...

**Tone:** Neutral  
**Reach:** 32.6M  
**Desktop Reach** 10.6M  
**Mobile Reach** 22M

## [Unvaccinated residents sustain pandemic in Colorado; Florida's DeSantis criticizes CDC on cruises. Latest COVID-19 updates](#)

InterNewsCast  
Sat Jun 5, 2021

On Thursday, Bahamas Paradise welcomed its Grand Classica ship back to the *Port of Palm Beach*. The ship will have a "test" sail with fewer...

**Tone:** Neutral  
**Reach:** 60.7k  
**Desktop Reach** 23.7k  
**Mobile Reach** 37k

V

## [California plans grand reopening, but emergency will remain; Florida's DeSantis criticizes CDC on cruises.](#) [Latest COVID-19 updates](#)

Visalia Times Delta  
Sat Jun 5, 2021

. On Thursday, Bahamas Paradise welcomed its Grand Classica ship back to the *Port of Palm Beach*. The ship will have a "test" sail with fewer...

**Tone:** Neutral  
**Reach:** 132k  
**Desktop Reach** 20.3k  
**Mobile Reach** 112k

T

## [California plans grand reopening, but emergency will remain; Florida's DeSantis criticizes CDC on cruises.](#) [Latest COVID-19 updates](#)

The Asbury Park Press  
Sat Jun 5, 2021

. On Thursday, Bahamas Paradise welcomed its Grand Classica ship back to the *Port of Palm Beach*. The ship will have a "test" sail with fewer...

**Tone:** Neutral  
**Reach:** 834k  
**Desktop Reach** 231k  
**Mobile Reach** 602k

H

## [California plans grand reopening, but emergency will remain; Florida's DeSantis criticizes CDC on cruises.](#) [Latest COVID-19 updates](#)

Hattiesburg American  
Sat Jun 5, 2021

. On Thursday, Bahamas Paradise welcomed its Grand Classica ship back to the *Port of Palm Beach*. The ship will have a "test" sail with fewer...

**Tone:** Neutral  
**Reach:** 43.4k  
**Desktop Reach** 12.1k  
**Mobile Reach** 31.3k

M

## [California plans grand reopening, but emergency will remain; Florida's DeSantis criticizes CDC on cruises.](#) [Latest COVID-19 updates](#)

MSN.com  
Sat Jun 5, 2021

. On Thursday, Bahamas Paradise welcomed its Grand Classica ship back to the *Port of Palm Beach*. The ship will have a "test" sail with fewer...

**Tone:** Neutral  
**Reach:** 743k  
**Desktop Reach** 233k  
**Mobile Reach** 509k

Y

## [California plans grand reopening, but emergency will remain; Florida's DeSantis criticizes CDC on cruises.](#) [Latest COVID-19 updates](#)

Yahoo news  
Sat Jun 5, 2021

. On Thursday, Bahamas Paradise welcomed its Grand Classica ship back to the *Port of Palm Beach*. The ship will have a "test" sail with fewer...

**Tone:** Neutral  
**Reach:** 64.8M  
**Desktop Reach** 22.5M  
**Mobile Reach** 42.3M

N

## [California plans grand reopening, but emergency will remain; Florida's DeSantis criticizes CDC on cruises.](#) [Latest COVID-19 updates](#)

Naples Daily News  
Sat Jun 5, 2021

. On Thursday, Bahamas Paradise welcomed its Grand Classica ship back to the *Port of Palm Beach*. The ship will have a "test" sail with fewer...

**Tone:** Neutral  
**Reach:** 461k  
**Desktop Reach** 151k  
**Mobile Reach** 310k

A

## [California plans grand reopening, but emergency will remain; Florida's DeSantis criticizes CDC on cruises.](#) [Latest COVID-19 updates](#)

**Argus Leader**  
Sat Jun 5, 2021

. On Thursday, Bahamas Paradise welcomed its Grand Classica ship back to the *Port of Palm Beach*. The ship will have a "test" sail with fewer...

**Tone:** Neutral  
**Reach:** 286k  
**Desktop Reach** 81.5k  
**Mobile Reach** 204k

L

## [California plans grand reopening, but emergency will remain; Florida's DeSantis criticizes CDC on cruises.](#) [Latest COVID-19 updates](#)

**Lansing State Journal**  
Sat Jun 5, 2021

. On Thursday, Bahamas Paradise welcomed its Grand Classica ship back to the *Port of Palm Beach*. The ship will have a "test" sail with fewer...

**Tone:** Neutral  
**Reach:** 352k  
**Desktop Reach** 92.5k  
**Mobile Reach** 260k

Y

## [California plans grand reopening, but emergency will remain; Florida's DeSantis criticizes CDC on cruises.](#) [Latest COVID-19 updates](#)

**Yahoo! Canada Sports**  
Sat Jun 5, 2021

. On Thursday, Bahamas Paradise welcomed its Grand Classica ship back to the *Port of Palm Beach*. The ship will have a "test" sail with fewer...

**Tone:** Neutral  
**Reach:** 588k  
**Desktop Reach** 567k  
**Mobile Reach** 21.5k

## [Unvaccinated residents sustain pandemic in Colorado; Florida's DeSantis criticizes CDC on cruises. Latest COVID-19 updates – USA TODAY](#)

Newsfeeds.Media  
Sat Jun 5, 2021

On Thursday, Bahamas Paradise welcomed its Grand Classica ship back to the *Port of Palm Beach*. The ship will have a “test” sail with fewer...

**Tone:** Neutral  
**Reach:** 41.2k  
**Desktop Reach** 17.8k  
**Mobile Reach** 23.4k

## [California plans grand reopening, but emergency will remain; Florida's DeSantis criticizes CDC on cruises. Latest COVID-19 updates – USA TODAY](#)

Newsfeeds.Media  
Sat Jun 5, 2021

On Thursday, Bahamas Paradise welcomed its Grand Classica ship back to the *Port of Palm Beach*. The ship will have a “test” sail with fewer...

**Tone:** Neutral  
**Reach:** 41.2k  
**Desktop Reach** 17.8k  
**Mobile Reach** 23.4k

## [California plans grand reopening, but emergency will remain; Florida's DeSantis criticizes CDC on cruises. Latest COVID-19 updates](#)

USA Today  
Sat Jun 5, 2021

. On Thursday, Bahamas Paradise welcomed its Grand Classica ship back to the *Port of Palm Beach*. The ship will have a “test” sail with fewer...

**Tone:** Neutral  
**Reach:** 56.1M  
**Desktop Reach** 18.7M  
**Mobile Reach** 37.4M

## [California plans grand reopening, but emergency will remain; Florida's DeSantis criticizes CDC on cruises. Latest COVID-19 updates](#)

Granthshala News  
Sat Jun 5, 2021

month. on Thursday, Bahamas Paradise Welcoming your Grand Classica ship at the *Port of Palm Beach*. On June 25 the ship will have a “test”...

**Tone:** Neutral  
**Reach:** 120k  
**Desktop Reach** 22.3k  
**Mobile Reach** 97.6k

## [Unvaccinated residents sustain pandemic in Colorado; Florida's DeSantis criticizes CDC on cruises. Latest COVID-19 updates](#)

MSN NZ  
Fri Jun 4, 2021

...

**Tone:** Neutral  
**Reach:** 26.8k  
**Desktop Reach** 8.42k  
**Mobile Reach** 18.4k

## [California plans grand reopening, but emergency will remain; Florida's DeSantis criticizes CDC on cruises. Latest COVID-19 updates](#)

MSN NZ  
Fri Jun 4, 2021

...

**Tone:** Neutral  
**Reach:** 26.8k  
**Desktop Reach** 8.42k  
**Mobile Reach** 18.4k

## [Grand Classica Returns to Palm Beach](#)

**NORTH PALM BEACH LIFE**

**Fri Jun 4, 2021**

, as well as excited employees and partners, including members of the *Port of Palm Beach* team. An official statement, delivered by Bahamas...

**Tone:** Positive

**Reach:** 495

**Desktop Reach** 386

**Mobile Reach** 109

## [Cruise ship crew says 'We've been waiting for this day'](#)

**WPBF-TV**

**Fri Jun 4, 2021**

lined up inside the Bahamas Paradise Cruise Line terminal at the *Port of Palm Beach* to receive the one-dose Johnson & Johnson COVID-19...

**Tone:** Neutral

**Reach:** 324k

**Desktop Reach** 89k

**Mobile Reach** 235k

## [Florida Gov. Ron DeSantis calls CDC a 'bureaucratic virus' over vaccine requirements for cruise ships](#)

**Visalia Times Delta**

**Fri Jun 4, 2021**

. On Thursday, Bahamas Paradise welcomed its Grand Classica ship back to the *Port of Palm Beach*. The ship will have a "test" sail with fewer...

**Tone:** Neutral

**Reach:** 132k

**Desktop Reach** 20.3k

**Mobile Reach** 112k

T

## [Florida Gov. Ron DeSantis calls CDC a 'bureaucratic virus' over vaccine requirements for cruise ships](#)

**The Asbury Park Press**  
Fri Jun 4, 2021

. On Thursday, Bahamas Paradise welcomed its Grand Classica ship back to the *Port of Palm Beach*. The ship will have a "test" sail with fewer...

**Tone:** Neutral  
**Reach:** 834k  
**Desktop Reach** 231k  
**Mobile Reach** 602k

L

## [Florida Gov. Ron DeSantis calls CDC a 'bureaucratic virus' over vaccine requirements for cruise ships](#)

**Lansing State Journal**  
Fri Jun 4, 2021

. On Thursday, Bahamas Paradise welcomed its Grand Classica ship back to the *Port of Palm Beach*. The ship will have a "test" sail with fewer...

**Tone:** Neutral  
**Reach:** 352k  
**Desktop Reach** 92.5k  
**Mobile Reach** 260k

A

## [Florida Gov. Ron DeSantis calls CDC a 'bureaucratic virus' over vaccine requirements for cruise ships](#)

**Argus Leader**  
Fri Jun 4, 2021

get cruise ships sailing again safely. The Grand Classica returns to the *Port of Palm Beach* on June 3, 2021. The ship is scheduled to resail...

**Tone:** Neutral  
**Reach:** 286k  
**Desktop Reach** 81.5k  
**Mobile Reach** 204k

H

## [Florida Gov. Ron DeSantis calls CDC a 'bureaucratic virus' over vaccine requirements for cruise ships](#)

Hattiesburg American  
Fri Jun 4, 2021

of Bahamas Paradise Cruise Line, welcomes the Grand Classica back to the *Port of Palm Beach* on June 3, 2021. The ship is scheduled to resail...

**Tone:** Neutral  
**Reach:** 43.4k  
**Desktop Reach** 12.1k  
**Mobile Reach** 31.3k

N

## [Florida Gov. Ron DeSantis calls CDC a 'bureaucratic virus' over vaccine requirements for cruise ships](#)

Naples Daily News  
Fri Jun 4, 2021

. On Thursday, Bahamas Paradise welcomed its Grand Classica ship back to the *Port of Palm Beach*. The ship will have a "test" sail with fewer...

**Tone:** Neutral  
**Reach:** 461k  
**Desktop Reach** 151k  
**Mobile Reach** 310k

U

## [Florida Gov. Ron DeSantis calls CDC a 'bureaucratic virus' over vaccine requirements for cruise ships](#)

USA Today  
Fri Jun 4, 2021

. On Thursday, Bahamas Paradise welcomed its Grand Classica ship back to the *Port of Palm Beach*. The ship will have a "test" sail with fewer...

**Tone:** Neutral  
**Reach:** 56.1M  
**Desktop Reach** 18.7M  
**Mobile Reach** 37.4M

## [Florida Gov. Ron DeSantis calls CDC a 'bureaucratic virus' over vaccine requirements for cruise ships](#)

**Yahoo news**  
**Fri Jun 4, 2021**

of Bahamas Paradise Cruise Line, welcomes the Grand Classica back to the *Port of Palm Beach* on June 3, 2021. The ship is scheduled to resail...

**Tone:** Neutral  
**Reach:** 64.8M  
**Desktop Reach** 22.5M  
**Mobile Reach** 42.3M

## [Florida Gov. Ron DeSantis calls CDC a 'bureaucratic virus' over vaccine requirements for cruise ships](#)

**Granthshala News**  
**Fri Jun 4, 2021**

month. on Thursday, Bahamas Paradise Welcoming your Grand Classica ship at the *Port of Palm Beach*. On June 25 the ship will have a “test”...

**Tone:** Neutral  
**Reach:** 120k  
**Desktop Reach** 22.3k  
**Mobile Reach** 97.6k

## [Coronavirus Live Updates: Florida Ends Daily Updates to COVID-19 Dashboard](#)

**WLRN-TV**  
**Fri Jun 4, 2021**

a test sail with fewer than 50 passengers on June 25 from the *Port of Palm Beach* to Grand Bahama. — By Wendy Rhodes / The Palm Beach Post...

**Tone:** Neutral  
**Reach:** 226k  
**Desktop Reach** 46.7k  
**Mobile Reach** 179k

## [Coronavirus Live Updates: COVID-19 Stalled Gables' Pitch To Bury Power Lines. Now Residents May Vote In 2022](#)

**WLRN-TV**  
**Fri Jun 4, 2021**

a test sail with fewer than 50 passengers on June 25 from the *Port of Palm Beach* to Grand Bahama. — By Wendy Rhodes / The Palm Beach Post...

**Tone:** Neutral  
**Reach:** 226k  
**Desktop Reach** 46.7k  
**Mobile Reach** 179k

## [Sunburn — The morning read of what's hot in Florida politics — 6.4.21](#)

**Florida Politics**  
**Fri Jun 4, 2021**

a test sail with fewer than 50 passengers on June 25 from the *Port of Palm Beach* to Grand Bahama. “ As coronavirus overtook Florida, a key...

**Tone:** Neutral  
**Reach:** 471k  
**Desktop Reach** 147k  
**Mobile Reach** 324k

## [Bahamas Paradise Cruise Line welcomes Grand Classica back into Port of Palm Beach in anticipation of July resumption of cruising](#)

**Eye Witness News**  
**Fri Jun 4, 2021**

marked the long-awaited return of Grand Classica to its homeport, the *Port of Palm Beach*. The ship has not sailed in over a year due to the...

**Tone:** Positive  
**Reach:** 189k  
**Desktop Reach** 28.4k  
**Mobile Reach** 161k

T

## [Bahamas Paradise Cruise Line's Grand Classica returns to homeport ahead of test cruise](#)

**Travelweek**

**Fri Jun 4, 2021**

thank our partners at the Palm Beach Health Department and the *Port of Palm Beach*, for their support during some very trying times. I also...

**Tone:** Positive

**Reach:** 118k

**Desktop Reach** 35.7k

**Mobile Reach** 82.5k

C

## [Bahamas Paradise Gets Green Light For Test Sailings](#)

**Canadian Travel Press**

**Fri Jun 4, 2021**

June 25 for a two-night round-trip cruise from the *Port of Palm Beach* to Grand Bahama Island. The sailing will simulate all aspects of the...

**Tone:** Neutral

**Reach:** 10.8k

**Desktop Reach** 2.78k

**Mobile Reach** 8.04k

W

## [Cruising back in business at the Port of Palm Beach](#)

**WPBF-TV**

**Thu Jun 3, 2021**

Classica cruise ship is back. The ship returned home to the *Port of Palm Beach* Thursday morning. The CEO of Bahamas Paradise Cruise Line,...

**Tone:** Neutral

**Reach:** 324k

**Desktop Reach** 89k

**Mobile Reach** 235k

C

## [A Grand Return for the Grand Classica to Palm Beach for Bahamas Paradise](#)

Cruise Industry News  
Thu Jun 3, 2021

, as well as employees and partners, including members of the *Port of Palm Beach* team.  
"This past year has been extremely difficult for the...

**Tone:** Positive  
**Reach:** 634k  
**Desktop Reach** 85.3k  
**Mobile Reach** 549k

P

## [Florida Gov. Ron DeSantis calls CDC a 'bureaucratic virus' over vaccine requirements for cruise ships](#)

Palm Beach Post  
Thu Jun 3, 2021

. On Thursday, Bahamas Paradise welcomed its Grand Classica ship back to the *Port of Palm Beach*. The ship will have a "test" sail with fewer...

**Tone:** Neutral  
**Reach:** 1.02M  
**Desktop Reach** 369k  
**Mobile Reach** 654k

Y

## [Grand Classica arrives at Port of Palm Beach for test cruise](#)

Yahoo news  
Thu Jun 3, 2021

The Bahamas Paradise Grand Classica cruise ship pulled into the *Port of Palm Beach* on Thursday morning, bringing with it the hope of an...

**Tone:** Negative  
**Reach:** 64.8M  
**Desktop Reach** 22.5M  
**Mobile Reach** 42.3M

## [Grand Classica arrives at Port of Palm Beach for test cruise](#)

**WPTV West Palm Beach**  
**Thu Jun 3, 2021**

. — The Bahamas Paradise Grand Classica cruise ship pulled into the *Port of Palm Beach* on Thursday morning, bringing with it the hope of an...

**Tone:** Neutral  
**Reach:** 864k  
**Desktop Reach** 189k  
**Mobile Reach** 676k

## [Grand Classica arrives at Port of Palm Beach for test cruise](#)

**WFLX Fox 29-TV**  
**Thu Jun 3, 2021**

The Bahamas Paradise Grand Classica cruise ship pulled into the *Port of Palm Beach* on Thursday morning, bringing with it the hope of an...

**Tone:** Neutral  
**Reach:** 65.2k  
**Desktop Reach** 20.2k  
**Mobile Reach** 44.9k

## [Grand Classica arrives at Port of Palm Beach for test cruise](#)

**WPTV West Palm Beach**  
**Thu Jun 3, 2021**

. — The Bahamas Paradise Grand Classica cruise ship pulled into the *Port of Palm Beach* on Thursday morning, bringing with it the hope of an...

**Tone:** Neutral  
**Reach:** 864k  
**Desktop Reach** 189k  
**Mobile Reach** 676k

## [Grand Classica arrives at Port of Palm Beach for test cruise](#)

**WFLX Fox 29-TV**  
**Thu Jun 3, 2021**

, round-trip "test cruise" on June 25 from the *Port of Palm Beach* to Grand Bahama Island. The sailing will including dining, entertainment,...

**Tone:** Neutral  
**Reach:** 65.2k  
**Desktop Reach** 20.2k  
**Mobile Reach** 44.9k

## [Bahamas Paradise Cruise Line to restart with safety, fun and vaccines as top priorities says CEO](#)

**The Marietta Daily Journal**  
**Thu Jun 3, 2021**

a test sail with fewer than 50 passengers on June 25 from the *Port of Palm Beach* to Grand Bahama. More: DeSantis' vaccine passport ban...

**Tone:** Neutral  
**Reach:** 408k  
**Desktop Reach** 73.4k  
**Mobile Reach** 335k

## [Bahamas Paradise Cruise Line to restart with safety, fun and vaccines as top priorities says CEO](#)

**Palm Beach Post**  
**Thu Jun 3, 2021**

now, the company is ready to welcome the return of its ship to the *Port of Palm Beach* on Thursday morning. CDC says one thing on cruises,...

**Tone:** Neutral  
**Reach:** 1.02M  
**Desktop Reach** 369k  
**Mobile Reach** 654k

I

## [Bahamas Paradise Cruise Line Gets CDC Green Light to Conduct Simulated Sailing](#)

Insider Travel Report  
Thu Jun 3, 2021

25-27 on Grand Classica sailing round-trip from the *Port of Palm Beach* to Grand Bahama Island. Following all requirements outlined in the...

**Tone:** Neutral  
**Reach:** 12.8k  
**Desktop Reach** 9.69k  
**Mobile Reach** 3.13k

E

## [Bahamas Paradise Cruise Line receives green light from CDC to conduct simulated sailing, testing COVID-19 protocols](#)

Eye Witness News  
Thu Jun 3, 2021

June 25 for a two-night round-trip cruise from the *Port of Palm Beach* to Grand Bahama. The sailing will simulate all aspects of the onboard...

**Tone:** Neutral  
**Reach:** 189k  
**Desktop Reach** 28.4k  
**Mobile Reach** 161k

T

## [Bahamas Paradise Cruise Line gets green light to conduct test cruise](#)

Travelweek  
Thu Jun 3, 2021

June 25 for a two-night, roundtrip cruise from the *Port of Palm Beach* to Grand Bahama Island. The sailing will simulate all aspects of the...

**Tone:** Neutral  
**Reach:** 118k  
**Desktop Reach** 35.7k  
**Mobile Reach** 82.5k

T

## [CDC Grants More Cruise Lines Permission To Start Test Cruises](#)

**Travel Off Path**  
Thu Jun 3, 2021

th , heading on a two-night round-trip cruise from the *Port of Palm Beach* to Grand Bahama Island. All aspects of the regular cruise are set...

**Tone:** Neutral  
**Reach:** 543k  
**Desktop Reach** 161k  
**Mobile Reach** 382k

W

## [CDC approves test cruise by Bahamas Paradise later this month](#)

**WPTV West Palm Beach**  
Wed Jun 2, 2021

departing June 25 for a two-night round-trip cruise from the *Port of Palm Beach* to Grand Bahama Island. The sailing will including dining,...

**Tone:** Neutral  
**Reach:** 864k  
**Desktop Reach** 189k  
**Mobile Reach** 676k

W

## [CDC approves test cruise by Bahamas Paradise later this month](#)

**WFLX Fox 29-TV**  
Wed Jun 2, 2021

departing June 25 for a two-night round-trip cruise from the *Port of Palm Beach* to Grand Bahama Island. The sailing will including dining,...

**Tone:** Neutral  
**Reach:** 65.2k  
**Desktop Reach** 20.2k  
**Mobile Reach** 44.9k

W

## [Bahamas Paradise receives CDC approval for test cruise](#)

WPBF-TV

Wed Jun 2, 2021

June 25 for a two-night round-trip cruise from the *Port of Palm Beach* to Grand Bahama Island. The sailing will simulate all aspects of the...

**Tone:** Neutral

**Reach:** 324k

**Desktop Reach** 89k

**Mobile Reach** 235k

Y

## [CDC gives Bahamas Paradise Cruise Line permission to begin test cruise from Port of Palm Beach](#)

Yahoo news

Wed Jun 2, 2021

CDC gives Bahamas Paradise Cruise Line permission to begin test cruise from *Port of Palm Beach*...

**Tone:** Neutral

**Reach:** 64.8M

**Desktop Reach** 22.5M

**Mobile Reach** 42.3M

N

## [BPCL Gets CDC Green Light for Test Sailing](#)

NORTH PALM BEACH LIFE

Wed Jun 2, 2021

June 25 for a two-night round-trip cruise from the *Port of Palm Beach* to Grand Bahama Island. The sailing will simulate all aspects of the...

**Tone:** Neutral

**Reach:** 495

**Desktop Reach** 386

**Mobile Reach** 109

T

## [Bahamas Paradise Cruise Line Gets CDC Approval for Test Voyage](#)

**TravelPulse**

Wed Jun 2, 2021

excursions. Bahamas Paradise operates two-night cruises from the *Port of Palm Beach* to Freeport, Grand Bahama Island. Besides short cruises,...

**Tone:** Neutral

**Reach:** 1.05M

**Desktop Reach** 368k

**Mobile Reach** 685k

C

## [Bahamas Paradise Gets CDC Approval for Test Cruise on June 25](#)

**Cruise Industry News**

Wed Jun 2, 2021

June 25 for a two-night round-trip cruise from the *Port of Palm Beach* to Grand Bahama Island. The sailing will simulate all aspects of the...

**Tone:** Neutral

**Reach:** 634k

**Desktop Reach** 85.3k

**Mobile Reach** 549k

T

## [Bahamas Paradise Cruise Line Gets CDC Approval for Test Voyage](#)

**Travel Pulse**

Wed Jun 2, 2021

excursions. Bahamas Paradise operates two-night cruises from the *Port of Palm Beach* to Freeport, Grand Bahama Island. Besides short cruises,...

**Tone:** Neutral

**Reach:** 125k

**Desktop Reach** 38.8k

**Mobile Reach** 86.3k

## [Gov. Ron DeSantis' heated battle over cruise line industry: Lawyers working to settle](#)

Americanindustrial Magazine

Tue Jun 1, 2021

said Hardy, a Democrat representing part of Palm Beach County. The *Port of Palm Beach* is in Hardy's district, which is home to the Bahamas...

**Tone:** Neutral

**Reach:** 908

**Desktop Reach** 723

**Mobile Reach** 185

## [Gov. Ron DeSantis' heated battle over cruise line industry: Lawyers working to settle](#)

Florida Phoenix

Tue Jun 1, 2021

said Hardy, a Democrat representing part of Palm Beach County. The *Port of Palm Beach* is in Hardy's district, which is home to the Bahamas...

**Tone:** Neutral

**Reach:** 98.2k

**Desktop Reach** 32.8k

**Mobile Reach** 65.4k

W

## WPBF 25 News Mornings

**WPBF (ABC)**  
**Mon Jun 28, 2021**

the bahamas paradise simulated crews scheduled to set sail out of the *port of palm beach* today no longer happening. The cruise line says one...

**Tone:** Neutral

W

## CBS12 News This Morning 5:30AM

**WPEC (CBS)**  
**Mon Jun 28, 2021**

. >>and stuck in port why the 1st test cruise out of the *port of palm beach* had to leave today is not going anywhere. Another live look at...

**Tone:** Neutral

W

## WPBF 25 News

**WPBF (ABC)**  
**Sun Jun 27, 2021**

was getting ready to set sail for its simulated crews out of the *port of palm beach* tomorrow, but now that's getting delayed. The cruise...

**Tone:** Neutral

N

## News Radio 610 WIOD at June 27th 2021 10:05 AM

**News Radio 610 WIOD**  
**Sun Jun 27, 2021**

postponing Monday's CDC test crews and their restart at the *port of Palm Beach*. The company says a vaccinated crewmember tested positive for...

**Tone:** Neutral

## WFLA-AM (Radio) at June 27th 2021 10:00 AM

**WFLA-AM (Radio)**  
**Sun Jun 27, 2021**

postponing Monday's CDC test crews and their restart at the *port of Palm Beach*. The company says a vaccinated crewmember tested positive for...

**Tone:** Neutral

## WPBF 25 News

**WPBF (ABC)**  
**Sat Jun 26, 2021**

It's also pushing back. The company's first simulated crews from the *port of palm beach* that was set for monday. The cruise line says one of...

**Tone:** Neutral

## WPBF 25 News

**WPBF (ABC)**  
**Sat Jun 26, 2021**

led to his dangerous leap. And simulated sailing out of the% *port of palm beach* now postponed why bahamas paradise cruise line says, they're...

**Tone:** Neutral

## WPBF 25 News at 6:00

**WPBF (ABC)**  
**Sat Jun 26, 2021**

's also pushing back the company's first simulated cruise from the *port of palm beach*. That was set for monday. The cruise line says one of...

**Tone:** Neutral

## WPBF 25 News at 6:00

**WPBF (ABC)**  
**Sat Jun 26, 2021**

dropped from the sky. Plus, simulated sailing out of the *port of palm beach* now postponed. Why bahamas paradise cruise line says they're...

**Tone:** Neutral

## WPBF 25 News at 9:00 AM

**WPBF (ABC)**  
**Thu Jun 24, 2021**

green light. They can do the first simulated cruise from the *port of palm beach*. Gianna: a group of preselected vaccinated passengers will...

**Tone:** Neutral

## CBS12 News This Morning 6AM

**WPEC (CBS)**  
**Thu Jun 24, 2021**

bahamas paradise cruise line will have its own crews test of the *port of palm beach*. The grand classic is to day trip will leave the port...

**Tone:** Neutral

## CBS12 News This Morning 5AM

**WPEC (CBS)**  
**Thu Jun 24, 2021**

bahamas paradise cruise line will have its own crews tests out of the *port of palm beach*. The great classic is to day trip will leave the...

**Tone:** Neutral

## WPBF 25 News Mornings

**WPBF (ABC)**  
**Thu Jun 24, 2021**

been given the green light to do his first simulated cruise from the *port of palm beach*. Gianna: a small group of passengers will board the...

**Tone:** Neutral

## WPBF 25 News at 6:00

**WPBF (ABC)**  
**Wed Jun 23, 2021**

a green light to conduct its first simulated gross from the *port of palm beach*. A small group of preselected fully vaccinated passengers...

**Tone:** Neutral

## CBS12 News This Morning 6AM

**WPEC (CBS)**  
**Wed Jun 23, 2021**

2nd the same day bahamas paradise cruise lines plans to leave from the *port of palm beach* they're going to have their test sale this friday....

**Tone:** Neutral

## CBS12 News This Morning 5:30AM

**WPEC (CBS)**  
**Wed Jun 23, 2021**

july 2nd the same day bahamas paradise cruise line plans to leave from the *port of palm beach* they'll have their test sale this. Friday. >>...

**Tone:** Neutral

## CBS 12 News---5:00

**WPEC (CBS)**  
**Mon Jun 21, 2021**

bahamas paradise cruise line will have its own crews test out of the *port of palm beach* the gran classico as 2 day trip will leave the port...

**Tone:** Neutral

## NewsChannel 5 at 5

**WPTV (NBC)**  
**Mon Jun 21, 2021**

, which is huge" a similar story for bahamas paradise cruise line at the *port of palm beach*. (20 seconds from sabirah pkg) we are having a...

**Tone:** Neutral

## CBS12 News This Morning 6AM

**WPEC (CBS)**  
**Mon Jun 21, 2021**

friday bahamas paradise cruise line will have its own crews tested the *port of palm beach*. The grand classic is to day trip will leave the...

**Tone:** Neutral

## CBS12 News This Morning 5AM

**WPEC (CBS)**  
**Mon Jun 21, 2021**

paradise cruise lines will have its own crews test out of the *port of palm beach* the grand classic is to day trip will leave the port with...

**Tone:** Neutral

## WPBF 25 News Mornings

**WPBF (ABC)**  
**Mon Jun 21, 2021**

. And that was steve king reporting the bahamas paradise cruise ship at the *port of palm beach* is expected to have its own two-day simulated...

**Tone:** Neutral

## WPBF 25 News

**WPBF (ABC)**  
**Sun Jun 20, 2021**

voyage per cdc instructions as for what's next at the *port of palm beach*, bahamas paradise cruise lines grand classica is expected to have...

**Tone:** Neutral

## WPBF 25 News

**WPBF (ABC)**  
**Sun Jun 20, 2021**

weeks. Do the same thing our steve king reports from the *port of palm beach*. The simulated crews that disembarked from port is the first...

**Tone:** Neutral

## WPBF 25 News

**WPBF (ABC)**  
**Sun Jun 20, 2021**

cruises starting july 2nd. Reporting live in riviera beach from the *port of palm beach* steve king wpbf 25 news. All right. Thanks steve...

**Tone:** Neutral

W

## WPBF 25 News

**WPBF (ABC)**  
**Sun Jun 20, 2021**

do the same in the next couple weeks. Our steve king is live at the *port of palm beach* with more on the latest steps steve. Shane well, the...

**Tone:** Neutral

W

## Today on 5 at 7

**WPTV (NBC)**  
**Sat Jun 19, 2021**

the grand classica. It will depart for a two-night trip from the *port of palm beach* to grand bahama island, on june 25- th. Bahamas paradise...

**Tone:** Neutral

W

## Today on 5 at 6

**WPTV (NBC)**  
**Sat Jun 19, 2021**

the grand classica. It will depart for a two-night trip from the *port of palm beach* to grand bahama island, on june 25- th. Bahamas paradise...

**Tone:** Neutral

W

## Today on 5 at 5

**WPTV (NBC)**  
**Sat Jun 19, 2021**

the grand classica. It will depart for a two-night trip from the *port of palm beach* to grand bahama island, on june 25- th. Bahamas paradise...

**Tone:** Neutral

## NewsChannel 5 at 11

**WPTV (NBC)**  
**Fri Jun 18, 2021**

the grand classica. It will depart for a two-night trip from the *port of palm beach* to grand bahama island, on june 25- th. Bahamas paradise...

**Tone:** Neutral

W

## Today on 5 at 6

**WPTV (NBC)**  
**Wed Jun 16, 2021**

Palm beach parking, tropical shipping, overtime building maintenance and the *port of palm beach* district also has open positions. And... If...

**Tone:** Neutral

W

## WPBF 25 News at 5:00

**WPBF (ABC)**  
**Mon Jun 14, 2021**

cruise line job fair, being held for its grand classica ship at the *port of palm beach*. >> We have so much going on getting the ship ready...

**Tone:** Neutral

W

## WPBF 25 News at 5:00

**WPBF (ABC)**  
**Mon Jun 14, 2021**

to learn new skills. >> Coming up in just minutes at 5:30 p.m., job opportunities at the *port of palm beach*. The positions that bahama...

**Tone:** Neutral

W

## CBS 12 News at Noon

**WPEC (CBS)**  
**Mon Jun 14, 2021**

it. Just started and runs about till about 5:00 tonight at the *port of palm beach*. Check it out if you're looking for work still ahead here...

**Tone:** Neutral

W

## NBC 5 Today at 11

**WPTV (NBC)**  
**Mon Jun 14, 2021**

to worse. >> Plenty of to catch a job fair going on at the *port of palm beach* today, the fort and bahamas paradise want to hire 100 workers,...

**Tone:** Neutral

W

## NBC 5 Today at 11

**WPTV (NBC)**  
**Mon Jun 14, 2021**

a few minutes. >> Job fair to hire 100 workers at the *port of palm beach*. Bahamas paradise cruise line is looking for greeters, a forklift...

**Tone:** Neutral

W

## CBS12 News This Morning 9:30AM

**WPEC (CBS)**  
**Mon Jun 14, 2021**

time. >>spots the job fair starts at noon runs until 5 at the *port of palm beach*. >>things are getting a little more back to normal at the...

**Tone:** Neutral

W

## WPBF 25 News at 9:00 AM

**WPBF (ABC)**  
**Mon Jun 14, 2021**

get in front of recruiters. The job fair is taking place here at the *port of palm beach* from noon to 5:00. They are looking to hire greeters...

**Tone:** Neutral

## CBS This Morning

**WPEC (CBS)**  
**Mon Jun 14, 2021**

starts at noon goes until 5 at the *port of palm beach*. We have more information posted right now on our website cbs 12.com and that's going...

**Tone:** Neutral

## CBS This Morning

**WPEC (CBS)**  
**Mon Jun 14, 2021**

and full time jobs. The dup there starts at noon runs until 5 at the *port of palm beach*. If you're looking to get your covid vaccine on the...

**Tone:** Neutral

## Good Morning America

**WPBF (ABC)**  
**Mon Jun 14, 2021**

, bahamas cruise line holding a job fair today. It's at the *port of palm beach*. You'll be taking place from noon to five positions are for...

**Tone:** Neutral

## CBS This Morning

**WPEC (CBS)**  
**Mon Jun 14, 2021**

Job fair starts at noon and runs until 5:00 pm there at the *port of palm beach* good though for now back at 756 of our local news weather and...

**Tone:** Neutral

## WPBF 25 News Mornings

**WPBF (ABC)**  
**Mon Jun 14, 2021**

paradise cruise line will be holding a job fair here today at the *port of palm beach*. It'll be taking place noon to five positions are for...

**Tone:** Neutral

## Today on 5 at 6

**WPTV (NBC)**  
**Mon Jun 14, 2021**

forklift operators. The job fair is from noon to 5 at the *port of palm beach* in riviera beach. Bahamas paradise is planning a test cruise...

**Tone:** Neutral

## WPBF 25 News Mornings

**WPBF (ABC)**  
**Mon Jun 14, 2021**

Let's go to judge carboneri. She's live right there at the *port of palm beach* and joseph pyou got details because they're doing a job fair....

**Tone:** Neutral

## Today on 5 at 6

**WPTV (NBC)**  
**Mon Jun 14, 2021**

of september. Today, a job fair to hire 100 workers at the *port of palm beach*. Bahamas paradise cruise line is looking for greeters, check-...

**Tone:** Neutral

## WPBF 25 News Mornings

**WPBF (ABC)**  
**Mon Jun 14, 2021**

Let's go to george carbonari. She's live. There at the *port of palm beach* and there's a job fair going on today to support these very first...

**Tone:** Neutral

## WPBF 25 News Mornings

**WPBF (ABC)**  
**Mon Jun 14, 2021**

, including from local ports. Jossie carbonare, live from the *port of palm beach* with details on a job fair to support these first voyages....

**Tone:** Neutral

## Today on 5 at 5

**WPTV (NBC)**  
**Mon Jun 14, 2021**

held saturday. Today, a job fair to hire 100 workers at the *port of palm beach*. Bahamas paradise cruise line is looking for greeters, check-...

**Tone:** Neutral

## WPBF 25 News Mornings

**WPBF (ABC)**  
**Mon Jun 14, 2021**

our local port. Jossie carbonare come alive right now from the *port of palm beach* and has details on a job fair happening today to support...

**Tone:** Neutral

## WPBF 25 News Mornings

**WPBF (ABC)**  
**Mon Jun 14, 2021**

forklift operators and porters. They are holding a job fair at the *port of palm beach*. If hired, you will work on board the grand classica....

**Tone:** Neutral

## CBS 12 News---11:00

**WPEC (CBS)**  
**Sun Jun 13, 2021**

positions that job fair will be from noon to 5 tomorrow at the *port of palm beach* well time now for take a look at this in iowa grandmother...

**Tone:** Neutral

## NewsChannel 5 at 11

**WPTV (NBC)**  
**Sun Jun 13, 2021**

from 11am to 1pm. Tomorrow is your chance to get a job at the *port of palm beach*. Bahamas paradise cruise line is hiring greeters, check-in...

**Tone:** Neutral

## WPBF 25 News

**WPBF (ABC)**  
**Sun Jun 13, 2021**

. If hired, you'll work onboard the grand classica at the *port of palm beach*. The cruise company will hold a job fair tomorrow from noon to...

**Tone:** Neutral

## WPBF 25 News at 6:00

**WPBF (ABC)**  
**Sun Jun 13, 2021**

than two weeks. Again, the job fair is tomorrow here at the *port of palm beach*. From noon until 5 pm reporting live in riviera beach steve...

**Tone:** Neutral

## WPBF 25 News at 6:00

**WPBF (ABC)**  
**Sun Jun 13, 2021**

one of these openings tomorrow at the job fair that's here at the *port of palm beach* in riviera beach and those applicants should bring a...

**Tone:** Neutral

## CBS 12 News---6:00

**WPEC (CBS)**  
**Sat Jun 12, 2021**

and full time positions. The job fair will be from noon to 5 at the *port of palm beach* zach.  
 >>all right well at the start of the show I...

**Tone:** Neutral

## WPBF 25 News Mornings

**WPBF (ABC)**  
**Sat Jun 12, 2021**

see right here on wpbf 25 news video of two workers at the *port of palm beach* rescuing a woman who somehow fell into the water and employee...

**Tone:** Neutral

## WPBF 25 News Mornings

**WPBF (ABC)**  
**Sat Jun 12, 2021**

you only see on wpbf 25 news. Video of two workers at the *port of palm beach* rescuing a woman, who somehow fell into the water. An employee...

**Tone:** Neutral

## CBS12 News This Morning 6AM Saturday

**WPEC (CBS)**  
**Sat Jun 12, 2021**

jobs. The job fair will be from noon to 5 at the. >>*port of palm beach* if you're interested . >>still ahead another algae alert strikes our...

**Tone:** Neutral

## Today on 5 at 6

**WPTV (NBC)**  
**Sat Jun 12, 2021**

the c-d-c to do a test sail later this month from the *port of palm beach*. New at 6 -- a south florida science museum is hosting a vaccine...

**Tone:** Neutral

## WPBF 25 News Mornings

**WPBF (ABC)**  
**Sat Jun 12, 2021**

'll only see on wpbf 25 news, video of two workers at the *port of palm beach* rescuing a woman who somehow fell into the water. An employee...

**Tone:** Neutral

## CBS12 News This Morning 5AM Saturday

**WPEC (CBS)**  
**Sat Jun 12, 2021**

full time jobs. The job fair will be from noon to 5 at the *port of palm beach*. If you're interested . >>still ahead an investigation into...

**Tone:** Neutral

## Today on 5 at 5

**WPTV (NBC)**  
**Sat Jun 12, 2021**

the c-d-c to do a test sail later this month from the *port of palm beach*. More cruises companies are ready to hit the high seas. Ships are...

**Tone:** Neutral

## Today on 5 at 5

**WPTV (NBC)**  
**Sat Jun 12, 2021**

got there, the child, was treading water. Another rescue at the *port of palm beach*. The port tweeted this video. A woman fell in the water...

**Tone:** Neutral

## WPBF 25 News at 11:00

**WPBF (ABC)**  
**Fri Jun 11, 2021**

back. Monday morning brush up your resume the jobs available at the *port of palm beach* as cruises prepare to set sail. Once again boss part...

**Tone:** Neutral

## WPBF 25 News at 11:00

**WPBF (ABC)**  
**Fri Jun 11, 2021**

see only here on wpbf 25 news video of two workers at the *port of palm beach* rescuing a woman who somehow fell into the water employee who...

**Tone:** Neutral

## FOX 35 NewsEdge @ 6pm

**WOFL-ORD (FOX)**  
**Fri Jun 11, 2021**

Paradise Cruise line is getting ready to set sail once again from the *port of Palm Beach*. The CDC gave the company a green light for a test...

**Tone:** Neutral

## Fox 51 News at 6

**WOGX (FOX)**  
**Fri Jun 11, 2021**

Paradise Cruise line is getting ready to set sail once again from the *port of Palm Beach*. The CDC gave the company a green light for a test...

**Tone:** Neutral

## WPBF 25 News at 6:00

**WPBF (ABC)**  
**Fri Jun 11, 2021**

to a story you will only see here. Two workers at the *port of palm beach* are captured on surveillance video wrestling a woman who fell into...

**Tone:** Neutral

## WPBF 25 News at 5:00

**WPBF (ABC)**  
**Fri Jun 11, 2021**

5:00. >> Brush up your resume. The jobs available at the *port of palm beach* as cruises prepared to such sale. >> Part of northlake boulevard...

**Tone:** Neutral

## WPBF 25 News at 5:00

**WPBF (ABC)**  
**Fri Jun 11, 2021**

see on wpbf 25. Take a look at this video. Two workers at the *port of palm beach* rescuing a woman who fell into the water. And now we're...

**Tone:** Neutral

## CBS 12 News at Noon

**WPEC (CBS)**  
**Fri Jun 11, 2021**

. The job fair will be from noon to 5:00 pm at the *port of palm beach* . >>heads up a quick reminder for you parts wellington are still under...

**Tone:** Neutral

## CBS This Morning

**WPEC (CBS)**  
**Fri Jun 11, 2021**

part time jobs full time jobs to this job fair will be from noon to 5 at the *port of palm beach*. >>that's going to do for now back at. >>855...

**Tone:** Neutral

## CBS12 News This Morning 5AM

**WPEC (CBS)**  
**Fri Jun 11, 2021**

part time positions. The job fair will be from noon to 5 at the *port of palm beach*. >>every now 513 an extreme drought is getting worse in...

**Tone:** Neutral

## NewsChannel 5 at 11

**WPTV (NBC)**  
**Thu Jun 10, 2021**

." the job fair is monday, june 14-th, from noon to five at the *port of palm beach*. W-p-t-v is committed to helping you rebound - if you're...

**Tone:** Neutral

## CBS 12 News---5:30

**WPEC (CBS)**  
**Thu Jun 10, 2021**

job fair will be from noon to. >>5 on monday at the *port of palm beach* a bridge in jacksonville is once again at lit up in rainbow colors....

**Tone:** Neutral

## WPBF 25 News at 9:00 AM

**WPBF (ABC)**  
**Thu Jun 10, 2021**

. If hired, you'll work onboard the grand classica, at the *port of palm beach*. The cruise company will hold a job fair monday from noon to 5...

**Tone:** Neutral

## 850 WFTL at June 10th 2021 9:15 AM

**850 WFTL**

**Thu Jun 10, 2021**

's going happen with the cruise industry overall our local cruise ship at the *port of Palm Beach*'s hiring Oh, you know, what can I tell the...

**Tone:** Neutral

## 850 WFTL at June 10th 2021 6:22 AM

**850 WFTL**

**Thu Jun 10, 2021**

's pretty cool. It's noon 5 as you said at the *port of Palm Beach* in Riviera Beach on Monday like readers greeters luggage Porter's forklift...

**Tone:** Neutral

## Today on 5 at 6

**WPTV (NBC)**

**Thu Jun 10, 2021**

-t-v newschannel 5's kamrel eppinger joins us live from the *port of palm beach* with details on the big job fair happening next week. Kam how...

**Tone:** Neutral

## WPBF 25 News Mornings

**WPBF (ABC)**

**Thu Jun 10, 2021**

porters, forklift operators. If hired, you will work there at the *port of palm beach*. The cruise company is going to do a job fair. The cdc...

**Tone:** Neutral

W

## Today on 5 at 5

**WPTV (NBC)**  
**Thu Jun 10, 2021**

p-t-v newchannel 5's kamrel eppinger joins us live from the *port of palm beach* with details on the big job fair happening next week. Kam how...

**Tone:** Neutral

W

## WPBF 25 News Mornings

**WPBF (ABC)**  
**Thu Jun 10, 2021**

operators. If hired, you would work on board the ship at the *port of palm beach*. The cruise company will hold a job fair monday at the port....

**Tone:** Neutral

W

## NewsChannel 5 at 11

**WPTV (NBC)**  
**Wed Jun 9, 2021**

hold a job fair on monday, june 14th from noon to 5 P.M. at *port of palm beach* in riviera beach. Be sure to bring your resume! Tonight.. An...

**Tone:** Neutral

W

## WPBF 25 News at 11:00

**WPBF (ABC)**  
**Wed Jun 9, 2021**

operators. You'll work onboard the grand classica, at the *port of palm beach*. The cruise company will hold a job fair monday from noon to 5:...

**Tone:** Neutral

## NewsChannel 5 at 6

**WPTV (NBC)**  
**Wed Jun 9, 2021**

a job fair on monday, june 14th from noon to 5 P.M. at *port of palm beach* in riviera beach.  
Be sure to bring your resume! Ahead tonight.....

**Tone:** Neutral

## WPBF 25 News at 6:00

**WPBF (ABC)**  
**Wed Jun 9, 2021**

porters, and forklift operators to work onboard the grand classica at the *port of palm beach*.  
They will hold a job fair monday from noon to...

**Tone:** Neutral

## 850 WFTL at June 9th 2021 6:05 PM

**850 WFTL**  
**Wed Jun 9, 2021**

will hold a job Monday June 14th from noon to 5 PM at *port of Palm Beach* in Riviera Beach  
sure to bring your résumé ahead tonight inspiring...

**Tone:** Neutral

## 850 WFTL at June 8th 2021 6:43 AM

**850 WFTL**  
**Tue Jun 8, 2021**

looking at 90 degrees in overnight lows around 7 beaeat right now at the *port of Palm Beach*. It's 80 degrees Luzon away top of the hour here...

**Tone:** Neutral

## Action News Weekend Edition at 9AM

**WFTS-TB (ABC)**  
**Sat Jun 5, 2021**

time in more than a year. The bahamas grand classica is at the *port of palm beach*. The cdc approved the ship to a test cruise this month. If...

**Tone:** Neutral

## WPBF 25 News Mornings

**WPBF (ABC)**  
**Sat Jun 5, 2021**

cruise ship passengers will probably see when they pull up here at the *port of palm beach*. He's a supervisor with palm beach parking my job...

**Tone:** Neutral

## Action News Weekend Edition at 7AM

**WFTS-TB (ABC)**  
**Sat Jun 5, 2021**

time in more than a year. The bahamas grand classa is now at the *port of palm beach*. The cdc afriewfed the ship for a test cruise later this...

**Tone:** Neutral

## WPBF 25 News Mornings

**WPBF (ABC)**  
**Sat Jun 5, 2021**

is the first person passengers will probably see when they pull up at the *port of palm beach*. He is a supervisor with palm beach parking. >>...

**Tone:** Neutral

## WPBF 25 News Mornings

**WPBF (ABC)**  
**Sat Jun 5, 2021**

is the first person passengers will probably see when they pull up at the *port of palm beach*.  
 He is a supervisor with palm beach parking. >>...

**Tone:** Neutral

## WPBF 25 News at 11:00

**WPBF (ABC)**  
**Fri Jun 4, 2021**

cruise ship passengers will probably see when they pull up here at the *port of palm beach*.  
 He's a supervisor with palm beach parking. >> It'...

**Tone:** Neutral

## WPBF 25 News at 6:00

**WPBF (ABC)**  
**Fri Jun 4, 2021**

cruise ship passengers will probably see when they pull up here at the *port of palm beach*.  
 He's a supervisor with palm beach parking my job...

**Tone:** Neutral

## WPBF 25 News at 5:00

**WPBF (ABC)**  
**Fri Jun 4, 2021**

the green to do a test cruise to grand bahama island from the *port of palm beach* a major  
 step toward getting the cruise industry back in...

**Tone:** Neutral

## WPBF 25 News at Noon

**WPBF (ABC)**  
**Fri Jun 4, 2021**

sleepless nights in the years ahead. Plus, how workers at the *port of palm beach* are preparing for cruises to resume operations. Be sure to...

**Tone:** Neutral

## Good Day Tampa Bay @ 8AM

**WTVT-TB (FOX)**  
**Fri Jun 4, 2021**

Canaveral, Also another cruise ship just docking in the port of *Port of Palm Beach* yesterday. So symbolically, this is positive. This is...

**Tone:** Neutral

## Fox 4 Morning News at 7am

**WFTX-FTM (FOX)**  
**Fri Jun 4, 2021**

first time in 15 months, the grand classica is back at the *port of palm beach*. As sabirah rayford shows you, despite all the uncertainty.....

**Tone:** Neutral

## WPBF 25 News Mornings

**WPBF (ABC)**  
**Fri Jun 4, 2021**

seen in more than a year now a cruise ship sailing into the *port of palm beach* the bahamas. Ice cruise lines grand classic the ship is going...

**Tone:** Neutral

## CBS12 News This Morning 6AM

**WPEC (CBS)**  
**Fri Jun 4, 2021**

>>cruise later this month from the *port of palm beach* to grand bahama. Island. >>and governor to say this once again criticizing the centers...

**Tone:** Neutral

## CBS12 News This Morning 6AM

**WPEC (CBS)**  
**Fri Jun 4, 2021**

and you are taking a live beautiful look at this morning at the *port of palm beach* where you can see it there in the bahamas paradise grand...

**Tone:** Neutral

## Today on 5 at 6

**WPTV (NBC)**  
**Fri Jun 4, 2021**

away from home, the "grand classica" is back at the *port of palm beach*. Bahamas paradise cruise line is preparing for a simulated sailing...

**Tone:** Neutral

## CBS12 News This Morning 6AM

**WPEC (CBS)**  
**Fri Jun 4, 2021**

you. >>i know the classico. >>here. >>at the *port of palm beach*. >>right there yes colorado state university has updated their hurricane...

**Tone:** Neutral

## WPBF 25 News Mornings

**WPBF (ABC)**  
**Fri Jun 4, 2021**

: here is a site no one has seen in a year. A cruise ship at the *port of palm beach*. The ship will be used for test cruises. It's a big step...

**Tone:** Neutral

## CBS12 News This Morning 5AM

**WPEC (CBS)**  
**Fri Jun 4, 2021**

a 2 night round trip test cruise later this month. From the *port of palm beach* to grand bahama island . >>governor status keeps blasting the...

**Tone:** Neutral

## Today on 5 at 5

**WPTV (NBC)**  
**Fri Jun 4, 2021**

away from home, the "grand classica" is back at the *port of palm beach*. Bahamas paradise cruise line is preparing for a simulated sailing...

**Tone:** Neutral

## WPBF 25 News Mornings

**WPBF (ABC)**  
**Fri Jun 4, 2021**

to be safe to drink again. Mark: the cruise ship returned to the *port of palm beach*. Houston will make its first voyage. >> Live, local,...

**Tone:** Neutral

## Action News at 11PM

**WFTS-TB (ABC)**  
**Thu Jun 3, 2021**

sail from florida in the first time in over a year. Arrived at the *port of palm beach* today. It was a test cruise, and if it passes the full...

**Tone:** Neutral

## WPBF 25 News at 11:00

**WPBF (ABC)**  
**Thu Jun 3, 2021**

seen in more than a year a cruise ship sailing into the *port of palm beach* the bahamas paradise cruise lines grand classica. The ship will...

**Tone:** Neutral

## NewsChannel 5 at 11

**WPTV (NBC)**  
**Thu Jun 3, 2021**

months away from home, the "grand classica" is back at the *port of palm beach*. After getting the green light from the cdc, bahamas paradise...

**Tone:** Neutral

## WPBF 25 News at 6:00

**WPBF (ABC)**  
**Thu Jun 3, 2021**

to business. Welcome back. The grand classica returned home, here at the *port of palm beach*, thursday morning. >> It's a great feeling to be...

**Tone:** Neutral

## WPBF 25 News at 6:00

**WPBF (ABC)**  
**Thu Jun 3, 2021**

is a site none of us have seen in over a year. Pulling into the *port of palm beach* this morning. The ship will be used as a test crews, it...

**Tone:** Neutral

## NewsChannel 5 at 5

**WPTV (NBC)**  
**Thu Jun 3, 2021**

sail. For the first time in 15 months the grand classica is back at the *port of palm beach*. As w-p-t-v news channel fives sabirah rayford...

**Tone:** Neutral

## WPBF 25 News at 5:00

**WPBF (ABC)**  
**Thu Jun 3, 2021**

a covid test negative five days before you cruise. Angela: the chairman of the *port of palm beach* is also excited. >> Oh man, I tell you, I'...

**Tone:** Neutral

## WPBF 25 News at 5:00

**WPBF (ABC)**  
**Thu Jun 3, 2021**

waiting. The ceo of bahamas paradise cruise line was at the *port of palm beach* thursday morning, watching his grand classica return home. >>...

**Tone:** Neutral

## NewsChannel 5 at 4 PM

**WPTV (NBC)**  
**Thu Jun 3, 2021**

... The bahamas paradise grand classica cruise ship pulled into the *port of palm beach* this morning bringing with it the hope of an economic...

**Tone:** Neutral

## WPBF 25 News at Noon

**WPBF (ABC)**  
**Thu Jun 3, 2021**

seen in nearly a year. A bahamas paradise cruise ship returning to the *port of palm beach*. We want to show you a look at the grand classica...

**Tone:** Neutral

## NBC 5 Today at 11

**WPTV (NBC)**  
**Thu Jun 3, 2021**

ago. >>> In three weeks, travelers set tail from the *port of palm beach* with the cruise lines seeking cdc approval for the test run on june...

**Tone:** Neutral

## WPBF 25 News at 9:00 AM

**WPBF (ABC)**  
**Thu Jun 3, 2021**

to bahamas paradise cruise line to start a test cruise from the *port of palm beach*. Mark: the company announcing wednesday they will perform...

**Tone:** Neutral

## 850 WFTL at June 3rd 2021 8:35 AM

**850 WFTL**

**Thu Jun 3, 2021**

and then a little bit closer to home. The one here OT of the *port of Palm Beach* two Grand Bahama island of based sales, same kind of thing....

**Tone:** Neutral

W

## WPBF 25 News Mornings

**WPBF (ABC)**

**Thu Jun 3, 2021**

line the green light to begin a test crews from the *port of palm beach* bahamas paradise announcing wednesday. They will perform a simulated...

**Tone:** Neutral

W

## WPBF 25 News Mornings

**WPBF (ABC)**

**Thu Jun 3, 2021**

cruise line the green light to begin a test crews from the *port of palm beach* bahamas paradise announcing wednesday. They'll perform a...

**Tone:** Neutral

W

## Today on 5 at 5

**WPTV (NBC)**

**Thu Jun 3, 2021**

the grand classica. It will depart for a two-night trip from the *port of palm beach* to grand bahama island, on june 25- th. Bahamas paradise...

**Tone:** Neutral

## WPBF 25 News Mornings

**WPBF (ABC)**  
**Thu Jun 3, 2021**

paradise cruise line the green light to begin a test cruise from the *port of palm beach*, bahamas paradise announcing day, they'll perform a...

**Tone:** Neutral

## NewsChannel 5 at 11

**WPTV (NBC)**  
**Wed Jun 2, 2021**

the grand classica. It will depart for a two-night trip from the *port of palm beach* to grand bahama island, on june 25- th. Bahamas paradise...

**Tone:** Neutral

## WPBF 25 News at 6:00

**WPBF (ABC)**  
**Wed Jun 2, 2021**

cruise line the green light to begin a test cruise from the *port of palm beach* our shayne wrights at the port tonight with the new details....

**Tone:** Neutral

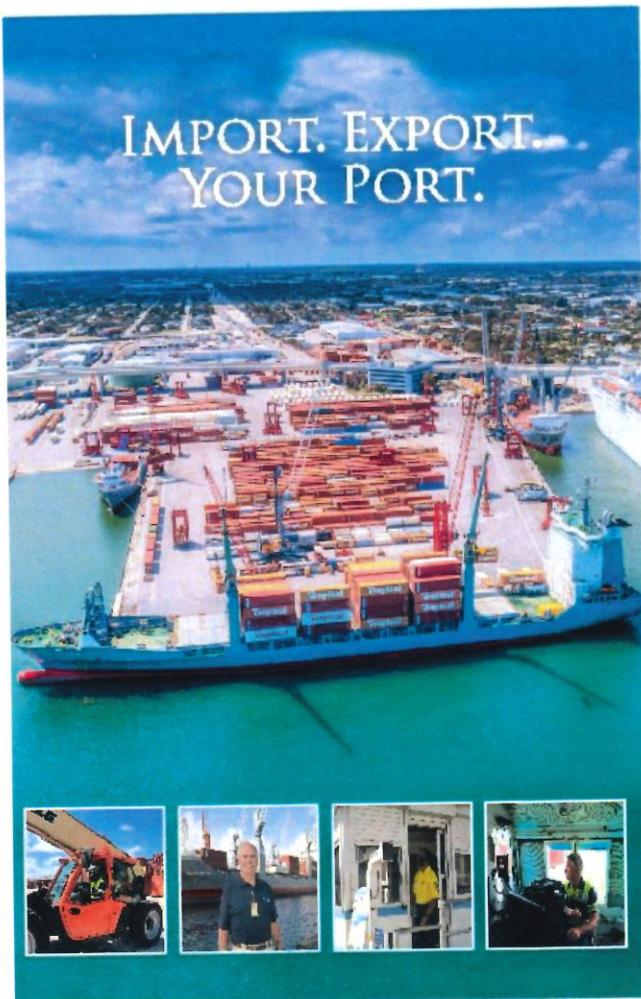
## WPBF 25 News at 5:00

**WPBF (ABC)**  
**Wed Jun 2, 2021**

cruise when that happens and how soon they could set sail from the *port of palm beach* again those stories much more when we see you at six...

**Tone:** Neutral

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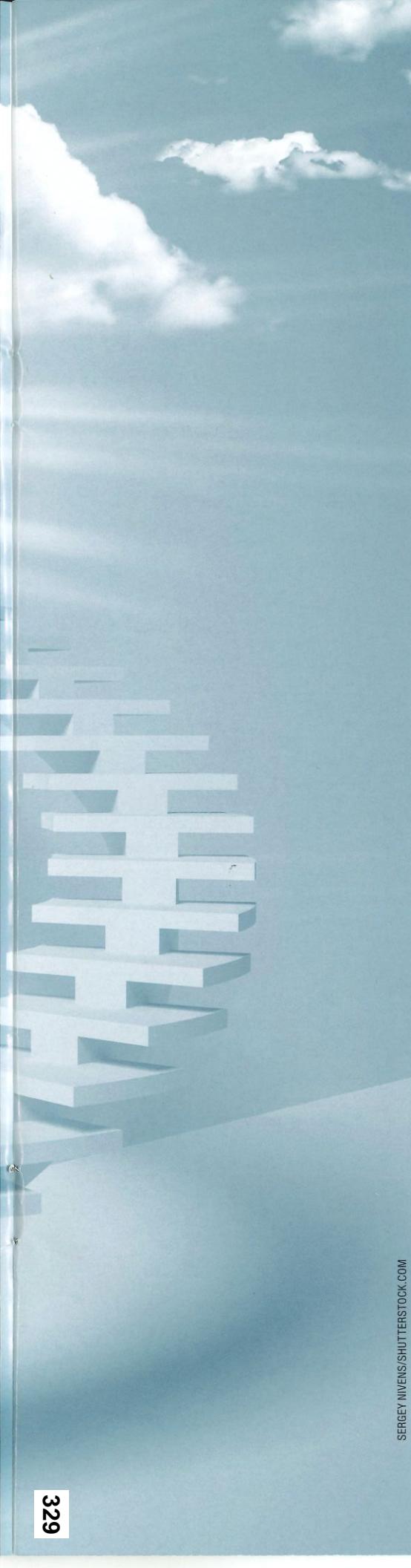
# COMMUNICATIONS: A WHOLE NEW WORLD

*Ports shift communications methods and strategies during COVID-19, resetting how they engage.*

By Tom Gresham

*"A lot of people are finding that the ease of participating online for all kinds of meetings and workshops is actually leading to their attendance numbers greatly increasing."*

*—Carol Bua, Port of Tacoma*



**I**n the middle of the COVID-19 pandemic, the Port of Corpus Christi and the Port of Rotterdam negotiated and entered into a Memorandum of Understanding that will allow the two ports to collaboratively improve their global maritime operations. In more typical times, the agreement would have been hammered out through transatlantic flights and lengthy phone calls. Instead, the primary mode of communication was the virtual meeting.

Jeff Pollack, chief strategy officer for the Port of Corpus Christi, said that regularly scheduled virtual calls proved more fruitful in building a strong connection between the ports than traditional phone calls have.

"I feel like we've really gotten to know each other quite well despite the distance, and, to that end, I think we're in a much more intimate relationship now than we would have been without COVID," Pollack said. "Without COVID, we wouldn't have tried to use a platform like [Microsoft] Teams. We would've just had conference calls and there's just a limitation with that. So, despite prohibiting us from traveling to be in person, I think COVID might've actually enhanced the depth of the relationship and accelerated the rate that we got to know each other."

The arrival of the pandemic prompted widespread adoption of online tools throughout the port industry for both internal and external communication needs. Through creativity and ingenuity, port officials managed to maintain and even grow their efforts to engage with their full range of audiences – from tenants and staff to prospective partners and the local community. Many of their efforts worked so well that they are sure to survive beyond the pandemic, replacing old ways of doing things and informing new ones.

The pandemic-prompted shift online has been "a great success story," said Melanie Stambaugh, communications manager for the Northwest Seaport Alliance.

"It's great how people have adapted and transitioned into this online world and kept on doing their work and participating in public events," Stambaugh said. "Despite everything, the world didn't stop."

### Making It Work

Tracey Sandberg, information technology director for the Port of San Diego, said it

is difficult to overstate how critical online tools have been for connecting port staff with each of their constituencies. Sandberg said the Port of San Diego adopted the use of Microsoft Teams in the months preceding the pandemic.

"Once we all moved into our home offices, every staff member became an expert Teams user in very short order," Sandberg said.

Yaremi Farinas, public information officer and communications specialist for the Port of Palm Beach, said her port has used Zoom for internal meetings and to hold hybrid meetings for clients and its board of commissioners and to host quarterly tenant coffees. She said the tool was invaluable for maintaining connections with key audiences. For instance, when the U.S. Customs and Border Protection director for the port retired, tenants could meet the new acting director at the virtual tenant coffee.

"They were able to see him and speak with him and really meet him in a helpful way," Farinas said.

Farinas said attendance at the tenant coffees was stronger than expected and gave tenants who were not located at the port a better opportunity to be involved.

"It was nice to get people that may not have access to attend in-person to be able to participate virtually," Farinas said. "I know that most of the tenants probably missed being in person because they get free food and goodies, and there are a lot of good connections you make when you meet in person. But it was a good alternative, and it meant that we didn't just go silent."

Similarly, Sandberg said the transition for public board meetings to a virtual format proved to be a smooth one for the Port of San Diego, though creativity and resources were required.

"We were able to continually provide public access to board meetings with very few issues," Sandberg said. "Our district clerk staff, in partnership with information technology, created a standard operating procedure which includes a digital sergeant at arms to ensure no inadvertent interruptions were experienced in the live meeting. Public comment can be made in a variety of ways including leaving a voicemail, which is played during the live meeting. In many ways, participating in a board meeting was made easier due to online tools."

For ports, the lack of in-person opportunities put pressure on online efforts to deliver. Stambaugh said the Northwest Seaport Alliance ramped up the number of webinars it hosted to make sure it effectively communicated with its stakeholders. The alliance has hosted webinars on broad port issues that are open to the public, as well as webinars on more targeted topics for niche audiences. Stambaugh said the webinars have helped partners and stakeholders from outside of the region provide their perspective in a way they could not for in-person events.

"We're very proud that we have the technology and the tools to be able to stay in contact with folks," Stambaugh said. "And it's been relatively easy for people to tune in and for us even to get feedback from our customers and our partners along the way."

Internal gatherings also proved popular online for some ports. Carol Bua, communications director for the Port of Tacoma, said her port transitioned its quarterly all-staff meeting to a virtual platform. In addition to updates from leadership and staff, the meetings featured trivia games. The port also used a software tool that allowed staff members to respond instantly to survey questions with results immediately available to review and consider.

Engagement was surprisingly seamless, Bua said, and the meetings were so popular and welcomed that the port increased their frequency to every two months.

"A lot of people are finding that the ease of participating online for all kinds of meetings and workshops is actually leading to their attendance numbers greatly increasing," Bua said.

### Keeping Things Special with the Community

At the AAPA Anywhere: Communications, Administration & Legal Issues Seminar held virtually in February, Julie Rawls, community relations manager, Port of Vancouver USA, said her port's community engagement was "upended by COVID." For instance, Rawls said the port typically manages 10 public tours a year. To compensate, the port produced a recorded tour that people could view online at their own convenience.

When the port released the video, it launched it as part of a strategic digital campaign that encompassed its social media

channels, a press release and an email to people who had signed up for a 2020 tour and to those on various port email lists.

Rawls said the video received strong interest on social media and gained an audience that included a viewer as far away as New Zealand.

"The main takeaway here is not surprising...using virtual formats you have the opportunity to be seen by many more people than those who might have attended in person," Rawls said. "And that's really the beauty of all this."

Special events required careful planning to remain special, such as when the Port of Tacoma installed a prominent public art piece called "Swell" at its park. The port held a virtual ribbon-cutting in which port commissioners and other officials appeared on various cameras to simultaneously cut a red ribbon. The port created a video to highlight "Swell," the work involved in bringing it to the park and the ribbon-cutting event, bringing a festive atmosphere to the moment when festivities were not possible.

"It turned out great," Bua said. "It gave people a feel for the site and what it was all about, and it felt like a celebration."

Sometimes, online events drew larger audiences than their traditional counterparts. In March, the Northwest Seaport Alliance made an annual breakfast event honoring its North Star award winners into a virtual event. The alliance created a prerecorded event, filming remarks from executive team members and award winners, and made it available online for those who registered. The event, which typically draws about 200 people, had more than 800 register for it this year, including non-local participants who never had been able to attend before.

"Moving forward, I would anticipate that we do an in-person breakfast, but then we also do a modified version online, too," Stambaugh said. "I think what we'll see moving forward is this kind of blending of going back to in-person events, but not abandoning the success that we've found through virtual events."

### The Birth of a New Mindset

Farinas said necessity led to people overcoming their reluctance to get out of their comfort zones and try new tech-based ways of doing things. For instance, the Port of

"The main takeaway here is not surprising...using virtual formats you have the opportunity to be seen by many more people than those who might have attended in person. And that's really the beauty of all this."

*—Julie Rawls, Port of Vancouver USA*

Palm Beach used Zoom to enhance individual internal interactions, employing a function that allowed them to connect virtually one on one for the kinds of impromptu conversations that are common when the team is working at the office together.

"People get used to doing things a specific way and change is not something they're comfortable with oftentimes, but we didn't have a choice," Farinas said. "We had to change, so we did."

In that vein, Sandberg said the "rapid and forced adoption" of online tools has created a whole new world for the Port of San Diego.

"As a public entity, we are often focused on external business processes – how we interact with tenants or the public," Sandberg said. "This focus on the internal machine has allowed the Port of San Diego to make huge strides in electronic process optimization. From invoice approvals and routing to contract signing, to forms workflow, to cross-functional meeting collaboration, and inventory tracking. The result is the birth of a 'digital first' mindset for all staff, especially those who have been working at the port under paper processes for many years."

Pollack said there is no replacement for a handshake and looking someone in the eye, but he said virtual tools allow businesses to approximately replicate that experience. That will bring a new flexibility to a post-pandemic environment, he said, giving businesses new ways to adapt how they operate, such as reducing travel for meetings.

Pollack said the pandemic "is resetting the way we engage with people."

Still, Bua echoed many when she said face-to-face will always be the first choice for most communication, no matter how effective online tools become.

"I am definitely looking forward to doing in-person events again," Bua said. "I really miss people." ●

# Governor Ron DeSantis Signs Ninety-Four Bills

June 30, 2021



*Press release from the Office of Governor Ron DeSantis*

Yesterday, Governor Ron DeSantis signed the following bills:

- [CS/CS/SB 44](#) – Use of Drones by Government Agencies
- [CS/CS/SB 46](#) – Craft Distilleries
- [CS/SB 60](#) – County and Municipal Code Enforcement
- [CS/SB 64](#) – Reclaimed Water
- [CS/CS/SB 80](#) – Child Welfare
- [CS/CS/SB 96](#) – Child Welfare
- [CS/SB 342](#) – Vehicle and Vessel Registration
- [CS/CS/SB 354](#) – Restitution
- [CS/SB 400](#) – Public Records
- [CS/SB 416](#) – POW-MIA Vietnam Veterans Bracelet Memorial (co-introduced by Sen. Keith Perry)
- [CS/CS/SB 566](#) – Motor Vehicle Rentals (introduced by Sen. Keith Perry)
- [CS/SB 590](#) – School Safety
- [CS/CS/SB 676](#) – Specialty and Special License Plates
- [CS/CS/SB 896](#) – Renewable Energy
- [CS/CS/SB 912](#) – Land Use and Development
- [CS/SB 950](#) – Bicycle and Pedestrian Safety
- [CS/CS/SB 976](#) – Protection of Ecological Systems
- [CS/SB 1048](#) – Public Records
- [CS/CS/SB 1070](#) – Estates and Trusts
- [CS/CS/SB 1086](#) – Operation and Safety of Motor Vehicles and Vessels
- [CS/SB 1120](#) – Telephone Solicitation
- [CS/SB 1126](#) – Department of Transportation
- [SB 1134](#) – Department of Highway Safety and Motor Vehicles
- [CS/CS/CS/SB 1194](#) – Transportation
- [CS/CS/SB 1826](#) – Human Trafficking

- [CS/SB 1934](#) – Health Care Practitioner Discipline
- [CS/SB 1944](#) – Utility and Communications Poles
- [CS/CS/CS/SB 1946](#) – Anchoring Limitation Areas
- [CS/CS/HB 3](#) – Home Book Delivery for Elementary Students
- [CS/CS/CS/HB 53](#) – Public Works
- [CS/CS/CS/HB 59](#) – Growth Management (co-introduced by Rep. Chuck Clemons)
- [CS/HB 139](#) – Motor Vehicle and Vessel Registration Data
- [CS/CS/HB 221](#) – Recovery of Spaceflight Assets
- [HB 231](#) – Services for Veterans and Their Families
- [HB 241](#) – Parents' Bill of Rights
- [CS/CS/HB 259](#) – Safety of Religious Institutions
- [CS/CS/HB 401](#) – Florida Building Code
- [CS/HB 403](#) – Home-based Businesses
- [CS/CS/HB 421](#) – Relief From Burdens on Real Property Rights
- [CS/CS/HB 431](#) – Physician Assistants
- [HB 483](#) – Electronic Legal Documents
- [HB 487](#) – Growth Management
- [CS/HB 583](#) – Interception of Wire, Oral, or Electronic Communications Made in Violation of Protective Orders
- [CS/CS/HB 597](#) – Homestead Exemption for Seniors 65 and Older
- [CS/HB 649](#) – Petition for Objection to Assessment
- [HB 661](#) – Modification or Continuation of Terms of Probation
- [CS/HB 663](#) – Cottage Food Operations
- [CS/CS/HB 667](#) – Building Inspections
- [CS/CS/HB 673](#) – DNA Evidence Collected in Sexual Offense Investigations
- [HB 735](#) – Preemption of Local Occupational Licensing
- [CS/CS/HB 781](#) – Public Records
- [CS/HB 833](#) – Unlawful Use of DNA
- [CS/HB 845](#) – Higher Education
- [HB 855](#) – Barber Services
- [CS/CS/HB 885](#) – Juvenile Justice Programs and Detention
- [CS/HB 915](#) – Port of Palm Beach District, Palm Beach County
- [CS/HB 921](#) – Electronic Crimes
- [CS/HB 1035](#) – Loxahatchee River Environmental Control District, Martin and Palm Beach Counties
- [CS/HB 1041](#) – Protection of Elderly Persons and Disabled Adults
- [CS/HB 1051](#) – Environmental Compliance Costs
- [CS/HB 1055](#) – Public Records
- [CS/CS/HB 1059](#) – Construction Permits

- [CS/CS/HB 1079](#) – Agency Contracts for Commodities and Contractual Services
- [CS/CS/CS/HB 1103](#) – Special District Accountability
- [CS/CS/HB 1137](#) – Information Technology Procurement
- [CS/HB 1159](#) – Education
- [CS/CS/HB 1189](#) – Victims of Sexual Offenses
- [CS/HB 1197](#) – Courts
- [CS/CS/HB 1229](#) – Public Records
- [CS/HB 1261](#) – Higher Education
- [CS/CS/HB 1289](#) – Autonomous Vehicles
- [CS/CS/HB 1297](#) – Cybersecurity
- [CS/HB 1313](#) – Digital Driver Licenses and Identification Cards
- [CS/HB 1315](#) – Public Records
- [HB 1359](#) – Public Records
- [CS/HB 1381](#) – Maternal Health Outcomes
- [CS/HB 1495](#) – Coral Springs Improvement District, Broward County
- [CS/HB 1499](#) – Pine Tree Water Control District, Broward County
- [CS/CS/HB 1501](#) – Sunshine Drainage District, Broward County
- [CS/CS/HB 1503](#) – North Springs Improvement District, Broward County
- [HB 1589](#) – City of Key West, Monroe County
- [HB 1591](#) – South Seminole and North Orange County Wastewater Transmission Authority
- [HB 1593](#) – Seminole County
- [HB 1631](#) – Trailer Estates Park and Recreation District, Manatee County
- [CS/HB 1633](#) – Okaloosa Gas District, Okaloosa, Santa Rosa, and Walton Counties
- [HB 1637](#) – Immokalee Water and Sewage District, Collier County
- [CS/HB 1645](#) – City of Freeport, Walton County
- [HB 1647](#) – City of Orlando, Orange County
- [CS/HB 6077](#) – Assets of an Estate in Administration
- [CS/HB 6503](#) – Relief of the Estate of Emilio Jesus Vizcaino-Aday by Miami-Dade County
- [CS/HB 6511](#) – Relief of the Estate of Crystle Marie Galloway by the Hillsborough County Board of County Commissioners
- [CS/HB 7023](#) – Veterans Treatment Court Programs
- [HB 7051](#) – Law Enforcement and Correctional Officer Practices
- [HB 7059](#) – Corporate Income Tax



## Bahamas Paradise Cruise Line extends BOGO offer, launches new premium package

Date: Jun 28 2021

By: Travelweek Group  
Share

WEST PALM BEACH — Bahamas Paradise Cruise Line has extended its BOGO and launched a new program that will add even more value to cruise getaways.

By popular demand, the BOGO offer has been extended through end of day today, June 28, giving travelers who book a two-night Bahamas cruise 50% off for the second guest as well as the choice between two perks: US\$50 onboard credit or Kids Sail Free.

In addition, the cruise line has rolled out the all-new 'Paradise Premium Package,' which can be combined with the BOGO offer. The PPP gives guests the opportunity to add on a value-packed lineup of amenities worth more than \$300, for \$99 per person, per day. Amenities include one shore excursion, 10 drinks per person, one specialty dinner for two, one champagne breakfast for two, and Wi-Fi for up to two devices.

"Travelers today are seeking unique vacation experiences with the very best deals and I'm thrilled to announce our new focus on offering a more inclusive experience than ever before, further enhancing our two-day micro-cations. The Perfect Getaway just got a little better," said Francis Riley, chief commercial officer.

Bahamas Paradise Cruise Line is known for its two-night micro-cations, close-to-home Bahamas vacations featuring al fresco dining, full-service spas, kids programs, various entertainment options and the popular Par-a-Dice Casino.

Bahamas Paradise Cruise Line is accepting bookings for cruises beginning July 2, 2021, with the Grand Classica departing Port of Palm Beach for Grand Bahama Island. Earlier this month, the cruise line gained CDC approval to conduct a simulated cruise, as required by the CDC for cruise lines to resume operations in U.S. waters.

## Cruises are coming back: Here are the ships that have received CDC approval to sail soon

After more than a year without cruising in U.S. waters, cruise lines' ships are slowly receiving approval from the Centers for Disease Control and Prevention to sail.

But not all approvals are equal.

Some ships are being approved by the CDC to sail with paying passengers while others are being approved to operate test cruises - the main difference being whether the cruise line will require eligible passengers of a specific ship to be fully vaccinated against COVID-19.

The decision to mandate vaccines on board varies not only by cruise line but also by cruise ship.

"Each cruise ship that intends to sail must be approved," Caitlin Shockley, CDC spokesperson, told USA TODAY, noting that at least one test cruise must be conducted for each ship before that ship can be approved to resume sailing with paying passengers.

Test cruises will sail with unpaid volunteer passengers and will have at least 10% passenger capacity. The simulated sailings can last two to seven days.

All volunteers for test cruises must be 18 years of age or older, but passengers aren't required to be vaccinated against COVID-19, though if they aren't, they must have written documentation from a health care provider or must self certify that they aren't at a heightened risk for COVID-19, according to the CDC.

In lieu of a test cruise, cruise ship operators may choose to require vaccines and agree to a CDC inspection of records in order to verify that 95% of crew members are vaccinated. They also have to submit a plan for how they will mandate and verify that 95% of passengers have been vaccinated before sailing, Shockley said.

USA TODAY is breaking down which ships are approved to sail by the CDC, when, where and what their plans are. The approval process is ongoing and this list will be updated.



**A dock worker waits for the Royal Caribbean's *Odyssey of the Seas* to pull into its berthing spot at Port Everglades on June 10, 2021, in Fort Lauderdale, Florida. *Odyssey of The Seas* will hold its first passenger cruise on July 3 through the Caribbean.**

Carnival Cruise Line cruises

**Carnival Vista** has been approved to sail with paying passengers from the Port of Galveston, Texas, starting on July 3 for a seven-day sailing.

**Carnival Breeze** has been approved to sail with paying passengers from Port of Galveston, starting on July 15 for a four-day sailing.

**Carnival Cruise Line:** Will require COVID vaccine for first cruises in US waters in July

Royal Caribbean International cruises

**Freedom of the Seas** has been approved for a two-day test cruise departing June 20 from PortMiami, Florida, with no stops.

**Allure of the Seas** has been approved for a two-day test cruise departing July 27 from Port Canaveral, Florida, with no stops.

**Symphony of the Seas** has been approved for a two-day test cruise departing Aug. 1 from PortMiami with no stops.

**Independence of the Seas** has been approved for a two-day test cruise departing Aug. 1 from Galveston with no stops.

**Mariner of the Seas** has been approved for a two-day test cruise departing Aug. 11 from Port Canaveral with no stops.

**Royal Caribbean:** First cruise line to receive CDC approval for a test sailing in US waters

Celebrity Cruises cruises

**Celebrity Edge** has been approved to sail with paying passengers from Fort Lauderdale, Florida, starting on June 26 with a seven-night cruise through the Caribbean.

**Celebrity Equinox** has been approved to sail with paying passengers from Fort Lauderdale starting on July 25 with a seven-night cruise stopping at ports in Mexico and the Bahamas.

**Celebrity Cruises is first cruise line:** To receive CDC approval to sail with paying passengers in June

Disney Cruise Line cruises

**Disney Dream** has been approved to operate a test cruise from Port Canaveral on June 29 for a two-night sailing with a visit to Castaway Cay, [Disney's private island](#).

MSC Cruises cruises

**MSC Meraviglia** has been approved to sail from PortMiami on July 17. Details of the itinerary are being finalized, Paige Rosenthal, spokesperson for MSC, told USA TODAY.

Bahamas Paradise Cruise Line

**Grand Classica** has been approved for a test sailing from the Port of Palm Beach, Florida, for a two-night sailing June 25.

**Don't get excited about Florida cruises yet:** The state's 'vaccine passport' ban creates ocean of confusion

*This article originally appeared on USA TODAY: Cruise ship return to US: Here are the ships CDC has approved to sail*

# Florida nabs victory in cruise industry lawsuit

A federal judge has sided with the state of Florida in a cruise industry lawsuit, calling the Center for Disease Control and Prevention's conditional sailing order unconstitutional.



Posted at 3:42 PM, Jun 21, 2021

and last updated 5:12 PM, Jun 21, 2021

MIAMI — A federal judge has sided with the state of Florida in a cruise industry lawsuit, calling the Center for Disease Control and Prevention's conditional sailing order unconstitutional.

It's all aboard for the first time in 15 months. Cruise lines like Royal Caribbean are preparing for a simulated sailing here in South Florida.

It's a similar story for Bahamas Paradise Cruise Line at the Port of Palm Beach.

"We are having a test cruise on June 25th with a select group of passengers as per CDC guidelines," said company CEO O'Neil Khosa.

Those guidelines have been up for debate after Gov. Ron DeSantis sued the CDC for its conditional sailing order. On Friday, a ruling by a federal judge eliminated sailing requirements by the CDC.

Judge Steven Merryday said the sailing order relies on "stale data."

The ruling means the CDC also can't enforce vaccine requirements from cruises leaving from Florida. DeSantis called it a win.

"You can't have an agency relying on flimsy legal authority to just keep an entire industry closed with no path forward," DeSantis said.

The preliminary injunction granted by Judge Merrday means after July 18, those CDC rules will become non-binding recommendations.

"I'm vaccinated I've been very healthy. I need to get out and see my friends and see my work family," said one Royal Caribbean employee.

# Port of Palm Beach workers save woman in water after hearing screams



Updated: 11:26 AM EDT Jun 14, 2021

**Angela Rozier**

Reporter

[Play Video](#)

[Privacy Notice](#)

**RIVIERA BEACH, Fla. —**

Two workers at the Port of Palm Beach were captured on surveillance video rescuing a woman who fell into the water.

The incident took place at around 1:30 a.m Friday.

***Click the video player above to see the security footage of the rescue.***

Officials said Oscar Garcia was making his rounds when he heard someone screaming for help.

Garcia said he called a security officer and together they pulled her out of the water.

"I saw her head pop up over the black buoy, you know, so that caught me by surprise," Garcia said.

He said they got a rope to use to get her out.

"We kind of helped each other out," Garcia said. "Teamwork we pulled her right out of the water."

No word, yet, on how she ended up in the water.

Garcia was just glad he was there to help.

# Port of Palm Beach cruising back into business



Updated: 11:54 AM EDT Jun 4, 2021

**Angela Rozier**

Reporter

[Play Video](#)

## RIVIERA BEACH, Fla. —

The Grand Classica cruise ship is back; the ship returned home to the Port of Palm Beach Thursday morning.

The CEO of Bahamas Paradise Cruise Line O'Neil Khosa has been waiting 15 months for this day. Khosa was at the port to welcome the ship.

"If someone had asked me in February of last year how long do you expect the ship to be gone for, I don't think anyone would have imagined it would last so long," Khosa said.

The Bahamas Paradise Cruise Line announced Wednesday that it had received the green light from the [Centers for Disease Control and Prevention](#) to conduct a simulated sailing.

"We have to report to the CDC all the findings," Khosa said. "There's a long list of guidelines and procedures that we have to check the box and they will look at that and they will say yea or nay."

A small, private group of pre-selected, fully vaccinated passengers will join a group of fully vaccinated crew members on board.

Grand Classica is departing June 25 for a two-night, round-trip cruise from the Port of Palm Beach to Grand Bahama Island. The voyage will simulate all aspects of the onboard experience, including dining, entertainment, leisure activities and shore excursions.

Bahamas Paradise Cruise Line plans to resume sailing July 2 and is currently accepting bookings on its [website](#).

The family-owned and operated boutique cruise line anticipates earning CDC approval to cruise on the July 2 date, following this month's simulated sailing.

Khosa said officials with the Palm Beach County Health Department will test and vaccinate the crew.

He adds if all goes well, Bahamas Paradise Cruise Line will not require a vaccine to sail but the Bahamian government will require passengers to fill out a Bahamas Travel Health Card that shows proof of vaccination or negative COVID-19 test within 72 hours of departure.

Port chairman Joseph Anderson is excited to have the cruise back home.

"Oh man, I tell you I'm ecstatic," Anderson said.

# Bahamas Paradise receives CDC approval for test cruise

Bahamas Paradise receives CDC approval for test cruise

-  **WPBF 25 NEWS**
- Updated: 9:47 AM EDT Jun 3, 2021

**RIVIERA BEACH, Fla. —**

Bahamas Paradise Cruise Line announced Wednesday that it has received the green light from the [Centers for Disease Control and Prevention](#) to conduct a simulated sailing.

Following all requirements outlined in the [CDC's Framework for Conditional Sailing Order](#), a closed-group test cruise will include a full evaluation of Bahamas Paradise Cruise Line's cleanliness and safety protocol.

A small, private group of pre-selected, fully vaccinated passengers will join a group of fully vaccinated crew members onboard.

Grand Classic is departing June 25 for a two-night round-trip cruise from the Port of Palm Beach to Grand Bahama Island. The sailing will simulate all aspects of the onboard experience, including dining, entertainment, leisure activities and shore excursions.

Bahamas Paradise Cruise Line plans to resume sailing July 2, 2021 and is currently accepting bookings on its [website](#). The family-owned and operated boutique cruise line anticipates earning CDC approval to cruise on the July 2nd date following this month's simulated sailing.

# Gov. Ron DeSantis' heated battle over cruise line industry: Lawyers working to settle

By

**Issac Morgan**

June 1, 2021



A Carnival cruise ship is docked at PortMiami, one of five Florida seaports where cruiselines operate. Credit: Joe Raedle/Getty Images

Lawyers have been working to settle a court case over resuming the crucial cruise industry that can bring in billions of dollars, with Gov. Ron DeSantis at odds with federal health officials over COVID-19 vaccinations.

Settlement discussions went for at least 11 hours on Thursday, before the Memorial Day weekend. And the discussions were scheduled to continue Tuesday, according to court documents.

The discussions have been ongoing at the U.S. District Court, Middle District of Florida, in the Tampa division.

DeSantis, a Republican, has declared his support to reopen the shuttered cruise industry, which was heavily impacted by the COVID-19 pandemic. At the same time, DeSantis has created an uproar over banning businesses from requiring patrons to prove their vaccination status.

That makes no sense because the cruise ships are asking guests to get the vaccines to be able to travel.

Overall, all sides are trying to come to an agreement on various issues involving the federal Centers for Disease Control and Prevention and states with major ports, including Florida, Texas and Alaska. The CDC is a defendant as well as the U.S. Health and Human Services agency.

“I am confident we will win the case, we were right on the law,” DeSantis said Friday in a news conference in Lakeland. “We are going to enforce Florida law...In fact, I have no choice but to enforce it.”

The CDC had issued a “conditional sailing order” to establish a phased approach to safely resume cruises earlier during the pandemic, while some cruise lines had already permitted booking departures from U.S. ports.

DeSantis [signed into law](#) in early May a bill that prohibits businesses, local and state governments from requiring people to show proof of COVID vaccination status, creating a conundrum over the issue.

In an announcement during the same time in early May, the CDC recommended “that all port personnel and travelers (passengers and crew) get a COVID-19 vaccine.”

And now the CDC is permitting “cruise ships that prove at least 98 percent of its crew and 95 percent of its passengers are vaccinated to skip test cruises and proceed directly to revenue cruises,” the Miami Herald [reported](#).

Meanwhile, Democratic lawmakers in Florida are pointing to political motives by DeSantis as the main reason for the state’s lawsuit.

State Rep. Omari Hardy said in a phone conversation with the Florida Phoenix that “this is another example of Gov. DeSantis playing politics.”

“He knows better than this. Gov. DeSantis knows he is not in the right legally. He just wants to pick a fight with the Biden administration,” said Hardy, a Democrat representing part of Palm Beach County.

The Port of Palm Beach is in Hardy’s district, which is home to the Bahamas Paradise Cruise Line.

Another popular cruise line is the Carnival Cruise Line, which has departure ports throughout the state such as Tampa, Jacksonville, and Miami. The company is preparing for guest operations in July after gaining approval from the CDC, said Vance Gulliksen, a spokesman for the company.

State Sen. Gary Farmer, a Democrat representing part of Broward County, said in an email to the Phoenix:

“The governor’s position on COVID safety measures has been clear since the onset of this pandemic, and that is a consistent policy of politics first. Throughout this crisis DeSantis has made it clear that his actions are based on a compulsion to pander to his master (Donald Trump) in Mar-a-Lago, not to follow the guidance of our top scientists and medical professionals. The situation with the cruise lines is no different, and once again this flawed decision-making process will be to the detriment of the people of Florida.”

# **Bahamas Paradise Cruise Line hiring for 100 positions at job fair on Monday**

After a 15 month hiatus, a local cruise line is gearing up to set sail but its needs your help before hitting the high seas.

RIVIERA BEACH, Fla. — After a 15 month hiatus, a local cruise line is gearing up to set sail but its needs your help before hitting the high seas.

Bahamas Paradise is looking for new talent to come on board and join its team.

The company is on track to become one of the first cruise lines to resume operations after recently getting the green light from the CDC to perform a test sail in a few weeks.

The company currently has about 100 open positions.

They include greeters, check in agents, luggage porters, and forklift operators.

Both part-time and full-time jobs are available ranging from entry level to professional. Depending on the position, some of them come with benefits.

“We need talent that is a beam, that's optimistic, that's positive. It's a very fast, dynamic environment. It's very international. We get guests from all over the world. And it's a great place to be if you want to learn. And if you want to excel,” said Bahamas Paradise CEO, Oneil Khosa.

The job fair will be held from noon to 5 p.m. on Monday, June 14 at the Port of Palm Beach in Riviera Beach.

If you plan to attend, you're encouraged to bring a resume and dress for success.

## Board of Commissioners Agenda Item Report

Meeting Date: July 15, 2021

Submitted by: Karen Emery

Submitting Department:

Item Type: Reports

**Agenda Section:** DISTRICT REPORTS

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**Subject:**

Executive Director's Report

**Background:**

An outline of the topics to be reported at the July 15, 2021 Regular Board Meeting is attached for your review.

**Financial Impact:**

No

**Financial Impact Details:**

**Additional Information Attached:**

Yes

**Action Taken**

**Suggested Action:**

Informational item only.

**Attachments:**

[Executive Report -7-15-21.pdf](#)

**PORT OF PALM BEACH DISTRICT  
EXECUTIVE DIRECTOR'S REPORT  
BOARD OF COMMISSIONERS MEETING  
7/15/2021**

**Around the Port**

**Palm Beach County Legislation Visit:** The Port hosted delegation members from the Palm Beach County Legislation and provided Port presentations and tours on June 30 and two held on July 7. I provided a welcome to the delegates and demonstrated how essential State and Federal grants are for our Seaport. Attending the delegation were: Representative Mike Caruso, Representative Rick Roth, Representative Kelly Skidmore, Representative Emily Slosberg, Senator Gayle Harrell, Representative Matt Willhite and Senator Bobby Powell.

**Port TV Interview:** On July 2, the TV crew from Channel 20 finalized their filming of the different Port activities. Among topics covered were: Engineering, Operations, Security and Administration. The TV documentary on the “State of the Port” will air in late July.

**KOP Mentoring Network:** KOP Mentoring Network is a character-building, mentorship and gang prevention program designed to foster leadership, academic success and civic-mindedness in youth ages 7 to 17. The nonprofit prepares the youth to thrive in school, work and civic life. The students received a tour of the Port on July 8 and we invited Tropical Shipping to speak to them regarding jobs in the maritime industry. (Commissioner Anderson’s request).

**AAPA and FPC Schedule of Events – 2021**  
(As of 7/02/21)

- FPC – FPC & FSTED – Fall Board Meeting & Annual Meeting – 8/24-26/21 – Panama City Beach, FL
- AAPA 110<sup>th</sup> Annual Convention & Expo – 9/26-29/21 – Austin, TX - *(Hybrid event)*
- FPC – Breakbulk Americas – 9/28-30/21 – Houston, TX
- FPC – World Maritime Day – 9/30/21
- AAPA – Facilities Engineering Seminar & Expo – 11/2-4/21 – *(Hybrid event)*

## Board of Commissioners Agenda Item Report

Meeting Date: July 15, 2021

Submitted by: Ron Coddington

Submitting Department: Engineering

Item Type: Reports

**Agenda Section:** DISTRICT REPORTS

---

**Subject:**

Engineer's Report

**Background:**

For information only.

**Financial Impact:**

No

**Financial Impact Details:**

**Additional Information Attached:**

Yes

**Action Taken**

**Suggested Action:**

This is an informational item only.

**Attachments:**

[Engineers Report July 2021](#)

## **Engineer's Report July 2021**

### **Port Rail Upgrades**

The Port Engineer continues to work with our consultants on the repairs and upgrades to the Port of Palm Beach rail system. These upgrades are part of R & R for the existing rail deficiencies and design direction for the PID consultant's work, once that RFQ is awarded in the coming months.

### **Berth 12 Inspections**

The Berth 12 underwater inspections were initiated to look at the current condition of that berth with respect to allowable loading of the apron areas for Scrap Operations, and future operations of cement unloading equipment for both CEMEX and Ozinga. I am pleased to report that the bulkhead is in excellent condition especially for a structure that was built in 1988. This bulkhead will be the first to have cathodic protection installed to add an additional 20 years to the expected life span.

### **Annex Project**

The Annex project is ongoing. The quality of work and coordination port operations has experienced with the contractor PB Builders, has been excellent.

### **Dredging**

The Port Engineer continues to work the US Army Corp of Engineers on the coordination and planning of the \$6.5 million maintenance dredge event planned for this fall. This project is part of the Corp's plan to pre-dredge and avoid emergency shoal dredging.

## Board of Commissioners Agenda Item Report

Meeting Date: July 15, 2021

Submitted by: Beatrice Greffin

Submitting Department: Clerk's Office

Item Type: Reports

**Agenda Section:** DISTRICT REPORTS

---

**Subject:**

Governmental Affairs Report

**Background:**

Verbal update will be provided by Mr. Richard Pinsky.

**Financial Impact:**

No

**Financial Impact Details:**

**Additional Information Attached:**

No

**Action Taken**

**Suggested Action:**

Informational item only.

**Attachments:**

## Board of Commissioners Agenda Item Report

Meeting Date: July 15, 2021

Submitted by: Beatrice Greffin

Submitting Department: Clerk's Office

Item Type: Reports

**Agenda Section:** DISTRICT REPORTS

---

**Subject:**

Commissioner Reports

**Background:**

Informational item only.

**Financial Impact:**

No

**Financial Impact Details:**

**Additional Information Attached:**

No

**Action Taken**

**Suggested Action:**

Informational item only.

**Attachments:**

## **Board of Commissioners Agenda Item Report**

Meeting Date: July 15, 2021

Submitted by: Ron Coddington

Submitting Department: Engineering

Item Type: Change Order

**Agenda Section:** OLD BUSINESS

---

**Subject:**

Berth 1 Shore Power Replacement - Change Order No. 002 (Final Balancing Change Order) - Wilco Electrical, LLC

**Background:**

The subject contract had a contingency item of \$50,000 that was not used on the contract. This agenda item is a Deductive Change Order removing the unused \$50,000 from the contract value.

**Financial Impact:**

Yes

**Financial Impact Details:**

The credit will be applied as: 50% to the FY2021 Capital Improvement Budget and 50% to the PTGA Grant funding from FDOT.

**Additional Information Attached:**

Yes

**Action Taken**

**Suggested Action:**

Motion to approve Change Order No. 002 to Wilco Electric in the deductive amount of \$40,097.82.

**Attachments:**

[Wilco Electrical LLC - Change Order No.002](#)

## CHANGE ORDER

No. 002

DATE OF ISSUANCE \_\_\_\_\_ Date of Final Signature EFFECTIVE DATE \_\_\_\_\_ Date of Final Signature  
OWNER: \_\_\_\_\_ Port of Palm Beach  
CONTRACTOR: \_\_\_\_\_ Wilco Electrical LLC  
CONTRACT: \_\_\_\_\_ Port of Palm Beach - Berth 1 Shore Power Replacement Project Number 14057700  
PROJECT: \_\_\_\_\_ Same as "CONTRACT" Above  
OWNER's Contract No: NONE ENGINEER's Contract No. 14057700  
ENGINEER: Kimley-Horn and Associates

Description: This Change Order is for the addition of two bollards at each shore power station as required by the building official. Contractor shall confirm bollard is acceptable to the Building Official including diameter and height. This change order also credits back the unused General Contingency Allowance

- Six Bollards (two at each shore power station)	\$ 9,902.18
- <u>Credit Contingency Allowance</u>	<u>(\$50,000.00)</u>
	<b>TOTAL (\$ 40,097.82)</b>

Reason for Change Order: Net Credit to contract

Attachments: (List documents supporting change): Bollard Back-up Material

## CHANGE IN CONTRACT PRICE:

## CHANGE IN CONTRACT TIMES:

**RECOMMENDED:**

APPROVED:

ACCEPTED:

By:

ENGINEER  
J. Casey Long, P.

Date

June 30,2021

By:

OWNER  
(Authorized Signature)

Dat

By:

By: John Doe CONTRACTOR  
(Authorized Signature)

Dat

Wilco Electrical llc

430 Business Park Way

Royal Palm Beach, Fl 33411

# Estimate

Date	Estimate #
6/23/2021	13588

Name / Address
Port of Palm Beach District One East 11th Street Riviera Beach, Fl 33404

P.O. No.

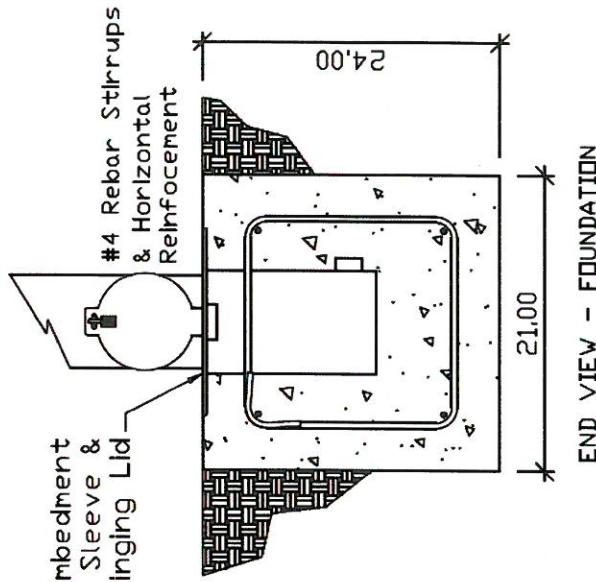
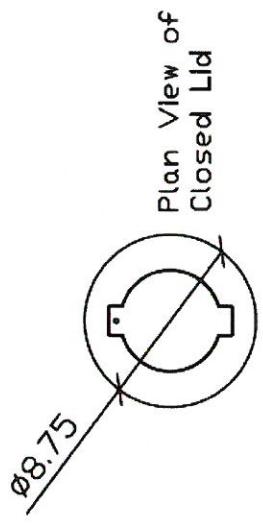
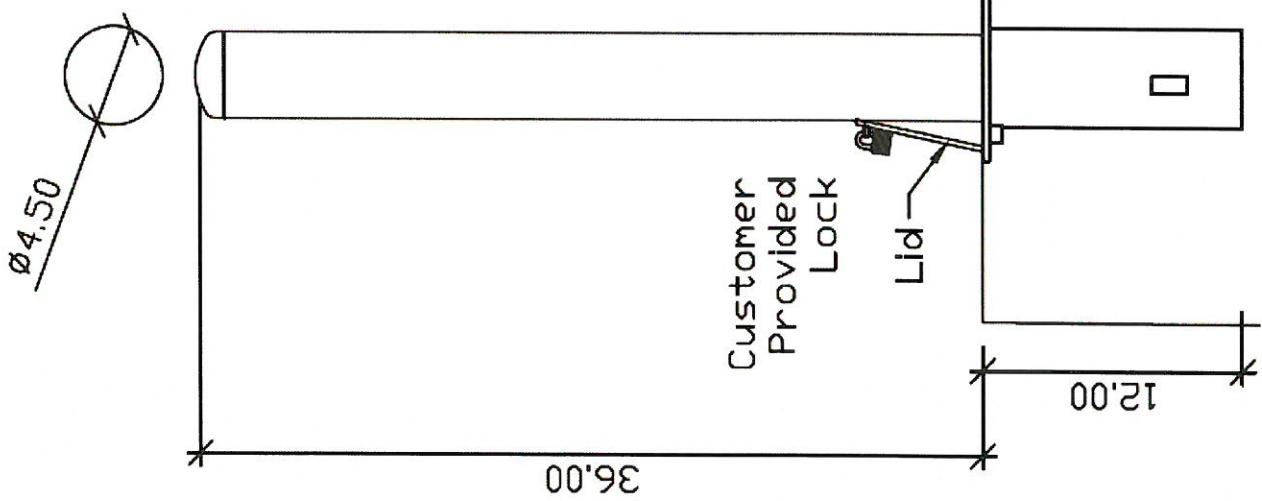
Description	Qty	Rate	Total
Labor and materials to install six total removable bollards, two at each power station, per the manufacturer's specifications.		9,902.18	9,902.18
		<b>Total</b>	\$9,902.18

**Encore Commercial Products, Inc.**  
 37525 Interchange Dr., Farmington Hills, MI 48335  
 Toll Free 1-866-737-8900 Fax 248-354-4095  
[www.postguard.com](http://www.postguard.com)



**Title:** 4" Removable  
**Recommended Use:**  
 Core Drilled Base

**Drawing Number:** 1  
**Date:** 3-7-17  
**Style:** Removable  
**Page:** 1 of 1



END VIEW - FOUNDATION



## **Board of Commissioners Agenda Item Report**

Meeting Date: July 15, 2021

Submitted by: Ron Coddington

Submitting Department: Engineering

Item Type: Request for Bids

**Agenda Section: NEW BUSINESS**

---

**Subject:**

Drainage Line Repairs

- Authorization to issue an ITB for the purchase of internal joint seals
- Authorization to issue an RFP for installation of the joint repair sleeves

**Background:**

The 66" drainage line thru the Port's main entrance road has experienced settlement which has partially opened the joints allowing fill to enter the line and produce potholes in the pavement. This authorization will allow the purchase of internal joint seals, which have been tested in this line for the last year with excellent results. Further, this authorization will allow the advertisement of an RFP for installation of the joint repair sleeves.

**Financial Impact:**

Yes

**Financial Impact Details:**

This project will be part of the 2021 or 2022 renewal and replacement budget depending on timing of the award.

**Additional Information Attached:**

No

**Action Taken**

**Suggested Action:**

Motion to authorize the Port Engineer to issue an ITB for materials and to issue an RFP for labor to install repair joints to the 66" drainage line through the main port entrance road.

**Attachments:**

## Board of Commissioners Agenda Item Report

Meeting Date:

Submitted by: Ron Coddington

Submitting Department: Engineering

Item Type: Agreement

**Agenda Section:** NEW BUSINESS

---

**Subject:**

2021 Maintenance Dredging - Right of Access Agreement with the Town of Palm Beach

**Background:**

Because of inconsistencies between recorded parcels and deeds, the Corp of Engineers and the Town of Palm Beach decided to issue Right of Access Agreements rather than Temporary Work Easements for the beach placement that is a part of our maintenance dredging projects.

This agenda item authorizes the Executive Director to sign that Right of Access Agreement.

This agreement may not be available until immediately before the Board meeting and will be added to the Board members agenda books when received.

**Financial Impact:**

No

**Financial Impact Details:**

**Additional Information Attached:**

No

**Action Taken**

**Suggested Action:**

Motion to approve the Executive Directors signature on a Right of Access Agreement with the Town of Palm Beach to allow the placement of beach sand from the Port of Palm Beach 2021 maintenance dredging project.

**Attachments:**

## **Board of Commissioners Agenda Item Report**

Meeting Date: July 15, 2021

Submitted by: Ron Coddington

Submitting Department: Engineering

Item Type: Work Orders

**Agenda Section: NEW BUSINESS**

---

**Subject:**

Paving and Drainage Improvements to Merchants Warehouse Parking Areas - Work Order 2020-002 - Kimley Horn

**Background:**

The parking area of Merchants Warehouse has been plagued by drainage deficiencies for many years. The original design of buildings and employee parking in this area has never had a competent drainage system. While the tenant has been very patient with these issues, it has worsened and heavy rain results in significant areas of standing water, making employee access to the building difficult. This project will provide a new drainage system to contain and transfer rain water to the underground discharge system.

**Financial Impact:**

Yes

**Financial Impact Details:**

This project will be funded by the 2021 and 2022 Renewal and Replacement budget.

**Additional Information Attached:**

Yes

**Action Taken**

**Suggested Action:**

Motion to approve the attached work order to Kimley Horn in the amount of \$34,290 for the design and permitting of drainage improvements to Merchants Warehouse parking areas.

**Attachments:**

[Kimley Horn - Work Order 2020-002](#)

---

**PROJECT NAME:**

2020 – 002: Merchants Property Drainage –  
Design, Permitting and Bid Phase Services

---

THIS WORK ORDER IS ISSUED BY THE PORT OF PALM BEACH (CLIENT) PURSUANT TO THE KIMLEY-HORN STANDARD MASTER AGREEMENT FOR PROFESSIONAL SERVICES BETWEEN KIMLEY-HORN AND ASSOCIATES, INC. (“CONSULTANT” OR “KIMLEY-HORN”) AND THE PORT OF PALM BEACH (“CLIENT”), DATED MARCH 15, 2018 WHICH IS INCORPORATED HEREIN BY THIS REFERENCE FOR THE BELOW SERVICES:

---

## **BACKGROUND AND PROJECT DESCRIPTION**

Because of incidences on the North and west side of the Merchant’s property with flooding or drainage back up, Port staff has been asked by their tenant (Merchants Export) to look into a remedy if possible. This work order is requesting Kimley-Horn to provide Consulting services for the evaluation and development of design improvements / recommendations for the drainage on the north and west sides of the property.

The following is the Scope of Services required to support the above.

---

## **SCOPE OF WORK**

The Project / Work Order Scope of Services are detailed further below:

### ***TASK I – Preliminary Drainage Investigations***

- A. Kimley-Horn will review the as-built drainage drawings of the site and review the adjacent drainage plans for connecting drainage basins as provided by the Port.
- B. Kimley-Horn will visit the site, observe the condition of the pavement, drainage structures and connecting pipe (if accessible) or by video if provided by the Port.
- C. Kimley-Horn will provide a memo documenting observations and summarizing the drainage system for the site. Memo will provide recommendations of repairs or design measures needed to address the drainage condition observed.

### ***TASK II - Construction Documents Preparation – Drainage***

- A. Kimley-Horn will prepare construction documents for the drainage design based on the memo and recommendations prepared in Task I above and based on Client’s acceptance of the path forward. Construction Documents Milestones will be delivered as listed in the Deliverables section of this Task.

---

**PROJECT NAME:**

2020 – 002: Merchants Property Drainage –  
Design, Permitting and Bid Phase Services

---

The following are items that will be developed under this Task:

1. **Construction Drawings:** Drawings will show the design and construction requirements for the Project. Separate from the construction details and design drawings, the construction drawings package will also include an overall site plan showing project site access points and routes, preliminary traffic routes, staging, storage, and permitted construction parking as identified by Port Engineer and Operations Staff.
2. **Technical Specifications:** Technical Material specification for the Project, where applicable and required, will be developed. Technical specifications will also include Division 1 General Administrative specifications for use on the project. Division 1 specs and project contract / general conditions will be as provided by the Client and inserted into the Project Specifications Manual.
3. **Opinion of Probable Construction Cost and Schedule:** Kimley-Horn will provide an Opinion of Probable Construction Cost and Schedule for the Project based on Port time constraints with leases and based on the Construction Documents Prepared.
  - a. Kimley-Horn will provide an Opinion of Probable Cost (OPC) at the 60% submittal and will issue an updated OPC at each subsequent Deliverable milestone.
  - b. Kimley-Horn will provide an Opinion of Probable Schedule (OPS) at the 60% submittal and will issue an updated OPS at each subsequent Deliverable milestone.
  - c. Kimley-Horn will coordinate with Client on additional allowances and fees that should be included in each of the OPC submittals.

**B. Meetings and Coordination:**

Kimley-Horn will meet with the Client during construction document development to discuss progress and project development/coordination items. Meetings are assumed to be at the Client's offices in Riviera Beach, FL, with duration of up to two (2) hours.

A total of up to two (2) meetings will be provided - One meeting for the 60% and 90% Design Milestones Defined below.

---

**PROJECT NAME:**

2020 – 002: Merchants Property Drainage –  
Design, Permitting and Bid Phase Services

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C. Deliverables

The following Milestone Submittals are anticipated for the Construction Document Preparation Task:

1. 60% Review Submittal – This submittal consists of partially developed construction drawings and technical specifications (if applicable). Deliverable will be a PDF of each of the above items emailed to Client.
2. 90% Review Submittal – This submittal consists of completed Construction Drawings, Technical Specifications, OPC and OPS for final review. This submittal will be made after receiving comments from the Client's review of the 60% review submittal have been incorporated. These are ready to permit (Building Department) except for Client comments. Deliverable will be a PDF of each of the above items emailed to Client.
3. Bid Documents – This submittal consists of completed construction drawings and Technical Specifications including incorporating review comment items resulting from the 90% client review meeting attended by applicable stakeholders after the Client's review of the 90% Review Submittal. This submittal is defined herein as 100% complete and fully coordinated documents without permit revisions and without bid addenda. Deliverable will be a PDF of Construction Drawings, Technical Specifications, OPC and OPS emailed to Client.

***Task III -Services during Permitting***

- A. KIMLEY-HORN will provide the Client project specific and technical information to submit and to process the permit applications for a Building Permit for the Project including construction drawings and specifications along with calculations where applicable. Submittal is limited to the scope of the design and does not include expanded requests and out of scope items requested by the City of Riviera Beach / Building Department on the project.
- B. In addition to the Building Permit, this project's drainage system will require approval from Florida Department of Environmental Protection (FDEP) for a Drainage permit. KIMLEY-HORN will prepare the (FDEP) applications for submittal to the FDEP for processing.

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**PROJECT NAME:**

2020 – 002: Merchants Property Drainage –  
Design, Permitting and Bid Phase Services

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C. Meetings and Coordination:

Kimley-Horn will meet with the Building Department and the FDEP during the permitting process. Two (2) meetings are assumed for the permitting effort. These meetings will be attended by Kimley-Horn's Project Manager or Project Engineer / representative at the City of Riviera Beach Offices in Riviera Beach Florida or FDEP Offices in West Palm Beach, FL.

D. Deliverables - Permit Documents: This submittal is the same as the "Bid Documents" but will be labeled as "Permit Set". This submittal is defined herein as 100% complete and fully coordinated documents. Separately, FDEP Permit application forms will be delivered. These documents will be submitted signed and sealed (up to ten (10) sets) for permit submission to the building department and / or FDEP. Separately, Kimley-Horn will provide a PDF of each of the above items emailed to Client.

***Task IV - Services During Advertisement, Bidding, and Award***

Kimley-Horn will assist the Client in the advertising and bidding of Project Construction Package by:

- A. Attending one (1) pre-bid meeting at the Client's office in Riviera Beach, Florida. The meeting is assumed to involve one (1) professional from Kimley-Horn's office. Kimley-Horn will be present to assist in conducting the meeting and to answer technical questions during the site walk-through asked by prospective bidders.
- B. Preparing Pre-Bid meeting minutes for use by Client for distribution to respective bidders.
- C. Responding to Bidder's written questions submitted to the Client in RFI format. The Client will be responsible for receiving and distributing the questions and distributing responses to the bidders. Kimley-Horn will address RFI questions in written format where applicable Kimley-Horn will update drawings and technical specifications with revisions as required.
- D. Assisting the Client in the technical review of the bid proposals for the project for responsiveness to the criteria, preparing an electronic format bid tabulation, preparing a letter of recommendation and attending a summary meeting at the Client's office in Riviera Beach, Florida.

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**PROJECT NAME:**

2020 – 002: Merchants Property Drainage –  
Design, Permitting and Bid Phase Services

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**SERVICES NOT INCLUDED**

Services not included in the Scope of work above, but can be provided as additional services if authorized, include but are not limited to:

- A. Consultant Services during Construction, Construction Administration Services or site representation.
  - B. FDOT permitting.
  - C. Destructive or non-destructive testing of materials.
  - D. Permit application fees will be paid by the Client directly.
  - E. Topographic or boundary surveys
  - F. Geotechnical Investigation and Reporting.
  - G. Items not specifically identified in the scope and items identified in scope that are excluded.
- 

**ADDITIONAL SERVICES**

Any items not specifically identified in the tasks above are considered additional services and can be provided on an hourly basis upon approval by the Client or as a separate scope of work.

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**INFORMATION PROVIDED BY CLIENT**

Kimley-Horn shall be entitled to rely on the completeness and accuracy of all information provided by the Client or the Client's Consultants or representatives. The Client shall provide all information requested by Kimley-Horn during the project where available, including but not limited to the following:

- A. Existing As-Built drawings of the project site in PDF and CAD file format inclusive of adjacent sites as appropriate, including available drawings and specifications.
- B. Supporting personnel and equipment to provide access to the facilities as needed to perform the reviews.
- C. Clearance and/or escort into restricted areas as appropriate as needed to perform the site reviews. To be coordinated with Port Staff.

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**PROJECT NAME:**

2020 – 002: Merchants Property Drainage –  
Design, Permitting and Bid Phase Services

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- D. New and available existing geotechnical investigations and reports and topographic surveys.
  - E. New and available existing topographic surveys.
  - F. Permit Fee(s).
  - G. Copies of submitted and obtained existing permits.
  - H. Word Format Files of General Conditions and Standard Front-end documents.
  - I. Any other information in the possession of the Client, which may be pertinent to the completion of the project.
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**TIME OF COMPLETION**

Kimley-Horn will provide our services as expeditiously as practicable to meet a mutually agreed upon schedule. All Times of Completion are subject to exceptions for delays if they are beyond the control of KIMLEY-HORN.

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**FEES TO BE PAID**

CONSULTANT will be compensated under the terms of the KIMLEY-HORN Standard Master Agreement for Professional Services between KIMLEY-HORN and the Port of Palm Beach.

For this Work Order Consultant, shall be paid a **Lump Sum** amount.

<i>TASK I – Preliminary Drainage Investigations</i>	\$ 3,475.00
<i>TASK II - Construction Documents Preparation – Drainage</i>	\$ 20,310.00
<i>Task II -Services during Permitting</i>	\$ 6,680.00
<i>Task IV - Services During Advertisement, Bidding, and Award</i>	\$ 3,825.00
	<b><i>TOTAL</i></b> \$ 34,290.00

The Authorized Representatives designated below are authorized to act with respect to the Work Order. Communications between the parties shall be between parties and their consultants or subcontractors shall be through the Authorized Representatives:

For the Client: PORT OF PALM BEACH DISTRICT	For the Consultant: KIMLEY-HORN
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**PROJECT NAME:**

2020 – 002: Merchants Property Drainage –  
Design, Permitting and Bid Phase Services

Address: One East 11 <sup>th</sup> Street Riviera Beach, FL 33404	Address: 1920 Wekiva Way, Suite 200, West Palm Beach, FL 33411
Telephone: 561-383-4100	Telephone: 561-845-0665

This Work Order No. 2020 - 002 is effective this (date)

Accepted for CLIENT by:	Accepted for KIMLEY-HORN by:
	<p>DocuSigned by:  for 4D5913ED15934F7...</p>
Name	Name Michael F. Schwartz, PE
Title	Title Senior Vice President

## **Board of Commissioners Agenda Item Report**

Meeting Date: July 15, 2021

Submitted by: Ron Coddington

Submitting Department: Engineering

Item Type: Request for Proposals

**Agenda Section: NEW BUSINESS**

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**Subject:**

Additional Covered Storage/Shelter - Authorization to purchase two 50 ft x 50 ft Big Top Structures and Authorization to issue an RFP for the installation of the Big Top Shelter

**Background:**

The purchase of suitable shelter is required in part to replace shelter that was provided by the canopy on Building 13. Operations and Business Development is confident the installation of two 50 ft. by 50 ft. canvas shelters will provide additional, required covered storage for lease to on site tenants.

The shelters selected are covered by an existing GSA contract and can be purchased for a total of \$46, 360 for two structures.

In addition to the purchase, there is a requirement to install a concrete foundation and have the shelter assembled by a factory authorized entity. The Port Engineer requests approval to issue separate RFP's for that process of assembly and construction. The anticipated cost for assembly and foundation installation is not expected to exceed \$60,000 in total.

**Financial Impact:**

Yes

**Financial Impact Details:**

Details to follow

**Additional Information Attached:**

No

**Action Taken**

**Suggested Action:**

Motion to authorize the Port Engineer to purchase two 50' X 50' Big Top Shelters under approved GSA pricing schedule and issue multiple RFP's for the assembly and installation of the structures and installation of foundations.

**Attachments:**

## **Board of Commissioners Agenda Item Report**

Meeting Date: July 15, 2021

Submitted by: Ron Coddington

Submitting Department: Engineering

Item Type: Request for Qualification

**Agenda Section: NEW BUSINESS**

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**Subject:**

Cathodic Protection System - Authorization to issue an RFQ for qualified Cathodic Protection Consultants

**Background:**

The FDOT grant for cathodic protection system installation will be signed in the next month. This agenda item is to authorize the Port Engineer to issue an RFQ for qualified cathodic protection system engineers to provide design check of the Port Engineer's calculations. This will be work associated with the ITB for anodes purchase and future RFP's for dive services for installation of the system.

The work orders for the various bulkheads are not expected to exceed \$3,000 per design check.

**Financial Impact:**

Yes

**Financial Impact Details:**

This project is funded by a 75/25 FDOT grant

**Additional Information Attached:**

No

**Action Taken**

**Suggested Action:**

Motion to authorize the Port Engineer to prepare and advertise an RFQ for cathodic protection system design Engineers under the Florida CCNA, and for Port Staff to perform ranking and commence negotiation with the number one ranked firm.

**Attachments:**

## Board of Commissioners Agenda Item Report

Meeting Date: July 15, 2021

Submitted by: Beatrice Greffin

Submitting Department: Clerk's Office

Item Type: Policy and Procedures

**Agenda Section:** NEW BUSINESS

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**Subject:**

Adoption of Juneteenth as Recognized and Commemorated Annual Holiday - Resolution No.2021-08

**Background:**

President Joseph R. Biden Jr. signed a bill establishing June 19 as Juneteenth National Independence Day. Juneteenth is the 11th holiday recognized by the federal government. The US federal holiday commemorates the end of slavery in the United States, and it is the first federal holiday established since Martin Luther King Jr. Day in 1983.

There are currently three (3) Floating Holidays given to employees. One of those Floating Holidays will be acknowledged for Juneteenth. No additional Personal Time Off (PTO) hours will be added to employees PTO bucket, therefore there is no additional cost inquired.

**Financial Impact:**

No

**Financial Impact Details:**

There is no financial impact.

**Additional Information Attached:**

Yes

**Action Taken**

**Suggested Action:**

- A. Motion to approve Resolution No.2021-08 adopting Juneteenth as a Port Annual Holiday.
- B. Motion to Update the Employee Handbook, Union Contract and Port Tariff to reflect the observance of Juneteenth as a Port Observed Federal Holiday.
- C. Motion to utilize one Floating Holiday to be observed for Juneteenth.

**Attachments:**

[US Congress-2021-SB475](#)

[POPB Recognized Holiday List](#)

[Resolution No.2021-08](#)

One Hundred Seventeenth Congress  
of the  
United States of America

AT THE FIRST SESSION

*Begin and held at the City of Washington on Sunday,  
the third day of January, two thousand and twenty one*

**An Act**

To amend title 5, United States Code, to designate Juneteenth National Independence Day as a legal public holiday.

*Be it enacted by the Senate and House of Representatives of  
the United States of America in Congress assembled,*

**SECTION 1. SHORT TITLE.**

This Act may be cited as the “Juneteenth National Independence Day Act”.

**SEC. 2. JUNETEENTH NATIONAL INDEPENDENCE DAY AS A LEGAL  
PUBLIC HOLIDAY.**

Section 6103(a) of title 5, United States Code, is amended by inserting after the item relating to Memorial Day the following: “Juneteenth National Independence Day, June 19.”.

*Speaker of the House of Representatives.*

*Vice President of the United States and  
President of the Senate.*

## Holidays

The following shall be recognized as holidays:

Holiday	Date
New Year's Day	January 1
Martin Luther King's Birthday	3rd Monday in January
Presidents' Day	3rd Monday in February
Memorial Day	Last Monday in May
Independence Day	July 4th
Labor Day	1st Monday in September
Veterans Day	November 11th
Thanksgiving Day, plus 1	4th Thursday and Friday in November
Christmas Day	December 25th
Three (3) days	Floating Holidays

If one of the above holidays falls on Saturday, the holiday will be observed on the preceding Friday; if one falls on Sunday, it will be observed on the following Monday.

Generally, the Port will also observe other days as Port holidays that are selected by the President or Governor for a public holiday. Holiday time is a part of each employee's annual Paid Time Off ("PTO") bank and, accordingly, pay for holiday time *not worked* will be charged against and deducted from each employee's available PTO bank.

**A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE PORT OF PALM BEACH DISTRICT A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE PORT OF PALM BEACH DISTRICT ADOPTING JUNETEENTH AS A RECOGNIZED AND COMMEMORATED ANNUAL HOLIDAY.**

**WHEREAS**, Juneteenth is recognized as the end of chattel slavery in the United States and liberation from the greatest robbery of black wealth in our country's history; and

**WHEREAS**, President Abraham Lincoln first issued the Emancipation Proclamation effective January 1, 1863, freeing the slaves in the South. However, southern slave owners ignored that order. On June 19th, 1865, Union soldiers arrived in Galveston, Texas and enforced the president's order, freeing the slaves two and a half years after it was first decreed. This day has since come to be known as Juneteenth; and

**WHEREAS**, across our nation, states, counties, and cities, the celebration of Juneteenth reminds each of us of the precious promises of freedom, equality, and opportunity, which are the core of the American Dream; and;

**WHEREAS**, on June 17, 2021, U.S. President Joseph R. Biden Jr. signed Public Law 117-17 An Act to amend title 5, United States Code, to designate Juneteenth National Independence Day as a legal public holiday.

**NOW, THEREFORE, BE IT RESOLVED AND ORDERED BY THE BOARD OF COMMISSIONERS OF THE PORT OF PALM BEACH DISTRICT, RIVIERA BEACH, FLORIDA that:**

1. The Port of Palm Beach recognizes Juneteenth, June 19, as an annual celebration of the past, present, and future of black economic liberation and those who work towards that liberation;
2. That the Executive Director be authorized to take all necessary administrative actions to implement this resolution.

PASSED AND ADOPTED THIS 15th DAY OF JULY, 2021.



**PORT OF PALM BEACH DISTRICT BY ITS BOARD OF COMMISSIONERS:**

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Joseph D. Anderson, Chair

**Attest:**

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Blair J. Ciklin, Secretary/Treasurer

**Legal Sufficiency:**

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Gregory Picken, Port Attorney

One Hundred Seventeenth Congress  
of the  
United States of America

AT THE FIRST SESSION

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